



# Results Presentation and Investor Discussion Pack

For the full year ended 30 June 2024

Commonwealth Bank of Australia

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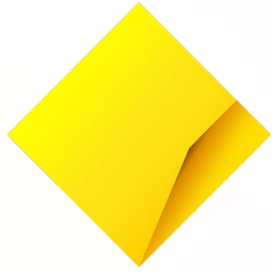
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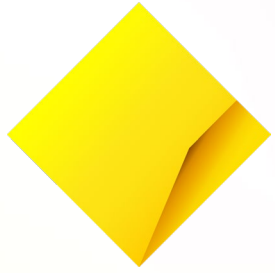
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The release of this announcement was authorised by the Board.



# Contents

CEO & CFO presentations	4
Overview & strategy	40
Financial overview	55
Home & consumer lending	74
Business & corporate lending	87
Funding, liquidity & capital	95
Economic overview	113
Sources, glossary & notes	121



## **Results presentation**

Matt Comyn, Chief Executive Officer

# Supporting our customers and communities

Delivering better outcomes



## Supporting customers

- Provided 132,000 tailored payment arrangements for customers most in need of support<sup>1</sup>
- Proactive alerts helping to deliver bonus interest to >80% of our customer Goal Saver balances<sup>2</sup>
- Access<sup>3</sup> for >6m customers up to \$2,000 limit in no interest credit and no monthly fee, as a safety net
- Maintained commitment to regional branch footprint supporting regional jobs and communities<sup>4</sup>

## Protecting communities

- Invested over \$800 million to protect our customers against fraud, scams, financial and cyber crime<sup>5</sup>
- Reduced customer scam losses more than 50% in FY24; including through five industry first innovations
- Shared technology and intelligence with other institutions
- NameCheck used 57 million times and prevented more than \$410 million mistaken and scam payments<sup>6</sup>

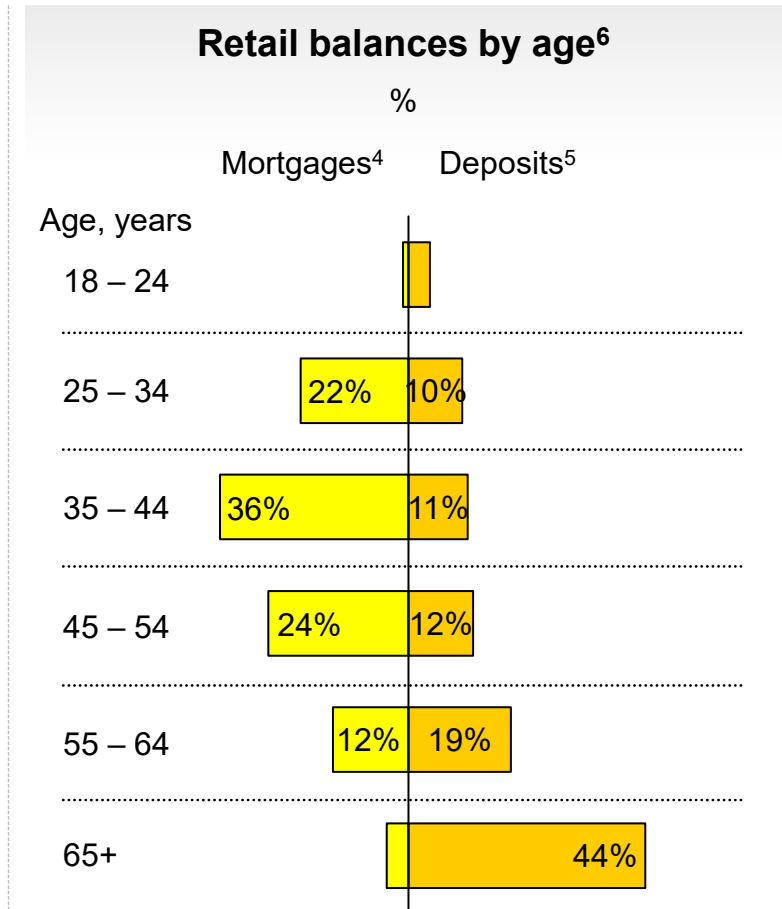
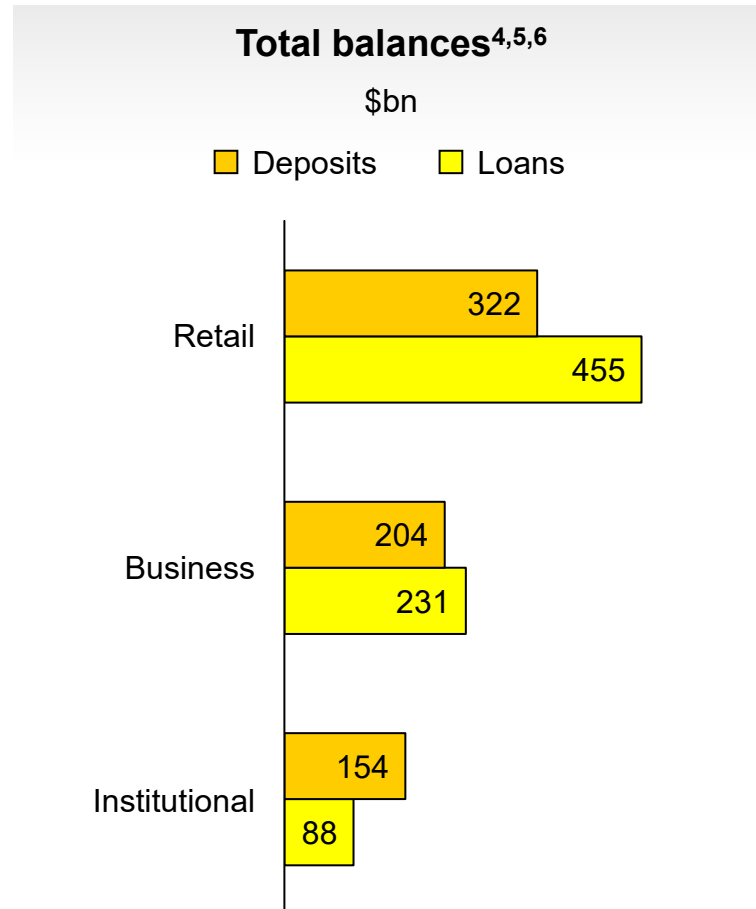
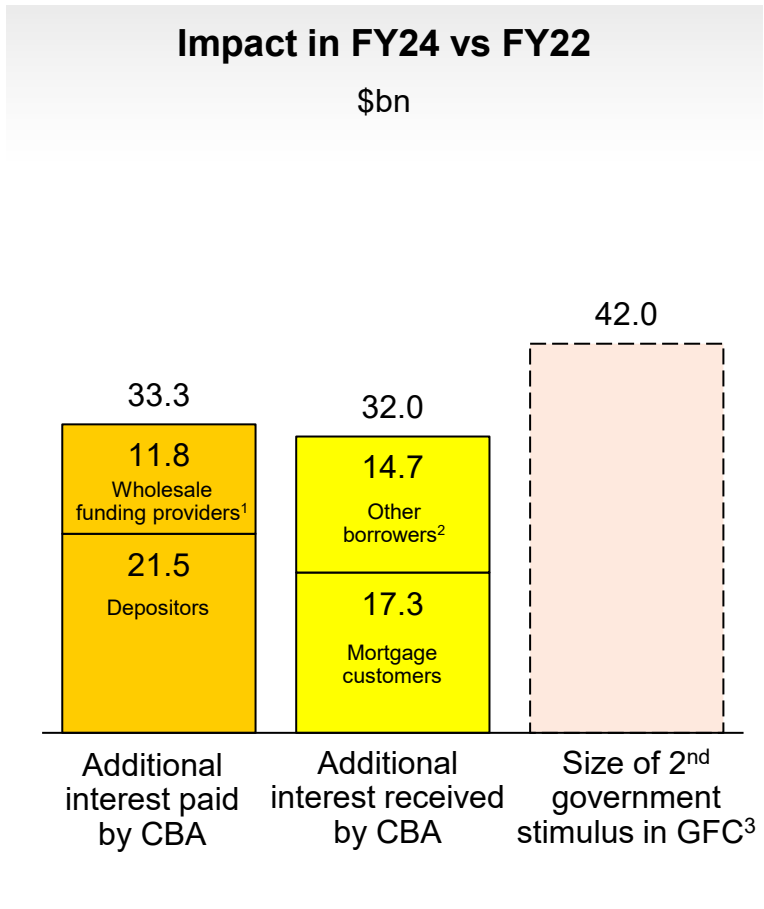
## Strengthening Australia

- Lent \$39 billion<sup>7</sup> to businesses to help them grow; helped 120,000 households buy a home<sup>8</sup>
- Further strengthened our balance sheet to help support customers and financial stability
- Recognised by Moody's as one of only five banks globally with the highest financial strength<sup>9</sup>
- Returned \$8 billion to shareholders, benefitting over 13 million Australians<sup>10,11</sup>

1. Payment arrangements defined at account level. 2. FY24 average. 3. Available to customers who meet CBA's credit and affordability criteria. A late fee may apply for missed repayments. 4. Commitment to keep all CBA branded regional branches open until at least the end of 2026. 5. Includes expenditure on operational processes and upgrading functionalities. 6. Via NetBank and CommBank app. 7. Business Bank business lending, new funding and drawdowns in FY24. 8. 1 July 2023 to 30 June 2024. 9. Only five banks globally with a1 Baseline Credit Assessment. Includes publicly traded retail and commercial banks, excludes custodians. 10. Includes dividend and buy-back. 11. Refer to sources, glossary and notes at the back of this presentation for further details.

# Impact of higher rates

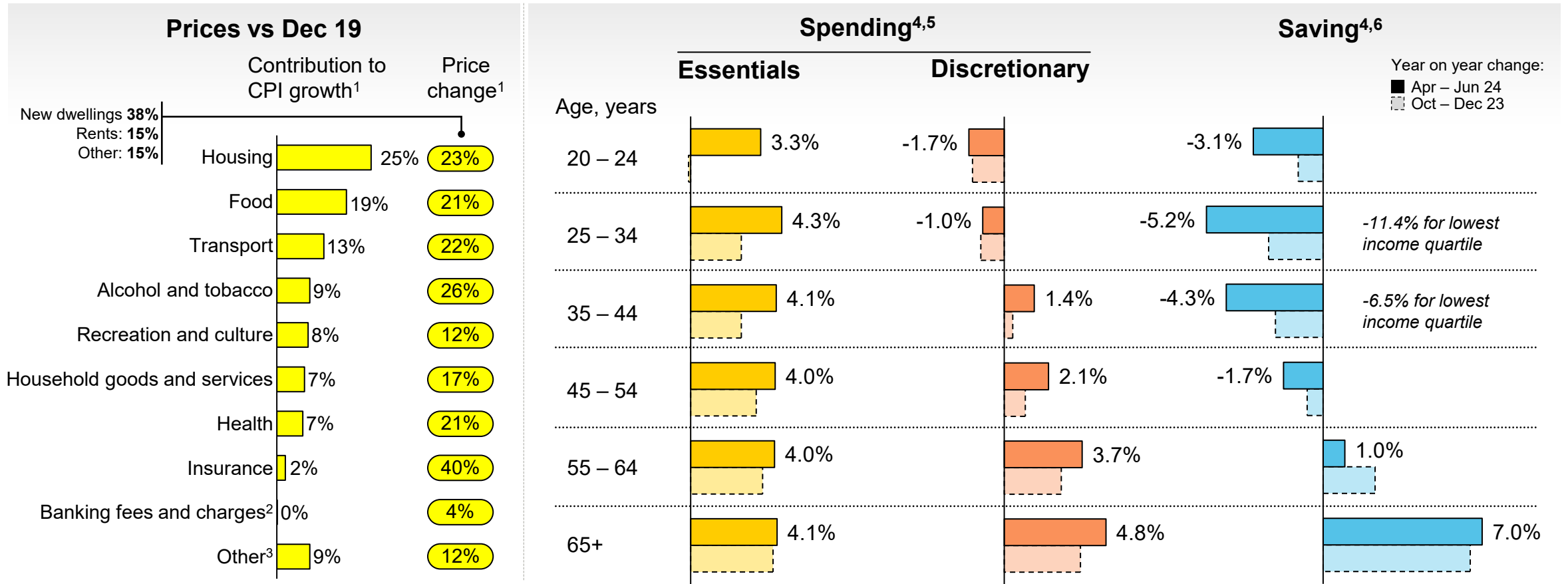
Huge impact still being absorbed by the economy



1. Includes loan capital. 2. Includes consumer finance, business and corporate lending and other activities with other financial institutions and government agencies. 3. The \$42bn Nation Building and Jobs Plan announced on 3 February 2009. 4. Principal balances net of offsets. 5. Deposit balances exclude offset accounts. 6. Represents total CBA balances and retail balances by age as at 30 June 2024.

# Cost of living impacts unevenly felt

Last six months even tougher for younger customers

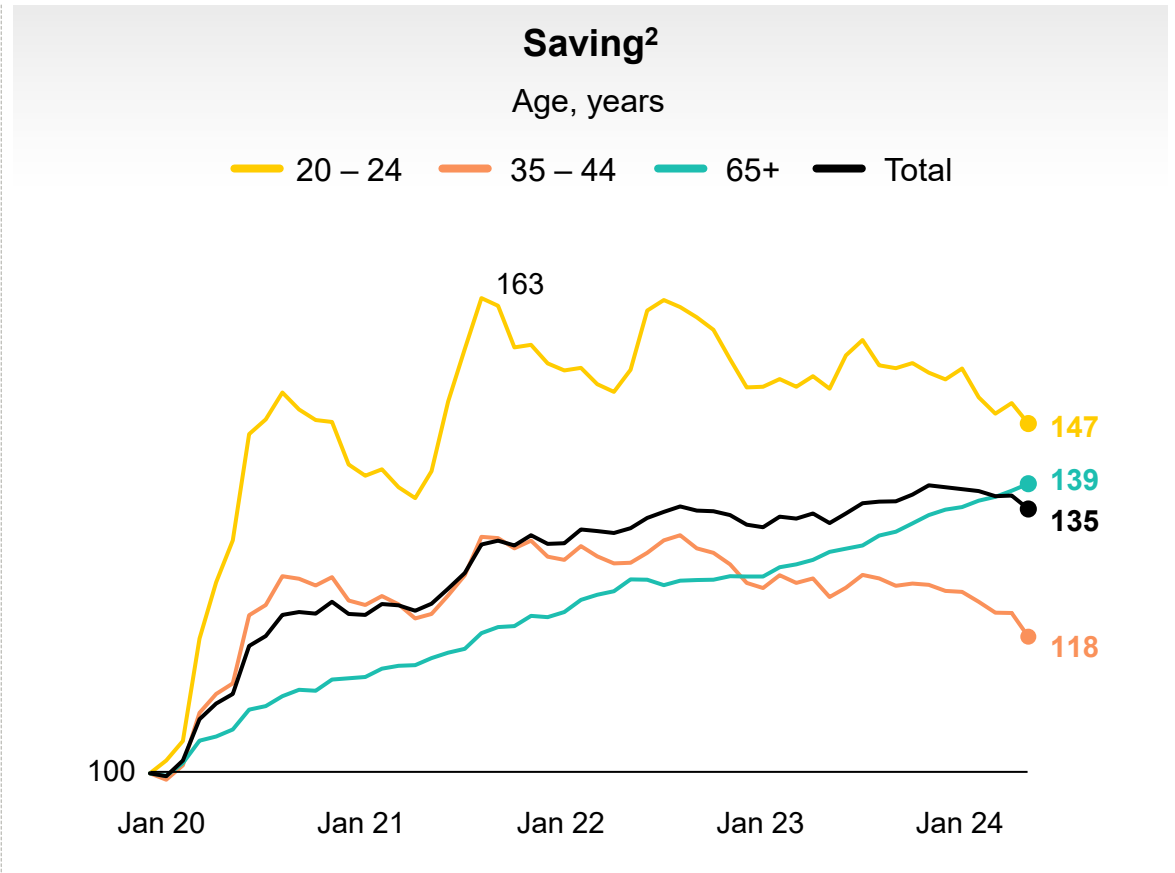
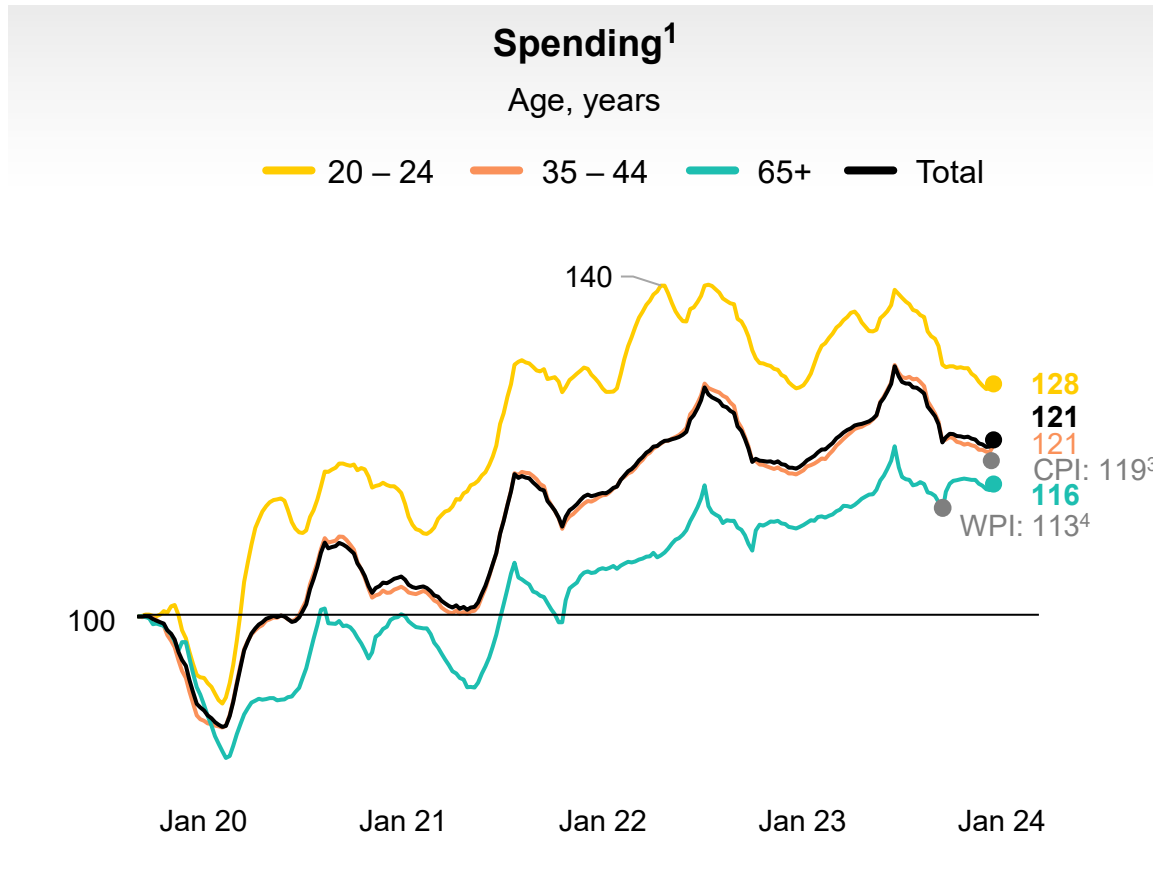


1. Source: ABS, as at June 2024. 2. Reported by ABS as deposit and loan facilities (direct charges). 3. Including education, stamp duty and conveyancing, clothing and footwear, communication.

4. Per customer. For spending 13 weeks to end of quarter, for saving the average balance as at end of quarter. Consistently active card customers and CBA brand products only. 5. Spending based on consumer debit and credit card transactions data (excluding StepPay). 6. Includes all forms of deposit accounts (transaction, savings and term) and home loan offset and redraw balances. Trimmed mean excluding top and bottom 5% of customers within each age band. Income quartile calculated across all ages based on customers with income payments to CBA accounts in the 13 weeks to 30 June 2024, considering salary, wages and government benefits.

# Higher spending and saving

Past four years experienced differently by different age cohorts



1. Per customer, 13 week rolling, to 30 June 2024. Index is set to 100 based on the average weekly spend in the 13 weeks to 5 January 2020. Consistently active card customers and CBA brand products only. Spending based on consumer debit and credit card transactions data (excluding StepPay). Total excludes customers under 20 years old. 2. Per customer, month ending, to 30 June 2024. Indexed to 100 on 31 January 2020. Consistently active card customers and CBA brand products only. Includes all forms of deposit accounts (transaction, savings and term) and home loan offset and redraw balances. Trimmed mean excluding top and bottom 5% of customers within each age band. Total excludes customers under 20 years old. 3. Source: ABS, as at June 2024. 4. Source: ABS, as at March 2024.



# Building a brighter future for all

Consistent, disciplined execution of our strategy



Our strategy	<b>Leadership in Australia's recovery and transition</b>	<b>Reimagined products and services</b>	<b>Global best digital experiences and technology</b>	<b>Simpler, better foundations</b>
How we deliver on our purpose	<b>Grow the economy and standards of living</b>	<b>Help customers achieve their life goals</b>	<b>Deliver superior customer experiences</b>	<b>Be safe, strong, and there when most needed</b>
Examples of what we have delivered	<ul style="list-style-type: none"> <li>• Grew business lending balances 11% (1.2x system) to \$145bn<sup>1</sup></li> <li>• Grew institutional sustainable<sup>2</sup> lending balances 74% to \$7.4bn, with record new loan transactions</li> <li>• Reduced customer scam losses &gt;50% and made capability available to others<sup>3</sup></li> <li>• Supported regional Australia and those most impacted by cost of living pressures</li> </ul>	<ul style="list-style-type: none"> <li>• Helped 120,000 households buy a home and launched new digital direct home loan<sup>4</sup></li> <li>• Grew MFI share of new to market customers – 62% of migrants, 46% of young adults<sup>5</sup></li> <li>• Scaled new products to help businesses better manage working capital and deposits</li> <li>• Scaled CommBank Yello to one of Australia's largest loyalty programs</li> </ul>	<ul style="list-style-type: none"> <li>• Increased consumer digital NPS<sup>5</sup> and engagement, broadening gap to peers</li> <li>• Extended messaging capacity – now two thirds of contact centre interactions<sup>4</sup></li> <li>• Delivered substantially more tech changes, reduced operational incidents, lower mean time to recover</li> <li>• Continued AI progress – doubled AI models in use to +2,000, app feature discovery +66% driven by AI</li> </ul>	<ul style="list-style-type: none"> <li>• Recognised by Moody's as one of only five banks globally with the highest financial strength<sup>6</sup></li> <li>• Repaid \$50bn remaining of Term Funding Facility and strengthened key balance sheet settings</li> <li>• Invested over \$800m to protect customers from fraud, scams, cyber and financial crime<sup>7</sup></li> <li>• Completed divestment of PTBC in Indonesia</li> </ul>

← Highly engaged team with strong culture – focus on attracting, developing and retaining talent →

1, 2, 3, 4, 5, 6, 7. Refer to sources, glossary and notes at the back of this presentation for further details.

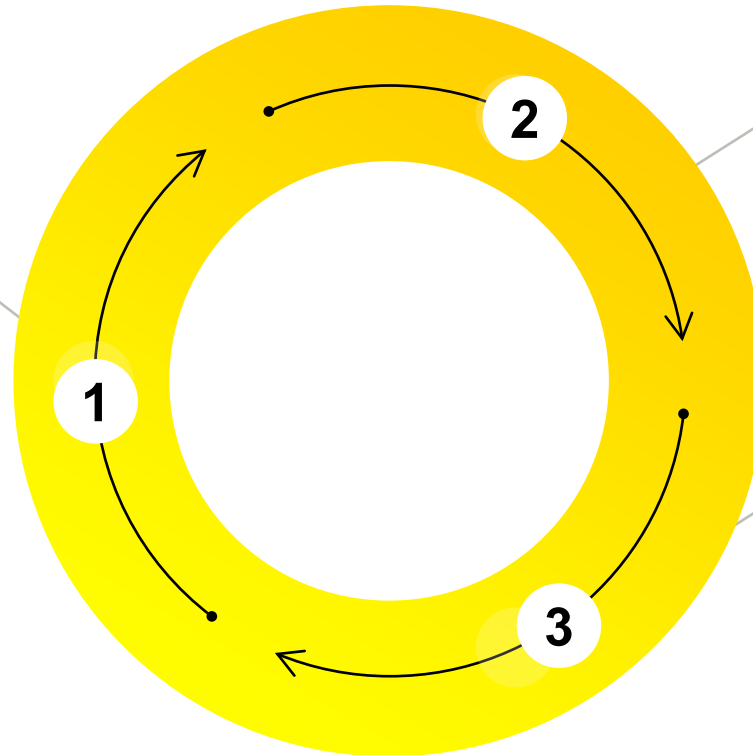
# Core franchise

Building stronger, deeper customer relationships



## 1 Stronger customer relationships and frequency of engagement

- Australia's most valuable brand<sup>1</sup>
- Leading MFI share<sup>2</sup>
- Superior deposits and data franchise
- Focus on NPS<sup>2</sup> improvement



## 2 Better understanding of customer needs and risk

- Technology leader, history of innovation
- Leading decisioning technology
- Higher quality, lower risk lending
- Personalisation and machine learning at scale

## 3 Superior customer experience

- Disciplined operational execution
- Leading physical and digital distribution
- Distinctive products and services
- More rewarding loyalty proposition

### Value creation

Favourable business mix



Sector leading ROE,  
organic capital generation

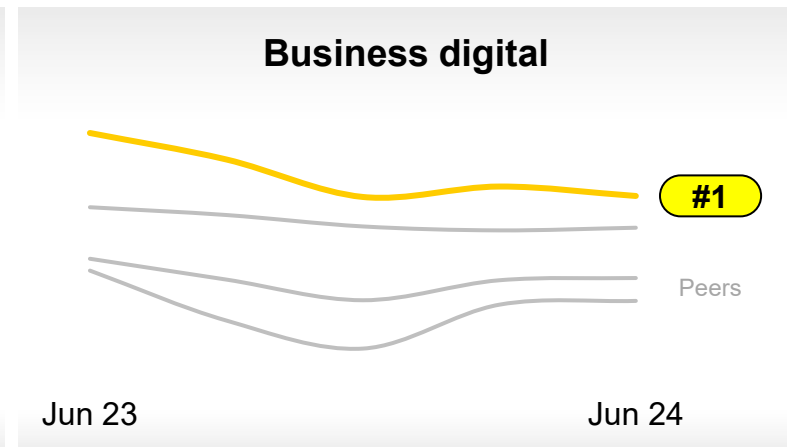
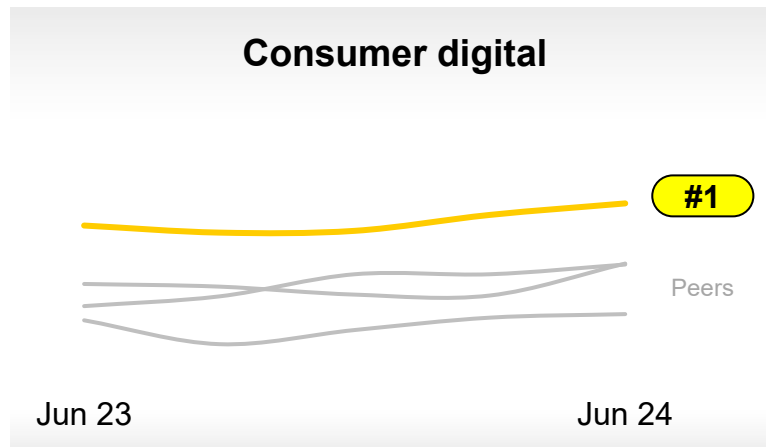
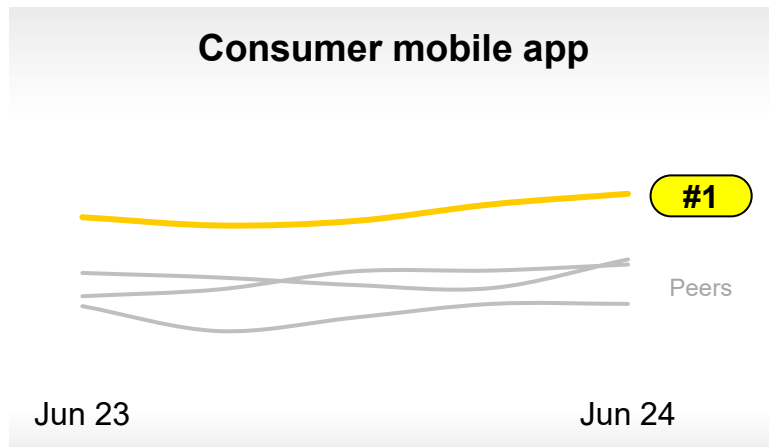
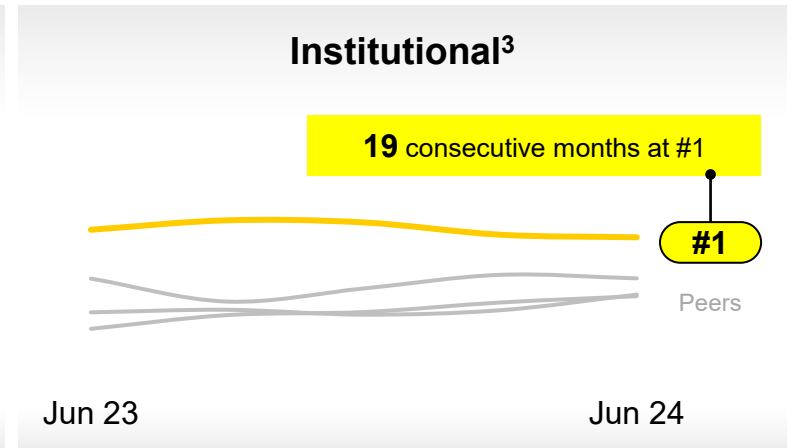
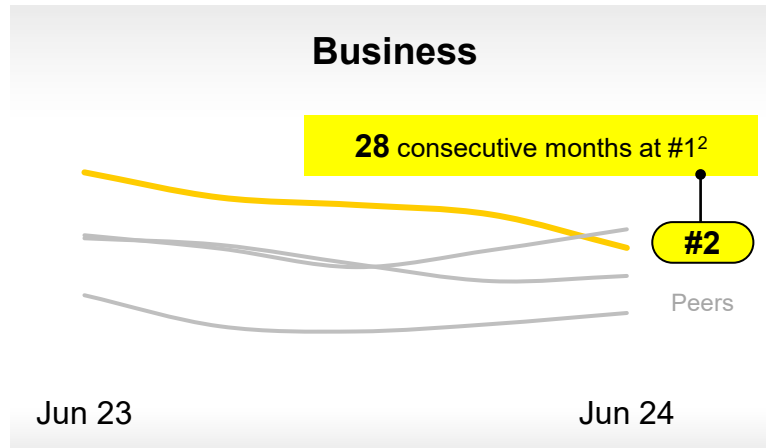
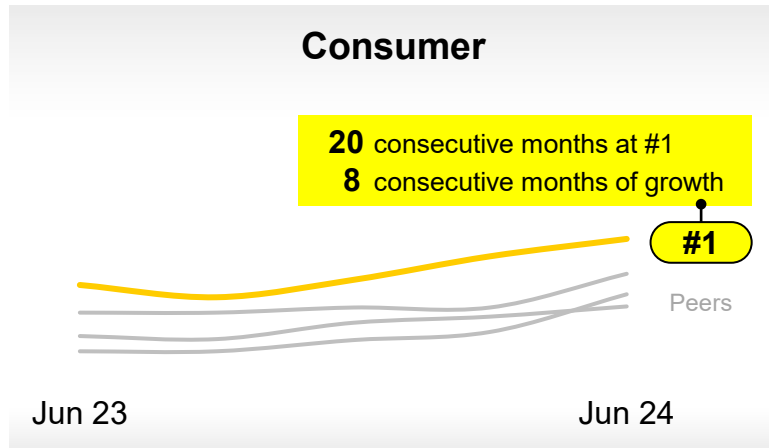


Strong balance sheet  
and risk management

1. Source: Kantar's BrandZ Top 100 Most Valuable Global Brands 2024, June 2024. 2. Refer to glossary at the back of this presentation for further details.

# Customer engagement

Net Promoter Scores<sup>1</sup> across key segments



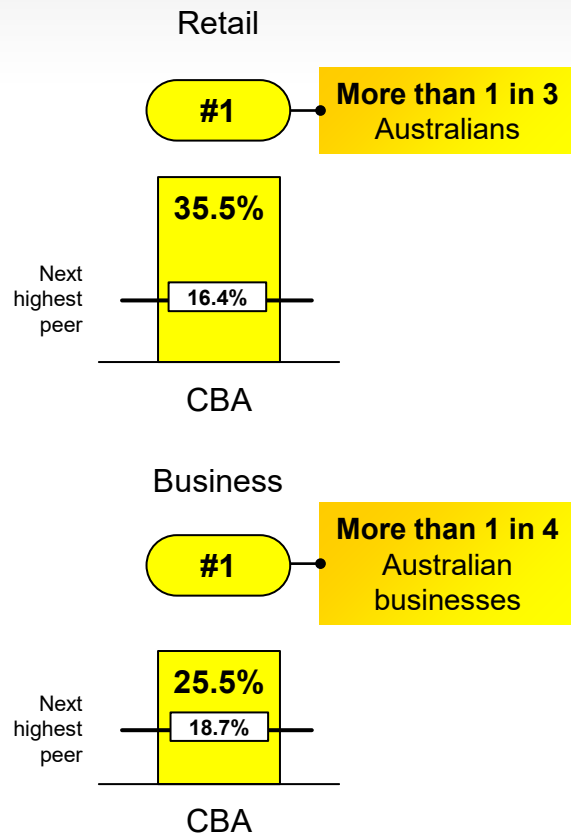
1. Refer to glossary at the back of this presentation for further details. 2. Represents the period from February 2022 to May 2024. 3. Turnover +\$300 million per annum.

# Core franchise

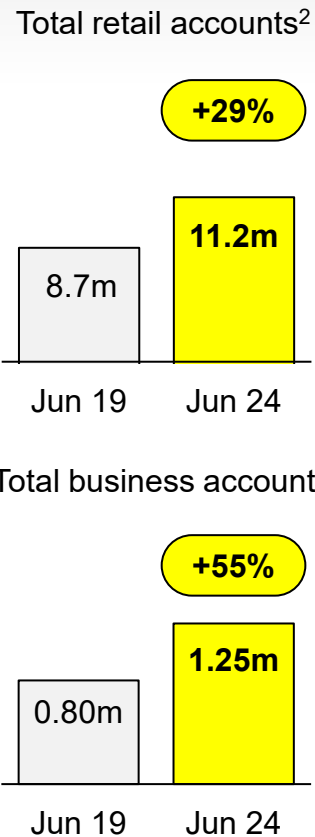
Building stronger, deeper customer relationships – strengthening long-term franchise



## MFI share<sup>1</sup>

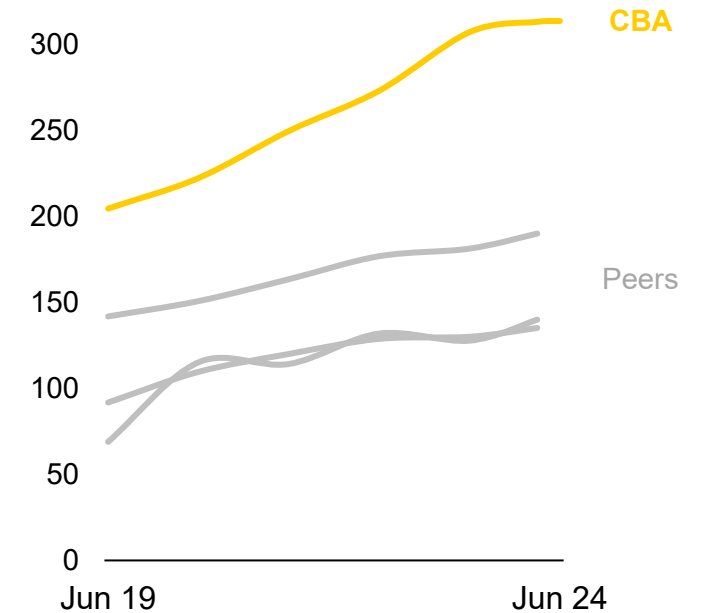


## Transaction accounts



## Stable deposits

Retail & SME deposits in NSFR<sup>3</sup> (\$bn)



1. Refer to glossary at the back of this presentation for further details. 2. Total retail transaction accounts, excluding offset accounts. Includes Bankwest. 3. Represents stable deposits per NSFR disclosures. CBA as at 30 June 2024. Peers source: 31 March 2024 Pillar 3 Regulatory Disclosures.

# Performance summary

Consistent, disciplined execution



## Customer performance

- Record consumer NPS<sup>1</sup> for any major bank through focus on loyalty and fixing breakpoints
- NPS<sup>1</sup> leadership for consumer mobile app, consumer and business digital, consumer and institutional
- Increased total number of transaction accounts by ~110k in business and ~0.5m in retail<sup>2</sup>
- Deepening digital engagement – more app users<sup>3</sup> (8.5m, +9%), logging in more often (41x per month)<sup>4</sup>

## Operational performance

- Disciplined approach to volume/margin – increased home loan NII share, ceded 61bpts of market share<sup>5</sup>
- Improved contact centre speed to answer, increased home loan auto-decisioning, maintained turnaround times
- Responding to substantial increases in disputed transactions, scams and other emerging threats
- Intense focus on capital – \$10bn in organic capital generated; higher risk adjusted earnings in IB&M

## Strategic differentiation

- Grew primacy of relationships – retail MFI<sup>1</sup> share +90bpts to 35.5%, business MFI<sup>1</sup> share +10bpts to 25.5%
- Grew CBA proprietary home loan mix to 66% for FY24, versus market of ~28%<sup>6</sup>
- Extended digital ecosystem in retail – travel, auto, telco, energy, and business – health, real estate, agri
- Only Australian company in Kantar global 100 most valuable brands; >50% domestic brand consideration<sup>7</sup>

1. Refer to glossary at the back of this presentation for further details. 2. Total retail transaction accounts, excluding offset accounts. Includes Bankwest. 3. The total number of customers that have logged into the CommBank app at least once in the month of June. 4. The total number of logins to the CommBank app divided by the number of customers who have logged into the CommBank app in the month of June. 5. Source: RBA Lending and Credit Aggregates. 6. Source: Mortgage & Finance Association of Australia quarterly release for new home loans originated through Mortgage Brokers for the period July 2023 to March 2024. FY24 broker share of ~72% is estimated based on the simple average of first 3 quarters of the financial year. 7. Source: CBA Brand Tracker – Consumer and Business, June 2024.

# This result<sup>1</sup>

Delivering through customer focus and disciplined execution



↓ 6% Statutory NPAT

↓ 2% Cash NPAT

↓ 8c Cash EPS

↑ 15c DPS

## Leading MFI share

35.5% Retail MFI<sup>2</sup>  
25.5% Business MFI<sup>2</sup>

Jun 24

## Transaction accounts

~ +500k retail accounts<sup>3</sup>  
~ +110k business accounts

Jun 24 vs Jun 23

## Deposit funding

77%  
% of total funding

## CET1 Level 2

12.3%  
>11% target operating range<sup>4</sup>

## Dividend per share

\$4.65  
+15c vs FY23

## Shareholder returns

\$8bn<sup>5</sup>  
Benefitting over 13m Australians<sup>6</sup>

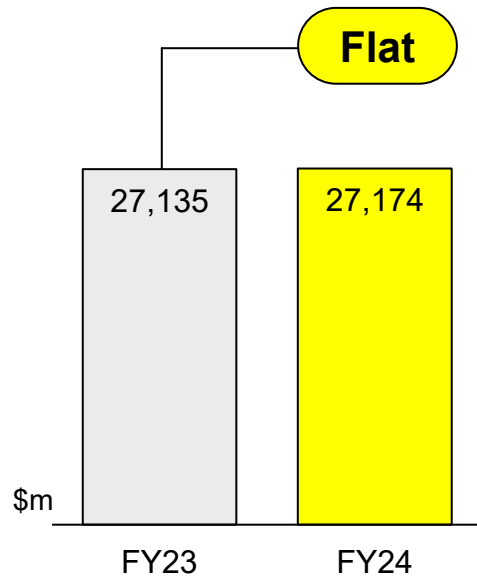
# Financials<sup>1</sup>

Cash NPAT down 2% with income flat, higher expenses – margin stabilising



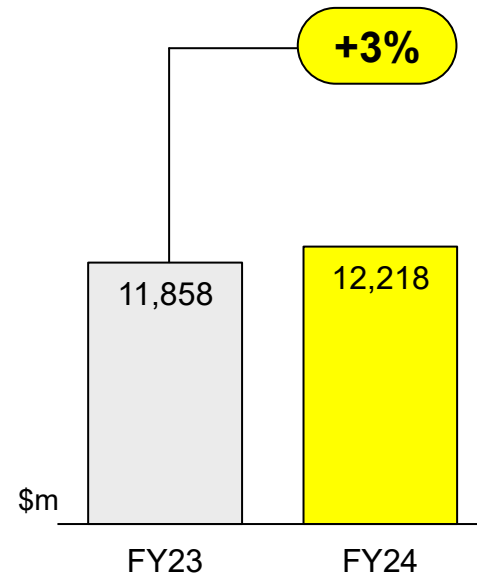
## Operating income

Disciplined volume growth with margin stabilising



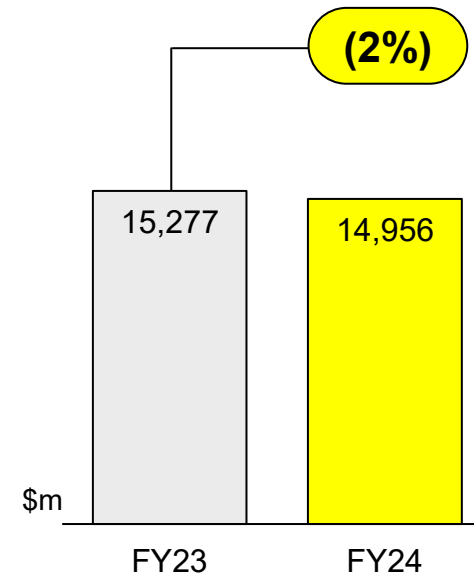
## Operating expenses

Inflation and technology costs



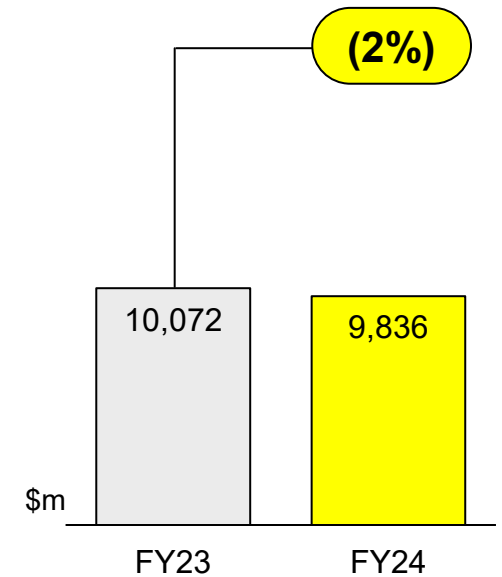
## Pre-provision profit

Flat revenue and higher operating expenses



## Cash NPAT

Lower loan impairment expense



1. Presented on a continuing operations basis. Comparative information has been restated to conform to presentation in the current period.

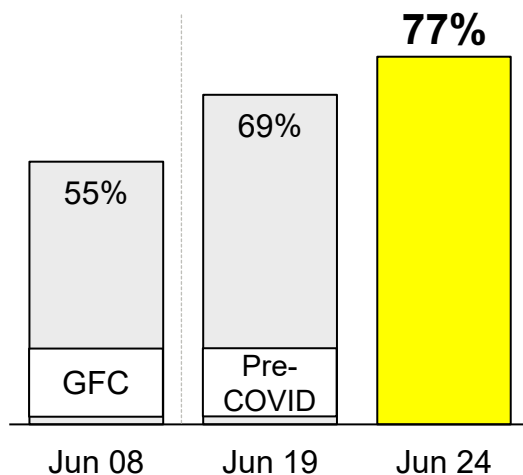
# Balance sheet strength

Long-term, conservative approach to balance sheet risk management



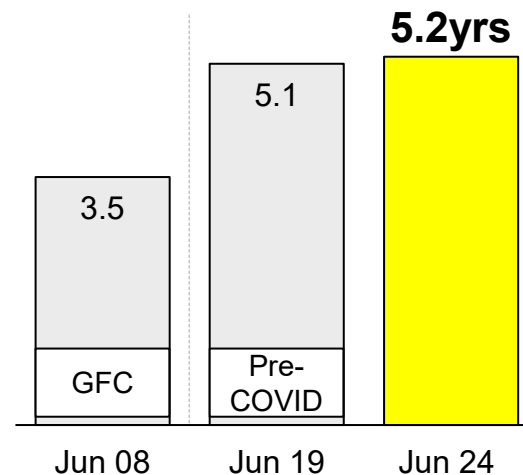
## Deposit funding

% of total funding



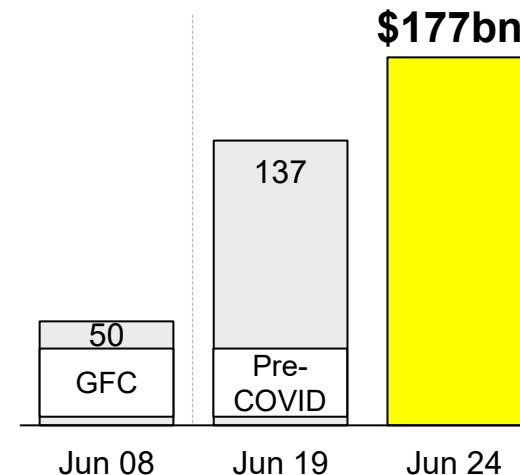
## Long-term funding

Weighted average maturity, yrs



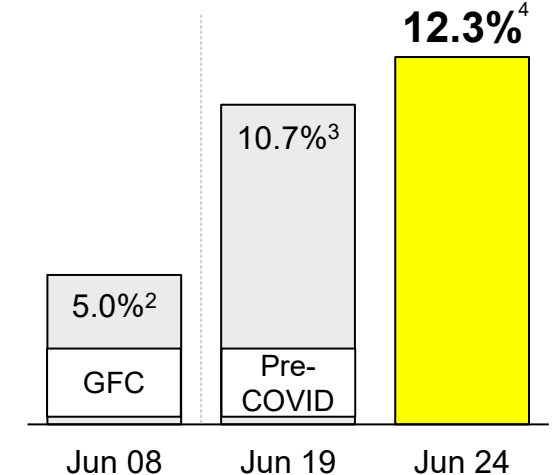
## Liquid assets

Average<sup>1</sup>, \$bn



## Capital

CET1 ratio, Level 2



1. Six month average balance as at June 2008, quarterly average balance as at June 2019 and June 2024. 2. Pro-forma CET1 under the capital framework effective until 31 December 2022. 3. Capital framework effective until 31 December 2022. 4. APRA's revised capital framework effective from 1 January 2023.



# Credit quality

Higher TIA and arrears – portfolio quality sound – well provisioned

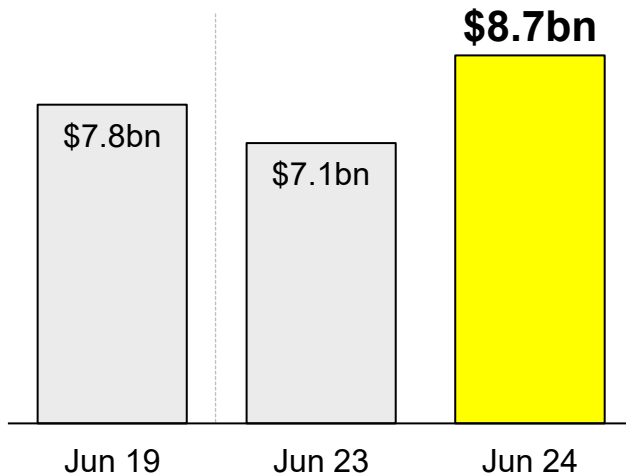


## TIA

Troublesome & Impaired Assets (TIA)

% of TCE: 0.72%      0.51%      **0.63%**

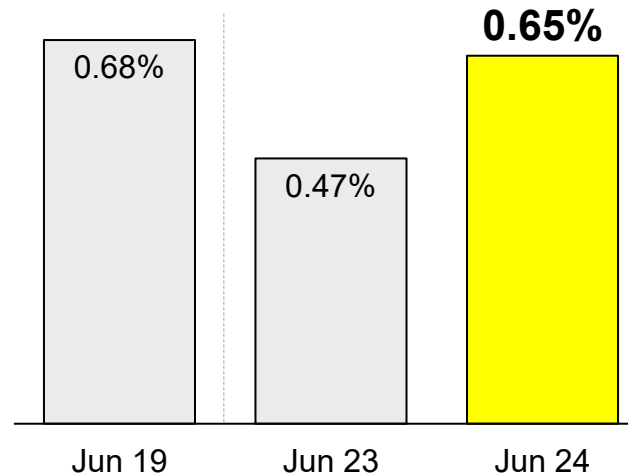
Historic avg<sup>1</sup>: 0.91%



## Home loan arrears<sup>2</sup>

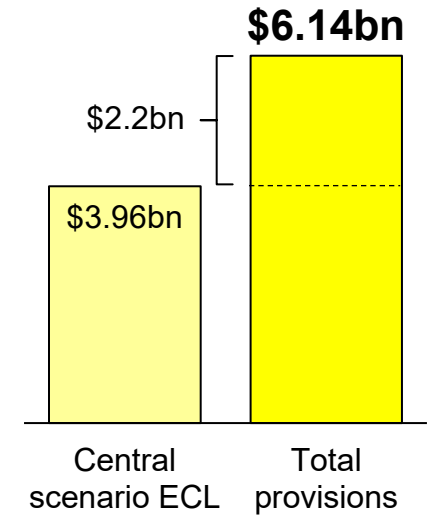
90+ days, %

Historic avg<sup>1</sup>: 0.65%



## Provisioning<sup>3</sup>

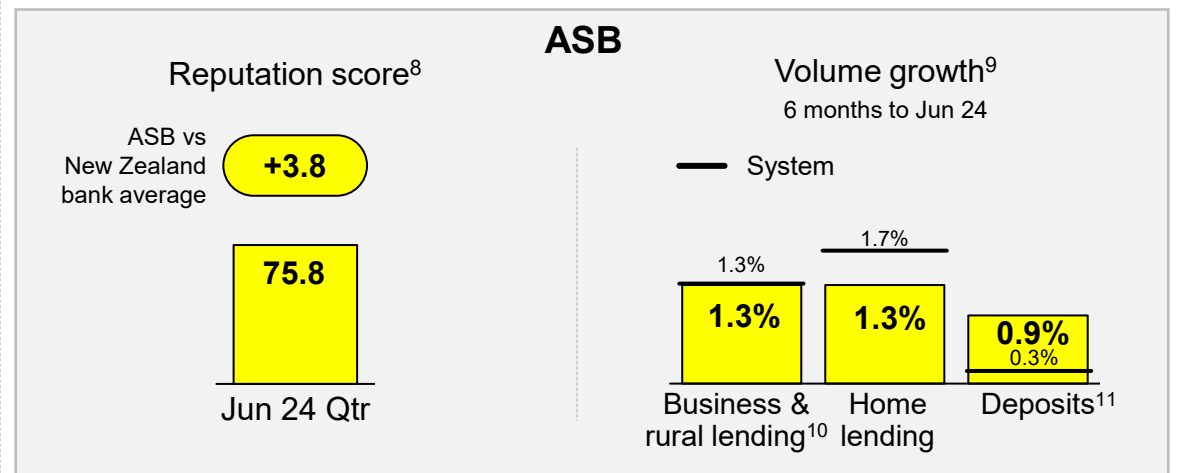
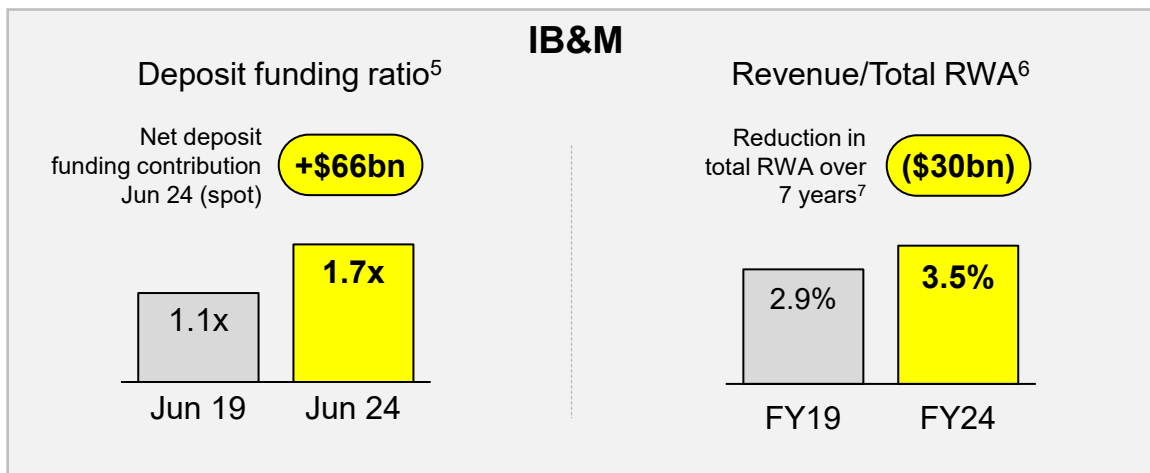
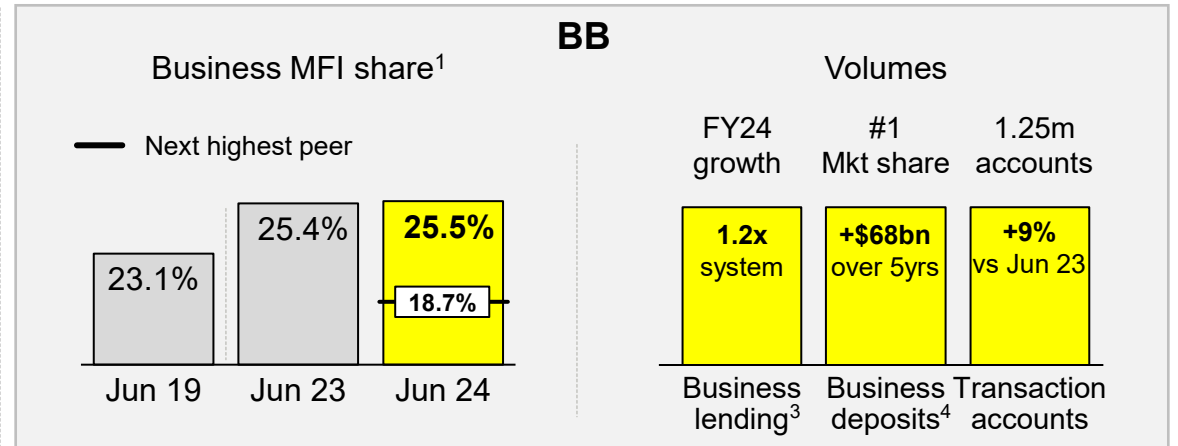
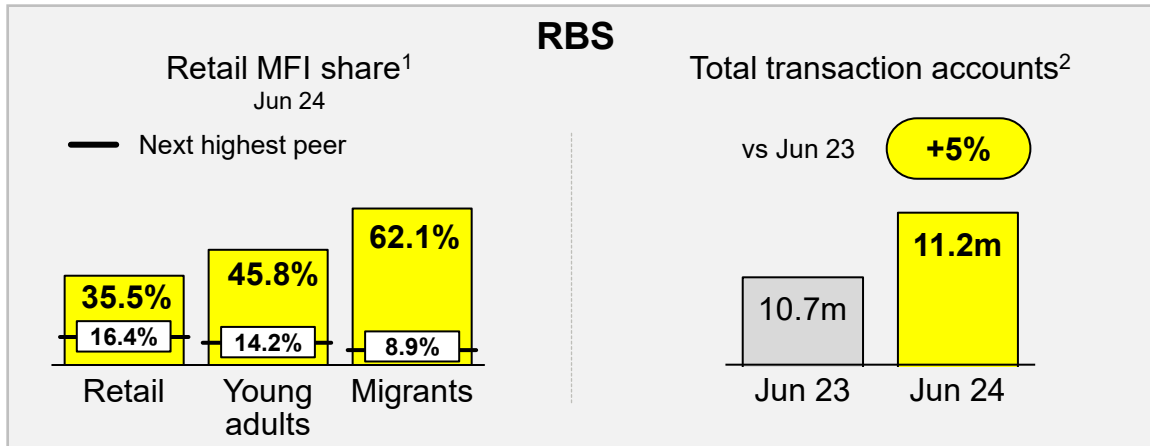
Total provisions vs Central ECL<sup>4</sup>  
Jun 24



1. Historic average from August 2008 to June 2023. 2. Group including New Zealand. 3. The Group uses four alternative macroeconomic scenarios to reflect a range of possible future outcomes in estimating the Expected Credit Loss (ECL) for significant portfolios. Scenarios are updated based on changes in both the macroeconomic and geopolitical environment. 4. Central scenario is based on the Group's internal economic forecasts and market consensus as well as other assumptions used in business planning and forecasting. Assumes 100% weighting holding all assumptions including forward-looking adjustments constant and includes individually assessed provisions.

# Key highlights

By division



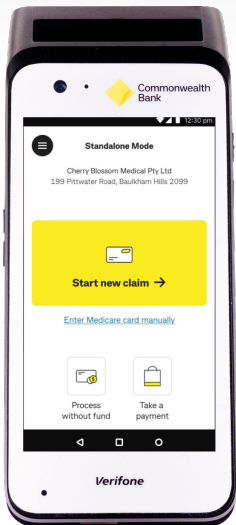
1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11. Refer to sources, glossary and notes at the back of this presentation for further details.

# Business Banking

Differentiated proposition – continuous innovation



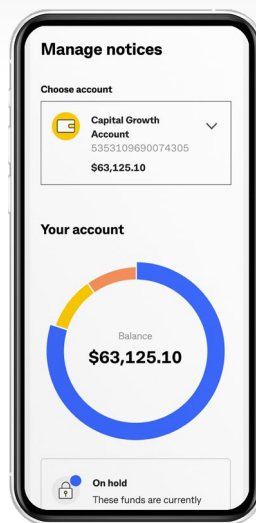
## Smart Health



Private health, Medicare payments and NDIS<sup>1</sup> partner >30% MFI for health providers<sup>2</sup>

**>3,400**  
health providers enrolled<sup>3</sup>

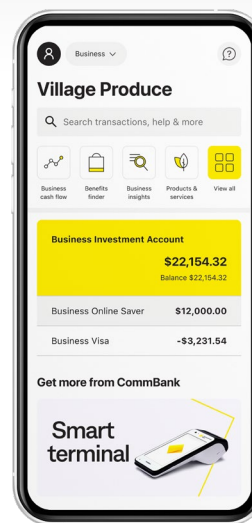
## Capital Growth Account



Flexibility to manage your savings with access to withdraw by providing notice

**>\$1 billion**  
in balances<sup>4</sup>

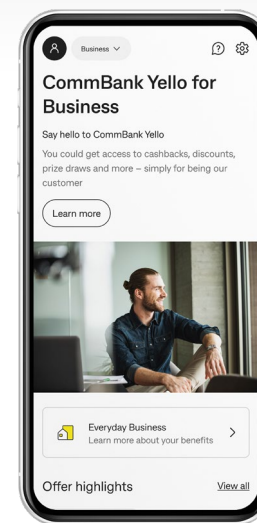
## Flexi Business Investment Account



Flexibility to manage your savings with ability to withdraw up to 20% of your balance

**Launched**  
May 2024

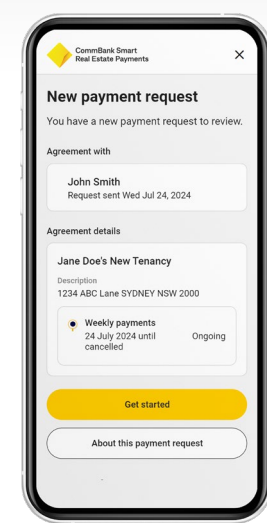
## CommBank Yello for Business



Extending one of Australia's largest customer recognition programs to business customers

**Announced**  
June 2024

## Smart Real Estate



Making rental payments simple and easy for agents and tenants

**Coming soon**

1. National Disability Insurance Scheme. 2. June 2024. 3. Number of providers enrolled as at 30 June 2024. 4. Spot balance of Notice Deposit Capital Growth Account product as at 30 June 2024.

# Global best digital experiences

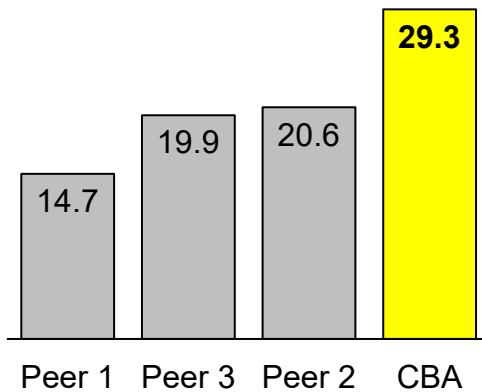
Market leading digital ecosystem – building deeper, stronger customer relationships



## Net Promoter Score<sup>1</sup>

Consumer mobile app  
Jun 24

#1

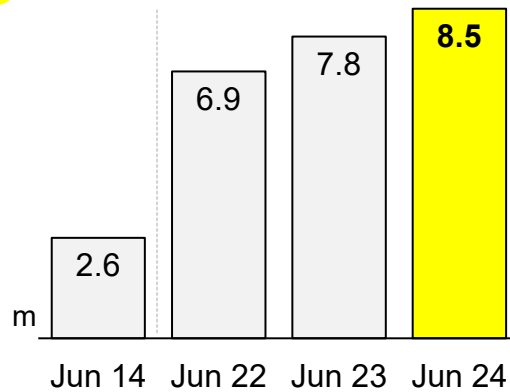


## CommBank app

active customers<sup>2</sup>

Increase in active customers since 2014

~3x

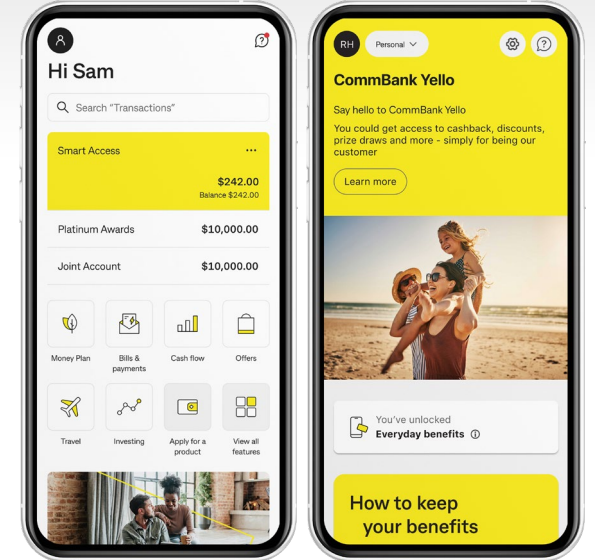
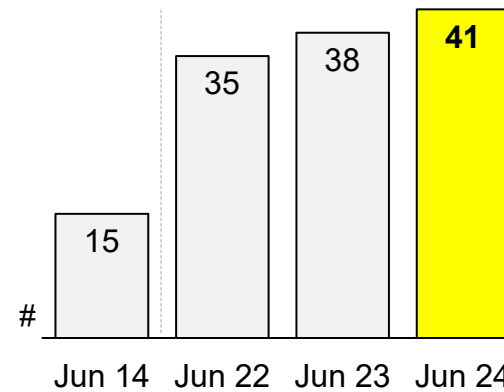


## Monthly app logins

per active customer<sup>3</sup>

Increase in app engagement since 2014

~3x



**Bank of the Year – Digital Banking**  
(15 years in a row<sup>4</sup>)



**Best Digital Consumer Bank (Major)**  
(6 years in a row<sup>5</sup>)  
**Most Innovative Major Consumer Bank**  
(6 years in a row<sup>5</sup>)

1, 2, 3, 4, 5. Refer to sources, glossary and notes at the back of this presentation for further details.

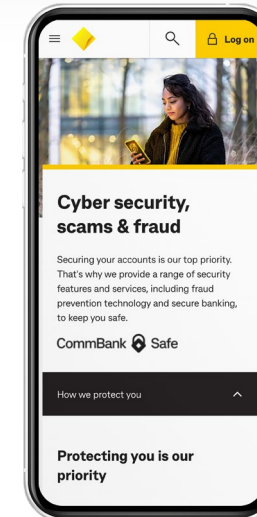
# Supporting our customers

Helping our customers to keep safe and secure

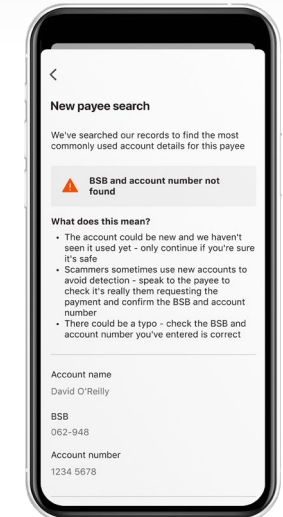


- More than halved customer scam losses in FY24
- Invested >\$800m to protect against fraud, scams, financial, cyber crime<sup>1</sup>
- Dedicated customer CommBank Safe scams teams in retail and business bank
- First bank to integrate into anti-scam intelligence loop; to report and remove scams
- Increased notifications – 11,000 per day average, 76% response rate<sup>2</sup>, 71 NPS
- NameCheck used 57 million times<sup>3</sup> & prevented >\$410 million mistaken payments<sup>4</sup>
- Sharing NameCheck technology with other organisations<sup>5</sup>
- Launched NameCheck Bulk for use by businesses
- Telstra, Optus, Vodafone partnerships – e.g. SMS blocking & scam call interception
- Proactively contacted 8.4 million customers to build scams awareness<sup>6</sup>
- Launched Truyu – alert misuse of identity online, >5,000 customer accounts in pilot<sup>7</sup>
- Help to protect customers from losses linked to cryptocurrency scams

CommBank  Safe



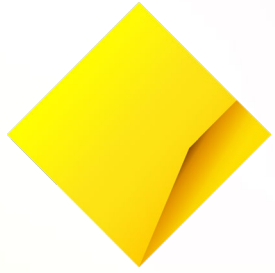
NameCheck



**8.4 million**  
customers contacted<sup>6</sup>

**>\$410 million**  
payments prevented<sup>4</sup>

1. Invested over \$800 million in FY24, includes expenditure on operational processes and upgrading functionalities. 2. Suspected unauthorised transaction alerts through two-way push. 3. Includes NetBank and CommBank app. Excludes CommBiz, Bankwest and External NameCheck API. Represents the number of times where NameCheck has been used for the period July 2023 to June 2024. 4. Prevented ~\$370m of mistaken payments by customers and an estimated ~\$40m of scams via the CommBank app and NetBank from July 2023 to June 2024. 5. Includes Bendigo Bank, Satori and Liink by J.P. Morgan. 6. Unique reach for the scams awareness communications undertaken between July 2023 to June 2024. 7. Accounts created since launch from 6 May 2024 to 30 June 2024. The ID Usage Alert Service is limited to over 60% of identity checks conducted at businesses in Australia that run identity checks (subject to change). You will not receive an alert if your identity information is used at a merchant that is not part of our ID Usage Alert Service.



# Results presentation

Alan Docherty, Chief Financial Officer

# Results overview



Long-term franchise strengthened as we respond to changes in our operating context

## Operating context

- Economy proving resilient to higher rates
- Uneven household impacts
- Ongoing competitive intensity
- Continued macro uncertainty, Australia well-positioned

## Management response

- Proactively supporting our customers
- Investing to extend tech & customer leadership
- Disciplined approach: volume/margin; M&A; capital
- Strengthened balance sheet settings

## Long-term franchise implications

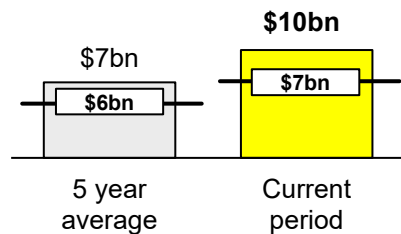
- Focus on customer advocacy
- Leading MFI<sup>1</sup> share
- Sector leading ROE, record organic capital generation
- Strong and sustainable dividends

## FY24 financial outcomes

### Organic capital generation<sup>2</sup>

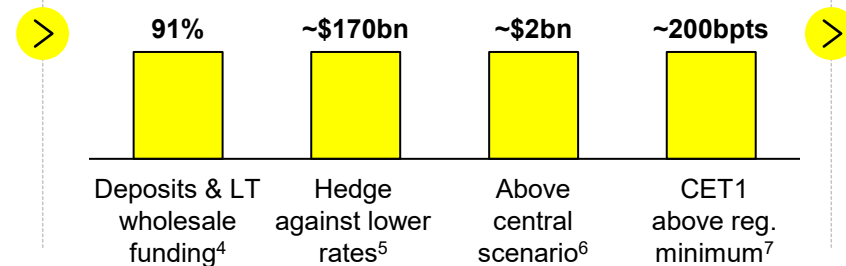
Current full year period vs 5 year avg<sup>3</sup>

— Next highest peer



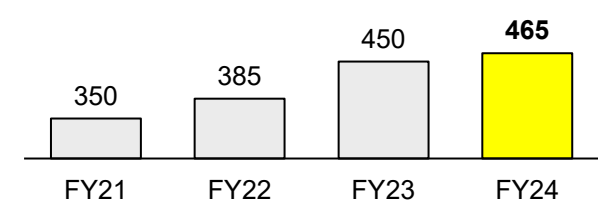
### Strengthened balance sheet settings

Funding Interest rate risk Provisioning Capital



### Superior shareholder returns

Dividend per share (cents)



1, 2, 3, 4, 5, 6, 7. Refer to sources, glossary and notes at the back of this presentation for further details.

# Statutory vs cash NPAT<sup>1</sup>

Statutory NPAT of \$9.5 billion, includes loss on PTBC Indonesian divestment



\$m	FY23	FY24	
Statutory NPAT – continuing operations	10,096	<b>9,481</b>	
Non-cash items:			
- Transaction costs and gains and (losses) on disposals <sup>2</sup>	32	<b>(372)</b>	Includes PT Bank Commonwealth, CommInsure General Insurance, Count Financial and other previously announced business divestments and closures
- Hedging and IFRS volatility <sup>3</sup>	(8)	<b>17</b>	Primarily related to gains and (losses) on economic hedges <sup>3</sup> from interest rate and FX volatility
<b>Cash NPAT – continuing operations</b>	<b>10,072</b>	<b>9,836</b>	

1. Presented on a continuing operations basis. Comparative information has been restated to conform to presentation in the current period. 2. Includes gains and losses net of transaction costs associated with the disposal of previously announced divestments. 3. Includes unrealised accounting gains and losses arising from the application of "AASB 139 Financial Instruments: Recognition and Measurement".



# FY24 result<sup>1</sup>

Cash NPAT down 2% vs FY23, income flat as margins stabilised

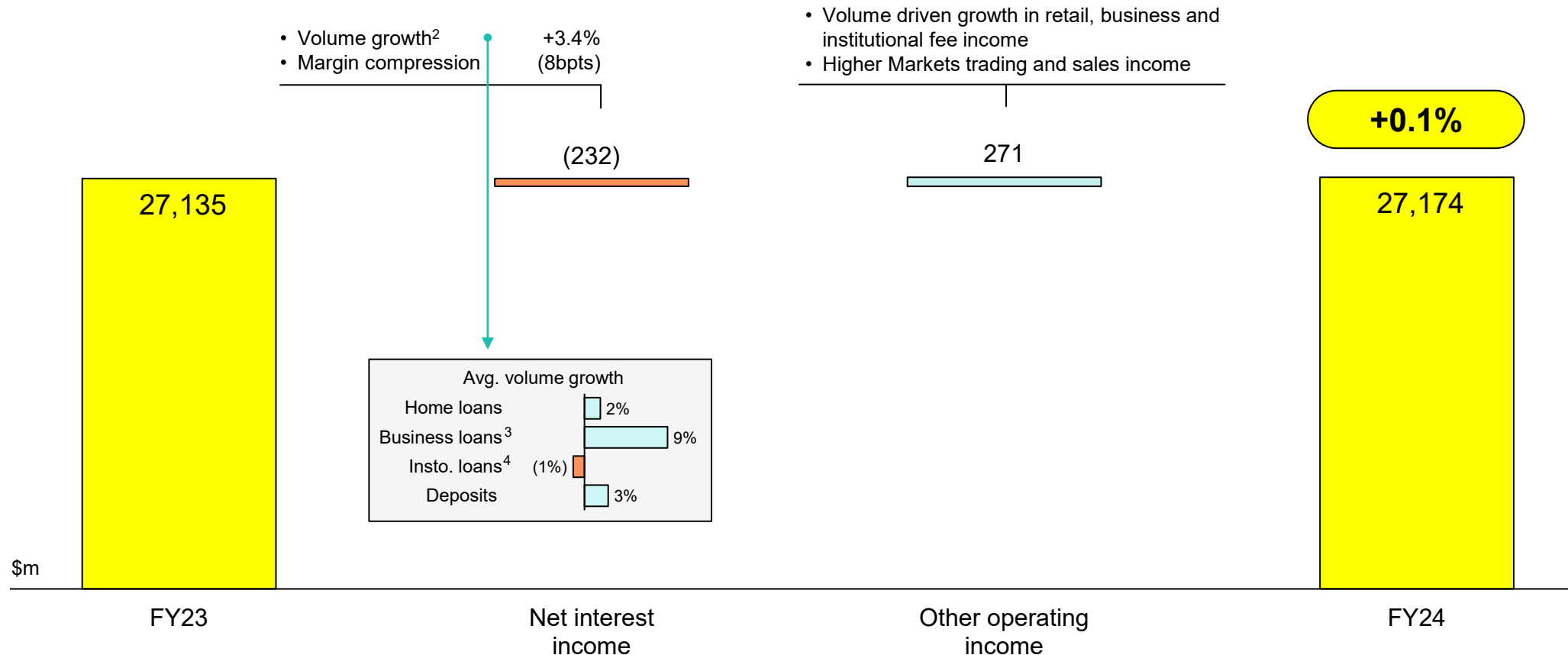


\$m	FY24		FY24 vs FY23		2H24 vs 1H24	
Operating income	27,174	↑	0.1%	↓	(0.9%)	→ Flat adjusting for day count
Operating expenses	12,218	↑	3.0%	↑	3.3%	
Operating performance	14,956	↓	(2.1%)	↓	(4.2%)	
Loan impairment expense	802	↓	(27.6%)	↓	(6.7%)	
<b>Cash NPAT</b>	<b>9,836</b>	↓	(2.3%)	↓	(4.0%)	

1. Presented on a continuing operations basis. Comparative information has been restated to conform to presentation in the current period.

# Operating income<sup>1</sup>

Stable revenue over the year



1. Presented on a continuing operations basis. Comparative information has been restated to conform to presentation in the current period. 2. Excluding liquids. 3. Includes New Zealand and other business loans. 4. Excluding Cash Management Pooling Facilities.

# Operating income<sup>1</sup>

Stabilisation of margin in 2H24, volatility in other operating income



	FY24 vs FY23	2H24 vs 1H24
<b>Breakdown:</b>		
	<b>Stabilisation of margins in 2H24</b>	
NII – volume/margin change (ex. day count)	(\$232m)	+\$141m
NII – day count	–	(\$125m) → 2 fewer days in 2H24
<b>Net interest income</b>	<b>(\$232m)</b>	<b>+\$16m</b>
<b>Other operating income</b>	<b>+\$271m</b> → Volume growth in fees and commissions	<b>(\$140m)</b> → Lower trading income and dividends from minority interests
<b>Total operating income</b>	<b>+\$39m</b>	<b>(\$124m)</b>

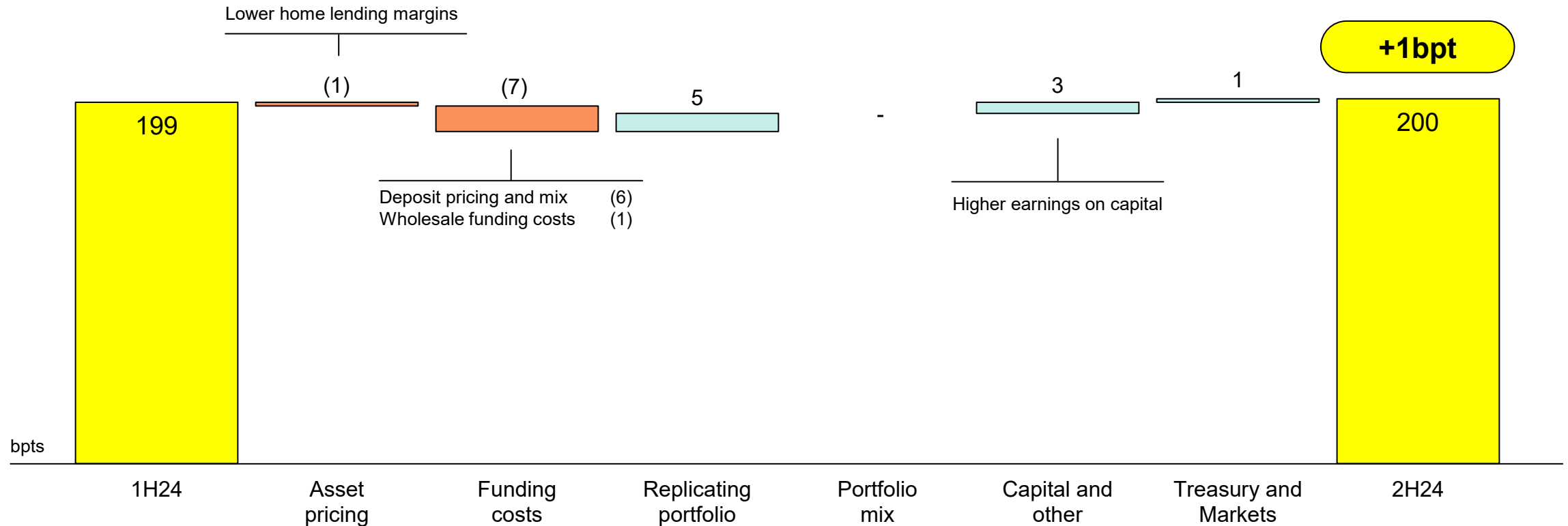
1. Presented on a continuing operations basis. Comparative information restated to confirm to presentation in the current period.

# Group margin

Hedging returns offsetting impact of deposit competition

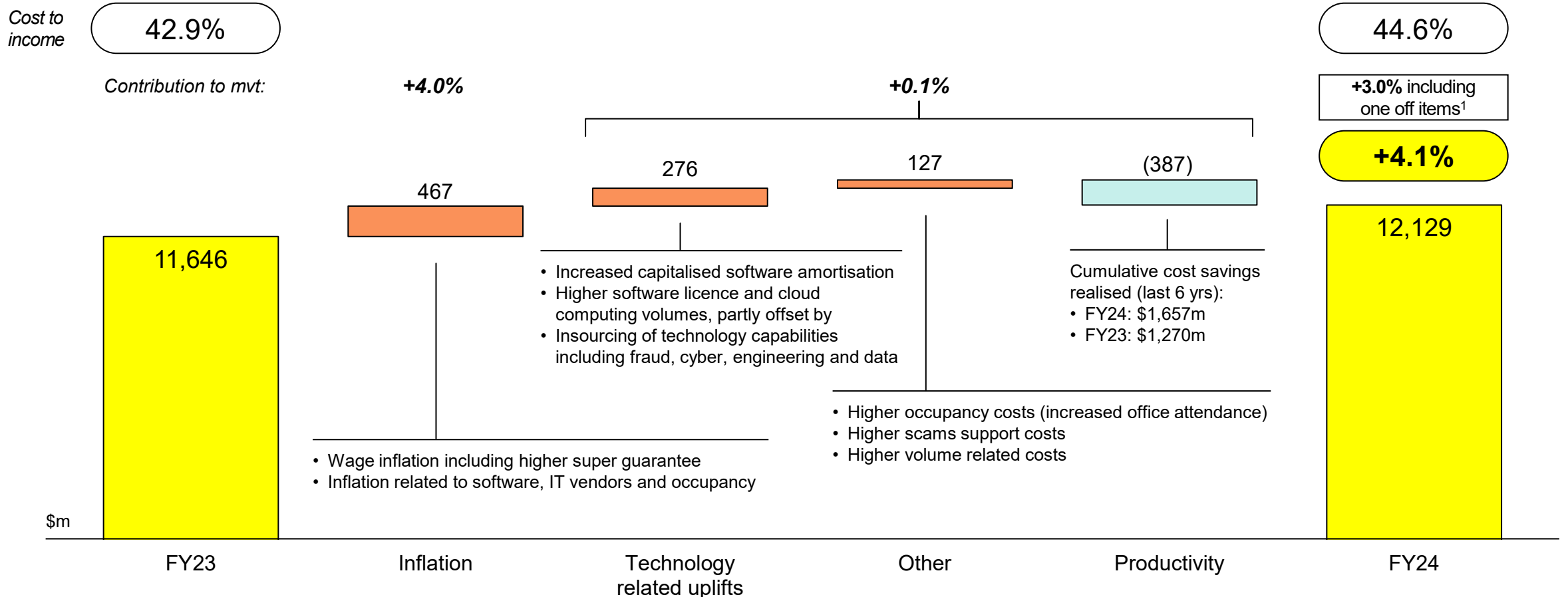


Stable quarterly margin trends in 2H24 (excluding impact of excess liquids held to repay Term Funding Facility)



# Operating expenses

Inflation driving cost growth – increased technology investment and other costs offset by productivity



1. One off items: \$89m relating to restructuring costs in FY24 and \$212m relating to restructuring and one off regulatory provision in FY23.

# Credit risk

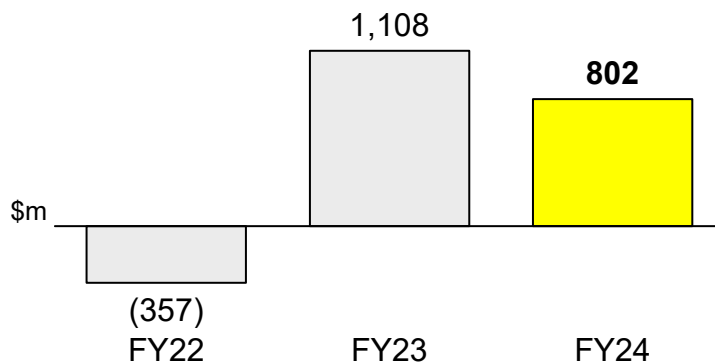
Cost of living pressures impacting arrears, TIA includes small number of single name exposures



## Loan impairment expense

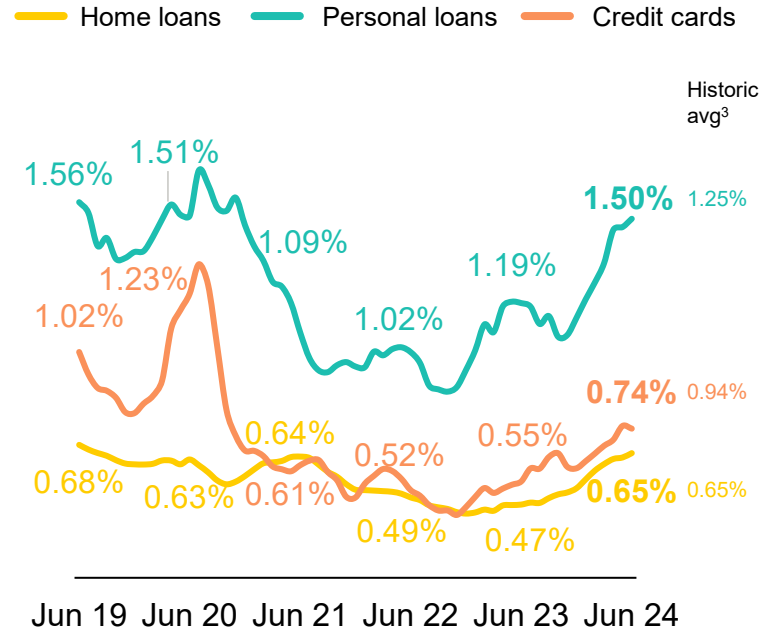
Loan loss rate, bpts<sup>1</sup>

	FY22	FY23	FY24
Consumer	(7)	11	6
Corporate	4	15	16
<b>Total</b>	<b>(4)</b>	<b>12</b>	<b>9</b>



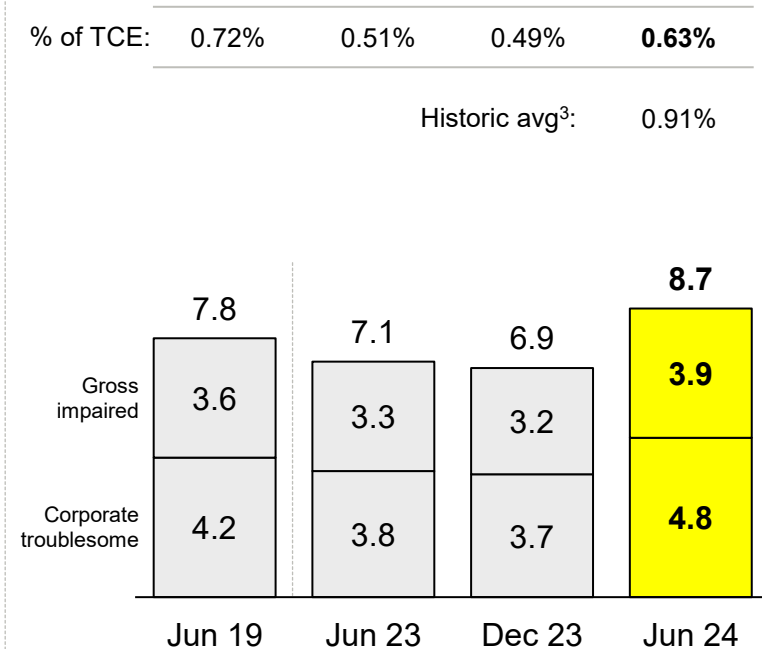
## Arrears<sup>2</sup>

90+ days



## Troublesome and impaired assets

\$bn



# Provisioning<sup>1</sup>

Strong provision coverage maintained during period of high interest rates

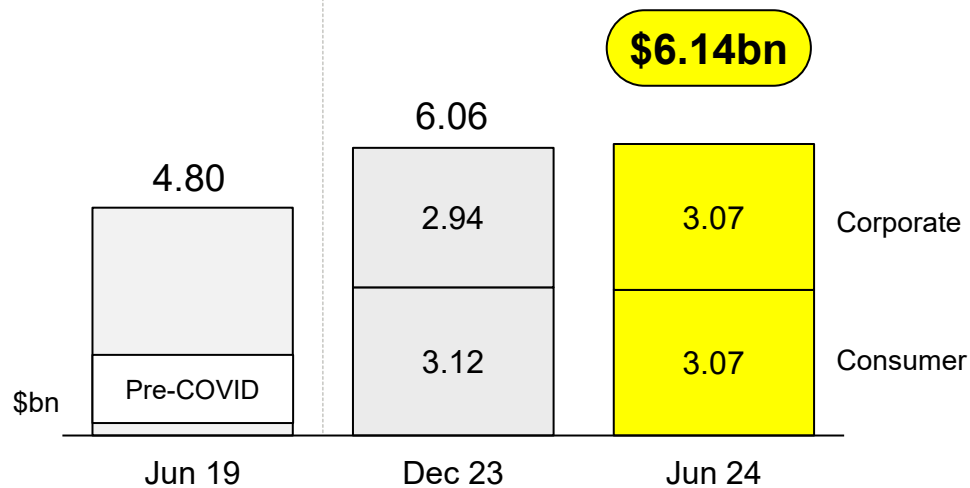


## Total credit provisions

\$bn

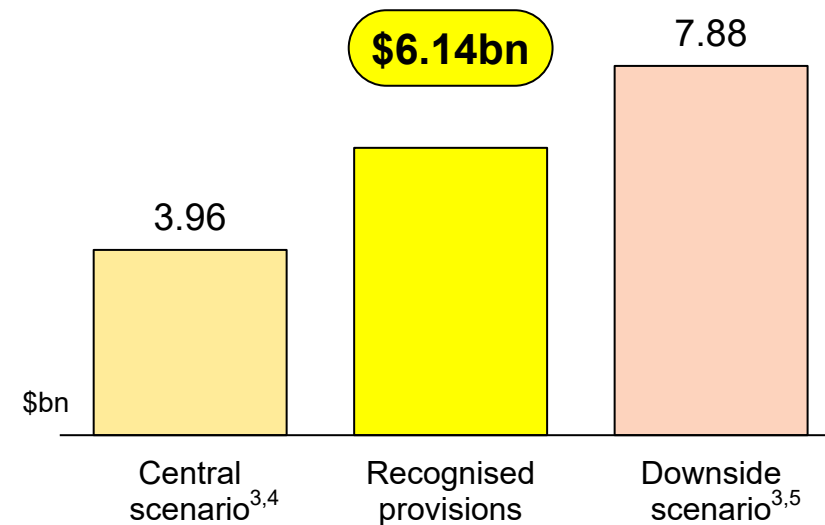
TP/CRWA:

1.29%	1.64% <sup>2</sup>	<b>1.66%<sup>2</sup></b>
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## Provisions and scenarios

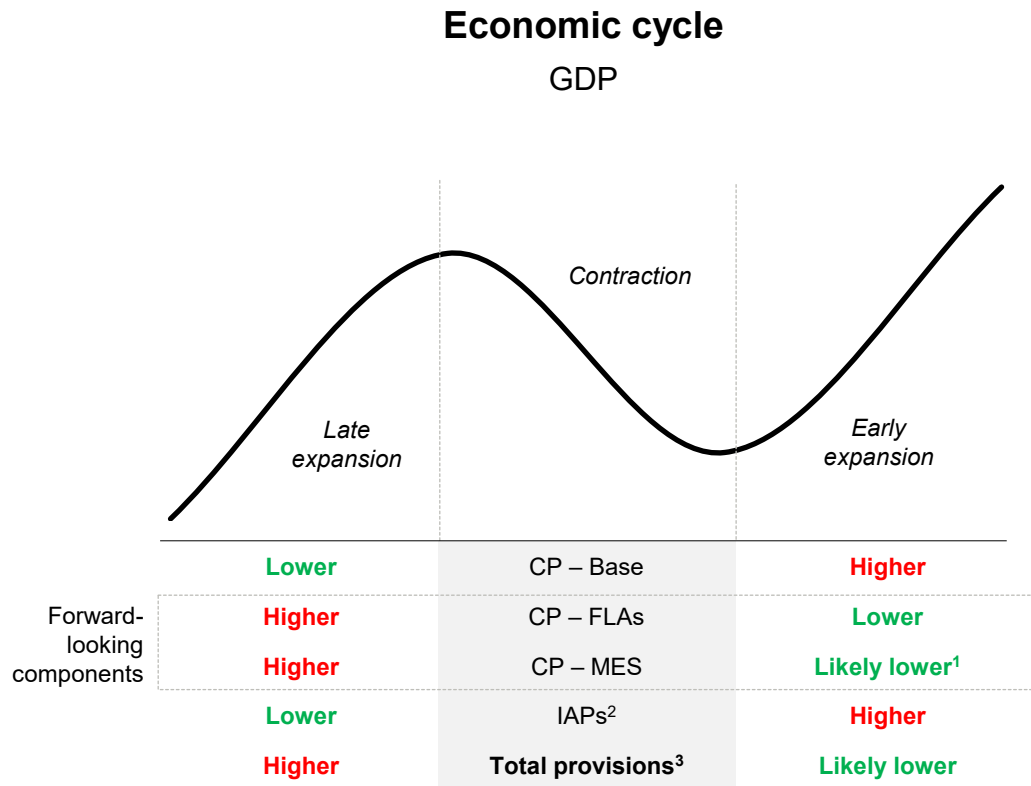
Jun 24



1. The Group uses four alternative macroeconomic scenarios to reflect a range of possible future outcomes in estimating the Expected Credit Loss (ECL) for significant portfolios, scenarios are updated based on changes in both the macroeconomic and geopolitical environment. 2. Revised APRA capital framework effective from 1 January 2023. 3. Assuming 100% weighting holding all assumptions including forward-looking adjustments constant and includes individually assessed provisions. 4. Central scenario is based on the Group's internal economic forecasts and market consensus as well as other assumptions used in business planning and forecasting. 5. The downside scenario contemplates the potential impact of possible, but less likely, adverse macroeconomic conditions, resulting from persistent inflationary pressures which leads to disorderly asset price declines, a sharp increase in credit spreads, corporate defaults and high unemployment. The scenario also reflects the potential macroeconomic impacts of climate risk from a severe drought in Australia, through a decline in house prices, higher unemployment as well as weaker growth.

# Provisioning through the cycle

Forward-looking approach – customer, macroeconomic and sectoral considerations



- AASB 9 requires a forward-looking approach to loan loss provisioning to dampen pro-cyclical provisioning behaviour through forward-looking adjustments (FLAs) and multiple economic scenarios (MES) in determining collective provisions (CP).
- Total provisions will likely be lower following an economic contraction (despite higher base provisions) as we adopt a forward-looking view of an economic expansion.
- Sectoral considerations (last 6 months):
  - Consumer: reduction in modelled provisions due to rising house prices and lower expected losses on unsecured consumer finance, partly offset by ongoing adjustment for home loan customers under the greatest debt servicing pressures.
  - Construction: reduction in FLAs as portfolio starting to exhibit stable to improving trends. Number of dwellings under construction remains high and infrastructure pipeline is strong. Concerns remain on future dwelling construction activity as new approvals and commencements remain subdued.
  - Retail trade: non-material change in provision coverage. Discretionary spending still growing in nominal terms as a result of population growth. Non-discretionary spending remains resilient.
  - Entertainment, leisure and tourism: non-material change in provision coverage. Remain cautious about the sector, though real household disposable incomes are expected to rise on a per capita basis.
  - Commercial property: non-material change in provision coverage. Sales and valuations continue to be weak. Focus on where valuations will land under a prolonged higher interest rate scenario.
  - Agriculture: reduction in FLAs due to a period of favourable weather conditions. The sector is well placed to navigate headwinds.

1. If economic conditions are expected to recover following a recession, then the MES overlay would reduce as economic variables improve and/or the probability weighting towards more benign scenarios increases. This may not be the case where further deterioration in economic conditions is expected (e.g. a double-dip recession). 2. Individually assessed provisions (IAPs) are raised for non-performing exposures. 3. This refers to expectations before and after an economic slowdown. How total provisions change during a contraction is uncertain: if FLAs and MES under-predict actual losses, then total provisions will increase. If they over-predict losses (as was the case during the early stages of the COVID-19 pandemic) then total provisions will decrease.



# Funding

Term Funding Facility fully repaid, conservative settings maintained



## Deposit funding

% of total funding		
55%	69%	<b>77%</b>

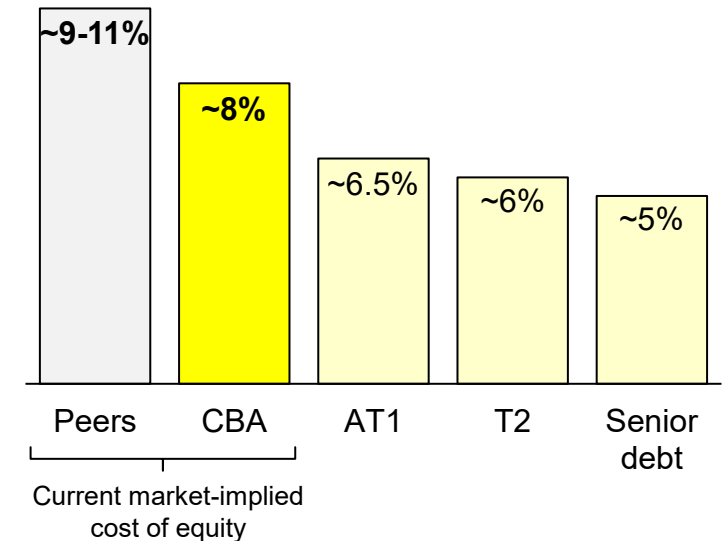
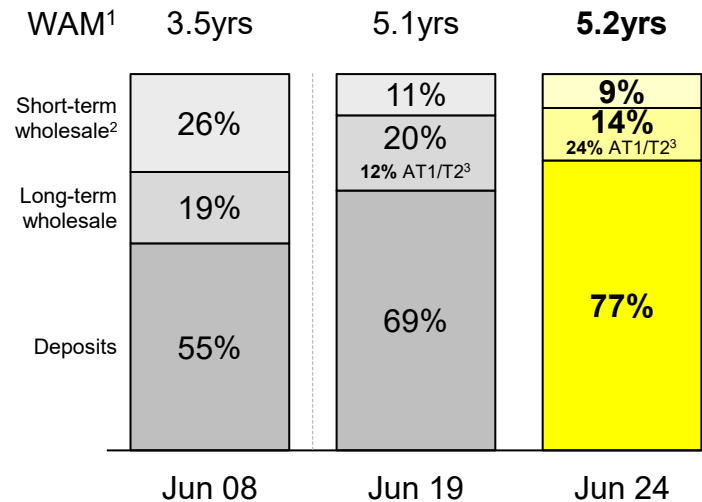
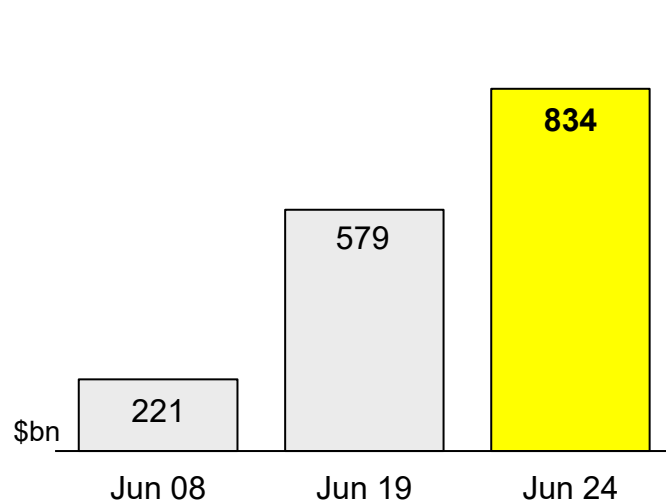
## Funding composition

% of total funding

Liquids as a % of total assets		
10%	14%	<b>14%</b>

## Illustrative market-implied cost of equity<sup>4</sup> vs debt<sup>5</sup>

Jun 24



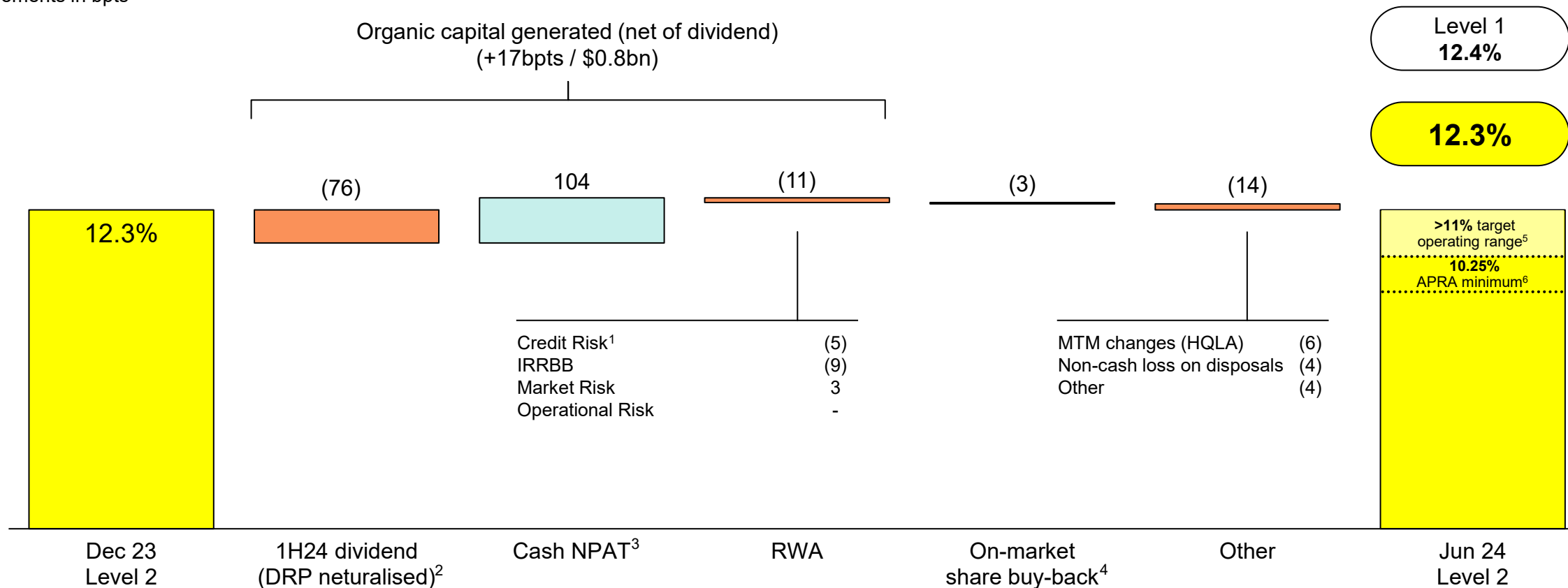
1. Represents the Weighted Average Maturity (WAM) of outstanding long-term wholesale debt with a residual maturity greater than 12 months as at reporting date including RBNZ term lending facilities (TFLP) drawdowns where applicable. 2. Includes other short-term liabilities. 3. Represents Additional Tier 1 and Tier 2 Capital as a proportion of long-term wholesale funding. 4. Market-implied rate of return assuming consensus dividend distributions, including franking credits (discounted at 70%). Note: internal cost of capital performance hurdles remain unchanged at 10%. 5. Indicative cost of term funding (5 to 10 years) including the impact of tax and franking credits distribution or utilisation (discounted at 70%).

# Capital

Strong capital position maintained



Movements in bpts



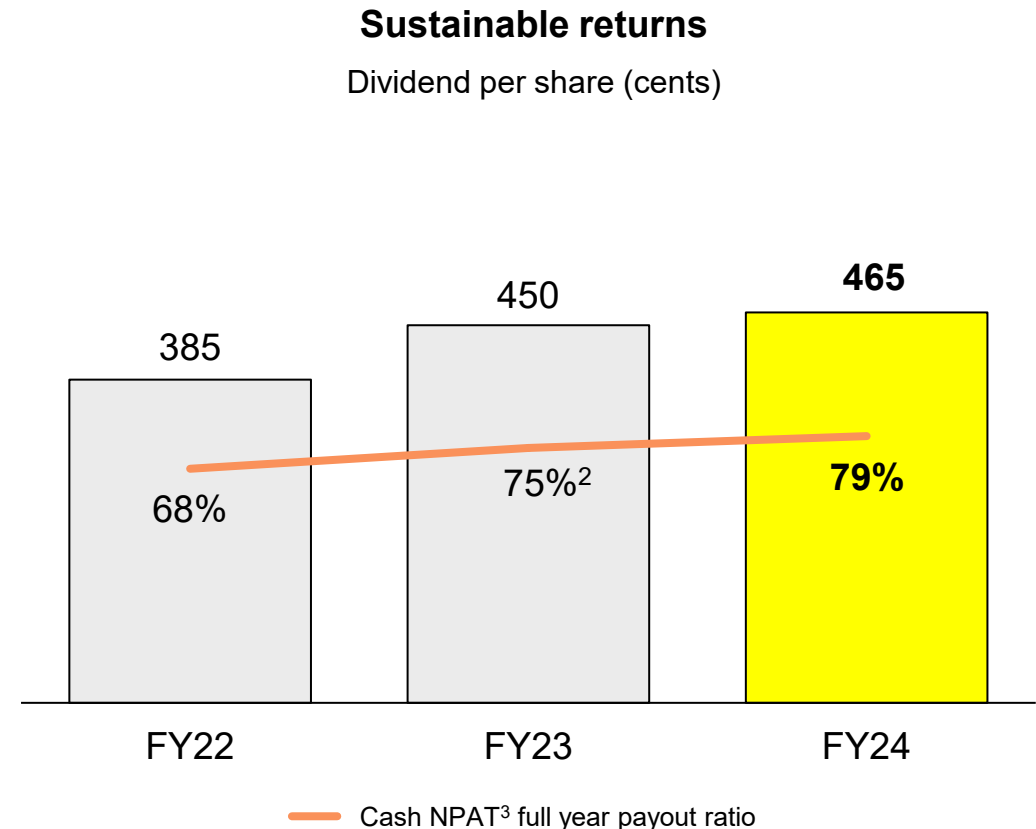
1. Excludes impact of foreign exchange movements on Credit RWA, which is included in 'Other'. 2. Includes the on-market purchase of shares in respect of the DRP. 3. Excludes equity accounted profits/losses and impairments from investments, which are neutral from a regulatory capital perspective due to the offsetting increase in capital deductions. 4. \$128m of the previously announced \$1bn on-market share buy-back was completed in 2H24 (1,071,576 shares acquired at an average price of \$119.24 per share), bringing the total completed as at 30 June 2024 to \$282m at an average price of \$108.84 per share. 5. CBA expects to operate with a post-dividend CET1 ratio of greater than 11.0%, except in circumstances of unexpected capital volatility. 6. Inclusive of 1% default countercyclical capital buffer which may be varied by APRA in the range of 0% to 3.5%.

# Dividends

Long-term sustainable returns



- Final dividend of \$2.50, 4% increase on 2H23 dividend
- DRP with no discount and expected to be fully neutralised
- Full year payout ratio of 79%, upper end of target payout range. 2H24 payout ratio of 87%
- Cumulative share buy-backs completed to date have enabled the distribution of an additional ~65 cents dividend per share to shareholders over the last three years<sup>1</sup>
- The Bank will continue to target a full year payout ratio of 70-80% Cash NPAT
- Franking neutral payout ratio remains ~80%



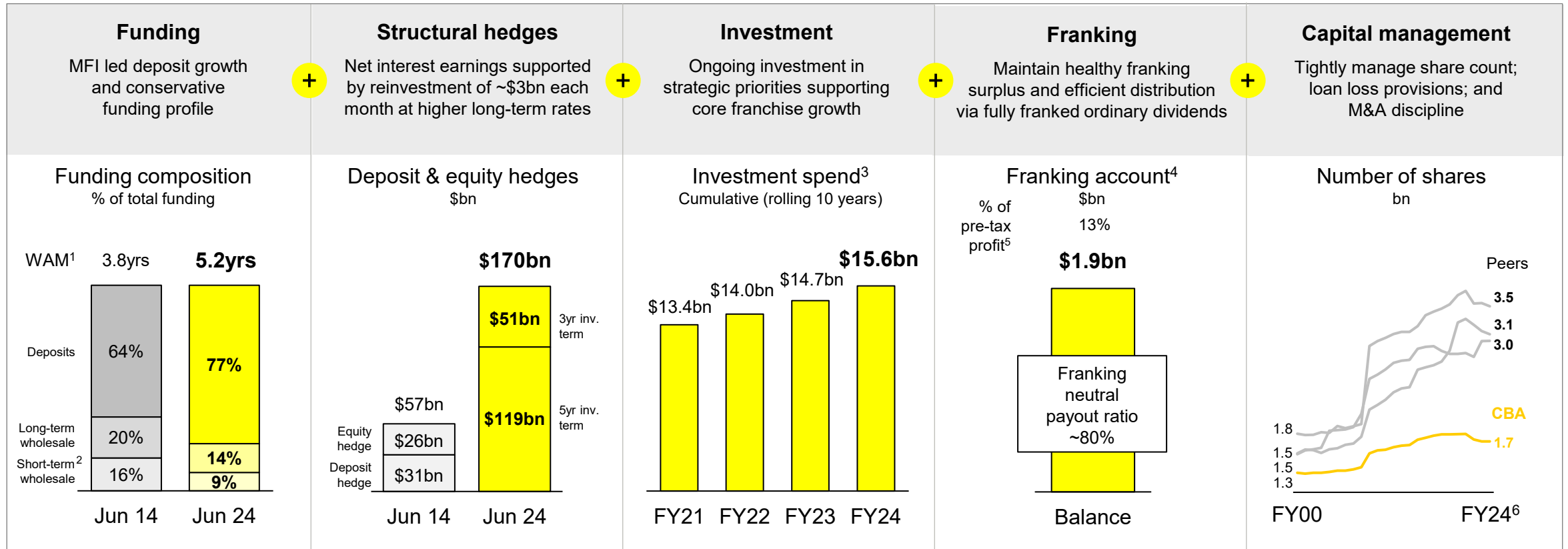
1. Impact of lower share count from the \$6bn off-market share buy-back completed in October 2021, the \$3bn on-market share buy-backs completed as at June 2023 and \$282m of the \$1bn on-market buy-back announced in August 2023 completed as at 30 June 2024. 2. Comparative information has been restated to conform to presentation in the current period. 3. Cash NPAT inclusive of discontinued operations.

# Our long-term approach

Long-term approach to key settings, strengthened over time



## Long-term approach to key settings



1. Represents the Weighted Average Maturity of outstanding long-term wholesale debt with a residual maturity greater than 12 months as at reporting date. WAM and the percentage of long-term wholesale funding includes RBNZ term lending facilities (TFLP) drawdowns where applicable. 2. Includes short-term collateral deposits. 3. Represents cumulative gross investment spend over a rolling ten year period. 4. Represents franking account balance as at 30 June 2024. 5. Franking account balance at 30 June 2024 divided by FY24 pre-tax profit. 6. CBA and peers shares on issue as at 30 June 2024.

# Supporting sustainable returns

Our long-term approach supports strong, sustainable shareholder returns



## Superior shareholder returns

Strong return on equity and generation of organic capital to fund dividends

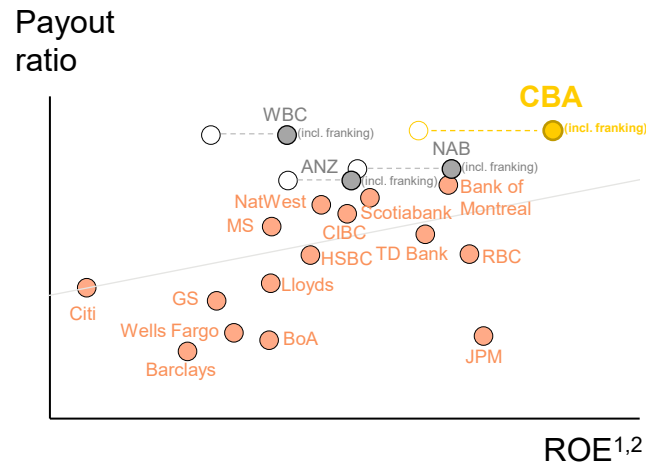


Disciplined capital management and continued investment generating growth and scale

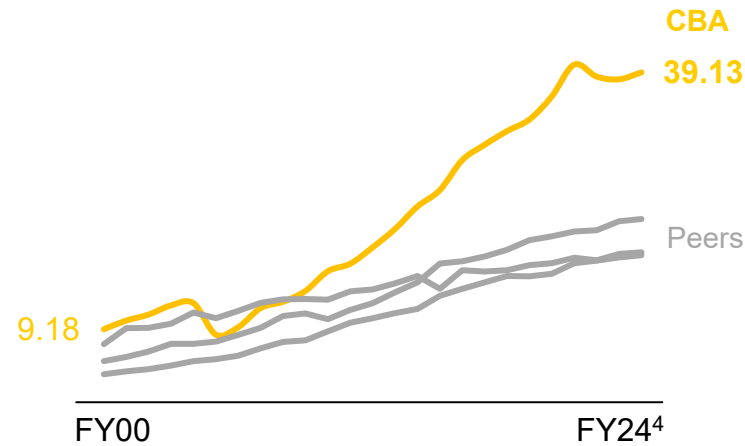


Delivering superior and sustainable shareholder returns over the long term

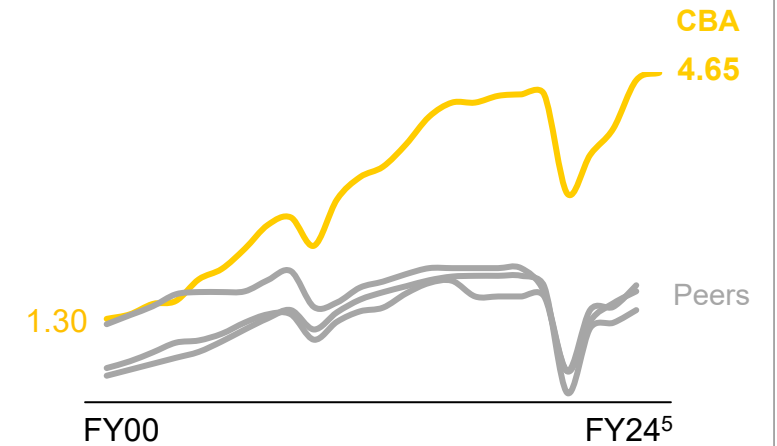
ROE vs dividend payout ratio  
Average last 2 years



Net tangible assets per share<sup>3</sup>  
\$



Dividend per share  
\$



# Economic outlook

Australia well positioned, but downside risks remain



- Economy still absorbing shocks of past few years
  - Higher interest rates lowering household demand and growth
  - Inflation lower, but slower rate of decrease
  - Households making spending and saving sacrifices
- Risks remain around the outlook
  - Critical that inflation returns to target band
  - Domestic challenges around housing affordability and productivity growth
  - Continued global uncertainty – Australia well positioned
- Solid fundamentals for the Australian economy
  - Low unemployment, strong exports, and high business investment
  - Favourable budget position past two years, household disposable incomes to rebound
  - Australia has a number of structural advantages that provide optimism for the future

# Summary

Supporting customers – providing strength and stability – delivering for all stakeholders

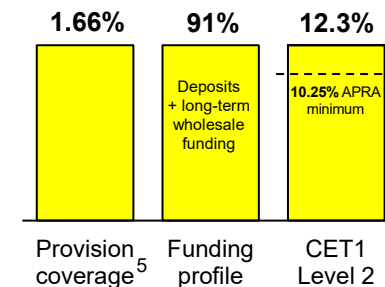


- Supporting and protecting our customers
- Strength and stability, supporting resilient Australian economy
- Disciplined operational and strategic execution
- Customer focus – building deeper, stronger relationships
- Extending leadership – long-term franchise strength

## Customers

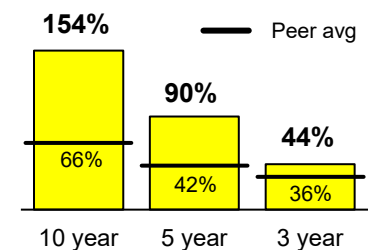
Net Promoter Score <sup>1</sup>	Rank	Market share	Rank
Consumer	#1	Household deposits <sup>2</sup>	#1
Business	#2	Home lending <sup>3</sup>	#1
Consumer digital	#1	Business deposits <sup>2</sup>	#1
Business digital	#1	Business lending <sup>2,4</sup>	#2

## Balance sheet

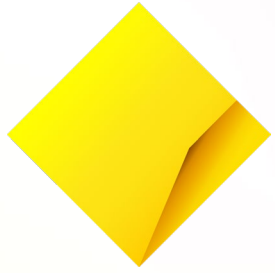


## Shareholders

Total shareholder return<sup>6</sup>



1. Refer to glossary at the back of this presentation for further details. 2. System source: APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS). 3. CBA source: RBA Lending and Credit Aggregates. Home lending peer source: Peer APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS) balance divided by RBA Lending and Credit Aggregates system balance. 4. Non-Financial Business Lending Source: APRA (MADIS). 5. Total provisions divided by credit risk weighted assets. 6. Source: Bloomberg. Total shareholder return as at 30 June 2024, compared to the average of the major peer banks.



# Overview & strategy



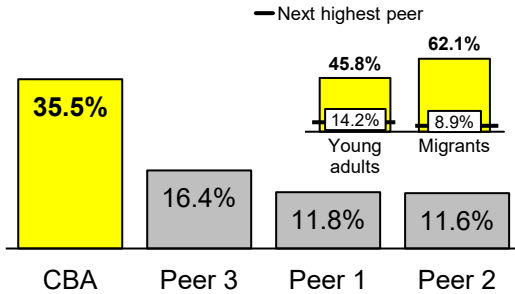


# Why CBA?

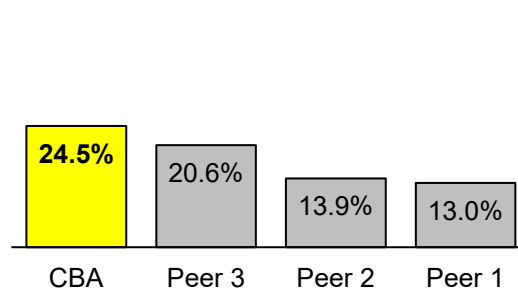
Leading franchise – strong balance sheet settings – supporting sustainable returns



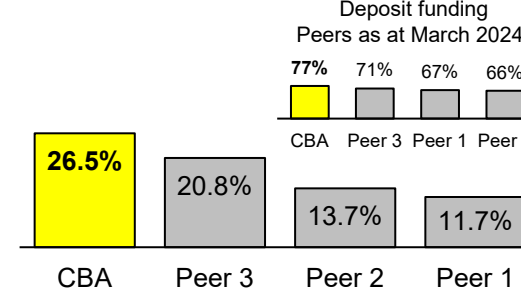
## Retail MFI share<sup>1</sup>



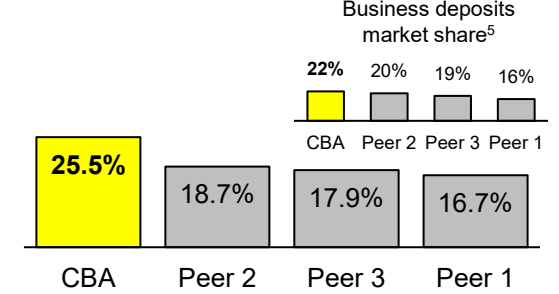
## Home lending share<sup>2</sup>



## Household deposits share<sup>3</sup>

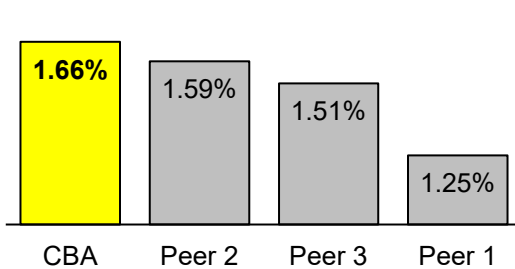


## Business MFI share<sup>1</sup>



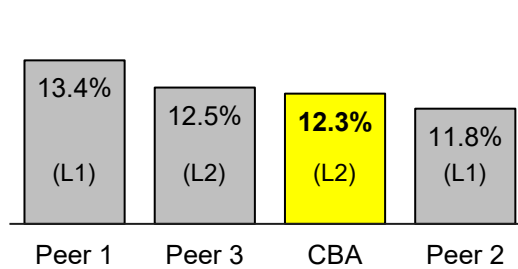
## Provisioning

Total provision coverage to Credit RWA<sup>6</sup>  
Peers as at March 2024



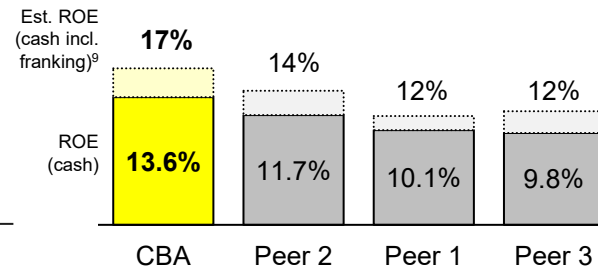
## CET1 capital

Capital binding constraint<sup>7</sup>  
Peers as at March 2024



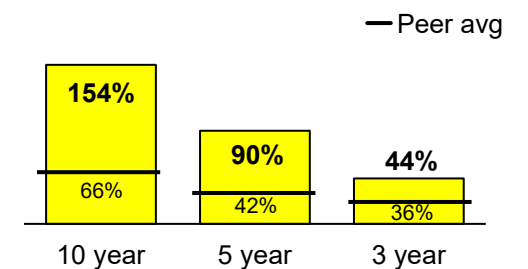
## ROE (cash)<sup>8</sup>

Peers as at March 2024



## Shareholder returns

Total shareholder return<sup>10</sup>



1. Refer to glossary at the back of this presentation for further details. 2. CBA source: RBA Lending and Credit Aggregates. Peer source: Peer APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS) balance divided by RBA Lending and Credit Aggregates system balance. 3. Source: APRA MADIS. 4. Calculated as total customer deposits divided by total funding excluding equity. Peer data as derived from publicly available disclosures. 5. Source: APRA Deposits to non-financial businesses. 6. Total provisions divided by credit risk weighted assets. Peer 2 excludes estimated impairment provisions for derivatives at fair value for consistency. 7. Binding constraint is the lower of Level 1 and Level 2 CET1 capital ratio. 8. Return on equity (ROE) on a cash or cash equivalent continuing operations basis over average ordinary equity. Peer ROE are for the half to March 2024, and for the full year to June 2024 for CBA. 9. Estimated ROE (cash) including the benefit from franking credits which is recognised as 70% of the Australian tax generated in FY23 for peer banks, and in FY24 for CBA. 10. Source: Bloomberg. Total shareholder return as at 30 June 2024, compared to average of major peer banks.

# How we contribute to Australia<sup>1</sup>

Supporting our customers, the community and the economy



## Customers & domestic debt investors<sup>2</sup>

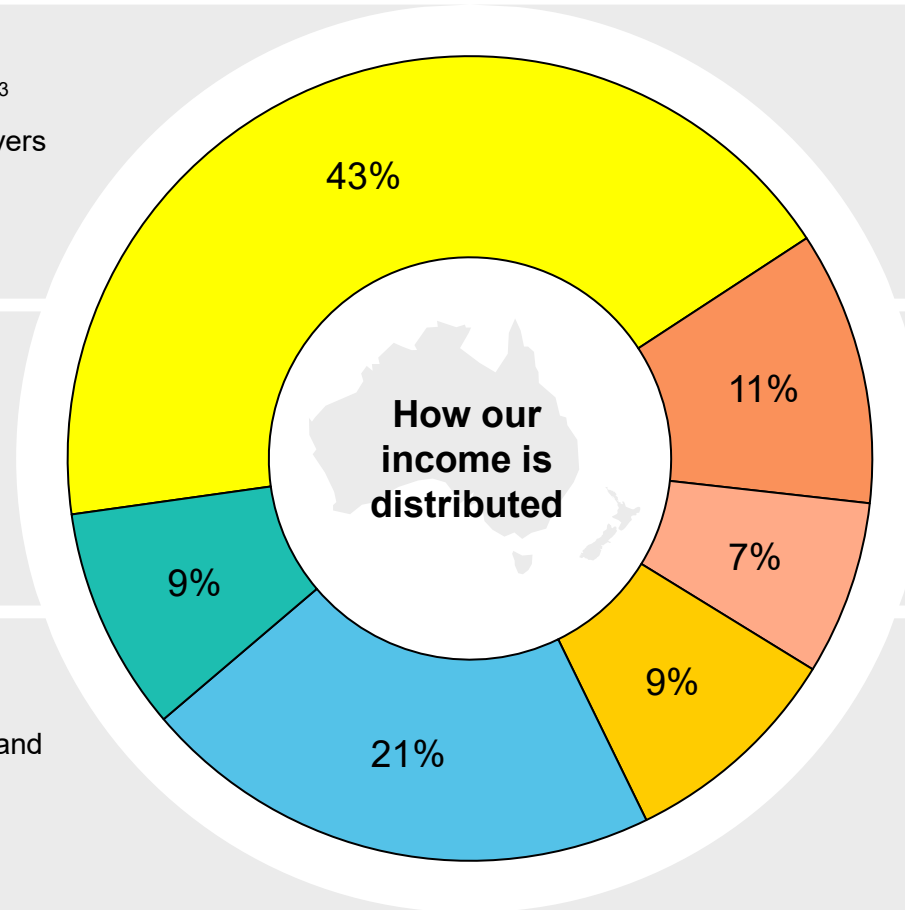
- Leading retail bank with >25% share of market<sup>3</sup>
- Includes ~\$20bn interest paid to Australian savers (up ~\$10bn on FY23)

## Government<sup>4</sup>

- One of Australia's largest corporate tax payers
- Includes ~\$3.5bn in Australian income tax paid in FY24
- Signatory of the Voluntary Tax Transparency Code

## Offshore investors<sup>5</sup>

- Accessing offshore wholesale funding and investment to help our customers buy a home and invest for their future, supporting domestic economic growth



## Our people

- Over 53,000 people employed, predominantly in Australia and New Zealand
- Over 50% of the workforce is female
- 37% cultural diversity in Executive Manager and above roles

## Suppliers and partners<sup>6</sup>

- Supporting domestic small and medium sized businesses
- Lent \$39bn to help businesses grow<sup>7</sup>

## Shareholders

- ~\$7.6bn in dividends paid to shareholders<sup>8</sup>
- ~\$3,618 in dividends related to FY24 for the average retail shareholder<sup>9</sup>
- Returns to more than 13 million Australians through superannuation

# Our strategy

Building tomorrow's bank today for our customers



## Our purpose

## Building a brighter future for all

### Our priorities

#### Leadership in Australia's recovery and transition

Extend retail and business banking leadership

Help build Australia's future economy

Lead in the support we provide to customers and communities

#### Reimagined products and services

Reimagine priority customer journeys

Differentiate our customer proposition

Connect to external services and build new ventures

#### Global best digital experiences and technology

Deliver the best integrated digital experiences

Build world-class engineering capability

Modernise systems and digitise end-to-end

#### Simpler, better foundations

Fix customer breakpoints

Deliver better customer outcomes through leading risk management

Reduce operating costs and manage capital with discipline

### Our values

#### Care

We care about our customers and each other – we serve with humility and transparency

#### Courage

We have the courage to step in, speak up and lead by example

#### Commitment

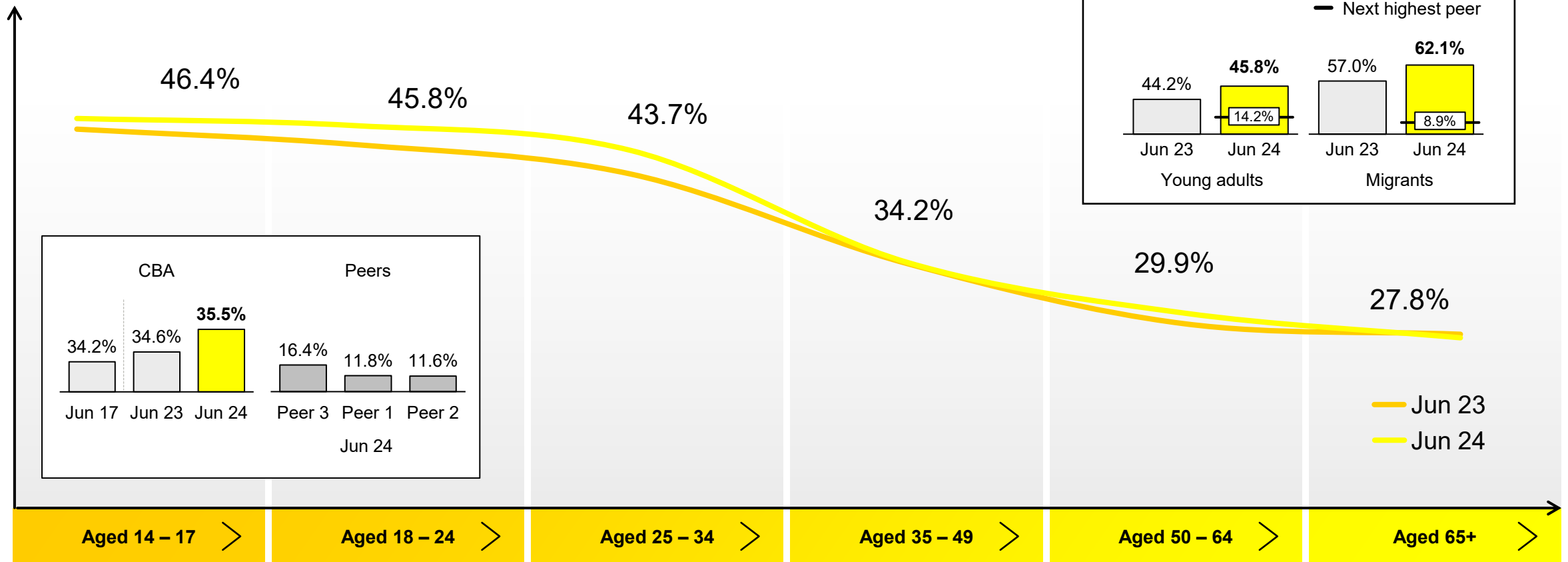
We are unwavering in our commitment – we do what's right and we work together to get things done

# Reimagining banking

Franchise strength – supporting our customers across their lifecycle



CBA Retail MFI share<sup>1</sup>



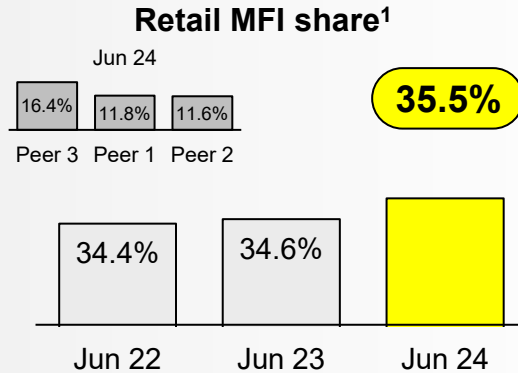
1. Refer to glossary at the back of this presentation for further details. Young adults refers to individuals aged 18 – 24 years old.

# Engaged customers

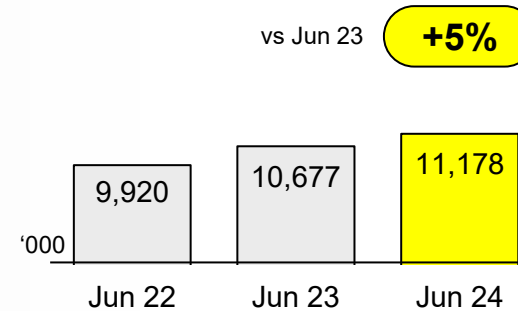
Strong customer engagement, deeper relationships – key driver of growth



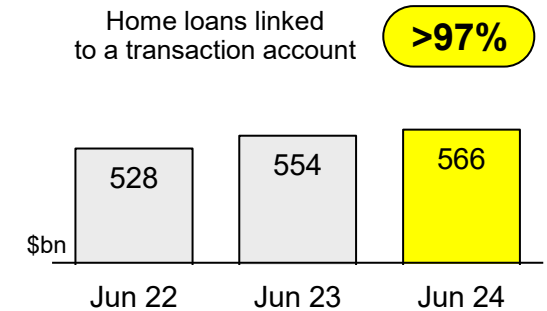
## Retail



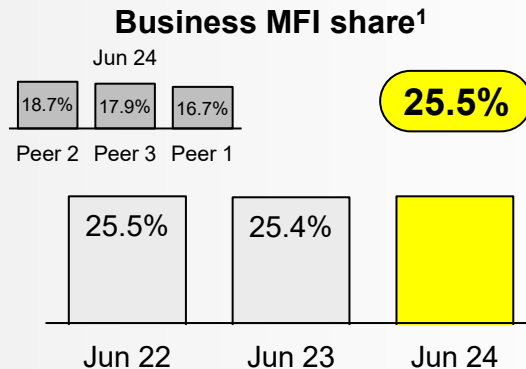
## Retail transaction accounts<sup>2</sup>



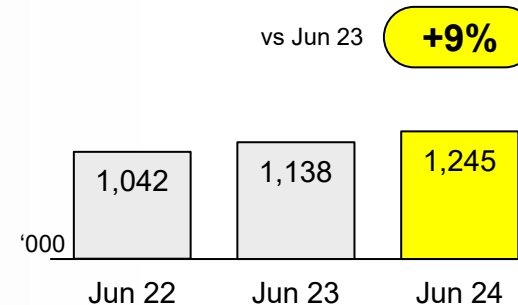
## Home loan balances<sup>3</sup>



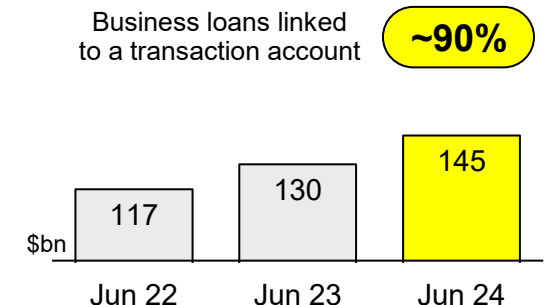
## Business



## Business transaction accounts



## Business loan balances<sup>4</sup>



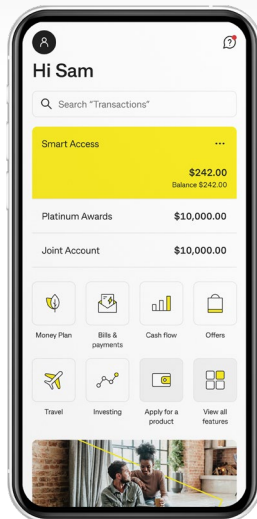
1. Refer to glossary at the back of this presentation for further details. 2. Total retail transaction accounts, excluding offset accounts. Includes Bankwest. 3. Source: RBA Lending and Credit Aggregates. 4. Represents Business Banking divisional business loan balances on a spot basis.

# Reimagining banking

Extending our market leading digital ecosystem



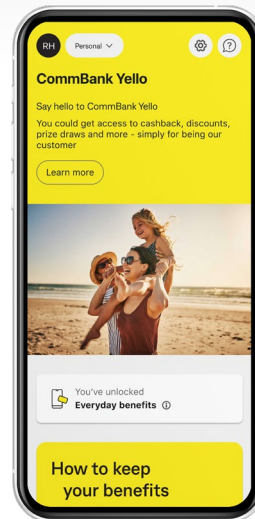
## CommBank app



Australia's most popular banking app<sup>1</sup>  
Simpler, better, easier to use  
Personalised tools & features

**8.5 million**  
active app users<sup>2</sup>

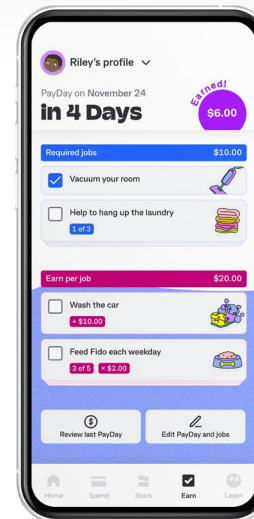
## CommBank Yello



Rewards & recognition for customers  
Personalised benefits & offers  
Extending to business customers

**>5 million**  
engaged customers<sup>3</sup>

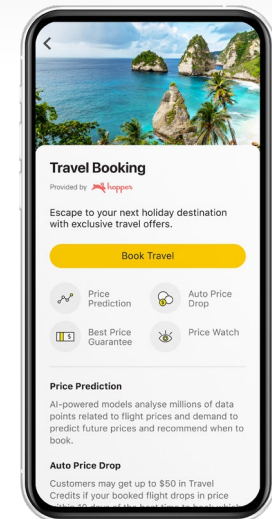
## Kit



Kids pocket money app & prepaid card  
Accelerate financial capability of youth  
Apple Pay & Google Pay capability

**61,000**  
customers<sup>4</sup>

## Travel Booking



Search, book & pay for travel via the app  
Range of innovative travel features  
Data-driven solutions for the best deal

**Launched**  
June 2024

1. Based on most active app users as at 31 March 2024 compared to major peer banks. 2. The total number of customers that have logged into the CommBank app at least once in the month of June 2024. 3. Customers who have engaged with a CommBank Yello location since launch in 1H24. 4. Total customers as at 30 June 2024.

# Reimagining banking

Business Banking – differentiated proposition, continuous innovation

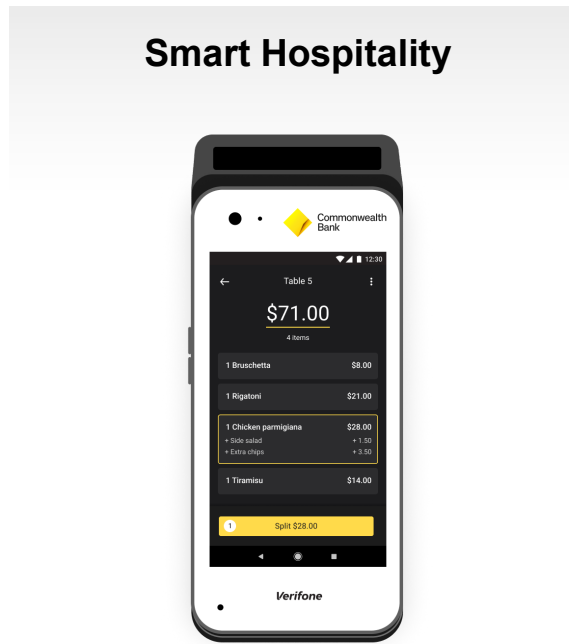


## Smart Terminals

Smart  
Smart Integrated  
Smart Mini

POS integrations<sup>1</sup>  
Customer insights & reporting  
Dual-sim & WiFi connectivity available<sup>2</sup>

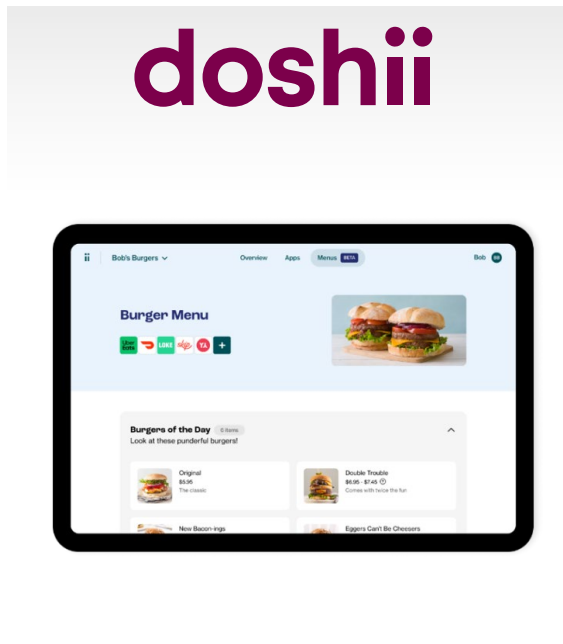
**>109,000**  
terminals in market<sup>3</sup>



## Smart Hospitality

Leading Pay At Table payment experience  
Supporting top Australian restaurants  
Integrating with 6 leading POS providers

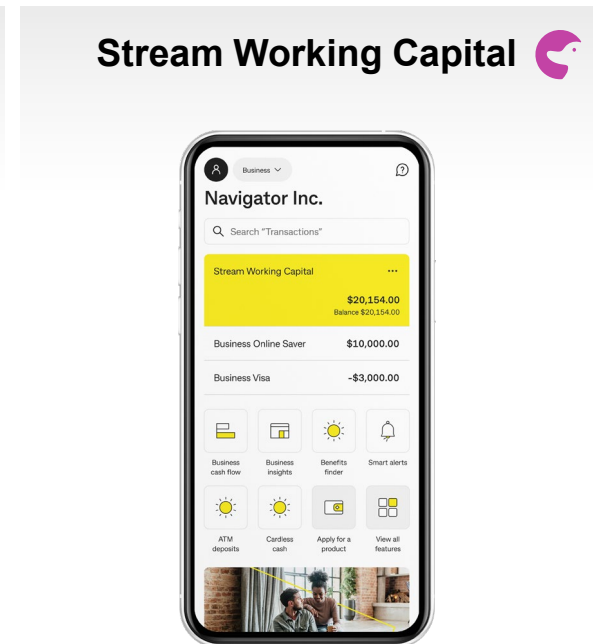
**>\$90 million**  
integrated payments processed<sup>4</sup>



## doshii

Hospitality POS integration technology  
Covers 84% of serviceable market<sup>3</sup>  
Live with Uber Eats, Menulog & DoorDash

**14 million**  
orders through Doshii<sup>5</sup>



## Stream Working Capital

Diversified working capital solution  
Market leading self-service experience<sup>6</sup>  
Greater customer certainty upfront

**>\$100 million**  
funding provided<sup>7</sup>

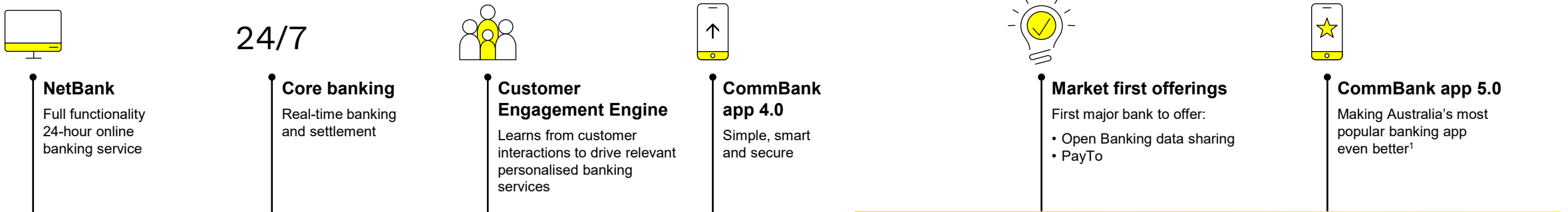
1. Available on Essential Plus, Smart and Smart Integrated terminals. 2. Available on Essential Lite and Smart (standalone) terminals. 3. As at 30 June 2024. 4. 1 July 2023 to 30 June 2024. 5. Since acquisition, 1 January 2021 to 30 June 2024. 6. Customers can view their drawn balances of the Stream product within the CommBank app. Managing the facility can be done through NetBank and CommBiz. 7. Total committed exposure on the Stream platform as at 30 June 2024.

# Global best digital experiences

Building on a history of innovation to reimagine banking



**Strong foundations**      **Establishing leadership**      **Reimagining banking** >



1. Based on most active app users as at 31 March 2024 compared to major peer banks.



# Global best digital experiences

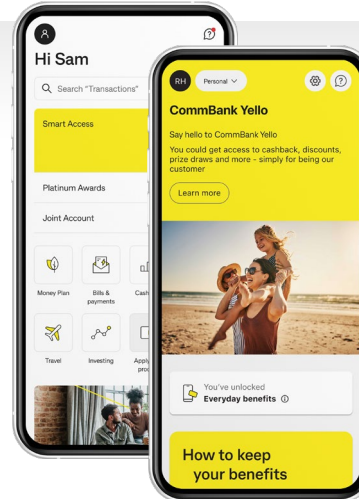
Market leading digital ecosystem – CommBank app 5.0 and CommBank Yello



## CommBank app

### Simpler, more personalised app experience

- Personalised, dynamic navigation
- Enhanced search functionality, easy to find features
- Access to share trading via CommSec integration
- Easy switching to business profile
- Personalised content discovery
- Faster login experience



## CommBank Yello

### Rewarding our customers, highly personalised

- Australian banking first
- Combines customer insights and leading AI capability
- Highly personalised offers and rewards
- Offers and rewards evolve to changing preferences
- Creating value for retail and merchant customers
- Extending to business customers



**Bank of the Year – Digital Banking**  
(15 years in a row<sup>1</sup>)



**Best Digital Consumer Bank (Major)**  
(6 years in a row<sup>2</sup>)



**Most Innovative Major Consumer Bank**  
(6 years in a row<sup>2</sup>)

**Australia's most popular banking app<sup>3</sup>**

**8.5 million**

active app users  
+9% vs Jun 23<sup>4</sup>

**>5 million**

customers engaging with  
CommBank Yello<sup>5</sup>

**~\$40 million**

in value delivered to  
~700k customers<sup>6</sup>

**29%**

CommSec accounts opened  
via the CommBank app<sup>7</sup>

# Global best digital experiences

Reimagining banking using our world-class data, AI and analytics platform



## Delivering more personalised customer experiences

- Customer Engagement Engine (CEE) launched in 2015
- CEE supports Next Best Conversations with our customers across all channels
- **+2,000** machine learning models processing over 157bn data points<sup>1</sup>
- **75m** interactions screened per day to identify and alert potential scams<sup>2</sup>
- **+25m** personalised offers through CommBank Yello in app to >5m customers<sup>3</sup>
- **+66%** increase in feature discoverability in app driven by AI models<sup>4</sup>
- Supporting **~1.4m** customers monthly to predict and manage expenses (Bill Sense)<sup>5</sup>

## Making things easier for our people

- **+60** Gen AI use cases identified to simplify operations and support staff<sup>2</sup>
- Large Language Models (LLMs) reducing customer support response times
- **~100x** reduction in time to generate complaints acknowledgement letter via Gen AI<sup>3</sup>
- **+1m** pages processed per week using Doc.AI, 2x faster time to decision<sup>2</sup>
- Microsoft, AWS and H2O.ai partnerships for group-wide Gen AI transformation
- Scaling access to latest AI products (e.g. MS CoPilot, GitHub CoPilot)
- **+15k** module completions of 'AI for All' learning series to upskill our people on AI<sup>3</sup>



## Evolution of AI at CBA



- CEE launched
- Centre of Excellence established

2015 – 2018



- 300 machine learning models in CEE
- AI and analytics platform built: 500 users
- Piloted Australian government Ethical AI principles

2019 – 2020



- CommBank.ai established
- H2O.ai investment and partnership
- 100% improvement in CEE performance
- 1,000 machine learning models in CEE<sup>1</sup>

2021 – 2022



- Established Gen.ai Studio to bring 100+ LLMs into a controlled environment
- First Generative AI use case deployed
- #1 APAC bank, #6 globally in AI maturity<sup>6</sup>
- AI policy (incl. Responsible AI principles)

2023



- Transform customer experience with CommBank Customer CoPilot
- Democratising AI and Gen AI groupwide
- Scaling AI education across the Group
- Responsible AI toolkit and Gen AI playbook launched

2024+

# Home loans – experience<sup>1</sup>

Enhancing customer experience through simple, scalable and digitised processes



## Simple and seamless application experience



- Application experience – simple online applications with fast initial approval
- Pre-populated inputs – to make it easy for customers and lenders to progress at first attempt
- Status tracking – digital application status tracking through CBA Home Hub and CommBroker
- Channel choice – largest home lending network, digital loan option and broker supported experience

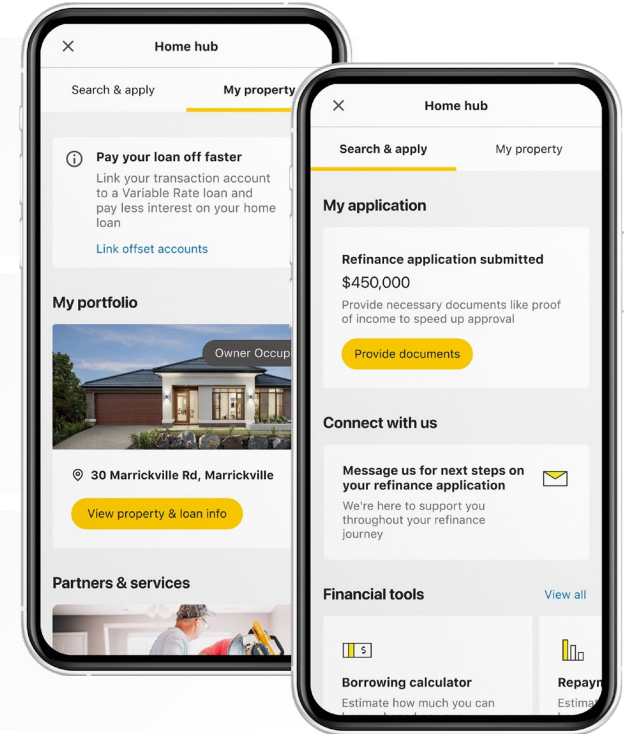
## Fast verification and credit assessment



- Digital ID verification – safely identifying customers digitally with ability to use multiple forms of ID
- Income and liability verification – using AI and other tools to verify customer income and expenses
- Automated title and valuations – digitally order title, and order and verify property valuation information
- Automatic first credit decision (auto decisioning) – simplified process to increase speed to decision

## Digital settlement and self-serve tools

- Digital loan documents – simplified digital documents including digital signatures
- Digital settlements – fast and on-time settlements
- In-life activities – ability to self-serve digitally (including via Home Hub), phone or in branch support
- Fast mortgage release – streamlined discharge process to ensure release as scheduled



**~70%**

Applications auto decided same day<sup>2</sup> (proprietary)

**<3 days**

Time to first decision<sup>3</sup> (proprietary & broker)

**~90%**

Digital loan document usage<sup>4</sup> (proprietary & broker)

**~95%**

Applications settled digitally<sup>5</sup> (proprietary & broker)

**>1.2m**

Customers using app to manage their loan<sup>6</sup>

1. Information relates to new home loan applications unless noted otherwise. 2. Proprietary home loan applications auto approved using an automated credit rules engine in FY24. 3. 'Days' relates to business days. Application times relate to average time to first decision for applications not auto-decided for FY24 (simple and complex applications excl. home seeker). 4. Home loan digital document and signing utilisation for eligible customers in FY24. 5. Retail home loans settled digitally via PEXA and Sympli in FY24. 6. Number of unique customers using home loan features in the CommBank app in FY24.

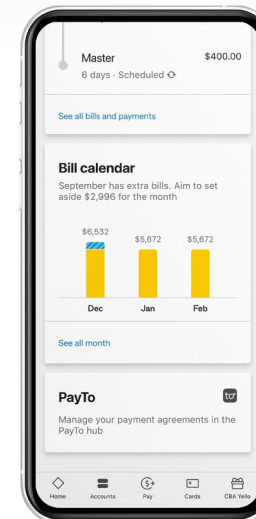
# Supporting our customers

Helping our customers today



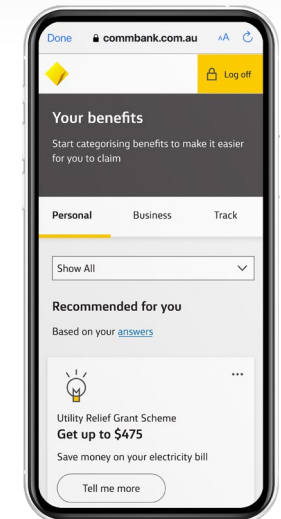
- Expanded and easier access to hardship support
- Supporting home loan customers in hardship
- Flexible payment plans, repayment pauses, deferrals and interest only
- Proactive customer contact; fixed rate roll off, interest only
- Dedicated specialist team for our most vulnerable customers
- Support options available for business customers
- ~\$1.2bn in benefits identified<sup>1</sup> through Benefits finder
- Money management tools, 3m customers engaging monthly<sup>2</sup>

## Bill Sense



**1.4 million**  
customers engaging monthly<sup>3</sup>

## Benefits finder



**~\$1.2 billion**  
benefits identified<sup>1</sup>

1. Estimated value of retail and business benefits connected to customers since inception (2019) to 30 June 2024. 2. Average monthly unique customers who engaged with one of our money management features in the CommBank app between July 2023 to June 2024. Money management features include Money Plan, Bill Sense, Category Budgets, Cash Flow View, Goal Tracker, Credit Score and Smart Savings. 3. Average monthly unique customers who visited Bill Sense via CommBank app from July 2023 to June 2024.

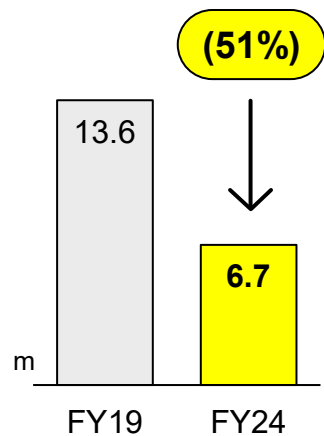
# Cost of providing cash services

Challenging commercial model



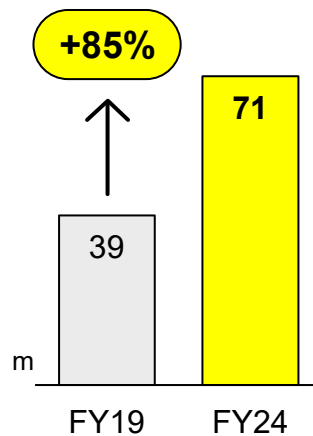
## ATM withdrawals<sup>1</sup>

Monthly average



## Digital payments<sup>2</sup>

Monthly average



## Revenue and costs from cash services

Annual	\$m
Consumer	~20
Business	~40
<b>Total revenue</b>	<b>~60</b>
<b>Total costs</b>	<b>~(410)</b>

Net cost of providing cash

**~\$350m**

- Free ATM withdrawals at major banks since 2017<sup>3</sup>
- Monthly cash withdrawal volumes halved<sup>4</sup>
- Unit cost of providing cash up ~50%<sup>5</sup>
- > 1,850 CBA ATMs<sup>6</sup>
- ~25% of ATM withdrawals from non-customers

1. CBA excluding Bankwest ATMs. 2. CBA including Bankwest. Includes outward Direct Credit and New Payments Platform payments, of which vast majority are initiated through digital channels. 3. Free ATM withdrawals at major bank branded ATM machines. 4. Between FY19 and FY24. 5. FY19 to FY24. All cash transactions (including deposits). 6. ATMs and Intelligent Deposit Machines as at June 2024, including in branches and off-premise, excludes Bankwest.

# Our commitment to sustainability

Building a brighter future for all



## Climate strategy

- Approved six new sector-level financed emissions targets covering our transport and Australian commercial property sectors. We now have targets for 15 sectors<sup>1</sup>, that accounts for 67% of our 2020 financed emissions<sup>2</sup>
- \$54.2 billion in cumulative funding<sup>3</sup> towards our CBA Sustainability Funding Target of \$70 billion in cumulative funding by 2030
- Performed a Group Climate Risk Materiality Assessment to assess climate-related impacts on our material risk types



## Engaging our people

- New Enterprise Agreement with 90% of respondents voting 'yes'
- \$1,000 one-off cost of living payment and up to 13% pay rise over 3 years for eligible employees
- Over 15,000 module completions of new 'AI for All' micro-learning series, on Gen AI, deep learning and Responsible AI
- 84% employee engagement, Your Voice Survey<sup>5</sup>
- New cultural diversity goal for Executive Manager and above roles<sup>6</sup>



## Supporting our customers

- Over \$800m<sup>7</sup> spent to prevent fraud, scams, financial and cyber crime
- NameCheck prevented an estimated ~\$40m of scams and ~\$370m in mistaken payments<sup>8</sup>
- CallerCheck verified 3.8m calls to and from CommBank<sup>9</sup>
- 8.4m customers contacted on scam awareness and education
- Largest bank ATM and branch network with ~40% of branches based in regional Australia



## Strengthening our communities

- \$2m in grants made to 201 community organisations by CommBank Staff Foundation
- \$2.5m raised by over 7,000 participants for Can4Cancer
- Over 61,500 hours volunteered by our people with organisations across Australia
- In a global first, we made our transaction description AI model available to other banks to help reduce technology facilitated abuse<sup>11</sup>
- Released our new Accessibility and Inclusion Strategy for designing inclusive products, services, experiences and workplaces



## Conducting business responsibly

- Partnered with Supply Nation to support the growth of Indigenous businesses
- \$22m indigenous supplier direct spend, increasing from \$8m in FY23
- Published our 2023 Modern Slavery and Human Trafficking Statement in accordance with the *Australian Modern Slavery Act 2018 (Cth)* and *UK Modern Slavery Act 2015*<sup>12</sup>

**\$6.3bn**

Total renewable energy exposure<sup>4</sup>

**37%**

Cultural diversity in Executive Manager and above roles (Goal: 40%, 2028)

**#1**

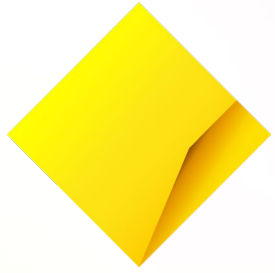
Consumer and Institutional NPS<sup>10</sup>

**8,983**

Participants supported through the Financial Independence Hub since inception (1 July 2020)

**65.8**

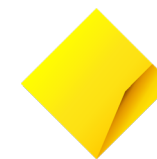
RepTrak reputation score<sup>13</sup> +12.8 vs Jun 18



# Financial overview

# Overview – FY24 result<sup>1</sup>

## Key outcomes summary



### Financial

Statutory NPAT (\$m)	<b>9,481</b>	(6.1%)
Cash NPAT (\$m)	<b>9,836</b>	(2.3%)
ROE (cash)	<b>13.6%</b>	(30bpts)
EPS cents (cash)	<b>588</b>	(8c)
DPS <sup>2</sup> (\$)	<b>4.65</b>	+15c
Cost to income	<b>45.0%</b>	+130bpts
NIM	<b>1.99%</b>	(8bpts)
Operating income (\$m)	<b>27,174</b>	+0.1%
Operating expenses (\$m)	<b>12,218</b>	+3.0%
Profit after capital charge (PACC) <sup>3</sup> (\$m)	<b>5,544</b>	(6.4%)
LIE to GLAA <sup>4</sup> (bpts)	<b>9</b>	(3bpts)

### Balance sheet, capital & funding

Capital – CET1 <sup>2,5</sup> (Int'l)	<b>19.1%</b>	Flat
Capital – CET1 <sup>2</sup> (APRA)	<b>12.3%</b>	+10bpts
Total assets (\$bn)	<b>1,254</b>	+0.1%
Total liabilities (\$bn)	<b>1,181</b>	Flat
Deposit funding	<b>77%</b>	+2%
LT wholesale funding WAM <sup>6</sup>	<b>5.2yrs</b>	(0.1yrs)
Liquidity coverage ratio <sup>7</sup>	<b>136%</b>	+5%
Leverage ratio (APRA) <sup>2</sup>	<b>5.0%</b>	(10bpts)
Net stable funding ratio	<b>116%</b>	(8%)
Credit ratings <sup>8</sup>	<b>AA-/Aa2/AA-</b>	Refer footnote 8

1. Presented on a continuing operations basis, all movements on the prior comparative period unless otherwise stated. Comparative information has been restated to conform to presentation in the current period. 2. Includes discontinued operations. 3. The Group uses PACC as a key measure of risk-adjusted profitability. It takes into account the profit achieved, the risk to capital that was taken to achieve it, and other adjustments. 4. Loan impairment expense as a percentage of average Gross Loans and Acceptances (GLAA) annualised. 5. International capital, refer to glossary for definition. 6. As at 30 June 2024. 30 June 2023 Weighted Average Maturity (WAM) included RBA TFF and RBNZ term lending facilities drawdowns (WAM excluding TFF: 5.5 years). 7. Quarterly average. 8. S&P, Moody's and Fitch. S&P last published on CBA's unchanged ratings and stable outlook on 28 July 2024. Moody's upgraded CBA's ratings and stable outlook on 27 May 2024. Fitch upgraded CBA's ratings and stable outlook on 26 May 2024.

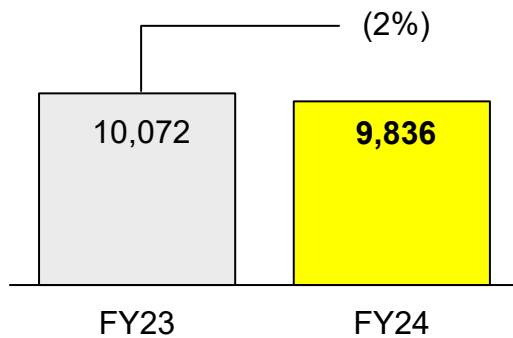


# Overview – FY24 result

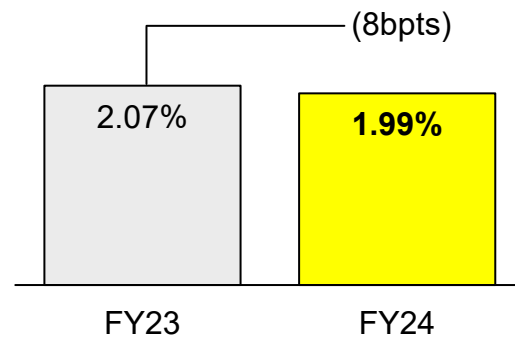
Key financial outcomes



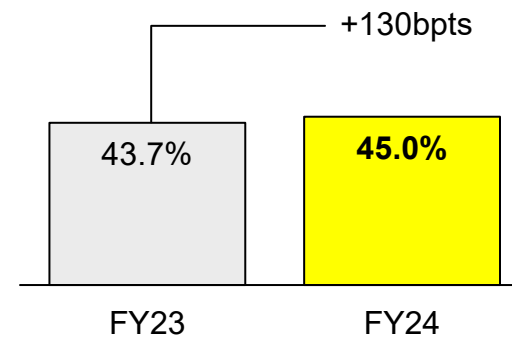
### Cash NPAT<sup>1,2</sup> (\$m)



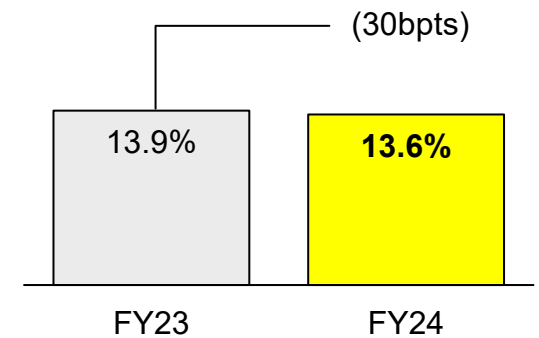
### NIM<sup>1</sup>



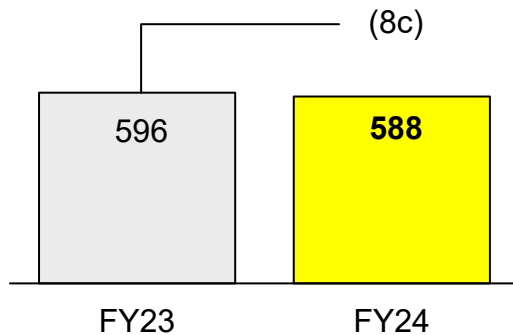
### Cost to income<sup>1,2</sup>



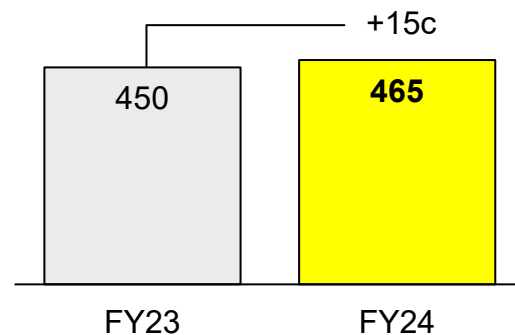
### Cash ROE<sup>1,2</sup>



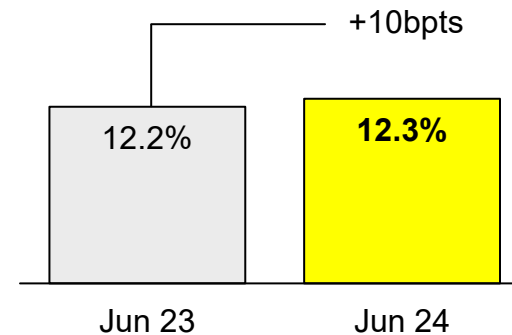
### Cash EPS<sup>1,2</sup> (cents)



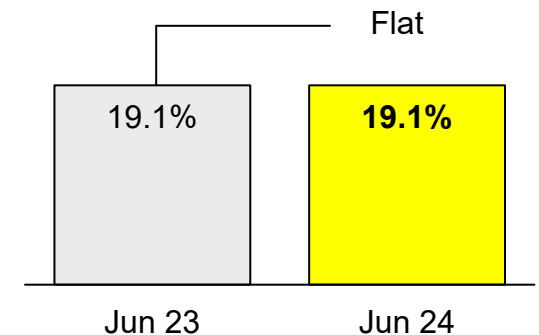
### DPS (cents)



### CET1 (APRA)



### CET1 (International)<sup>3</sup>

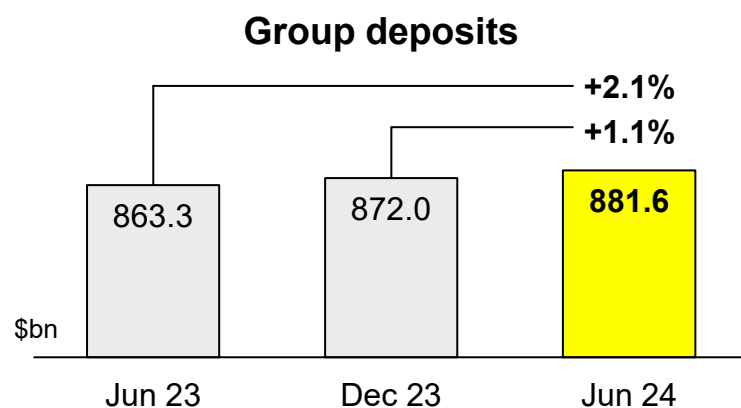
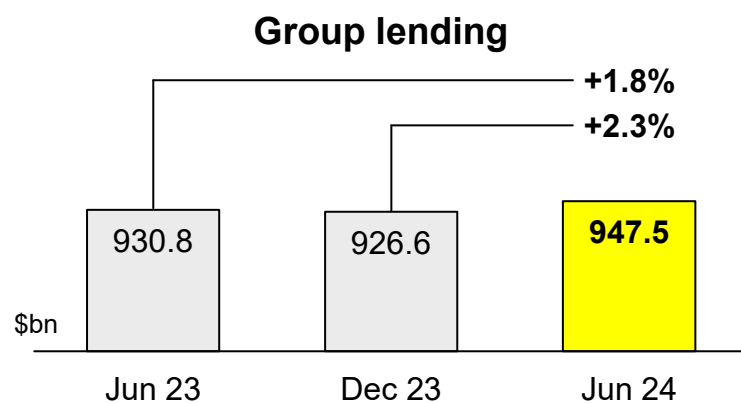


1. Presented on a continuing operations basis. 2. Comparative information has been restated to conform to presentation in the current period. 3. International capital, refer to glossary for definition.



# Balance sheet<sup>1</sup>

Disciplined and targeted lending growth, switching to higher yielding deposits stabilised in 2H24



\$bn	Jun 23	Dec 23	Jun 24	Jun 24 vs Dec 23	Jun 24 vs Jun 23
Home loans	652.2	650.5	664.7	2.2%	1.9%
Consumer finance	17.0	17.5	16.8	(4.1%)	(1.6%)
Business loans <sup>2</sup>	164.7	169.2	178.2	5.3%	8.2%
Institutional loans	96.8	89.4	87.9	(1.7%)	(9.2%)
<b>Total Group lending</b>	<b>930.8</b>	<b>926.6</b>	<b>947.5</b>	<b>2.3%</b>	<b>1.8%</b>
Non-lending interest earning assets	272.0	289.3	261.6	(9.6%)	(3.8%)
Other assets (incl. held for sale)	49.6	60.1	45.0	(25.1%)	(9.4%)
<b>Total assets</b>	<b>1,252.4</b>	<b>1,276.0</b>	<b>1,254.1</b>	<b>(1.7%)</b>	<b>0.1%</b>
Total interest bearing deposits	744.8	761.1	772.2	1.5%	3.7%
Non-interest bearing trans. deposits	118.5	110.8	109.4	(1.3%)	(7.6%)
<b>Total Group deposits</b>	<b>863.3</b>	<b>872.0</b>	<b>881.6</b>	<b>1.1%</b>	<b>2.1%</b>
Debt issues	122.3	139.3	144.5	3.8%	18.2%
Term funding from central banks	54.2	36.6	4.2	(88.4%)	(92.2%)
Other interest bearing liabilities (incl. loan capital)	97.8	102.0	110.3	8.1%	12.8%
Other liabilities (incl. held for sale)	43.2	53.3	40.3	(24.4%)	(6.8%)
<b>Total liabilities</b>	<b>1,180.8</b>	<b>1,203.1</b>	<b>1,181.0</b>	<b>(1.8%)</b>	<b>0.0%</b>

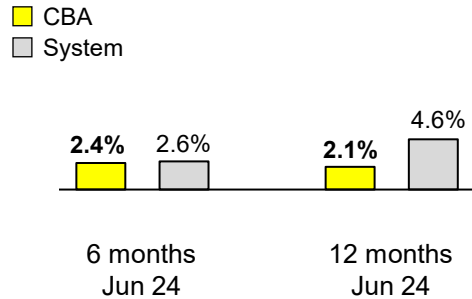
1. Due to rounding, numbers presented in this section may not sum precisely to the totals provided. 2. Business loans growth of +8.2% (vs June 2023) driven by Business Banking growth of +11.4%, and NZ business and rural lending growth of +0.1% (excl. FX, NZ business and rural lending growth of +0.5%).

# Volume growth

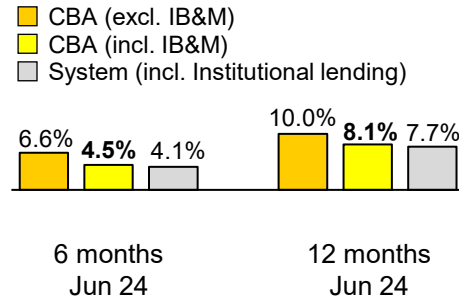
Disciplined approach to growth – focus on sustainable returns



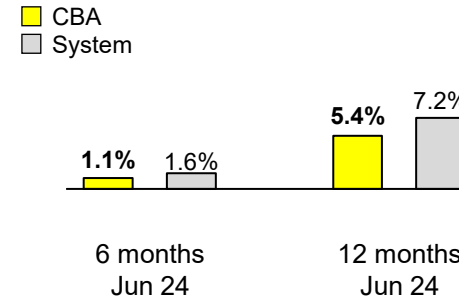
### Home lending<sup>1,2</sup>



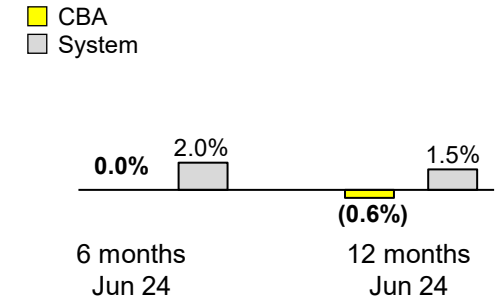
### Business lending<sup>1,2,3</sup>



### Household deposits<sup>1,4</sup>

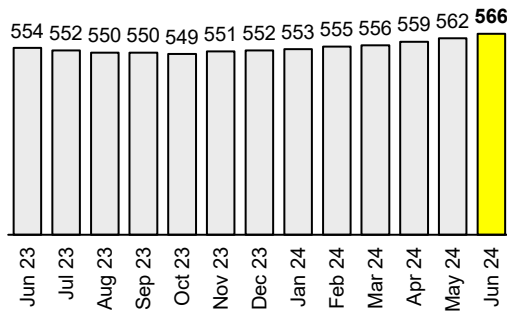


### Business deposits<sup>1,5</sup>



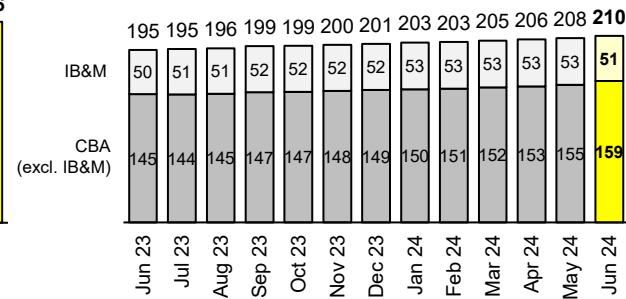
### Balances by month<sup>6</sup>

\$bn



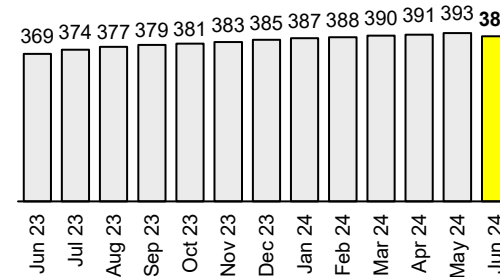
### Balances by month<sup>6</sup>

\$bn



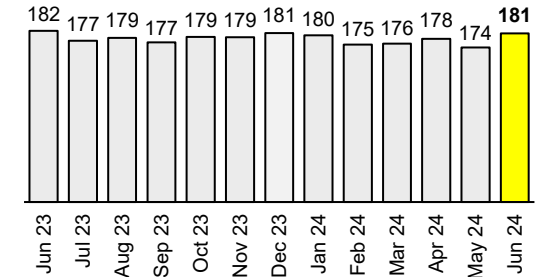
### Balances by month<sup>6</sup>

\$bn



### Balances by month<sup>6</sup>

\$bn



1, 2, 3, 4, 5, 6. Refer to sources, glossary and notes at the back of this presentation for further details.

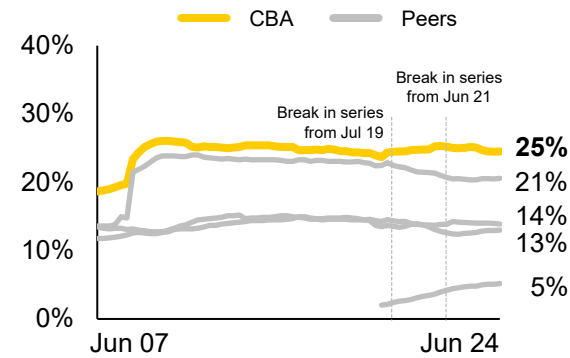
# Market share<sup>1</sup>

Strong market shares

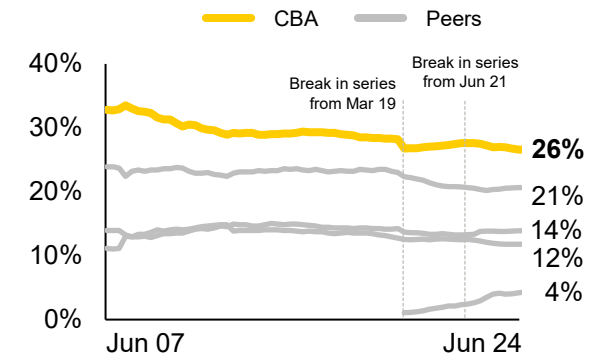


%	Jun 23	Dec 23	Jun 24
Home loans – RBA <sup>2</sup>	25.1	24.5	<b>24.5</b>
Home loans – APRA <sup>3</sup>	25.8	25.3	<b>25.2</b>
Credit cards – APRA <sup>3</sup>	28.9	29.0	<b>27.4</b>
Other household lending – APRA <sup>3,4</sup>	20.5	21.4	<b>21.8</b>
Household deposits – APRA <sup>3</sup>	26.9	26.6	<b>26.5</b>
Business lending – RBA <sup>5</sup>	16.8	16.8	<b>16.9</b>
Business lending – APRA <sup>3,6</sup>	18.0	18.2	<b>18.4</b>
Business deposits – APRA <sup>3,6</sup>	22.9	22.8	<b>22.4</b>
Equities trading <sup>7</sup>	3.5	3.3	<b>3.3</b>
NZ home loans <sup>8</sup>	21.5	21.0	<b>20.9</b>
NZ business and rural lending <sup>8</sup>	17.2	17.1	<b>17.1</b>
NZ customer deposits <sup>8</sup>	18.5	18.6	<b>18.7</b>

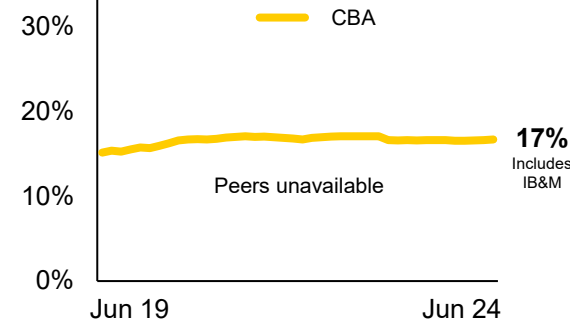
### Home lending<sup>2,9</sup>



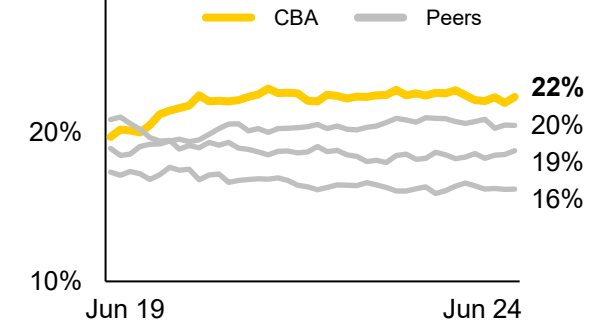
### Household deposits<sup>3,9</sup>



### Business lending<sup>5</sup>



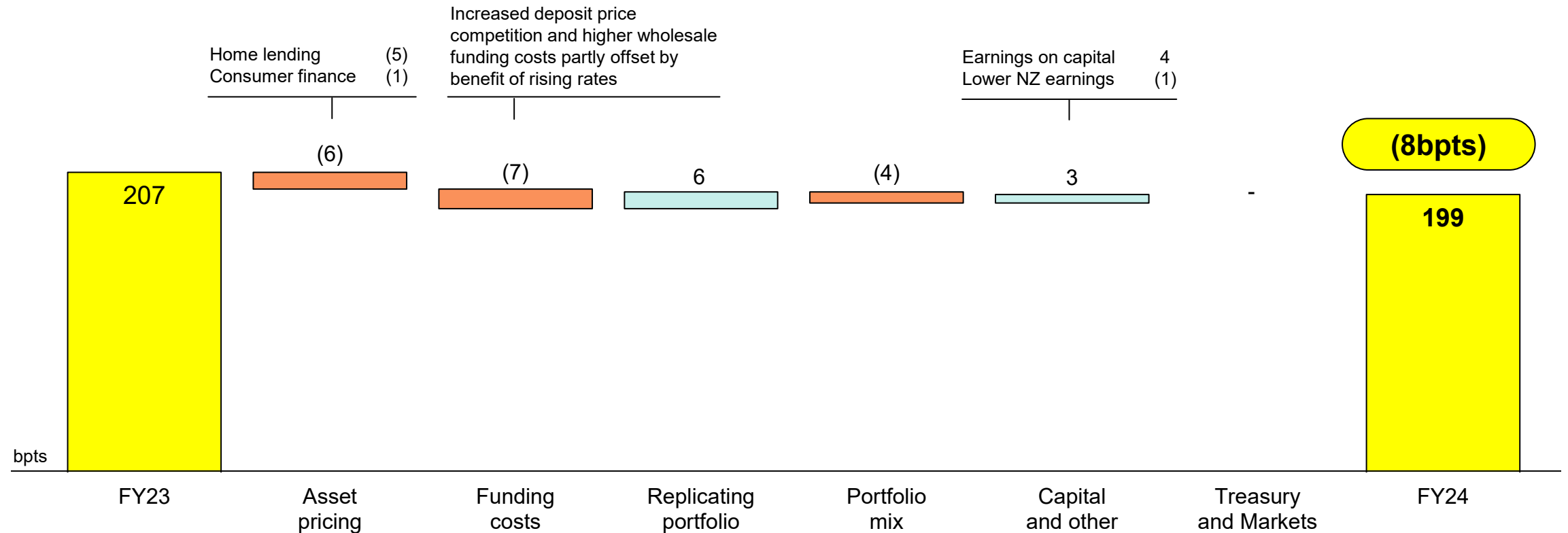
### Business deposits<sup>3,6</sup>



1, 2, 3, 4, 5, 6, 7, 8, 9. Refer to sources, glossary and notes at the back of this presentation for further details.

# Group margin – 12 months

Competitive pressures and deposit switching partly offset by hedging returns



# Group margin

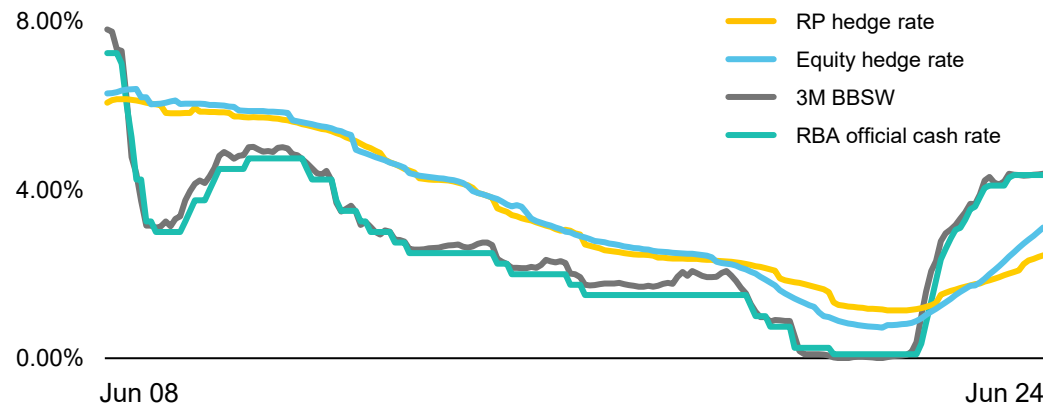
Hedge earnings continue to increase due to higher interest rates



## Replicated portfolio (RP) & equity hedge<sup>1</sup>

- In FY24, RP and equity hedge earnings benefitted from higher rates
- Earnings outlook continues to improve with higher exit tractor rates
- RP increased \$11bn to \$119bn as at Jun 24

	Jun 24 balance \$bn	FY24 Avg. tractor <sup>2</sup>	Exit tractor <sup>2</sup> rate	Investment term
Domestic equity hedge	51	2.56%	3.11%	3 years
Deposit hedge	119	2.13%	2.45%	5 years



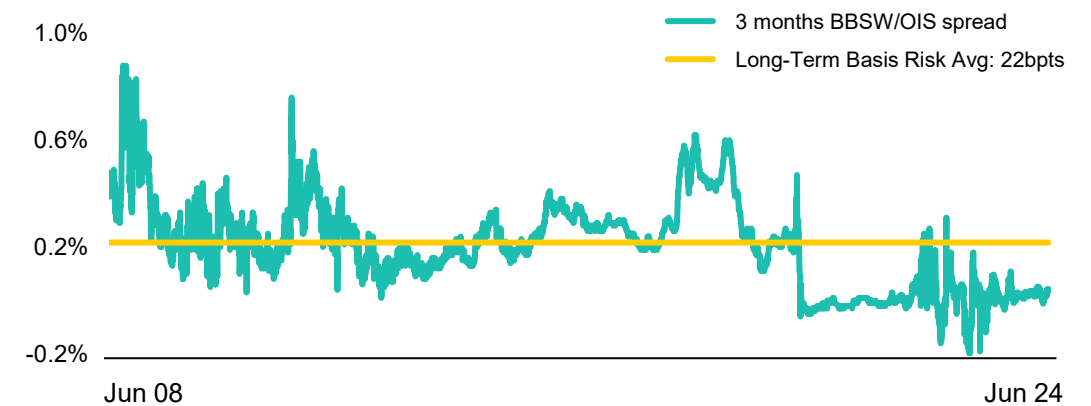
## Liquidity & basis risk

### Liquidity

- Every additional \$10bn of liquid assets is expected to reduce Group NIM by ~2bpts

### Basis risk

- Increased sensitivity to basis risk in FY24 with mix reversion back to variable rate home loans driving higher exposure to basis risk
- Jun 24 average BBSW/OIS spread = 2bpts
- As at Jun 24<sup>3</sup>, every 7bpts = ~1bpt of Group NIM, this ratio will reduce as exposure to basis risk increases



1. Represents domestic AUD equity and deposit hedges. 2. Tractor is the moving average hedge rate on equity and rate insensitive deposits. Exit tractor rate represents average rate for June 2024.  
3. Based on average exposure to basis risk in June 2024.

# Deposit switching

Rate of switching stabilised

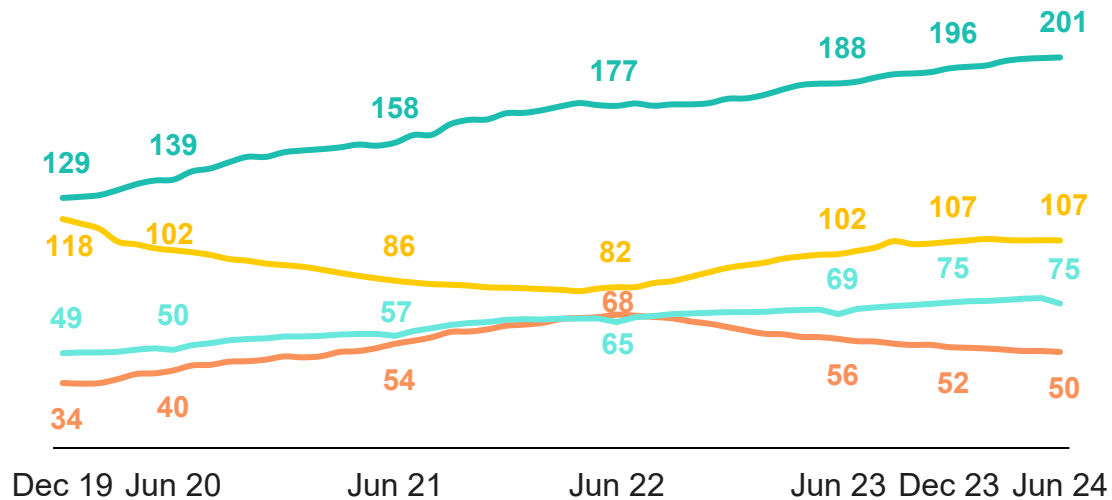


## Domestic retail deposits<sup>1,2</sup>

\$bn

Non-interest bearing mvt %<sup>4</sup>

1Q24	2Q24	3Q24	4Q24
(4.3%)	(3.3%)	(2.5%)	(2.4%)

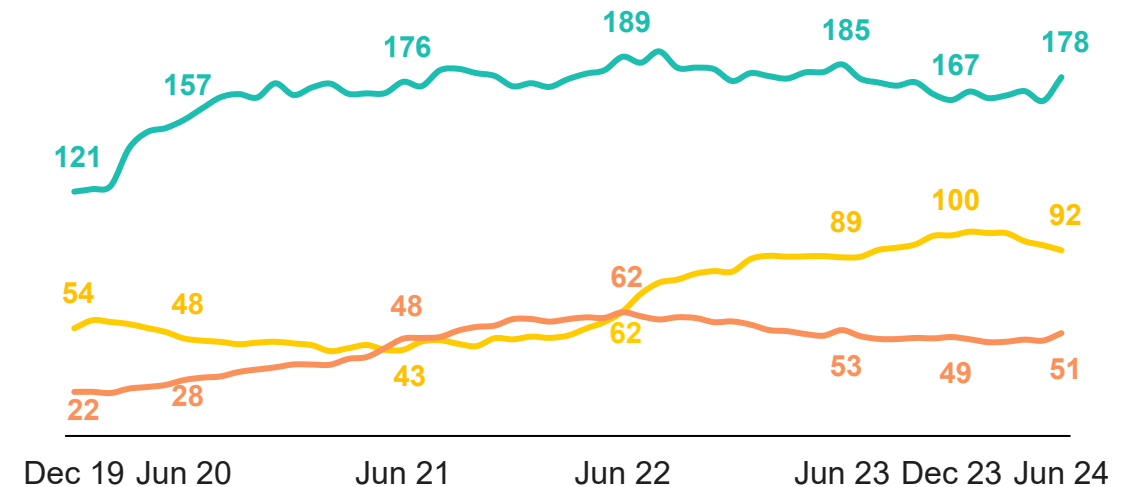


## Domestic business deposits<sup>1,2,3</sup>

\$bn

Non-interest bearing mvt %<sup>4</sup>

1Q24	2Q24	3Q24	4Q24
(8.5%)	2.1%	(4.7%)	9.1%



Term deposits    At-call interest bearing<sup>5</sup>    Offsets<sup>5</sup>    Non-interest bearing

1. CBA Group, excludes ASB. Reflects retail and business deposits distributed to Retail Banking Services, Business Banking and Institutional Banking & Markets customers. 2. Excludes other demand deposits. 3. Includes Institutional Banking & Markets. 4. Percentage change in spot balances on an unrounded basis versus the prior quarter. 5. At-call interest bearing deposits excluding offsets. Offsets are included in at-call interest bearing deposits on the balance sheet.



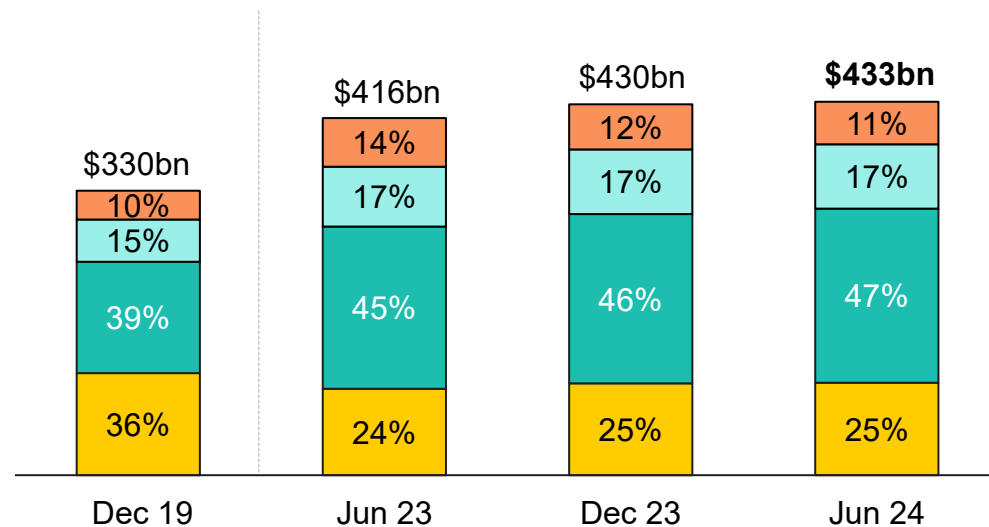
# Deposit composition

Deposit mix trends stabilised over 2H24



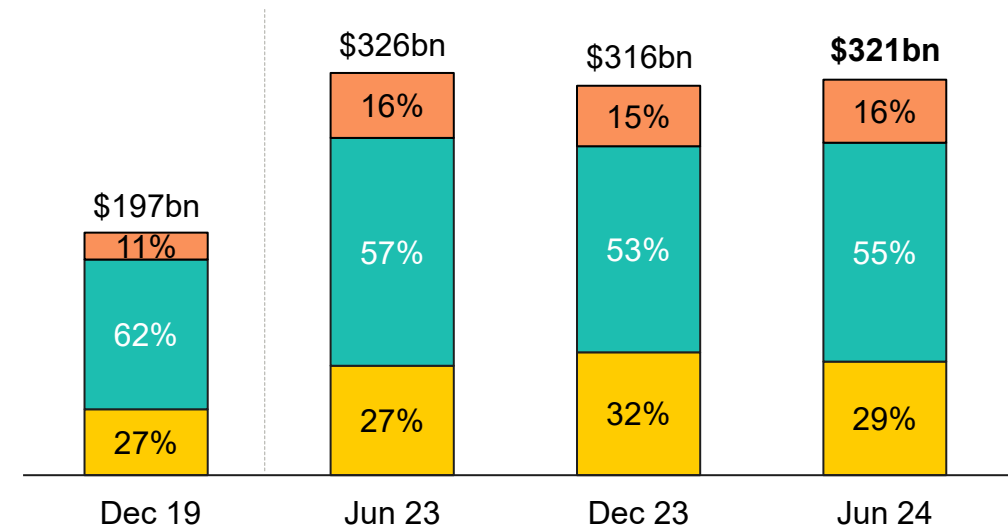
### Domestic retail deposits<sup>1,2</sup>

\$bn



### Domestic business deposits<sup>1,2,3</sup>

\$bn



■ Term deposits   
 ■ At-call interest bearing<sup>4</sup>   
 ■ Offsets<sup>4</sup>   
 ■ Non-interest bearing

1. CBA Group, excludes ASB. Reflects retail and business deposits distributed to Retail Banking Services, Business Banking and Institutional Banking & Markets customers. 2. Excludes other demand deposits. 3. Includes Institutional Banking & Markets. 4. At-call interest bearing deposits excluding offsets. Offsets are included in at-call interest bearing deposits on the balance sheet.

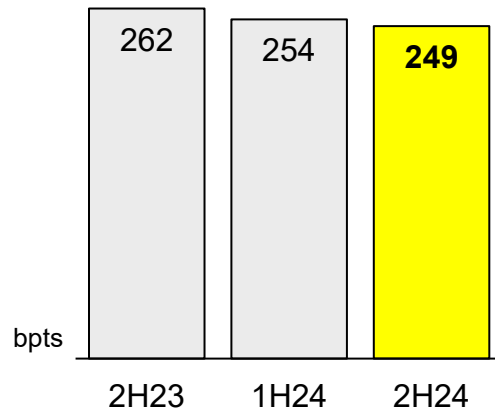
# Margins by division<sup>1</sup>

Deposit mix and competitive pressures impacting margins



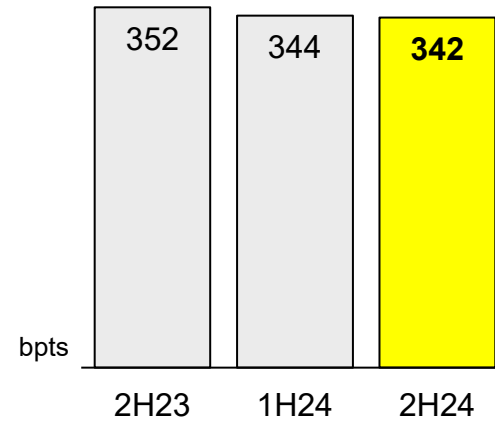
## RBS<sup>2</sup>

Lower margins due to increased competition and unfavourable deposit mix as customers switch to higher yielding savings and term deposits



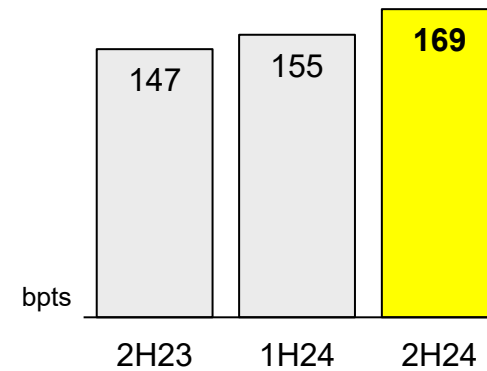
## BB

Lower lending margins reflecting increased competition and unfavourable deposit mix as customers switch to higher yielding deposits



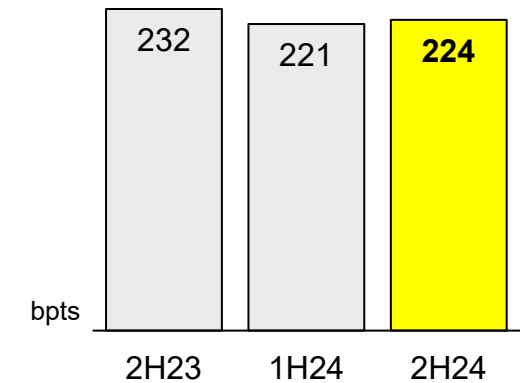
## IB&M (ex Markets)<sup>3</sup>

Increase reflecting favourable assets mix and higher earnings on equity, partly offset by lower institutional lending margins



## NZ (ASB)<sup>4</sup>

Increase reflecting higher earnings on equity, favourable funding mix and higher lending margins, partly offset by lower term deposit margins



1. Comparative information has been restated to conform to presentation in the current period. 2. Includes Bankwest Retail, excludes General Insurance. 3. Institutional Banking & Markets NIM including Markets is 2H23: 91bpts, 1H24: 82bpts and 2H24: 85bpts. 4. NIM is ASB Bank only and calculated in NZD.

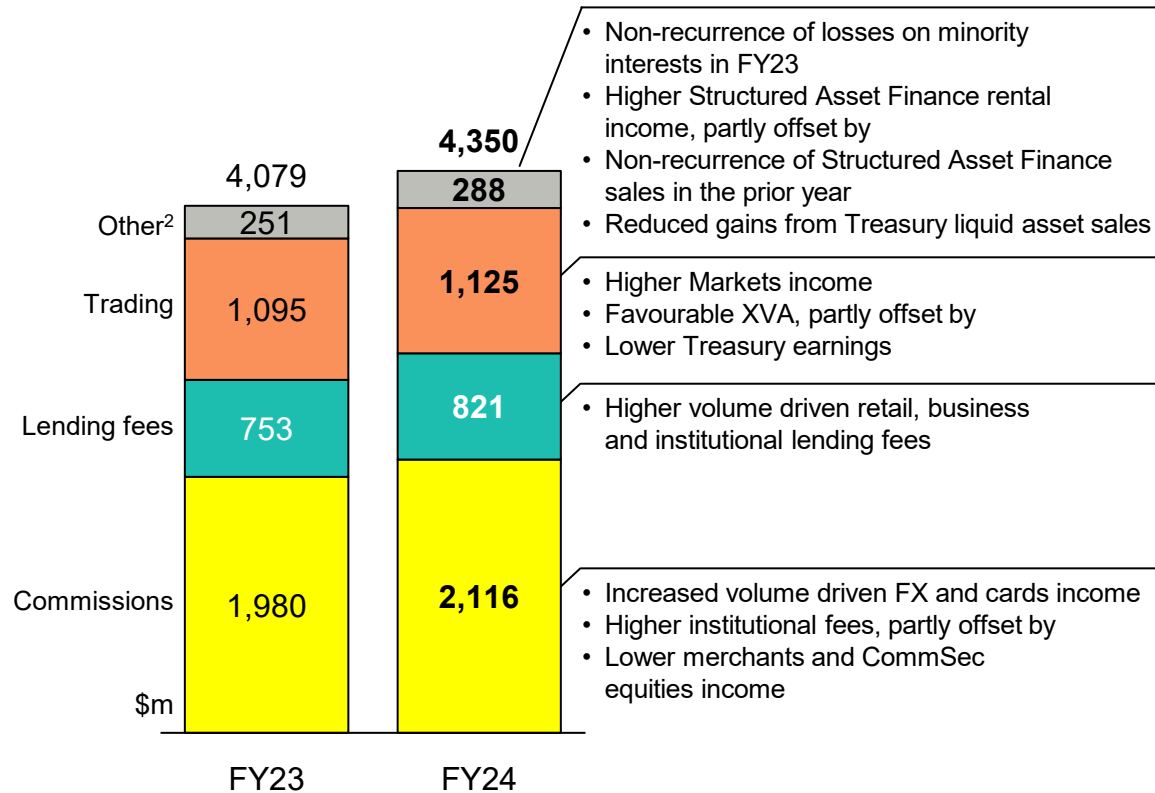
# Other operating income<sup>1</sup>

Higher volume driven fees and Markets trading income

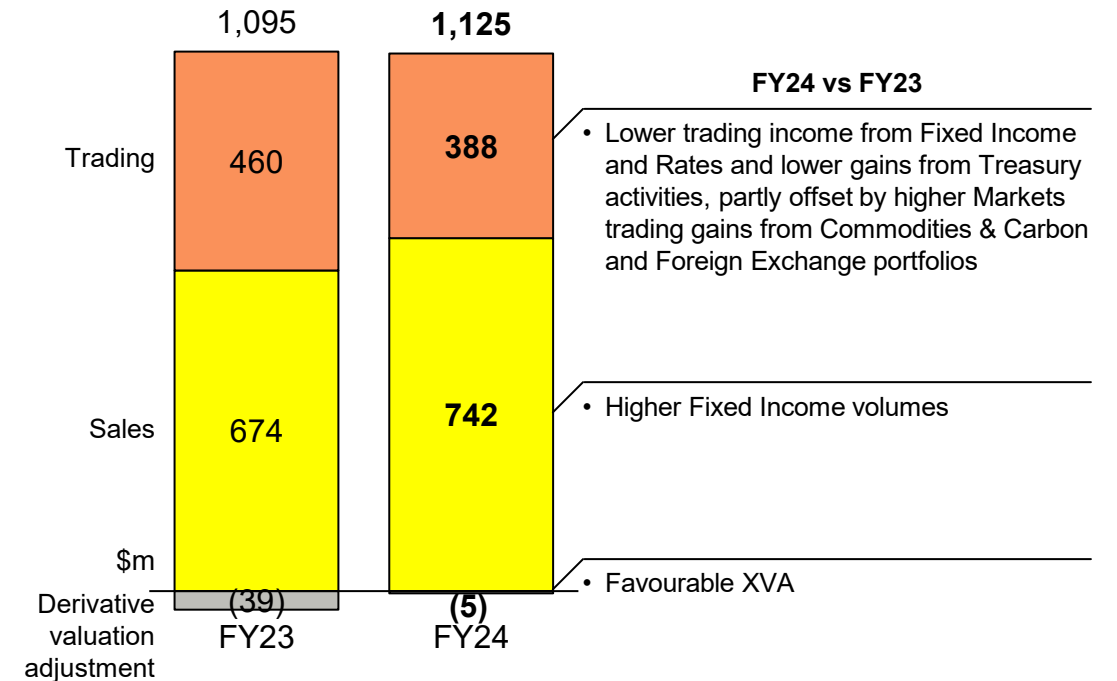


## Other operating income

FY24 vs FY23



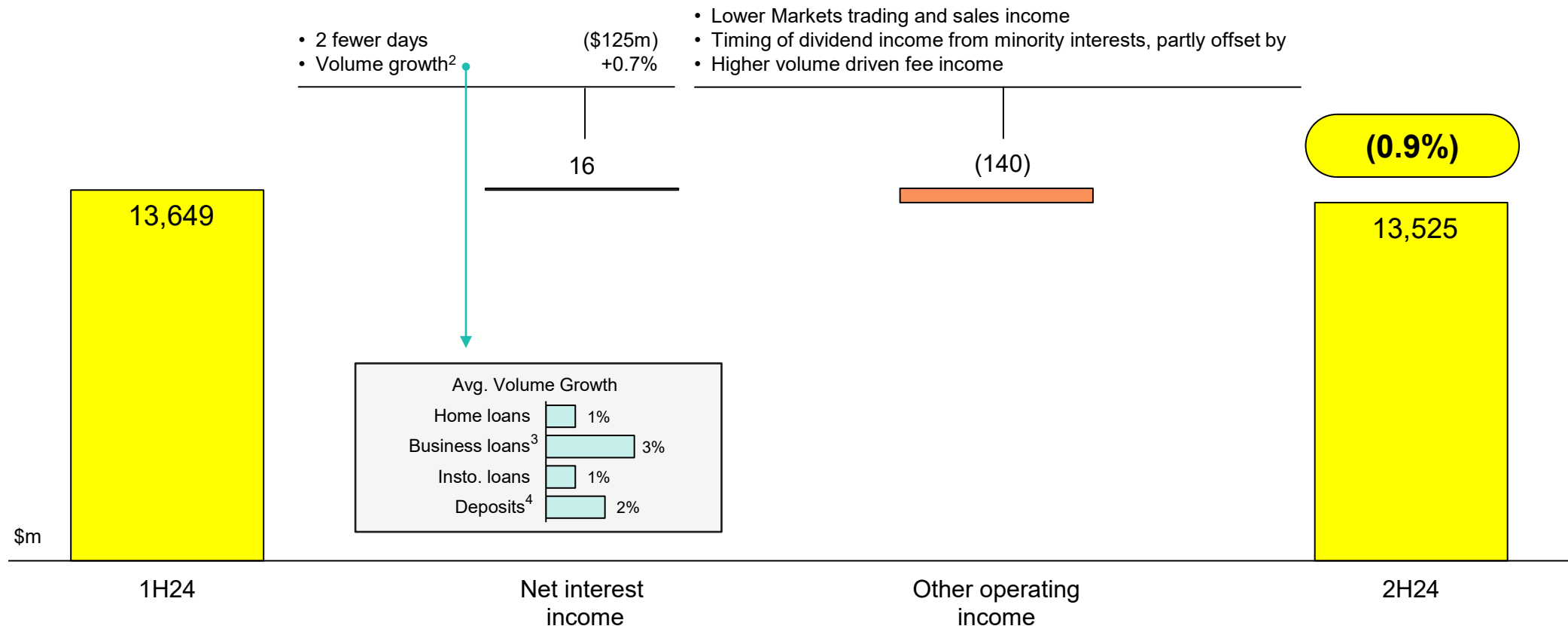
## Trading income



1. Presented on a continuing operations basis. Comparative information has been restated to conform to presentation in the current period. 2. Includes funds management and insurance income.

# Sequential half operating income<sup>1</sup>

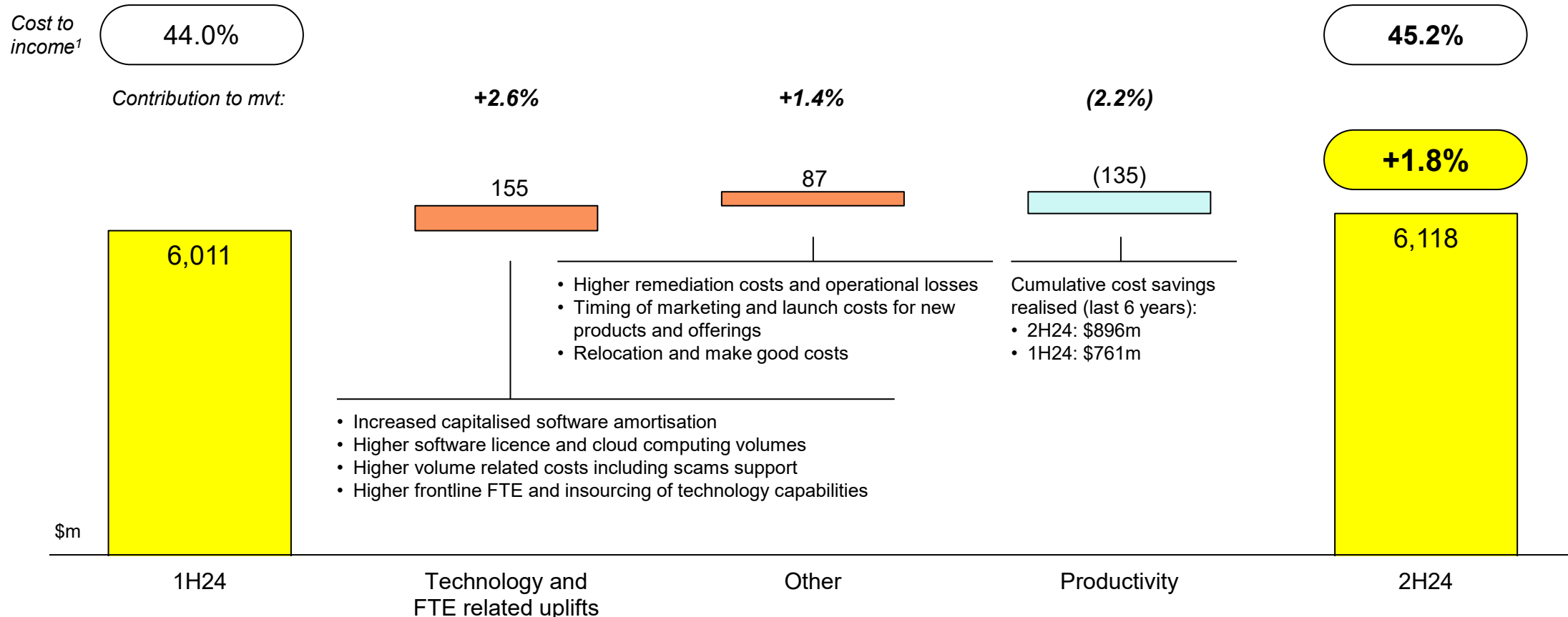
Lower other operating income and two fewer days, partly offset by volume growth



1. Presented on a continuing operations basis. 2. Excluding liquids. 3. Includes New Zealand and other business loans. 4. Excluding Cash Management Pooling Facilities.

# Sequential half operating expenses<sup>1</sup>

Technology and FTE related growth driving cost uplift



1. Presented on a continuing operations basis excluding \$89m relating to restructuring in 2H24. Headline operating expenses +3.3% including this item.

# Cost approach

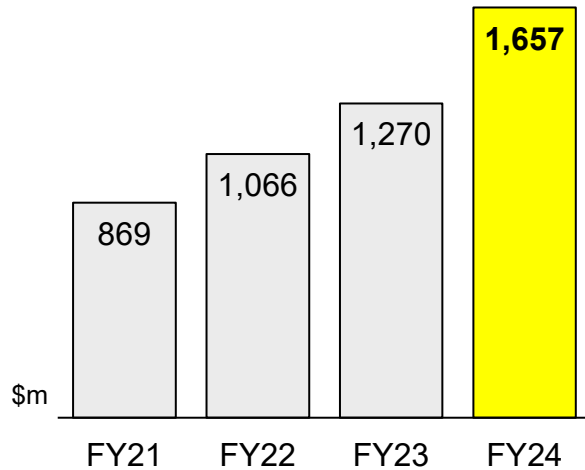
Ongoing productivity savings creating capacity for long-term investment



## Cost reduction

Cumulative savings<sup>1</sup>

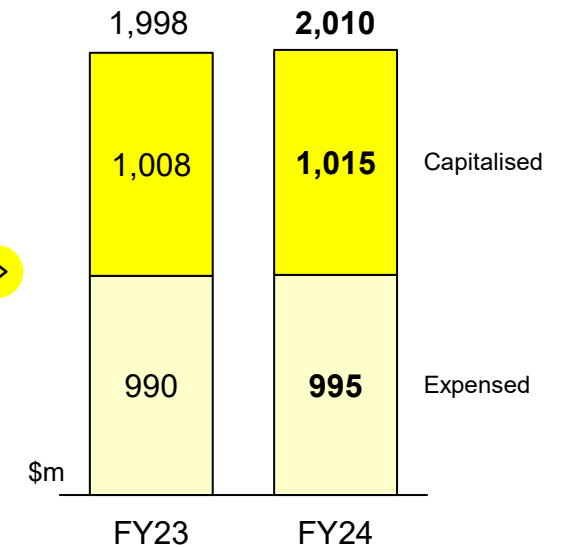
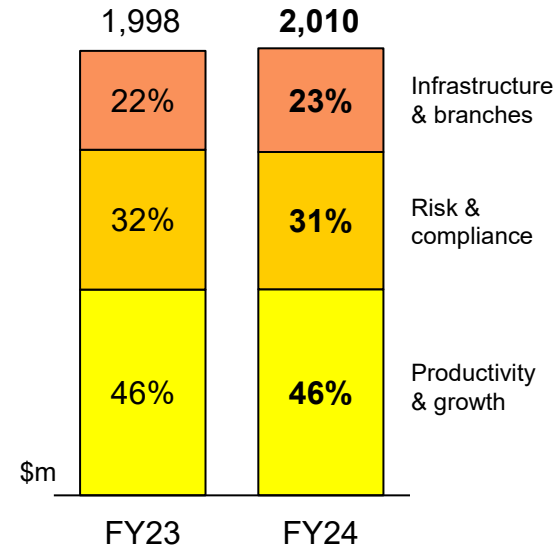
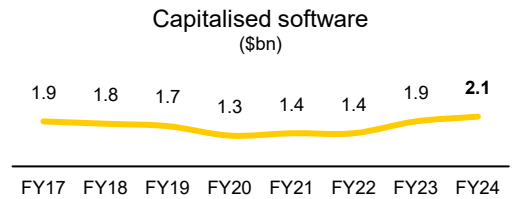
Cost approach



- **Simpler, more efficient** business for our customers and people
- Continue to **invest** in the business
- Strengthen our **digital and technology capability** for future growth
- Deliver long-term **sustainable shareholder returns**

## Investment spend

Continued focus on productivity & growth



1. Cumulative cost savings over six years (FY19 to FY24).

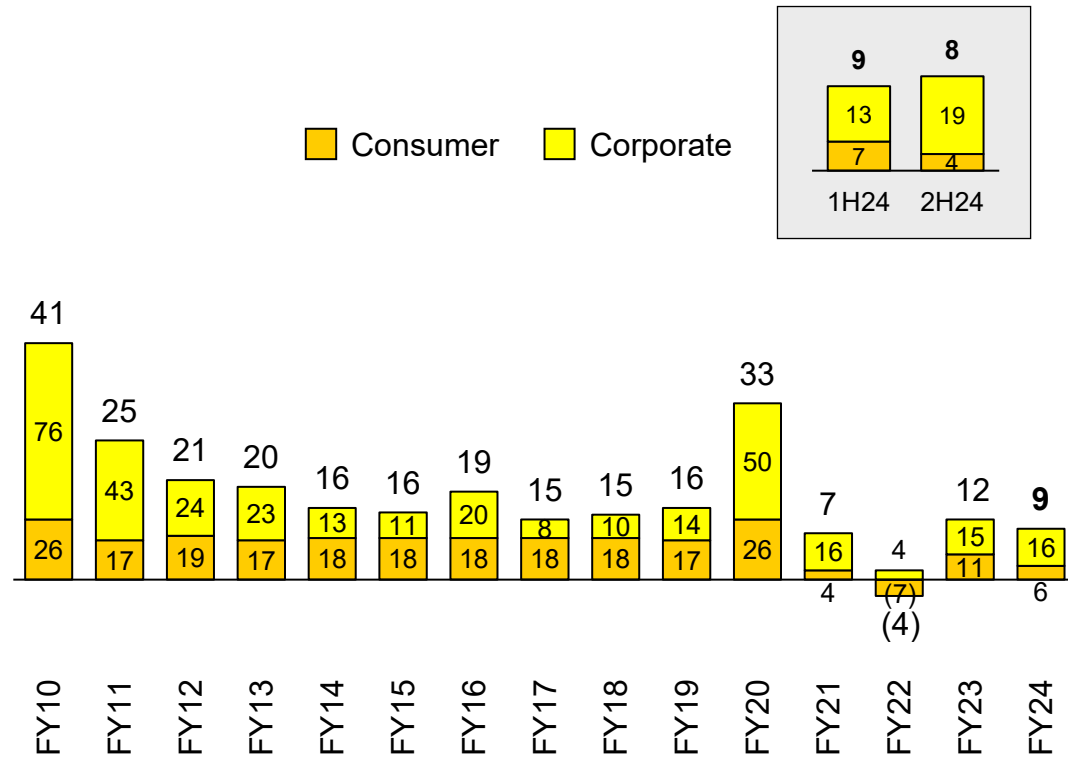
# Loan losses

Loan impairment expense remains low



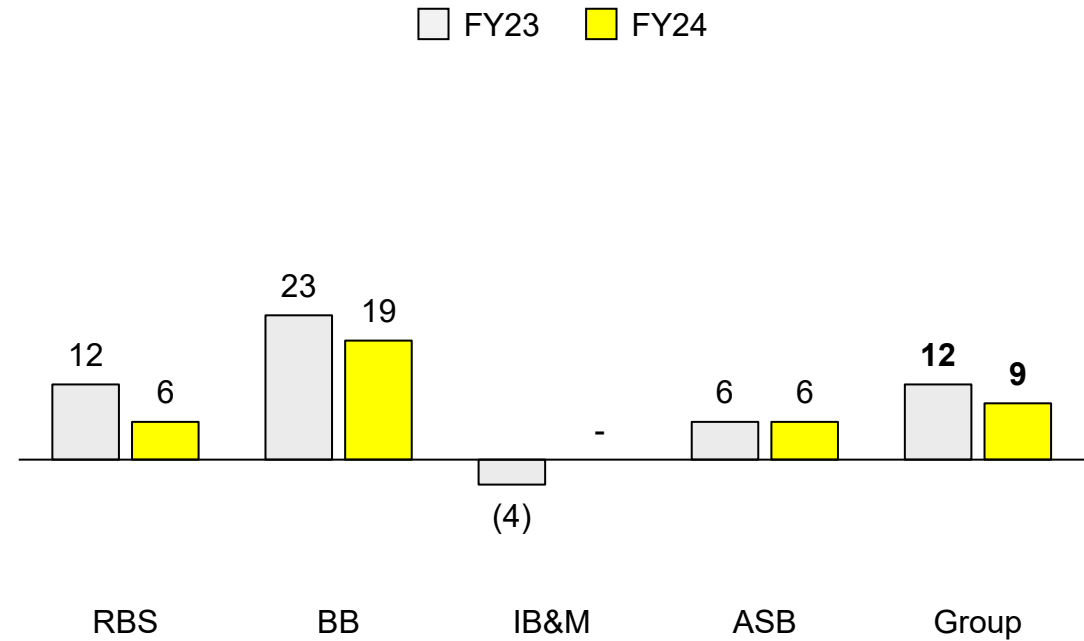
Loan loss rate<sup>1</sup>

bpts



Loan loss rate by business unit<sup>1,2</sup>

bpts



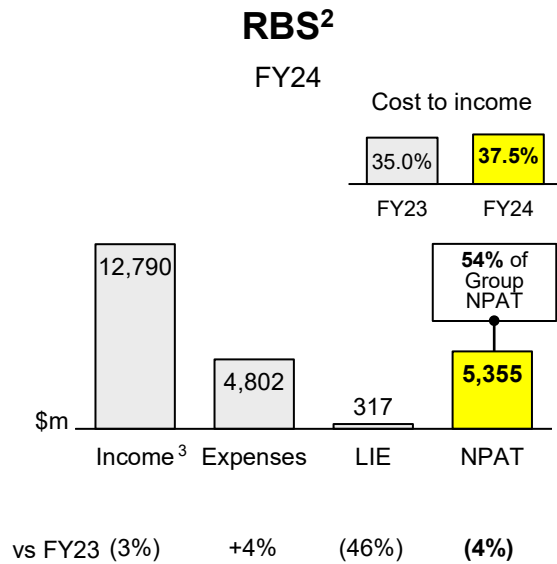
1. Loan impairment expense as a percentage of average gross loans and acceptances annualised. 2. Comparative information has been restated to conform to presentation in the current period.





# Financial performance<sup>1</sup>

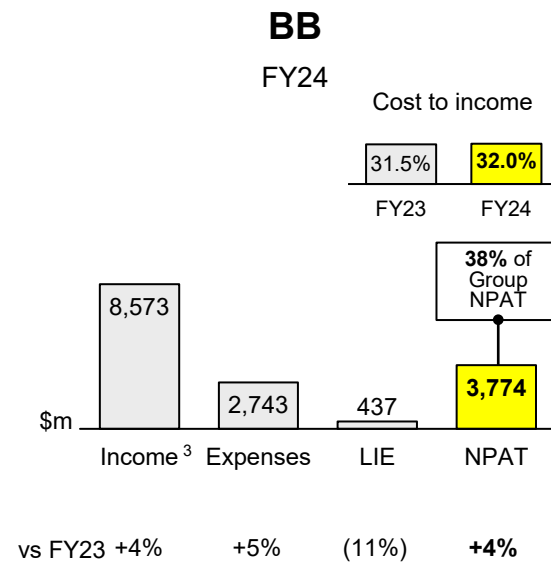
## By division



**Income**  
NII – Lower margins due to competition and unfavourable deposit mix, partly offset by volume growth.  
OOI – Increased volume driven FX, cards and lending fee income.

**Expenses**  
Inflation, higher staff costs, amortisation and technology spend, partly offset by productivity.

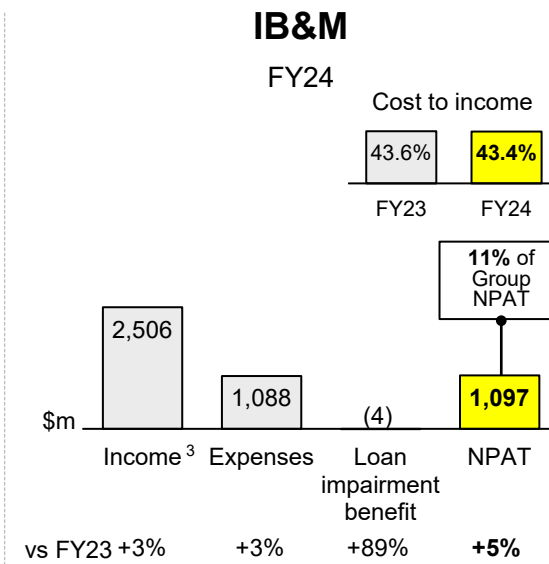
**Loan impairment expense**  
Lower collective provisions reflecting rising house prices and lower expected consumer finance losses.



**Income**  
NII – Volume growth partly offset by lower margins due to competition.  
OOI – Increased volume driven lending fee and FX payments income, partly offset by lower merchants and equities income.

**Expenses**  
Increased technology spend, inflation, additional customer facing staff and product investment.

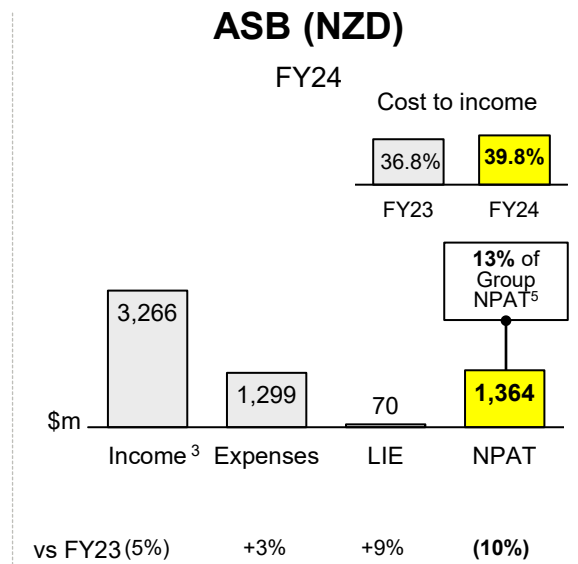
**Loan impairment expense**  
Lower specific provisions charges, partly offset by higher collective provisions.



**Income**  
NII – Higher deposits income, higher equity earnings and favourable asset mix, partly offset by lower lending and leasing margins.  
OOI – Higher Commodities<sup>4</sup> and FX income and favourable derivative valuation adjustments, partly offset by non-recurrence of asset sale gains.

**Expenses**  
Inflation, investment in resources, partly offset by lower technology costs and productivity.

**Loan Impairment benefit**  
Higher collective provisions.

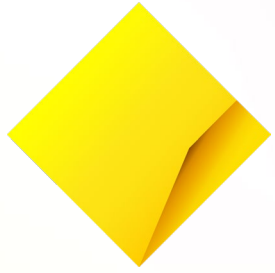


**Income**  
NII – Lower deposit margins due to unfavourable mix, and lower lending margins due to competition, partly offset by higher earnings on equity.  
OOI – Lower service fees due to fee removals, partly offset by higher volume driven insurance income.

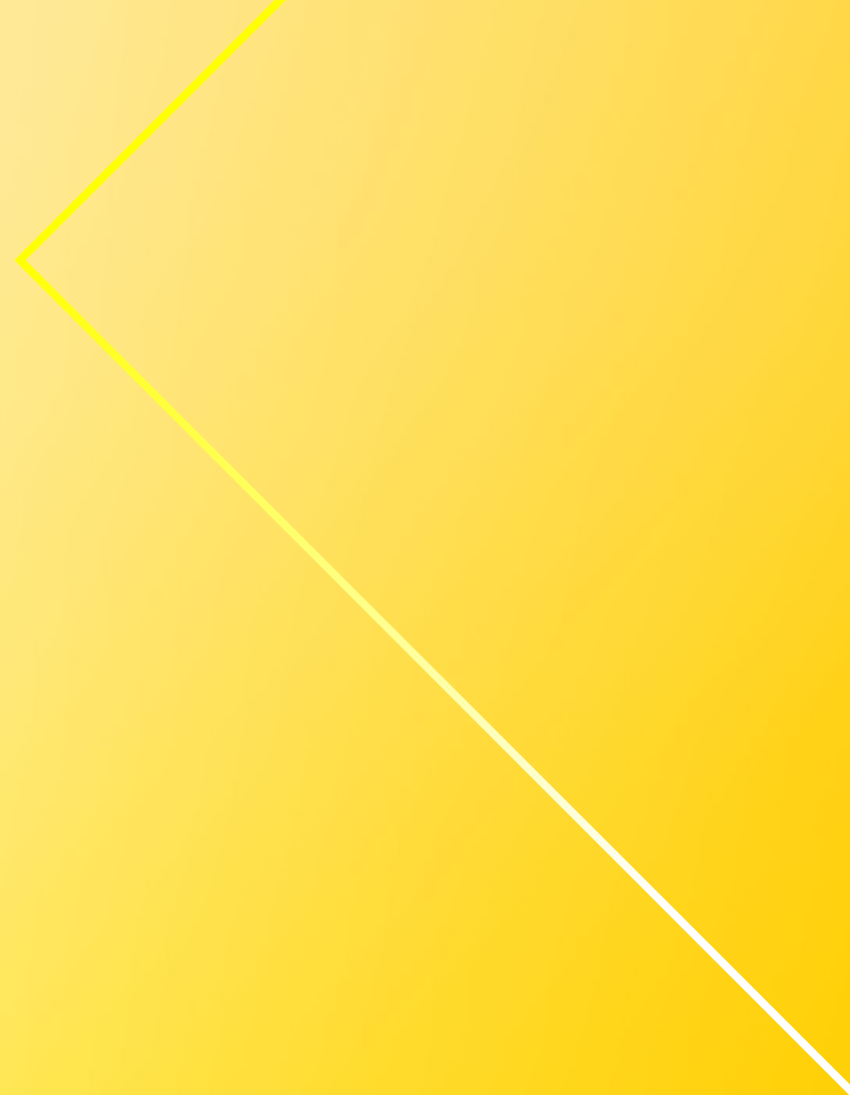
**Expenses**  
Higher technology costs from software licensing and amortisation, and inflation driven staff costs.

**Loan impairment expense**  
Higher individually assessed provisions and write-offs, partly offset by lower collective provisions.

1. Comparative information has been restated to conform to presentation in the current period. Group Cash NPAT includes net loss after tax from the Group Corporate Centre not shown in the business unit contribution. 2. Includes Bankwest Retail, excludes General Insurance. 3. Net interest income (NII) and Other operating income (OOI). 4. Higher commodities trading income in other operating income, more than offsetting increased funding costs in NII. 5. ASB Bank only and calculated in Australian dollars.



# Home & consumer lending

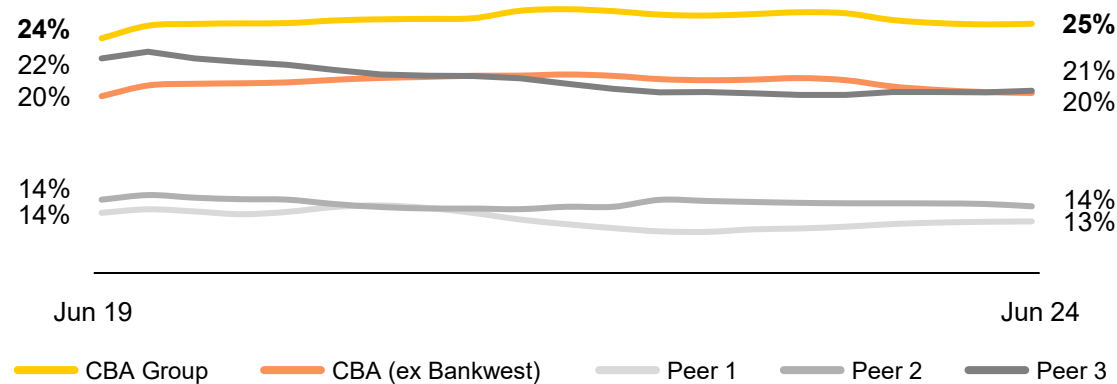


# Home loans – disciplined execution

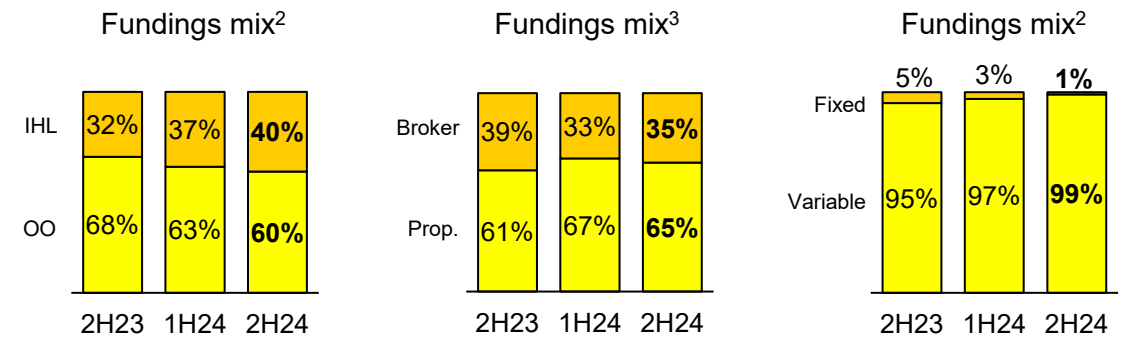
Disciplined strategic and operational execution in a competitive market



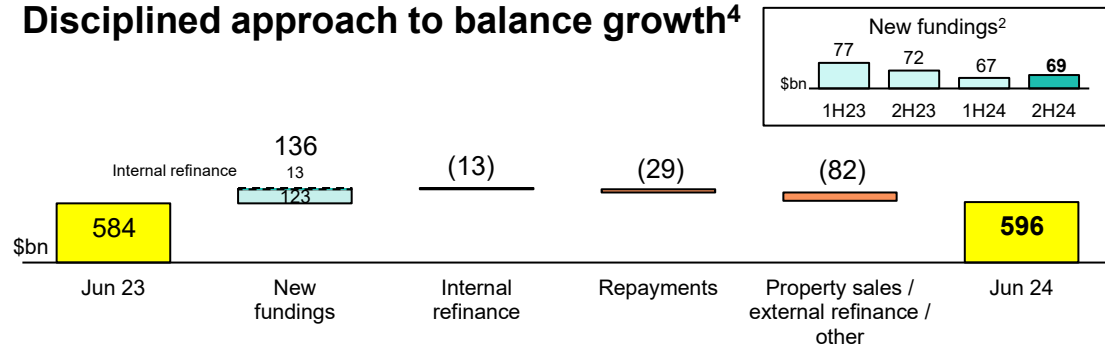
## Consistent market share performance<sup>1</sup>



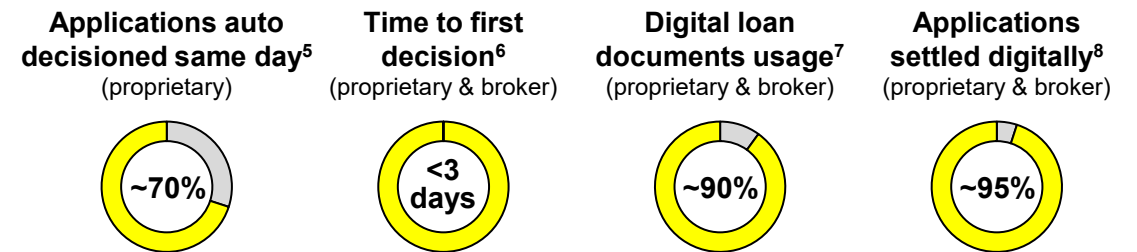
## Fundings weighted towards proprietary distribution, reduction in owner occupied and fixed rate lending



## Disciplined approach to balance growth<sup>4</sup>



## Operational discipline with fast, efficient processing



1. CBA source: RBA Lending and Credit Aggregates, Peer source: Peer APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS) balance divided by RBA Lending and Credit Aggregates system balance. Series break due to new regulatory definitions set by APRA from 1 July 2019. As a result of this change, market share is not comparable to previous reporting periods. Additional series break from June 2021 relating to restatements. 2. Includes internal refinancing, Unloan, Residential Mortgage Group and Bankwest and excludes Viridian Line of Credit. 3. Excludes Bankwest and Residential Mortgage Group. 4. CBA including Bankwest. 5. Proprietary home loan applications auto decided using an automated credit rules engine in FY24. 6. 'Days' relates to business days. Application times relate to average time to first decision for applications not auto decided for FY24 (simple and complex applications excl. home seeker). 7. Home loan digital document and signing utilisation for eligible customers in FY24. 8. Retail home loans settled digitally via PEXA and Sympli in FY24.

# Home loans – CBA<sup>1</sup>

A disciplined approach to portfolio quality, growth and sustainable returns



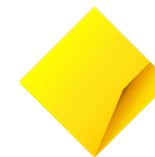
Portfolio <sup>1</sup>	Jun 23	Dec 23	Jun 24
Total balances – spot (\$bn)	584	582	<b>596</b>
Total balances – average (\$bn)	577	580	<b>587</b>
Total accounts (m)	2.0	1.9	<b>1.9</b>
Variable rate (%)	72	81	<b>87</b>
Owner occupied (%)	71	70	<b>70</b>
Investment (%)	28	29	<b>29</b>
Line of credit (%)	1	1	<b>1</b>
Proprietary (%) <sup>2</sup>	53	54	<b>54</b>
Broker (%) <sup>2</sup>	47	46	<b>46</b>
Interest only (%) <sup>2,3</sup>	10	10	<b>10</b>
Lenders' mortgage insurance (%) <sup>2</sup>	17	16	<b>15</b>
Mortgagee in possession (bpts) <sup>2</sup>	2	2	<b>2</b>
Negative equity (%) <sup>2,4</sup>	1.0	1.1	<b>0.8</b>
Annualised loss rate (bpts) <sup>2</sup>	1	1	<b>0</b>
Portfolio dynamic LVR (%) <sup>2,5</sup>	45	45	<b>43</b>
Customers in advance (%) <sup>2,6</sup>	78	79	<b>80</b>
Payments in advance incl. offset <sup>2,7</sup>	29	30	<b>29</b>
Offset balances – spot (\$bn) <sup>2</sup>	69	75	<b>75</b>

New business <sup>1</sup>	Jun 23	Dec 23	Jun 24
Total funding (\$bn) <sup>8</sup>	72	67	<b>69</b>
Average funding size (\$'000) <sup>9</sup>	431	453	<b>457</b>
Serviceability buffer (%) <sup>10</sup>	3.0	3.0	<b>3.0</b>
Variable rate (%)	95	97	<b>99</b>
Owner occupied (%)	68	63	<b>60</b>
Investment (%)	32	37	<b>40</b>
Line of credit (%)	0	0	<b>0</b>
Proprietary (%) <sup>2</sup>	53	57	<b>54</b>
Broker (%) <sup>2</sup>	47	43	<b>46</b>
Interest only (%) <sup>11</sup>	21	24	<b>24</b>
Lenders' mortgage insurance (%) <sup>2</sup>	8	8	<b>7</b>

- All portfolio and new business metrics are based on balances and funding respectively, unless stated otherwise. All new business metrics are based on 6 months to June 2023, December 2023 and June 2024. CBA including Bankwest. Excludes ASB.
- Excludes Residential Mortgage Group.
- Excludes Viridian Line of Credit.
- Negative equity arises when the outstanding loan balance (less offset balances) exceeds updated house value. Based on outstanding balances, taking into account both cross-collateralisation and offset balances. Excludes Line of Credit, Reverse Mortgage, Commonwealth Portfolio Loans, Residential Mortgage Group and Unloan.
- Dynamic LVR defined as current balance/current valuation.
- Any amount ahead of monthly minimum repayment; includes offset facilities.
- Average number of monthly payments ahead of scheduled repayments.
- Gross funding includes internal refinancing and top-ups, Viridian Line of Credit and Residential Mortgage Group.
- Average funding size defined as funded amount/number of funded accounts. Excludes Residential Mortgage Group.
- Serviceability test based on the higher of the customer rate plus an interest rate buffer or minimum floor rate.
- Based on the APRA definition of Interest only reporting, inclusive of construction loans.

# Home loans – CBA ex BWA<sup>1</sup>

A disciplined approach to portfolio quality, growth and sustainable returns



Portfolio <sup>1</sup>	Jun 23	Dec 23	Jun 24
Total balances – spot (\$bn)	494	491	<b>500</b>
Total balances – average (\$bn)	489	490	<b>494</b>
Total accounts (m)	1.7	1.6	<b>1.6</b>
Variable rate (%)	71	79	<b>86</b>
Owner occupied (%)	70	70	<b>70</b>
Investment (%)	29	29	<b>29</b>
Line of credit (%)	1	1	<b>1</b>
Proprietary (%) <sup>2</sup>	60	61	<b>61</b>
Broker (%) <sup>2</sup>	40	39	<b>39</b>
Interest only (%) <sup>2,3</sup>	10	10	<b>10</b>
Lenders' mortgage insurance (%) <sup>2</sup>	16	15	<b>14</b>
First home buyers (%) <sup>2</sup>	9	9	<b>8</b>
Mortgagee in possession (bpts) <sup>2</sup>	1	2	<b>1</b>
Annualised loss rate (bpts) <sup>2</sup>	1	1	<b>1</b>
Portfolio dynamic LVR (%) <sup>2,4</sup>	44	44	<b>42</b>
Customers in advance (%) <sup>2,5</sup>	76	77	<b>78</b>
Payments in advance incl. offset <sup>2,6</sup>	30	31	<b>30</b>
Offset balances – spot (\$bn) <sup>2</sup>	58	63	<b>62</b>

New business <sup>1</sup>	Jun 23	Dec 23	Jun 24
Total funding (\$bn) <sup>7</sup>	60	55	<b>55</b>
Average funding size (\$'000) <sup>8</sup>	427	447	<b>451</b>
Serviceability buffer (%) <sup>9</sup>	3.0	3.0	<b>3.0</b>
Variable rate (%)	94	96	<b>98</b>
Owner occupied (%)	68	64	<b>61</b>
Investment (%)	32	36	<b>39</b>
Line of credit (%)	0	0	<b>0</b>
Proprietary (%) <sup>2</sup>	61	67	<b>65</b>
Broker (%) <sup>2</sup>	39	33	<b>35</b>
Interest only (%) <sup>10</sup>	20	21	<b>22</b>
Lenders' mortgage insurance (%) <sup>2</sup>	8	8	<b>7</b>
First home buyers (%) <sup>2</sup>	11	11	<b>9</b>

- All portfolio and new business metrics are based on balances and funding respectively, unless stated otherwise. All new business metrics are based on 6 months to June 2023, December 2023 and June 2024. CBA excluding Bankwest and ASB.
- Excludes Residential Mortgage Group.
- Excludes Viridian Line of Credit.
- Dynamic LVR defined as current balance/current valuation.
- Any amount ahead of monthly minimum repayment; includes offset facilities.
- Average number of monthly payments ahead of scheduled repayments.
- Gross funding includes internal refinancing and top-ups, Viridian Line of Credit and Residential Mortgage Group.
- Average funding size defined as funded amount/number of funded accounts. Excludes Residential Mortgage Group.
- Serviceability test based on the higher of the customer rate plus an interest rate buffer or minimum floor rate.
- Based on the APRA definition of interest only reporting, inclusive of construction loans.

# Home loans – serviceability assessment<sup>1</sup>

90% of the book originated under tightened standards since FY16



## Key serviceability changes by year<sup>2</sup>

- FY16-19**
- Increased serviceability buffer and buffers on existing debts
  - Removed Low doc and EQFS products
  - Tightened lending requirements for non-residents and use of foreign currency
  - Tightened lending requirements in high risk areas
  - Reduced IO maximum term limits

- FY20**
- Changes to serviceability buffer and floor assessment rate
  - Removed LMI/LDP waivers for construction, land loans
  - Temporary COVID-19 tightening on verification

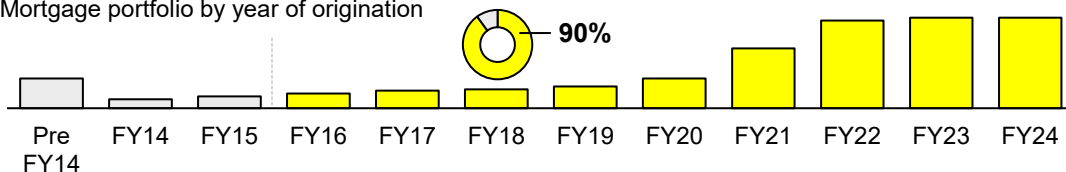
- FY21**
- Restrictions on family guarantor arrangements
  - Rental expense capture (net rental income)
  - Expenses excluded from HEM added to higher of declared expenses or HEM
  - Increased serviceability floor rate
  - Reduced max LVR for construction and bridging loans

- FY22**
- Enhanced self employed and investment income calculations
  - Increased serviceability buffer

- FY23**
- Tightened LVR limits for high value properties
  - Updated post code level appetite to current economic cycle
  - Updated rental income shading and maximum yield to market cycle
  - Allowed latest year financials for high quality self employed segments
  - Increased serviceability floor rate

- FY24**
- Expanded application of postcode level appetite across higher risk locations

Mortgage portfolio by year of origination



## New loan assessment (from FY16)<sup>3</sup>

- Income**
- All income used in application to assess serviceability is verified
  - 80% or lower cap on less stable income sources (e.g. bonus, overtime)
  - Applicants reliant on less stable sources of income manually decisioned
  - 90% cap on tax free income, including government benefits
  - Limits on investor income allowances
  - Rental income net of rental expenses used for servicing

- Living expenses**
- Living expenses captured for all customers
  - Servicing calculations use the higher of declared expenses or HEM adjusted by income and household size
  - Expenses excluded from HEM are added to the higher of the declared expenses or HEM

- Interest rates**
- Assess customer ability to pay based on the higher of the customer rate plus serviceability buffer or minimum floor rate
  - Interest only loans assessed on principal and interest basis over the residual term of the loan

- Existing debt**
- Existing customer commitments are verified through Comprehensive Credit Reporting (CCR) and CBA transaction accounts data where available
  - CBA transaction accounts and CCR data used to identify undisclosed customer obligations
  - For repayments on existing debt:
    - CBA and OFI repayments recalculated using the higher of the actual rate plus a buffer or minimum floor over remaining principal and interest loan term
    - Credit card repayments calculated at an assessment rate of 3.8%
    - Other debt repayments calculated based on actual rate + buffer

1. CBA excluding Bankwest unless stated otherwise. Excludes Line of Credit, Reverse Mortgage, Commonwealth Portfolio Loan and Residential Mortgage Group. 2. Serviceability changes are reflective of changes made within the financial year and may have changed since implementation or may not be in currently in place. 3. Indicative loan assessment and is subject to change.

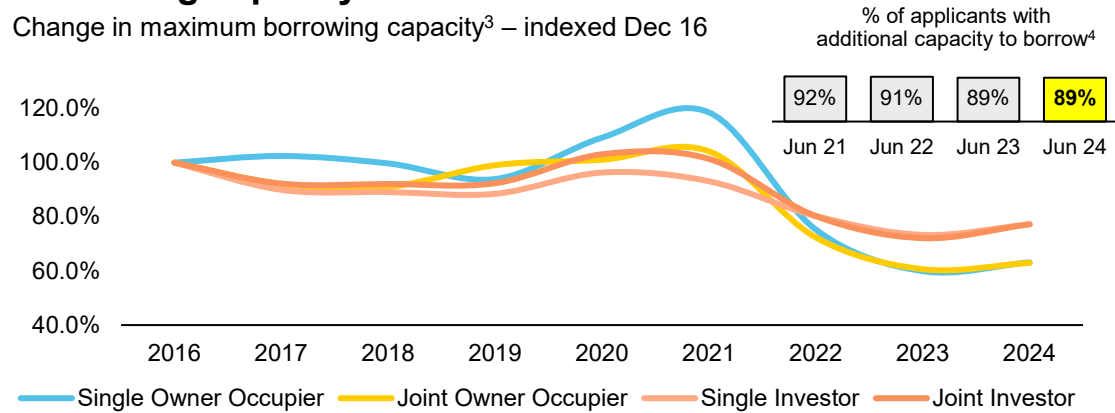
# Home loans – borrowing capacity<sup>1</sup>

Improved borrowing capacity from recent changes to individual income tax rates and thresholds<sup>2</sup>



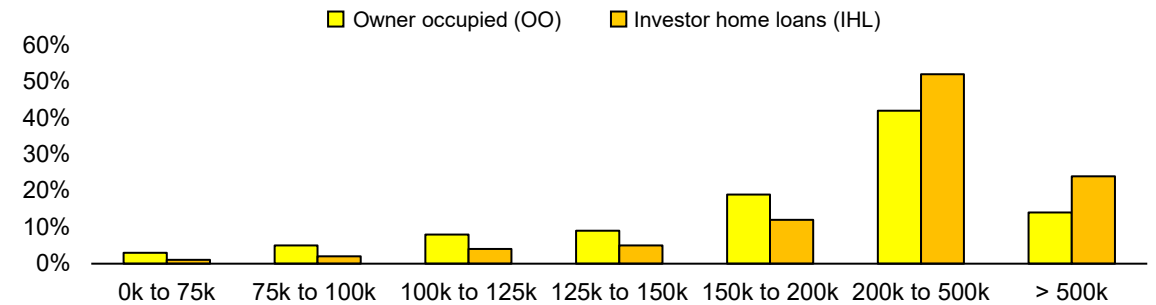
## Borrowing capacity<sup>3</sup>

Change in maximum borrowing capacity<sup>3</sup> – indexed Dec 16



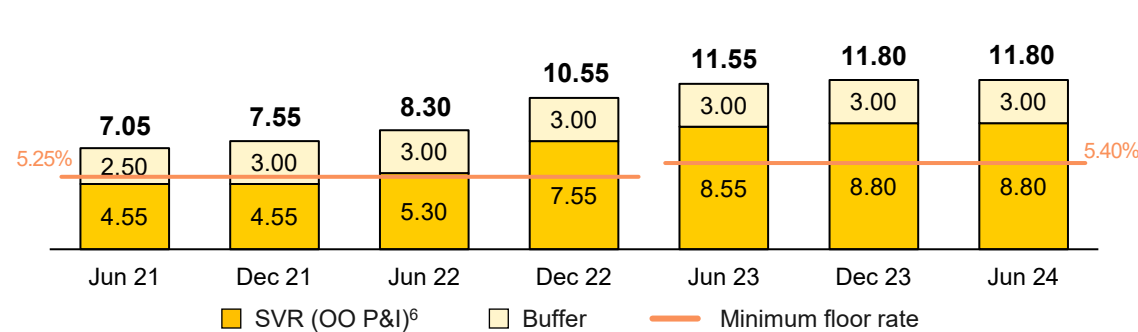
## Application gross income band<sup>7</sup>

6 months to Jun 24 – Funding \$



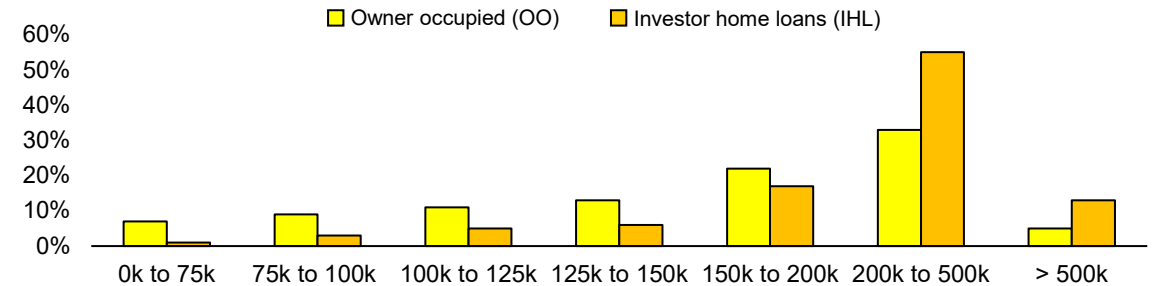
## Serviceability buffer and interest rates

Loans assessed based on the higher of the customer rate<sup>5</sup> + buffer, or minimum floor rate



## Application gross income band<sup>7</sup>

6 months to Jun 24 – Funding #



1. CBA excluding Bankwest and Unloan, unless noted otherwise. 2. Reflects changes to individual income tax rates and thresholds effective 1 July 2024. 3. Scenarios based on differing assumptions with respect to family types, number of dependents, loan size, income sources and existing liabilities/commitments. 4. Applications that have passed system serviceability test; borrowed with excess capacity reflects applicants above minimal net income surplus. 5. Customer rate includes any customer discounts that may apply. 6. SVR (OO P&I) reflects the advertised reference rate and does not include any customer pricing concessions. 7. CBA including Bankwest. Excludes Line of Credit, Reverse Mortgage, Commonwealth Portfolio Loan, Residential Mortgage Group and Unloan.

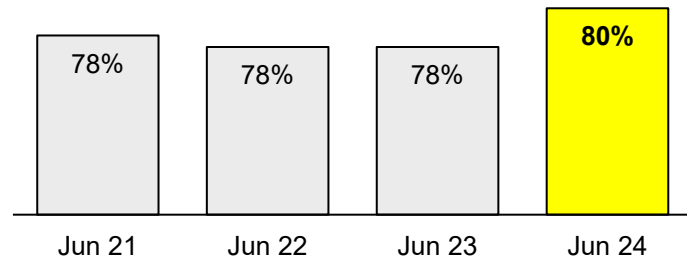
# Home loans – resilience<sup>1</sup>

Credit quality remains sound – higher savings buffers, lower DLVR



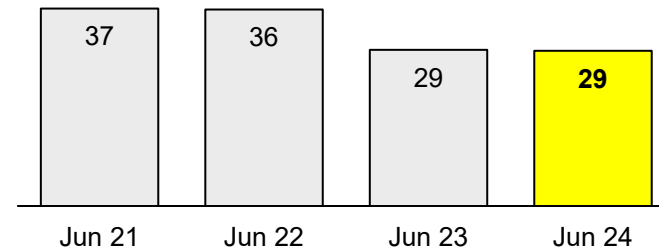
## Customers in advance<sup>2</sup>

% of customers



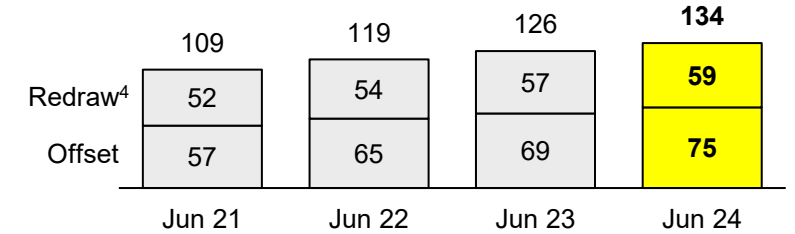
## Average payments in advance<sup>2,3</sup>

# of payments



## Offset and redraw balances

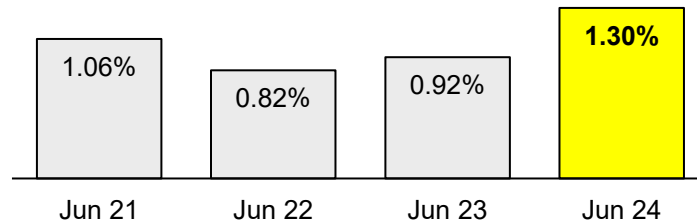
\$bn



## Home loan arrears<sup>5</sup>

30+ days

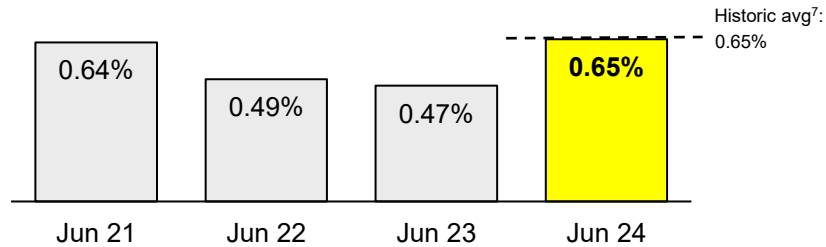
30+ arrears for expired fixed rate loans<sup>6</sup>: 1.38%



## Home loan arrears<sup>5</sup>

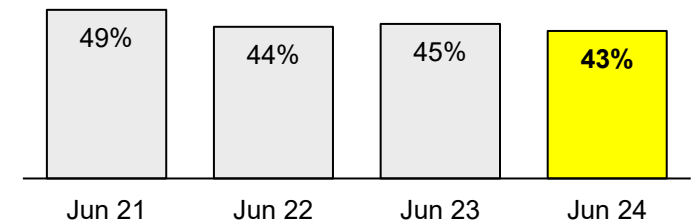
90+ days

90+ arrears for expired fixed rate loans<sup>6</sup>: 0.63%



## Dynamic LVR<sup>8</sup>

Portfolio averages



1. CBA including Bankwest. Excludes Line of Credit, Reverse Mortgage, Commonwealth Portfolio Loans, and Residential Mortgage Group and Unloan, unless otherwise stated. 2. Any amount ahead of monthly minimum repayment; includes offset balances. 3. Average number of monthly payments ahead of scheduled repayments. 4. Redraw balances represent the value of all payments in advance (payments ahead of scheduled repayments), excluding offset facilities. 5. Group including New Zealand. 6. CBA including Bankwest, excludes ASB. Represents arrears for fixed rate loans which expired in the period 1 January 2023 to 30 June 2024. 7. Historic average from August 2008 to June 2023. 8. Taking into account cross-collateralisation. Offset balances not considered.



# Home loans – savings and repayment buffers

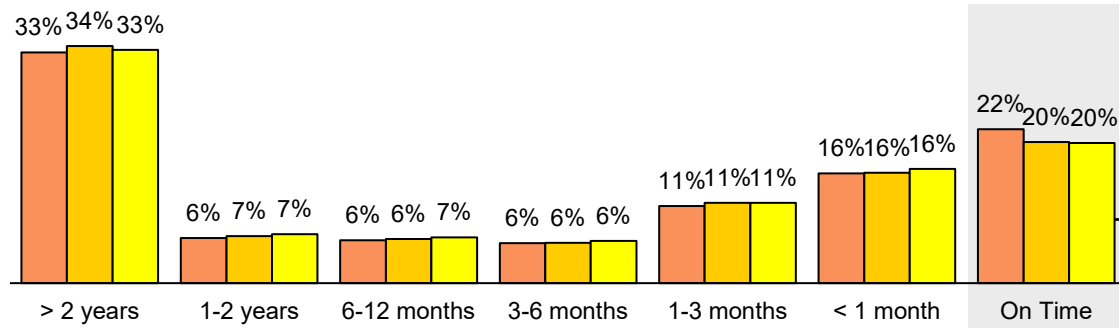


Higher savings and repayment buffers

## Repayment buffers

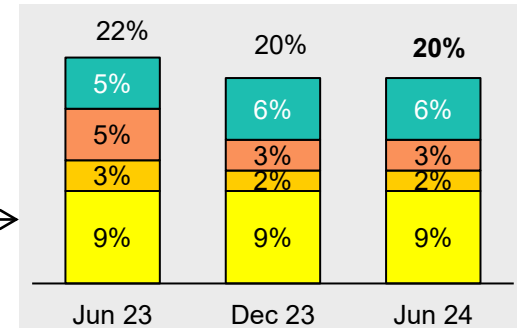
(Payments in advance<sup>1</sup>, % of accounts)

■ Jun 23  
■ Dec 23  
■ Jun 24



## Repayment buffers

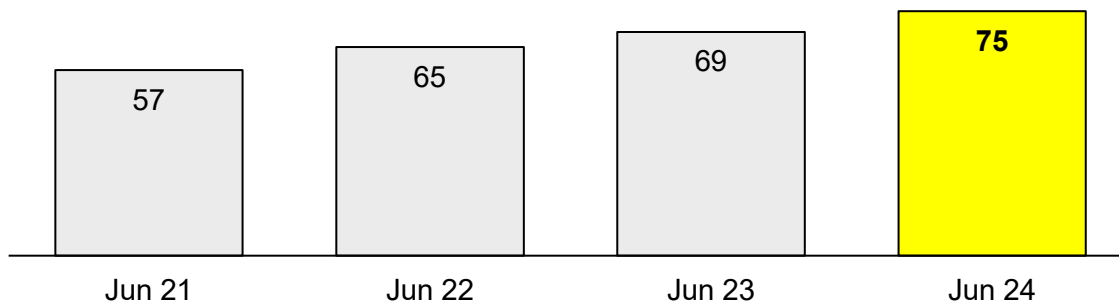
(Payments on time<sup>1</sup>, % of accounts)



■ Residual  
■ Structural: e.g. fixed rate loans  
■ New accounts: <1 year on book  
■ Investment loans: negative gearing/tax benefits

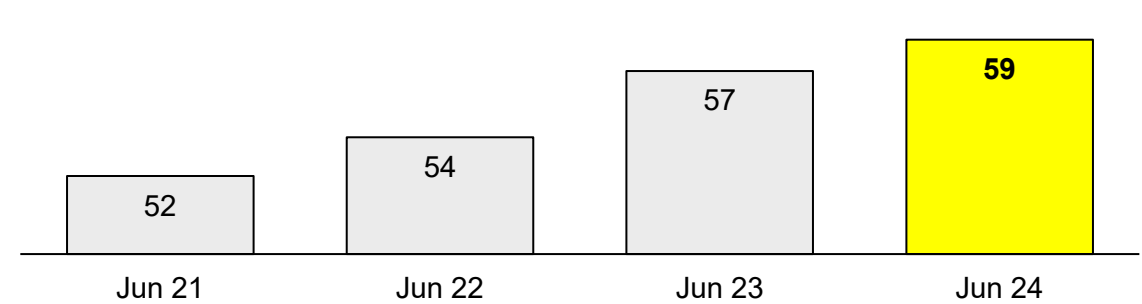
## Offset balances<sup>2</sup>

\$bn



## Redraw balances<sup>2,3</sup>

\$bn



1. CBA including Bankwest. Excludes Line of Credit, Reverse Mortgage, Commonwealth Portfolio Loan, Residential Mortgage Group and Unloan. Includes offset facilities, excludes loans in arrears.

2. Represents spot balances. 3. Redraw balances represent the value of all payments in advance (payments ahead of scheduled repayments), excluding offset facilities.

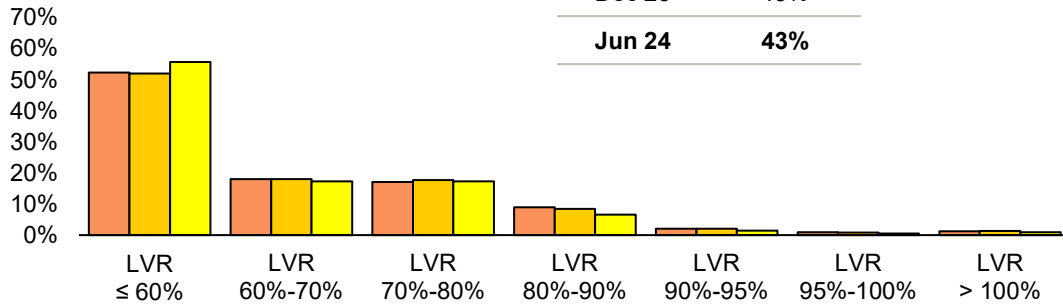
# Home loans – portfolio DLVR<sup>1</sup>

Strong portfolio DLVR of 43% – supported by growth in house prices



## Dynamic LVR bands<sup>2</sup>

% of total portfolio balances



Average dynamic LVR<sup>3</sup>

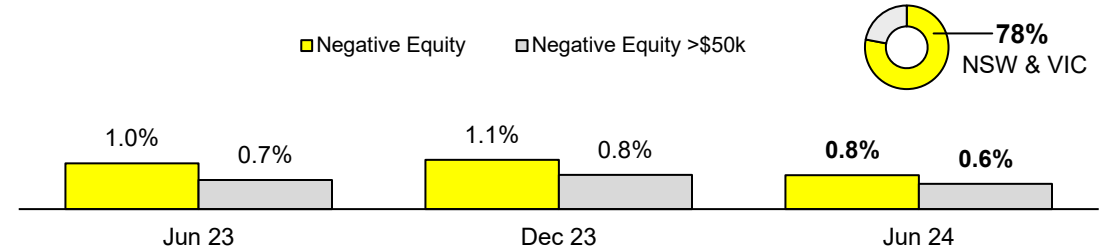
Jun 23	45%
Dec 23	45%
<b>Jun 24</b>	<b>43%</b>



## Negative equity<sup>4</sup>

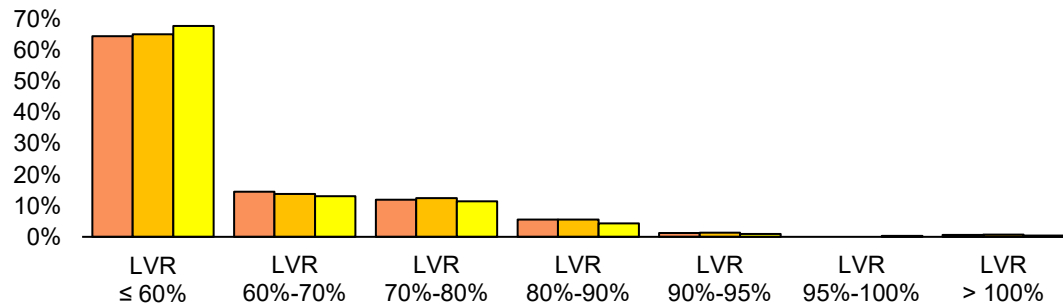
Proportion of balances in negative equity

- 63% of customers ahead of repayments
- 17% of home loans in negative equity have Lenders Mortgage Insurance

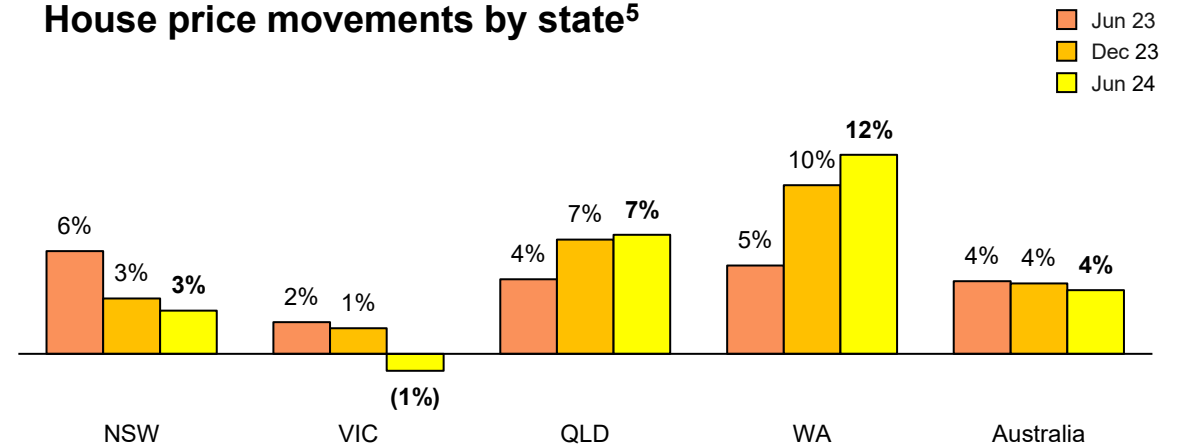


## Dynamic LVR bands<sup>2</sup>

% of total portfolio accounts



## House price movements by state<sup>5</sup>



1. CBA including Bankwest. Excludes Line of Credit, Reverse Mortgage, Commonwealth Portfolio Loan, Residential Mortgage Group and Unloan. 2. Taking into account cross-collateralisation. Offset balances not considered. 3. CBA including Bankwest, Line of Credit & Reverse Mortgages. Excludes Commonwealth Portfolio Loans and Residential Mortgage Group and Unloan. Average calculations based on collateral grouping. 4. Negative equity arises when the outstanding loan (less offsets) exceeds house value. Based on outstanding balances, taking into account cross-collateralisation and offset balances. CBA updates house prices monthly using internal and external valuation data. 5. Six month change sourced from CoreLogic Home Value Index released 1 July 2024.

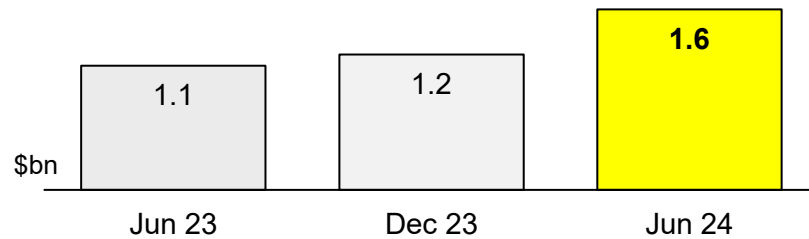
# Home loans – impaired loans, losses and insurance<sup>1</sup>

Modest increase in impaired home loans, predominantly well secured – portfolio losses remain low

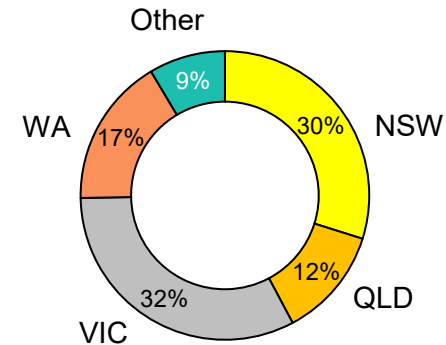


## Impaired home loans<sup>2</sup>

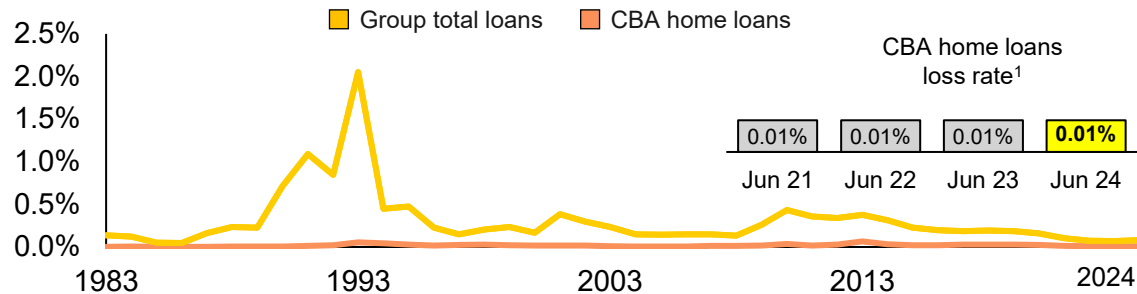
Higher Australian impaired home loans due to an increase in predominantly well secured home loans as higher interest rates continue to provide upward pressure on households



## Impaired home loans – by state<sup>3</sup>

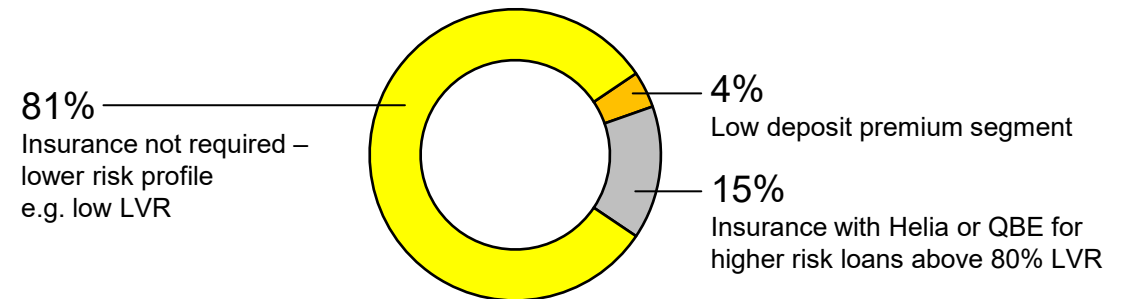


## Losses to average gross loans and acceptances (GLAA)<sup>4</sup>



## Portfolio insurance profile<sup>5</sup>

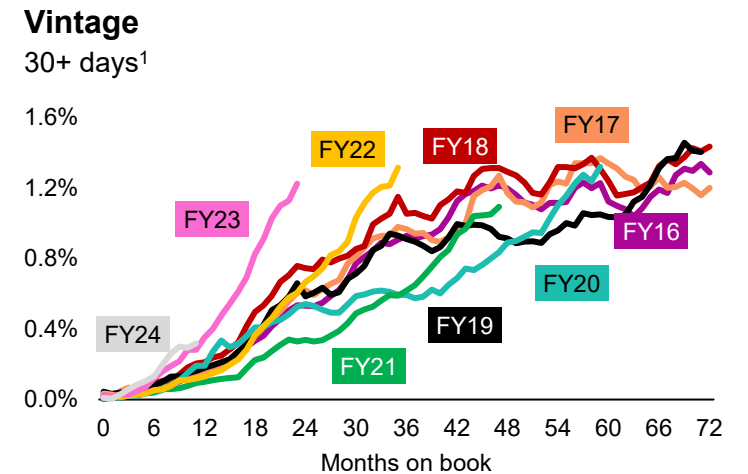
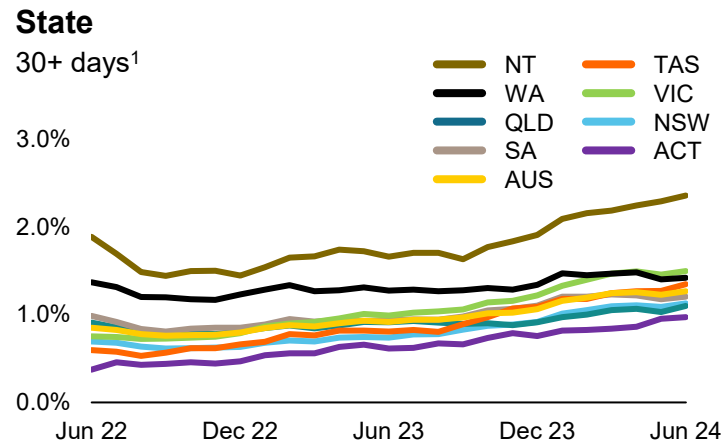
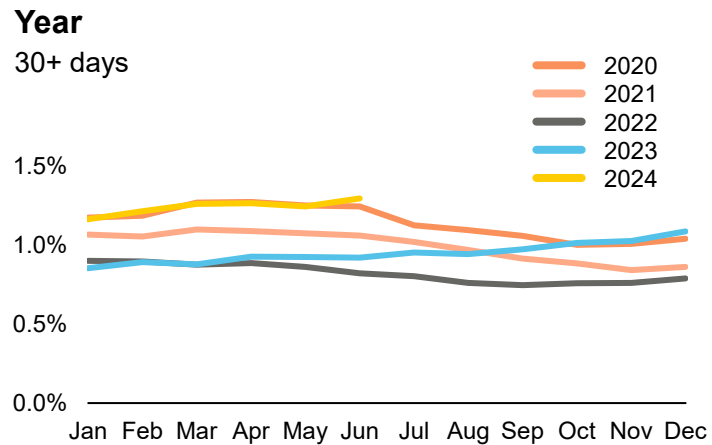
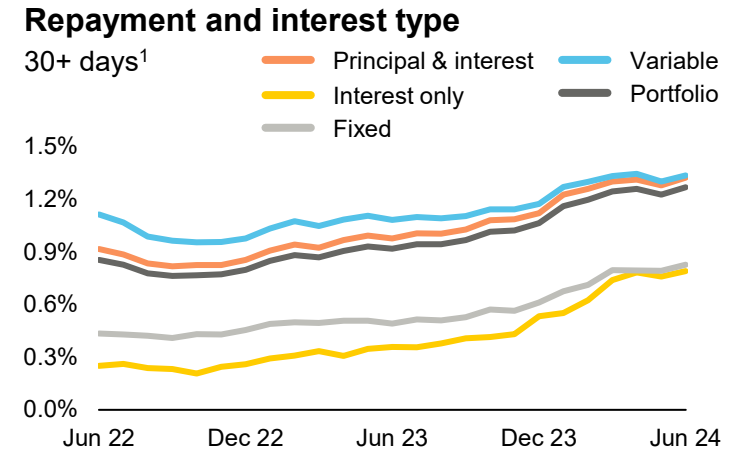
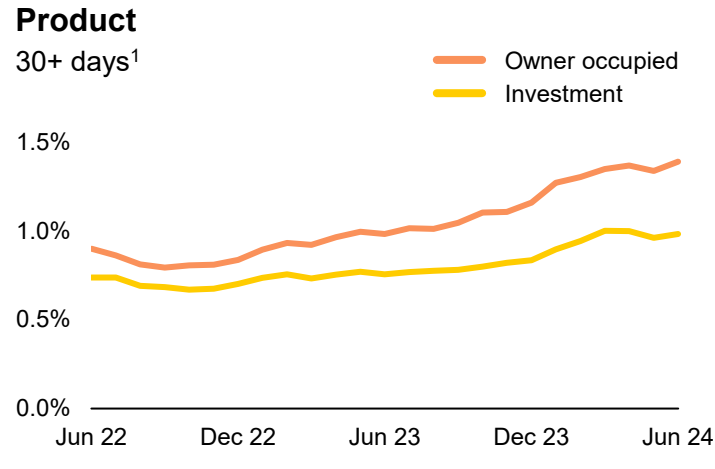
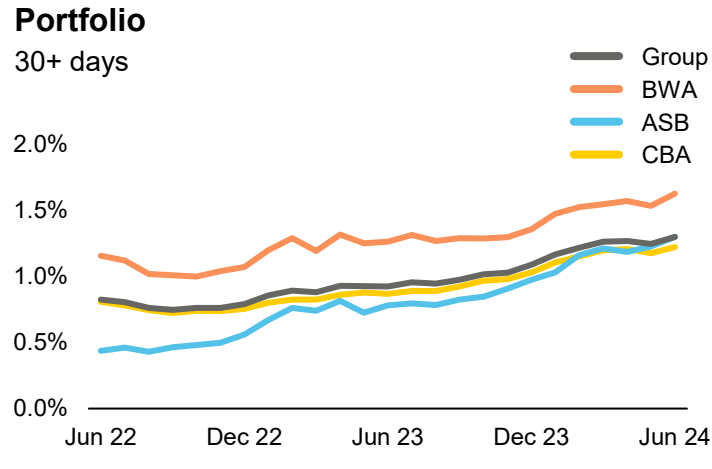
% of home loan portfolio



1. CBA including Bankwest. 2. Process for identification of impairments: impairment assessments are carried out at 90 days past due for not well secured loans or at observed events e.g. bankruptcy, and takes into account cross-collateralisation, impairment is triggered where refreshed security valuation, minus 4% transaction cost and expected next 12 months interests, is less than the loan balance by  $\geq \$1$ , impaired accounts 90+ days past due are included in 90+ arrears reporting, and where the shortfall is greater than or equal to \$20,000 an Individually Assessed Provision is raised. Includes home loans greater than 90 days past due that have been restructured and are well secured. 3. Excludes ASB. 4. Bankwest included from FY09. 5. Excludes Line of Credit, Reverse Mortgage, Commonwealth Portfolio Loan, Residential Mortgage Group and Unloan.

# Home loans – arrears (30+ days)

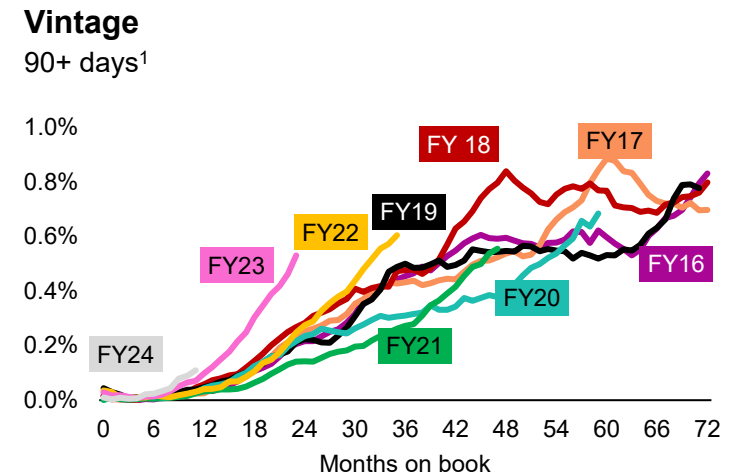
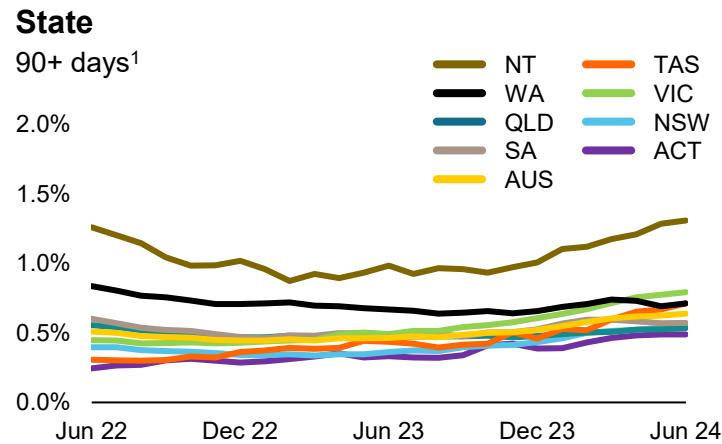
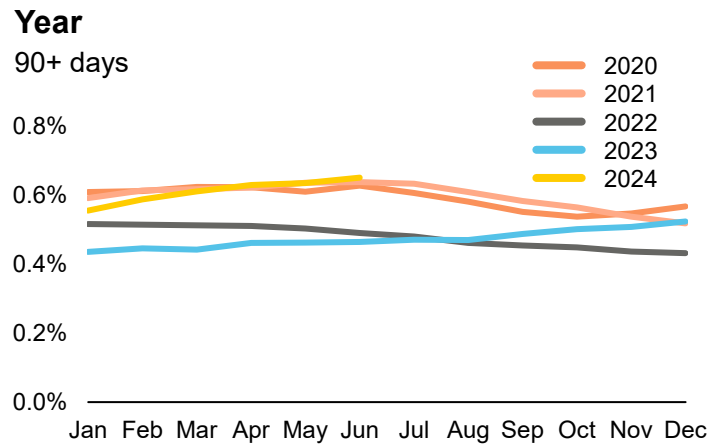
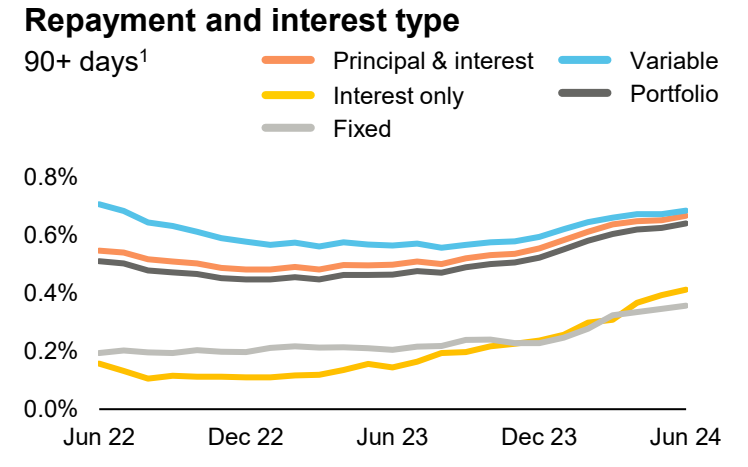
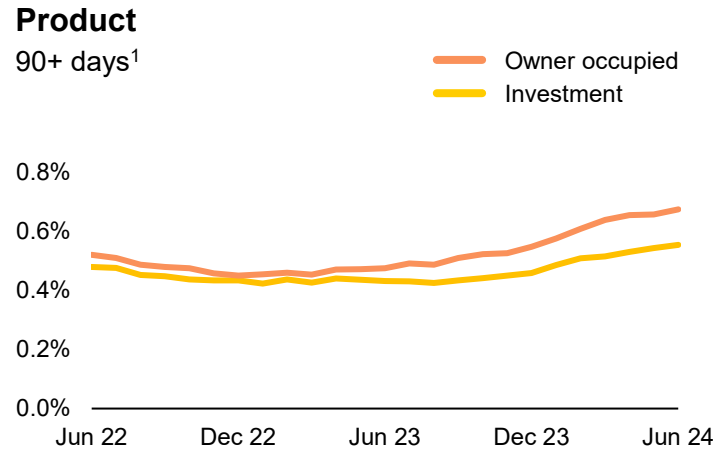
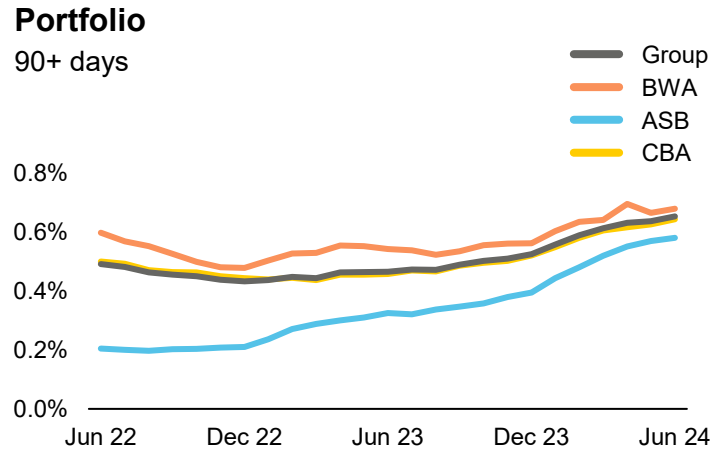
Increase in arrears as higher cost of living impacting some borrowers



1. CBA including Bankwest. Excludes ASB, Lines of Credit, Reverse Mortgages, Commonwealth Portfolio Loan, Residential Mortgage Group and Unloan.

# Home loans – arrears (90+ days)

Increase in arrears as higher cost of living impacting some borrowers



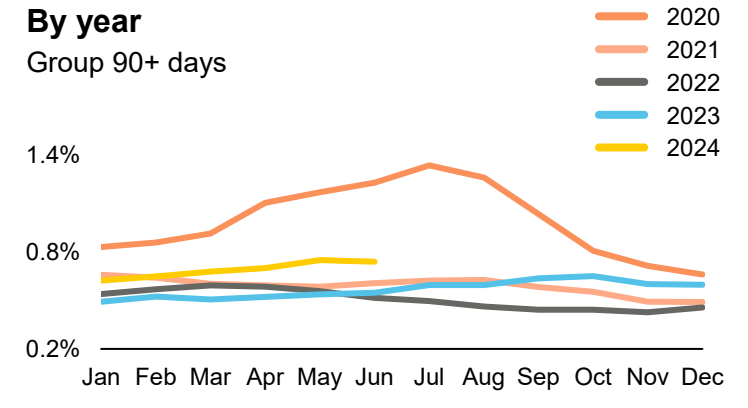
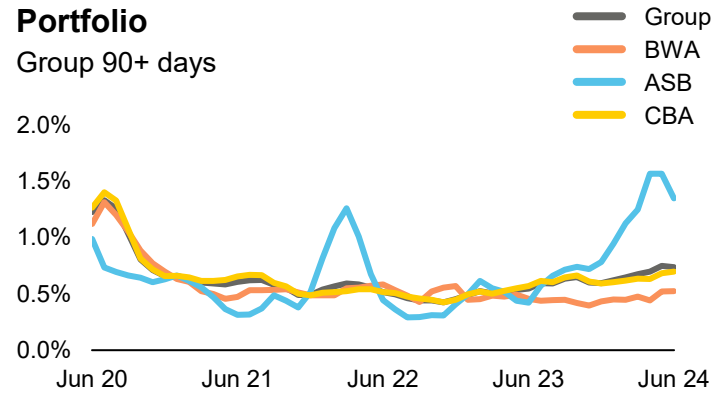
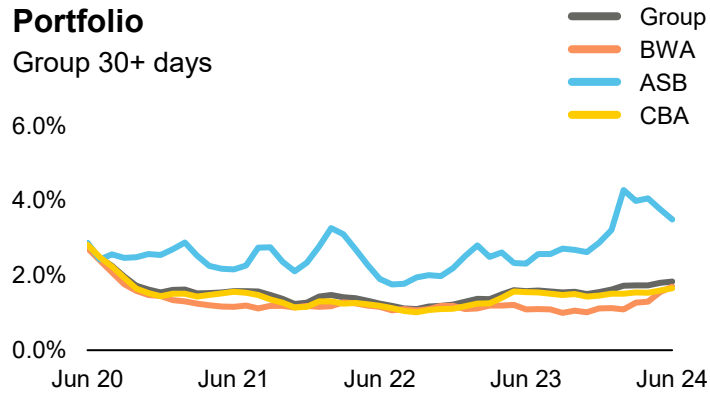
1. CBA including Bankwest. Excludes ASB, Lines of Credit, Reverse Mortgages, Commonwealth Portfolio Loan, Residential Mortgage Group and Unloan.

# Consumer finance – arrears<sup>1</sup>

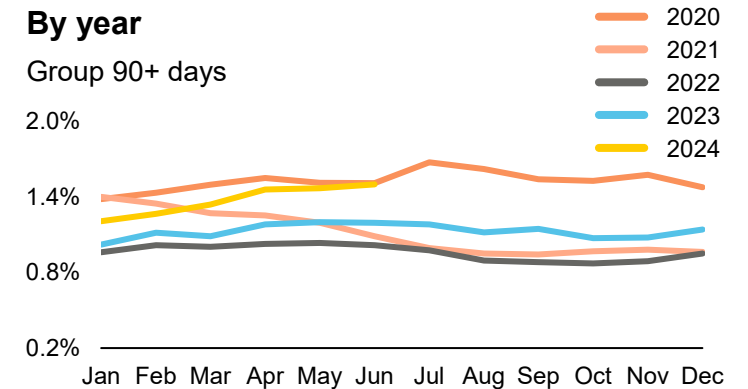
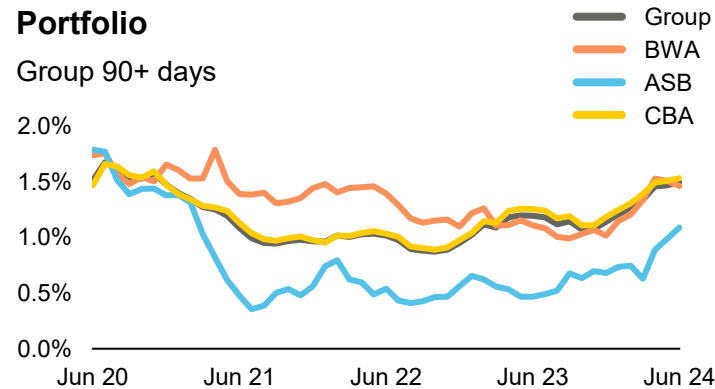
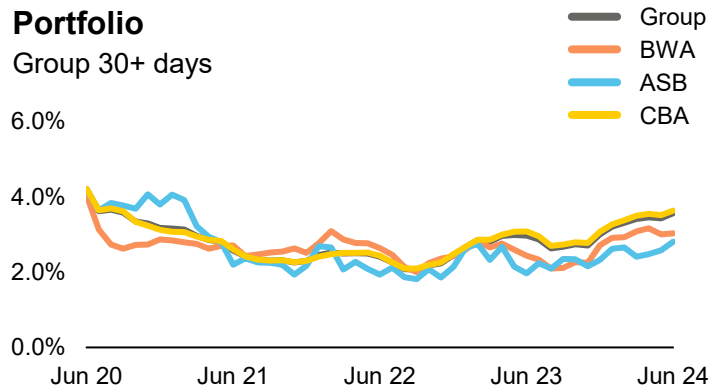
Elevated ASB arrears due to delays in collections during system implementation



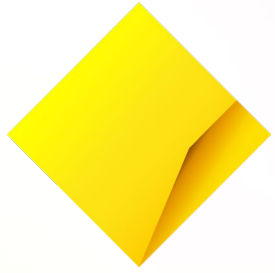
## Credit cards



## Personal loans



1. Group consumer arrears including New Zealand.



# **Business & corporate lending**

# Portfolio quality<sup>1</sup>

Portfolio quality metrics sound

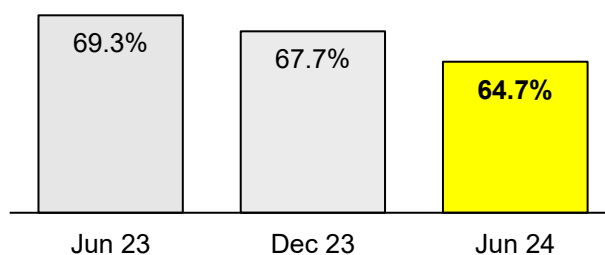


## Exposures by industry<sup>1</sup>

TCE \$bn	AAA to AA-	A+ to A-	BBB+ to BBB-	Other	Jun 24
Gov. admin & defence	156.8	17.1	0.5	0.0	<b>174.5</b>
Finance & insurance	49.7	39.8	6.3	3.0	<b>98.9</b>
Com. property	2.0	8.9	23.4	60.6	<b>94.9</b>
Agriculture & forestry	-	0.3	5.1	27.2	<b>32.5</b>
Transport & storage	0.3	3.6	13.1	10.7	<b>27.8</b>
Manufacturing	-	1.2	6.1	12.2	<b>19.5</b>
Ent. leisure & tourism	0.0	0.0	0.8	17.3	<b>18.2</b>
Wholesale trade	-	0.0	5.0	11.7	<b>16.8</b>
Business services	0.1	0.5	4.2	11.6	<b>16.4</b>
Elect. gas & water	0.3	3.0	9.2	3.4	<b>15.9</b>
Retail trade	-	1.0	2.6	12.1	<b>15.7</b>
Health & community services	0.1	0.3	3.5	11.5	<b>15.4</b>
Construction	0.0	-	1.4	11.7	<b>13.1</b>
Mining, oil & gas	0.1	0.8	4.0	2.2	<b>7.1</b>
Media & communications	1.4	1.2	1.4	1.3	<b>5.3</b>
All other ex consumer	0.4	1.5	1.6	9.7	<b>13.2</b>
<b>Total</b>	<b>211.2</b>	<b>79.4</b>	<b>88.2</b>	<b>206.2</b>	<b>585.1</b>

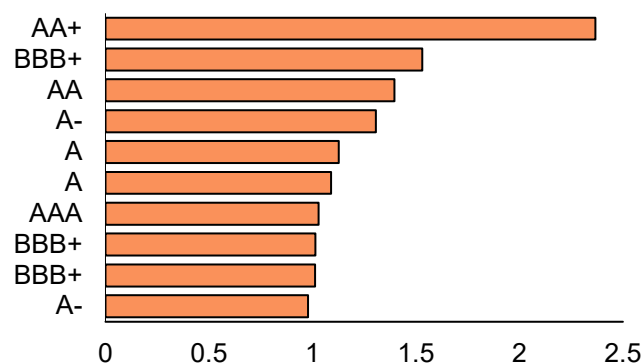
## Corporate portfolio quality

Investment grade



## Top 10 commercial exposures

TCE, \$bn

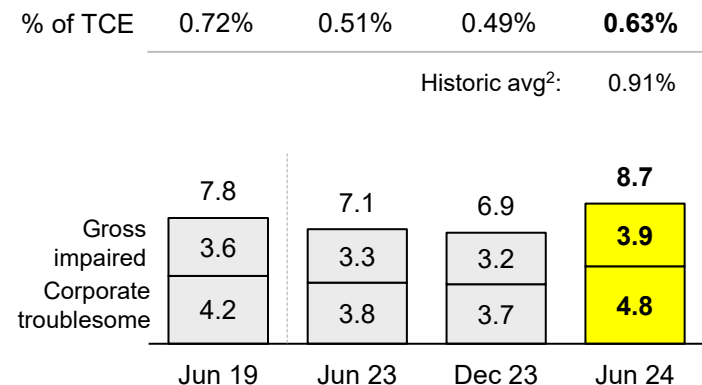


## Group TCE by geography

	Jun 23	Dec 23	Jun 24
<b>Australia</b>	82.2%	80.6%	<b>81.5%</b>
<b>New Zealand</b>	9.7%	9.8%	<b>9.9%</b>
<b>Americas</b>	3.5%	3.4%	<b>3.8%</b>
<b>Europe</b>	2.2%	3.2%	<b>2.4%</b>
<b>Asia</b>	2.4%	3.0%	<b>2.4%</b>

## Troublesome & impaired assets

\$bn

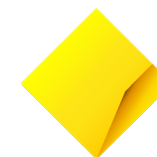


1. CBA grades in S&P equivalents. 2. Historic average from August 2008 to June 2023.



# Total committed exposure<sup>1</sup>

Close monitoring of key sectors



	Group TCE (\$bn)		TIA (\$bn)		TIA % of TCE		Provisions to total committed exposure %	
	Dec 23	Jun 24	Dec 23	Jun 24	Dec 23	Jun 24	Dec 23	Jun 24
Consumer	776.2	793.0	2.0	2.5	0.3%	0.3%	0.4%	0.4%
Government administration & defence	206.9	174.5	0.0	0.0	0.0%	0.0%	0.0%	0.0%
Finance & insurance	113.3	98.9	0.1	0.1	0.1%	0.1%	0.1%	0.1%
Commercial property	94.0	94.9	0.6	1.2	0.7%	1.3%	0.5%	0.5%
Agriculture & forestry	31.2	32.5	0.8	1.0	2.5%	2.9%	0.7%	0.6%
Transport & storage	26.1	27.8	0.2	0.3	0.8%	1.1%	0.6%	0.6%
Manufacturing	20.4	19.5	0.4	0.5	2.0%	2.8%	1.4%	1.5%
Entertainment, leisure & tourism	16.6	18.2	0.4	0.4	2.2%	2.2%	1.5%	1.6%
Wholesale trade	17.0	16.8	0.4	0.8	2.3%	4.6%	1.8%	2.3%
Business services	15.4	16.4	0.2	0.3	1.5%	1.8%	0.8%	1.0%
Electricity, gas & water	15.9	15.9	0.0	0.0	0.1%	0.1%	0.3%	0.4%
Retail trade	16.1	15.7	0.3	0.3	1.9%	1.9%	1.2%	1.2%
Health & community services	15.4	15.4	0.4	0.4	2.4%	2.9%	1.2%	1.5%
Construction	12.5	13.1	0.7	0.6	5.8%	4.8%	3.4%	3.0%
Mining, oil & gas	6.8	7.1	0.0	0.0	0.5%	0.4%	0.8%	0.7%
Media & communications	5.5	5.3	0.1	0.1	1.3%	1.4%	0.5%	0.6%
Education	3.6	3.8	0.0	0.1	1.3%	1.7%	0.3%	0.4%
Personal & other services	3.3	3.5	0.1	0.0	2.0%	1.3%	0.8%	0.7%
Other	5.4	5.8	0.2	0.1	3.0%	2.1%	n/a	n/a
<b>Total</b>	<b>1,401.6</b>	<b>1,378.1</b>	<b>6.9</b>	<b>8.7</b>	<b>0.5%</b>	<b>0.6%</b>	<b>0.4%</b>	<b>0.4%</b>

Refer separate slides following

1. Refer to glossary at the back of this presentation for further details.

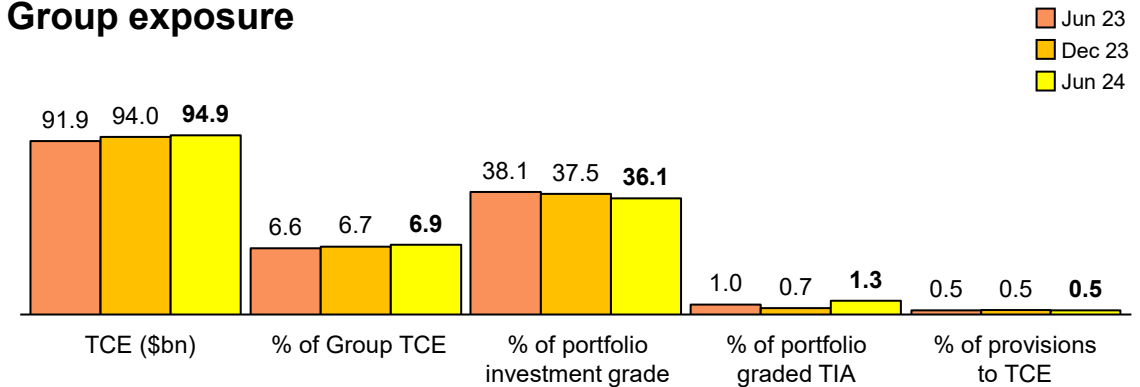
# Commercial property

Moderate growth, well secured portfolio, market conditions easing

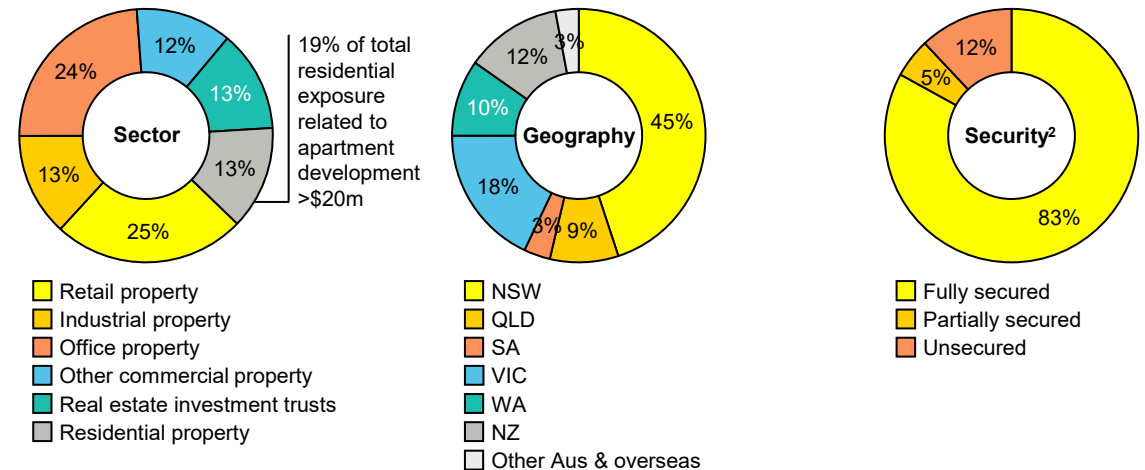


- Softening in yields and capital values has started to ease, although vacancies remain high for Office property in specific metropolitan Sydney and Melbourne locations.
- Maintaining close portfolio oversight with serviceability and Interest Coverage Ratio (ICR) origination thresholds.
- Approach to serviceability and ICR determination combined with active management of Loan to Valuation Ratios (LVR) has resulted in ongoing improvements to the security position of the portfolio, remaining well secured should there be further deterioration in asset values.
- Low exposure growth driven by low sales volumes, serviceability at higher interest rates driving lower LVRs, low levels of new development starts due to conditions in the construction sector, and early repayment of REIT exposures in the last six months.
- Exposure is diversified across sectors and by counterparty, with the top 20 counterparties representing 13% of the portfolio.
- Office exposures are weighted toward Premium/A Grade property with weighted average LVR maintaining a buffer to the Group's minimum requirements. Tighter origination LVRs are in place for Office properties in high vacancy precincts.
- Retail origination criteria actively managed with tighter criteria for assets with predominantly discretionary retailers as tenants.
- Portfolio remains well secured. Leverage for the individually risk rated property investment portfolio which represents ~80% of the exposure to the sector, remains moderate with average LVR of 45%<sup>1</sup>. Of the Unsecured exposure, 97% is to investment grade customers.
- TIA increase over the half is driven by downgrade of a small number of secured single name exposures, no material losses expected.

## Group exposure



## Profile



1. The remaining exposure primarily relates to statistically managed exposures where LVR is not available, and property development. 2. Security classification logic previously treated asset finance exposures as fully secured and is now treated as partially secured to align with classification of these exposures under Group Credit Policy.

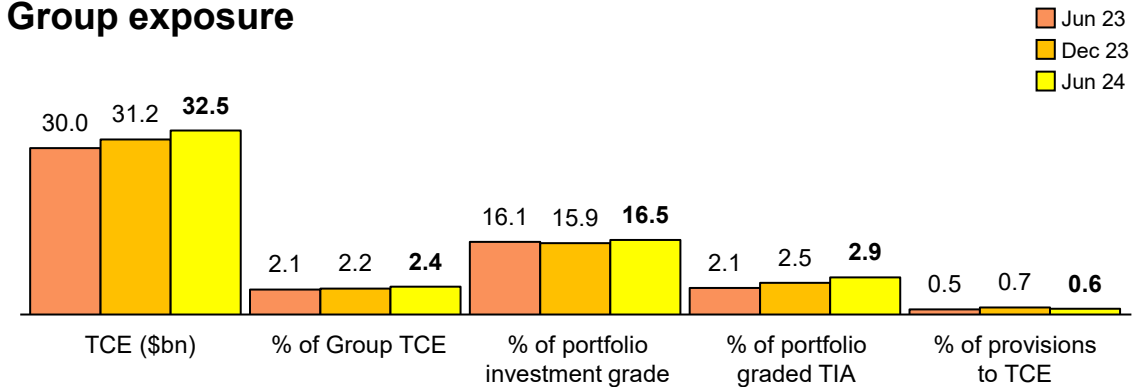
# Agriculture & forestry

Sector performing well – underpinned by sound fundamentals

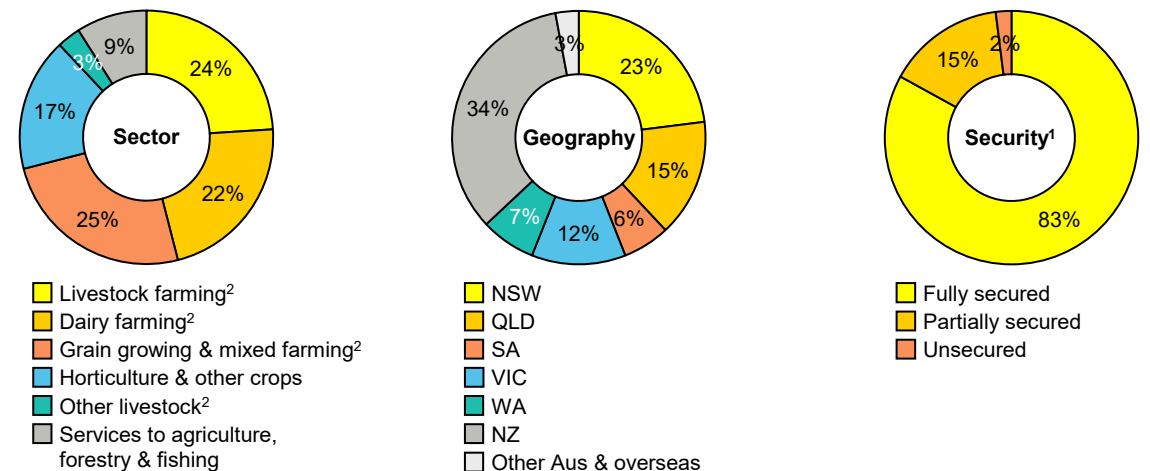


- The portfolio grew ~8% this year, mostly in the livestock and mixed farming sectors.
- Weather conditions have been favourable, with good subsoil moisture. There were dryer conditions in WA, Tasmania and New Zealand.
- Australian cattle prices improved toward historical average levels of 550c/kg, up from a low of 340c/kg in October 2023.
- Australian lamb prices fell over the past six months from 778c/kg to 584c/kg, though recently recovered to 710c/kg.
- Avian influenza (Bird Flu) remains a risk with some customers already impacted, and strong physical controls implemented by growers and State authorities.
- The agriculture portfolio remains well secured.

## Group exposure



## Profile



1. Security classification logic treats asset finance exposures as partially secured to align with classification of these exposures under Group Credit Policy. 2. Sub-sectors accounting for \$20.7 billion of TCE within these sectors have been identified as exposed to elevated climate related transition risk and physical risk as at 30 June 2024. Refer to page 52 of the 2024 Climate Report for further information.

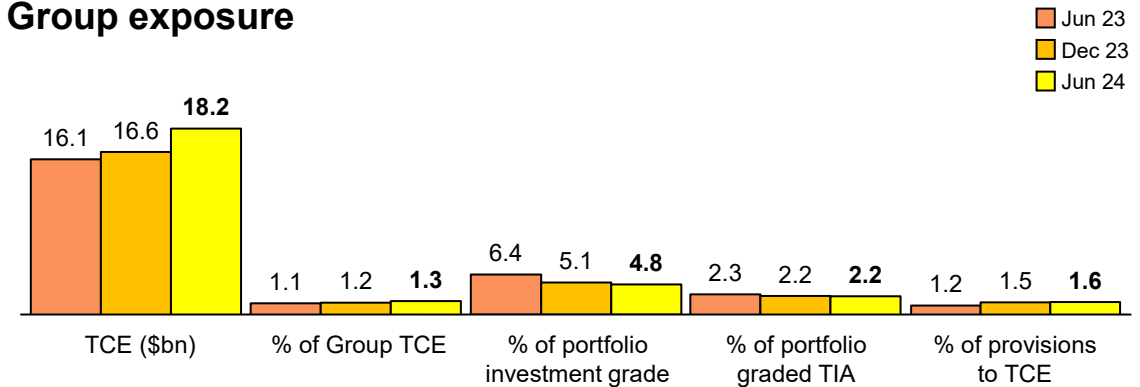
# Entertainment, leisure & tourism

## Stable performance

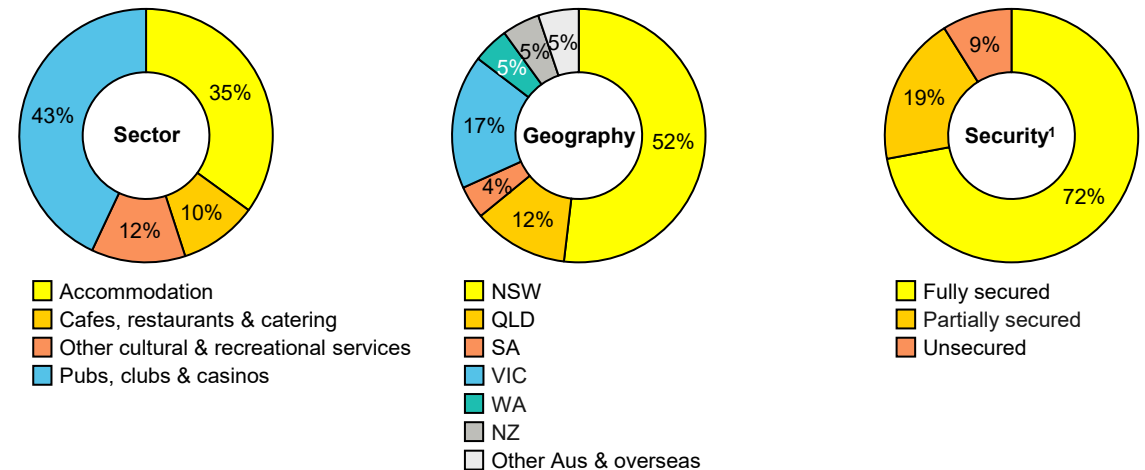


- Portfolio growth has focused on higher quality, well secured and diversified operators.
- LVRs are well positioned, typically lower than 55%.
- Spending on Hospitality has increased in the year, primarily in fast food outlets, food delivery services, restaurants, pubs, taverns and bars.
- Pubs and clubs have traded well despite operators noting moderating food and beverage spend.
- Real household disposable income has stabilised as the pace of inflation has eased. Household disposable income in real terms is expected to grow in the next fiscal year.

### Group exposure



### Profile



1. Security classification logic previously treated asset finance exposures as fully secured and is now treated as partially secured to align with classification of these exposures under Group Credit Policy.

# Wholesale & retail trade

Essential spending driving retail consumption, wholesale trade impacted by single name exposure



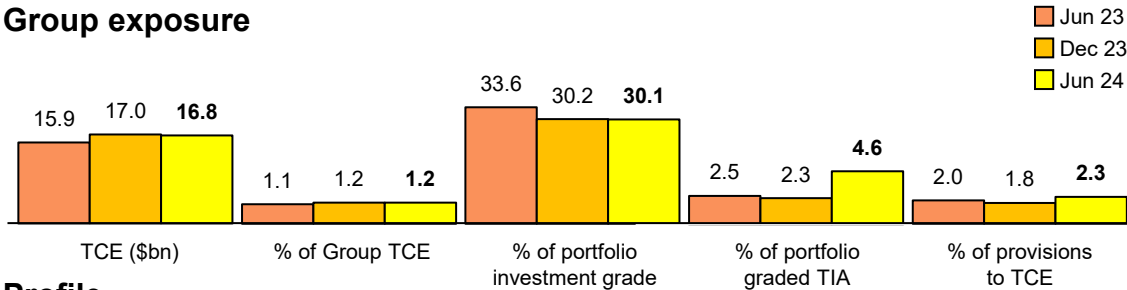
## Wholesale trade

- Portfolio growth of ~6% across the year.
- Portfolio performance has been stable outside of the downgrade of a single name client in the period.
- High fuel and electricity costs, continued FX volatility and disrupted shipping routes remain key challenges for the sector.
- Strong inventory management is essential given uneven economic conditions.

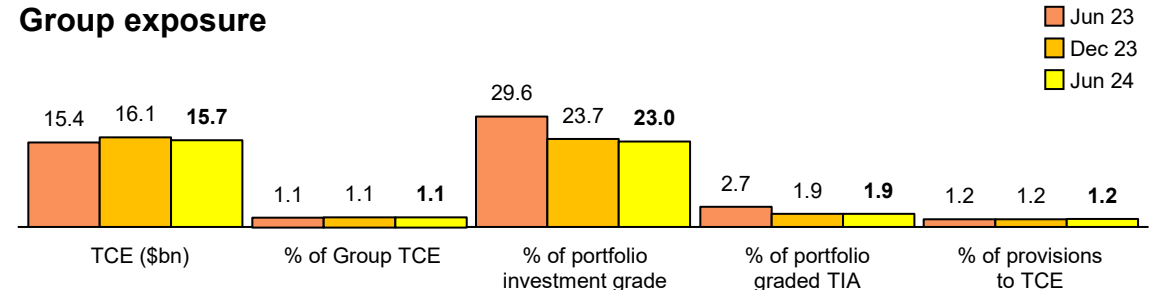
## Retail trade

- Portfolio growth of ~2% across the year, predominantly within non-discretionary sectors. 64% of Retail Exposure is non-discretionary.
- Discretionary spending has risen in nominal terms, influenced by population growth, however growth on a per capita basis has been more subdued. Spending on essentials has remained resilient. The labour market remains tight, but migration has contributed to population growth and delivered some easing of labour availability pressures.
- Percentage of the portfolio rated investment grade decreased due to a mix of repayments and downgrades of small number of single name exposures across sub-sectors.

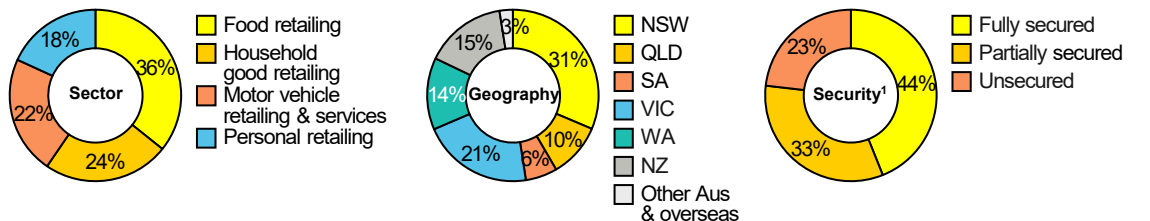
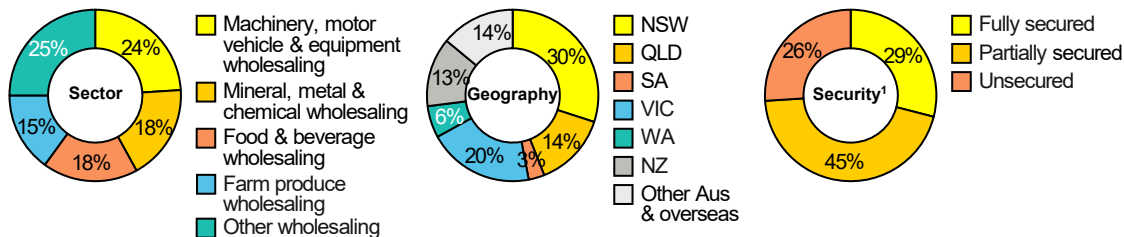
## Group exposure



## Group exposure



## Profile



1. Security classification logic previously treated asset finance exposures as fully secured and is now treated as partially secured to align with classification of these exposures under Group Credit Policy.

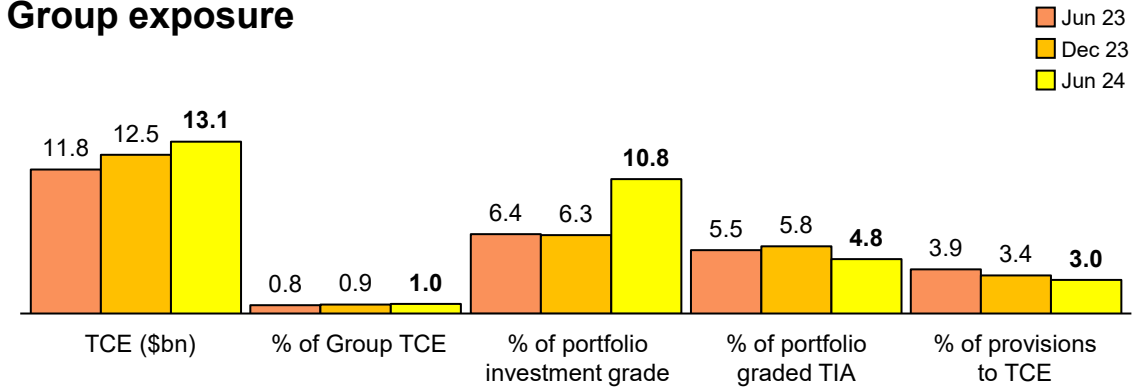
# Construction

## Sector remains challenged

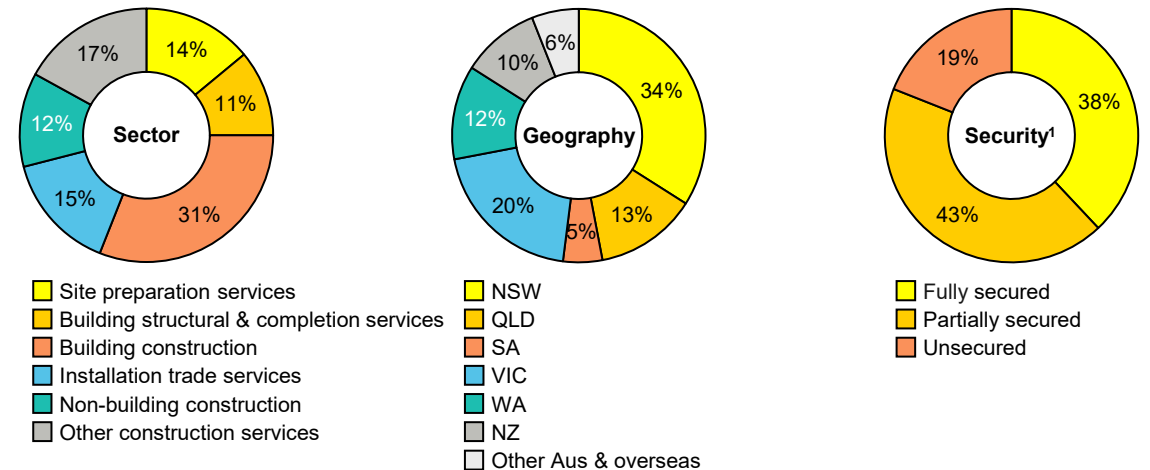
- Portfolio growth focused on supporting existing clients.
- Residential and commercial builders have largely worked through the loss making fixed priced contracts that challenged the sector.
- Civil and non-building construction operators have benefitted from infrastructure spend and development of residential land. Our clients in these sub-sectors tend to be less exposed to long-term, fixed price contract risk.
- Trade and construction services is the largest and most diverse construction segment, consisting of small and medium sized businesses that provide trade services to construction companies (subcontractors), households and businesses.
- Labour constraints, cost inflation and reduced new housing starts remain key challenges for the sector.



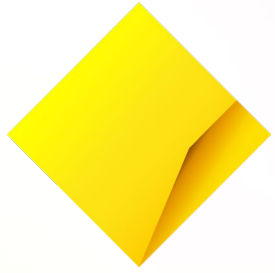
### Group exposure



### Profile



1. Security classification logic previously treated asset finance exposures as fully secured and is now treated as partially secured to align with classification of these exposures under Group Credit Policy.



# Funding, liquidity & capital



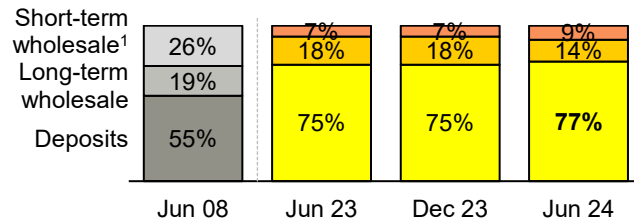
# Funding overview

Long-term conservative funding settings maintained – TFF fully repaid



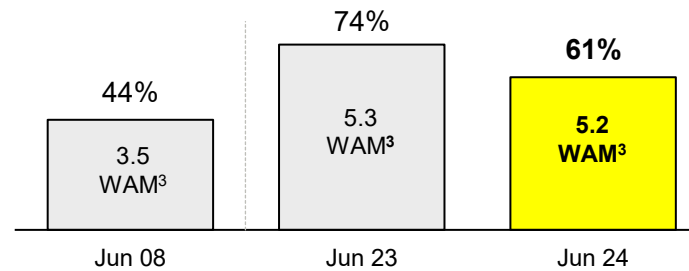
## Funding composition

% of total funding



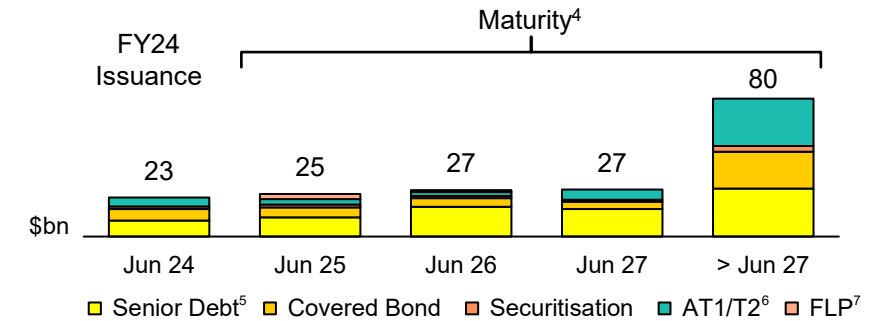
## Wholesale funding<sup>2</sup>

Long-term as % of total wholesale funding

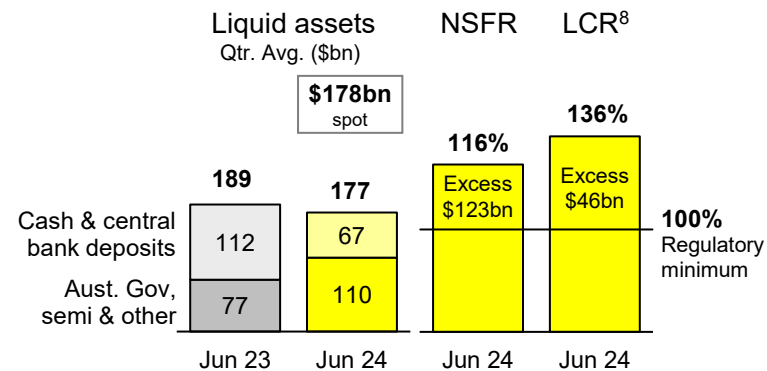


## Funding profile

TFF now fully repaid

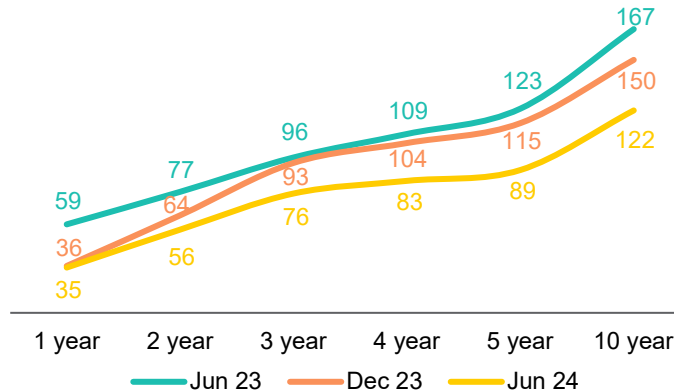


## Liquidity metrics



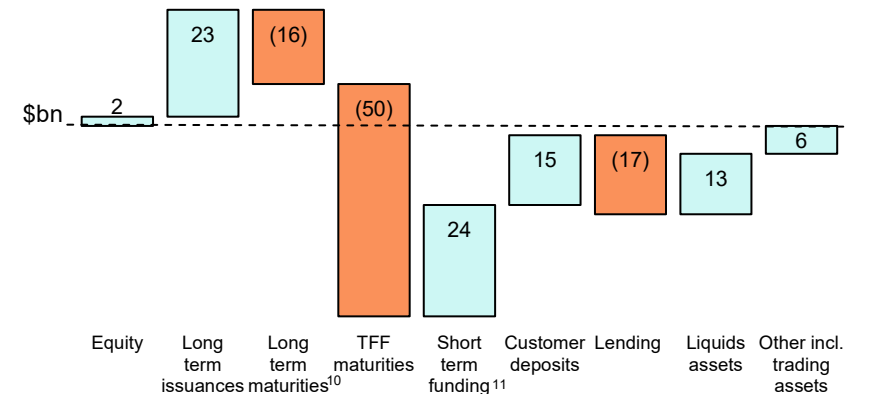
## Indicative wholesale funding costs<sup>9</sup>

bpts



## Sources and uses of funds

12 months to June 24



1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11. Refer to sources, glossary and notes at the back of this presentation for further details.

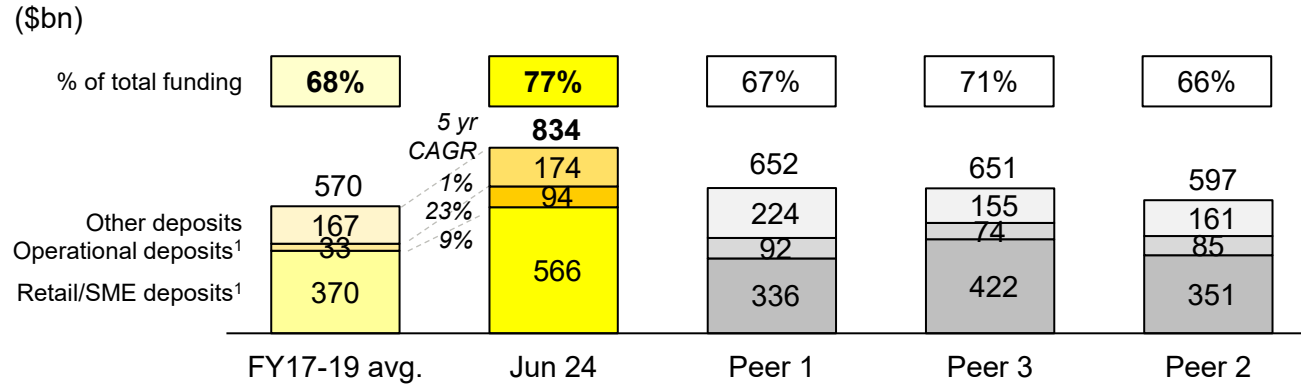


# Deposit funding

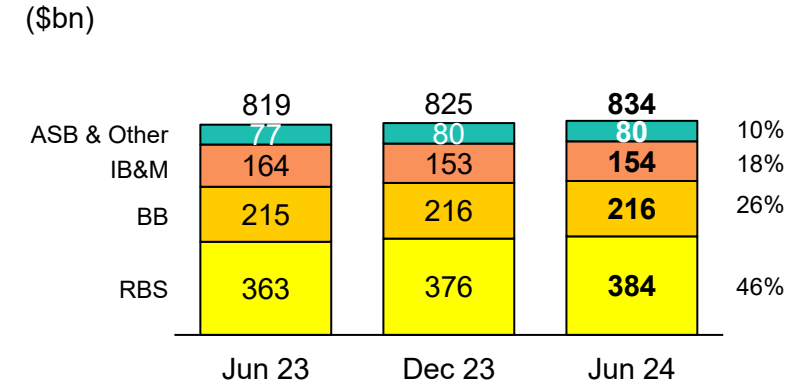
Highest share of stable customer deposits in Australia



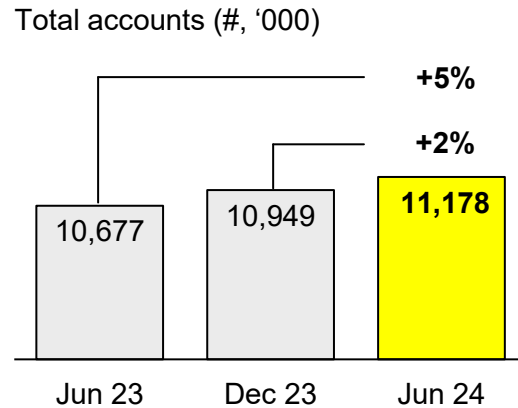
## Customer deposits vs peers<sup>1</sup>



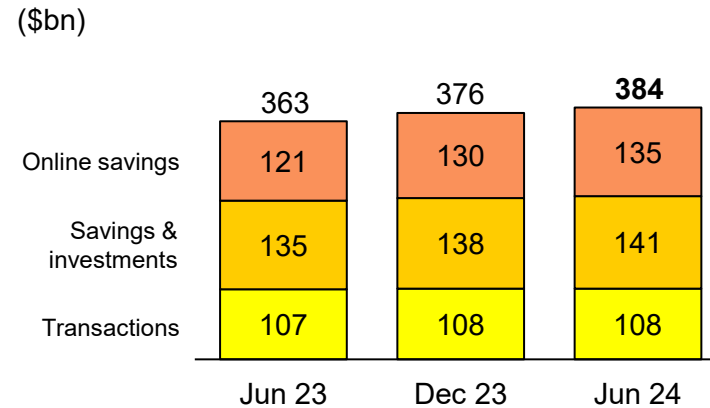
## Customer deposits by segment<sup>4</sup>



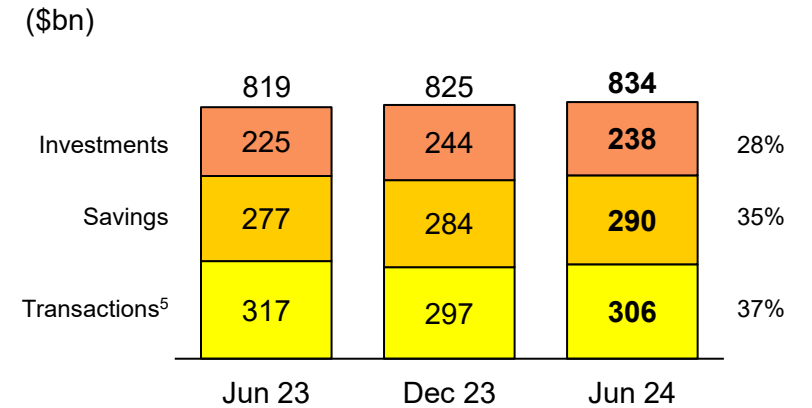
## Retail transaction accounts<sup>2</sup>



## Retail deposit mix<sup>3</sup>



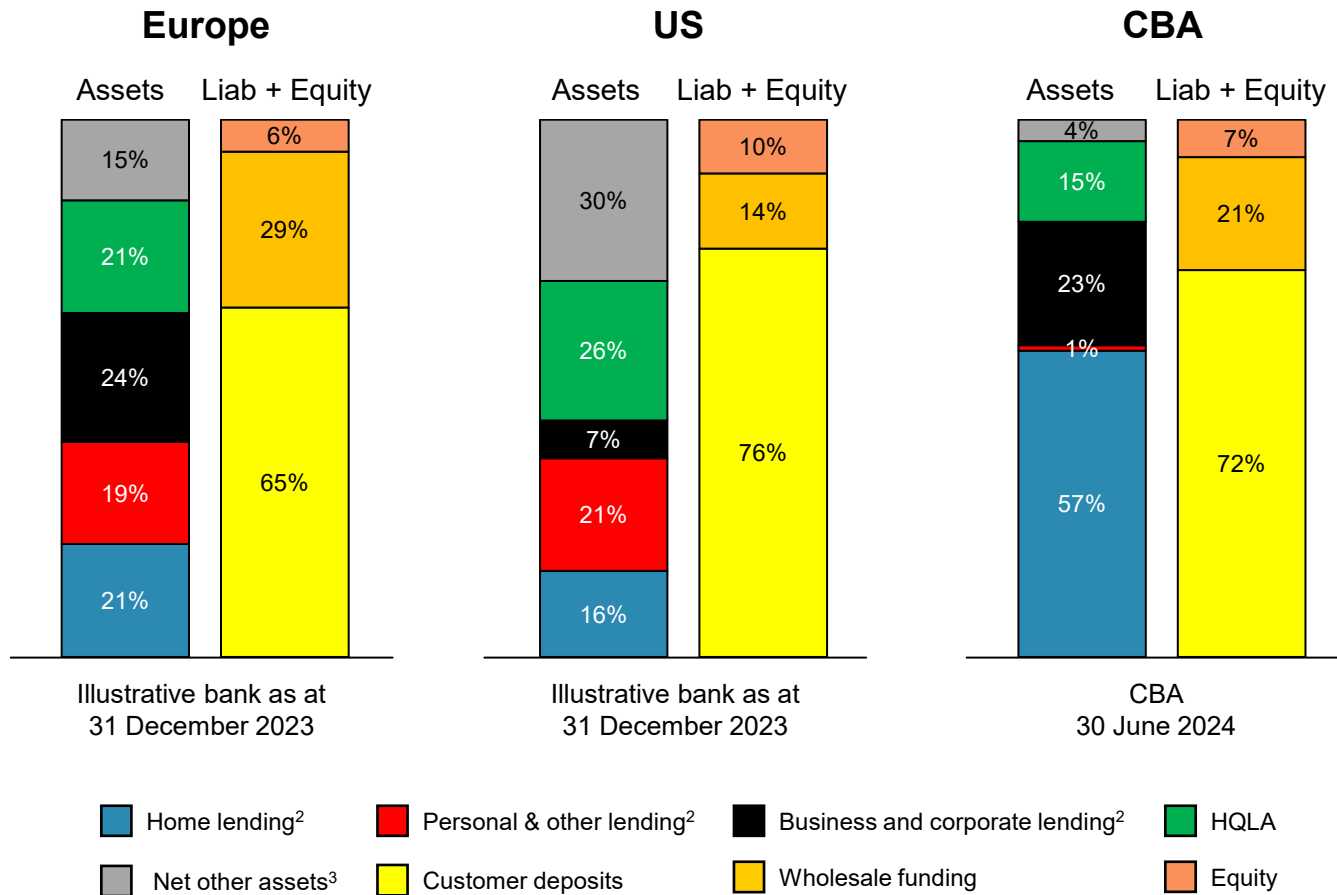
## Customer deposits by product<sup>4</sup>



1, 2, 3, 4, 5. Refer to sources, glossary and notes at the back of this presentation for further details.

# Balance sheet composition<sup>1</sup>

CBA has stable, high quality assets and conservative funding settings



Assets – CBA has a stable, high quality asset profile:

- High proportion of well secured home lending assets
- Very low proportion of higher risk unsecured consumer finance/personal lending
- HQLA primarily consists of cash and deposits with central banks, government and semi-government securities; all bonds held are fully hedged for interest rate risk

Funding – CBA has proactively maintained conservative funding settings:

- Low proportion of short-term funding which provides flexibility through tighter financial conditions
- Long-term wholesale funding has a weighted average maturity of 5.2 years and is diversified by product and currency; track record of good access to global funding markets
- Large proportion of customer deposits funding including highest proportion of stable household deposits

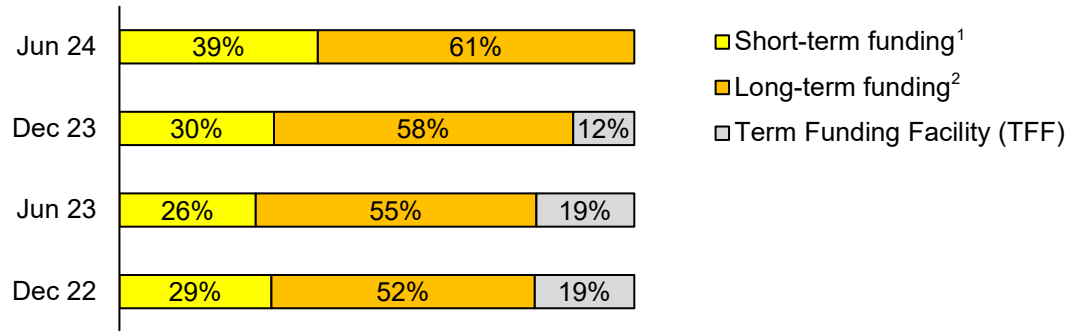
1. Based on published peer bank balance sheet disclosures, with the exception of other assets, which are presented net of other liabilities, and High Quality Liquid Assets (HQLA) which is based on Pillar 3 disclosures. 2. Lending includes gross loans and advances. 3. Includes unencumbered marketable securities that do not qualify as HQLA, pledged securities and other assets net of trading and other liabilities.

# Wholesale funding

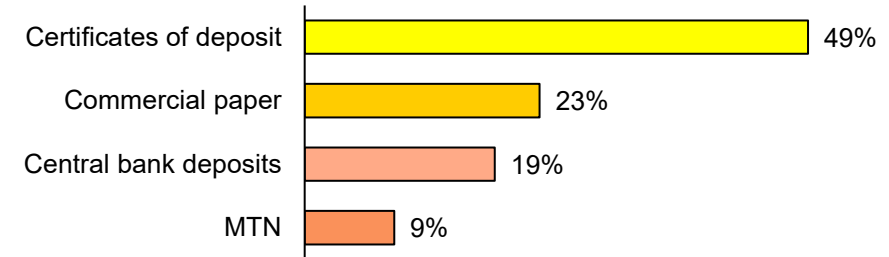
Wholesale funding diversified across differing products, currencies and tenor – TFF fully repaid



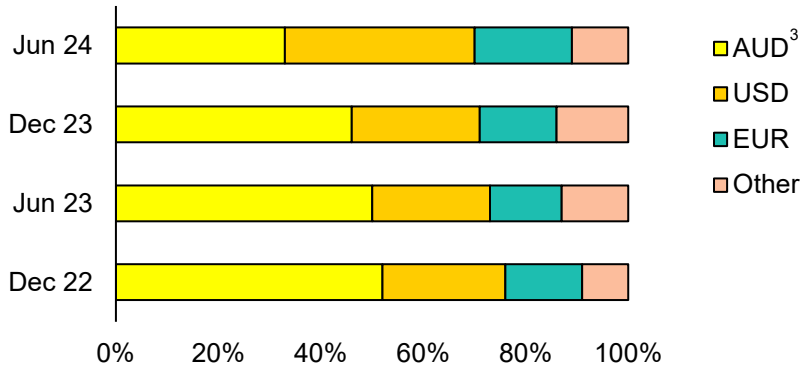
## Portfolio mix



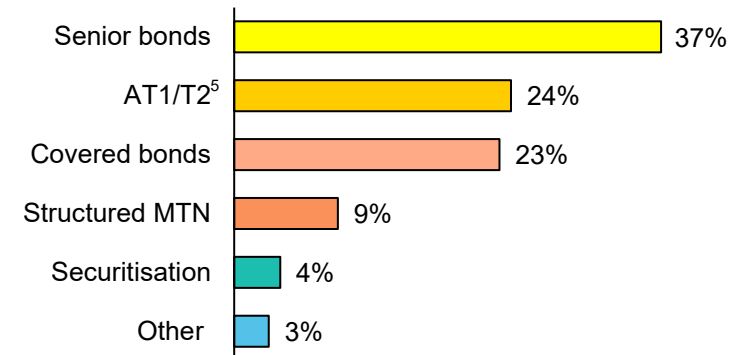
## Short-term funding by product<sup>4</sup>



## Long-term funding by currency



## Long-term funding by product<sup>4</sup>



1. Excludes short-term collateral deposits. 2. Represents the carrying value of long-term funding inclusive of hedges. 3. Prior to June 2024 data includes TFF drawdowns. 4. As at 30 June 2024. 5. Additional Tier 1 and Tier 2 Capital.

# Funding and liquidity metrics<sup>1</sup>

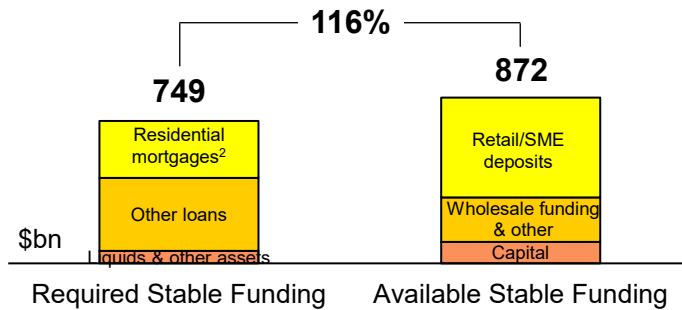
Funding and liquidity metrics remain well above regulatory minimums post repayment of TFF



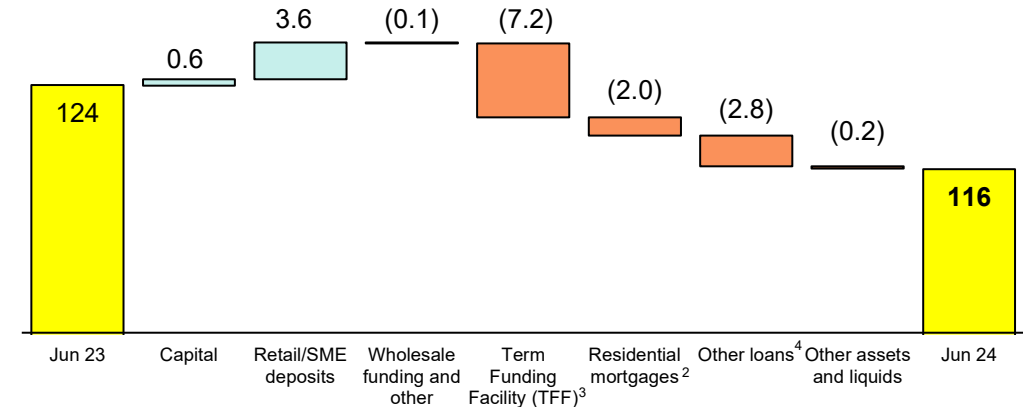
## NSFR

Jun 24

NSFR requirements specify banks must maintain a sufficient profile of stable funding to meet their assets and off-balance sheet activities



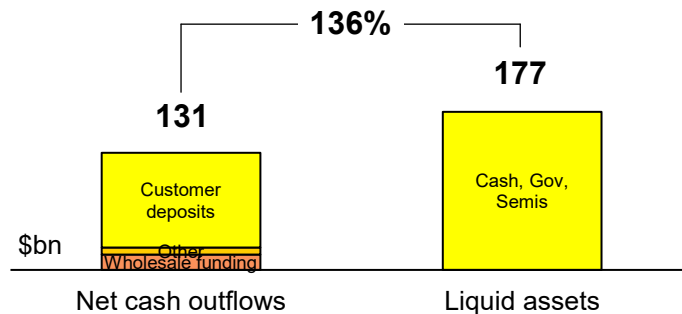
## NSFR (%)



## LCR<sup>6</sup>

Jun 24

LCR requirements specify banks must hold sufficient liquidity (HQLA) to meet the projected outflows over a 30 day period during a stress scenario



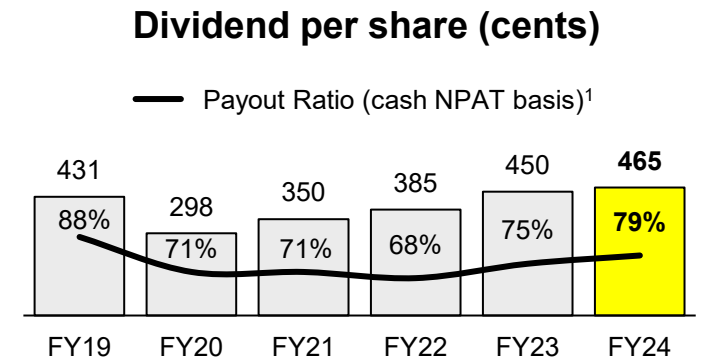
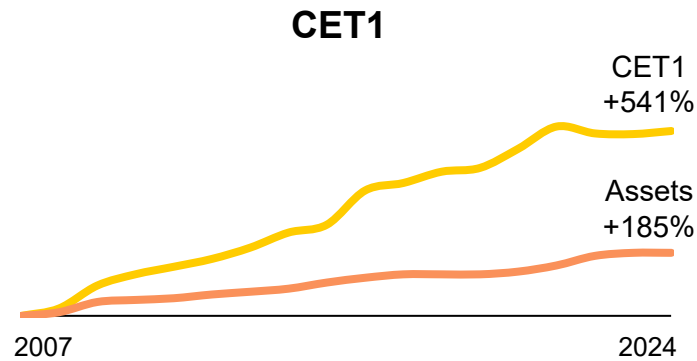
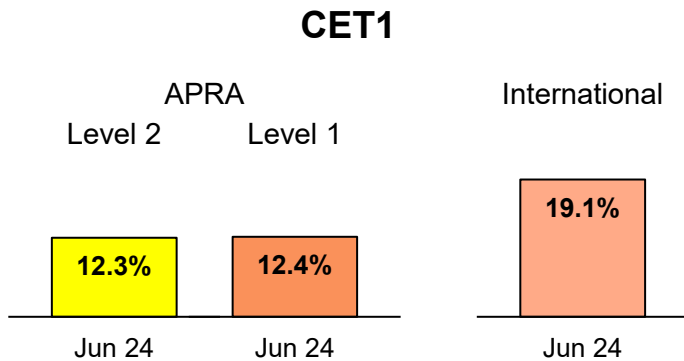
## LCR (%)<sup>5,6,7</sup>



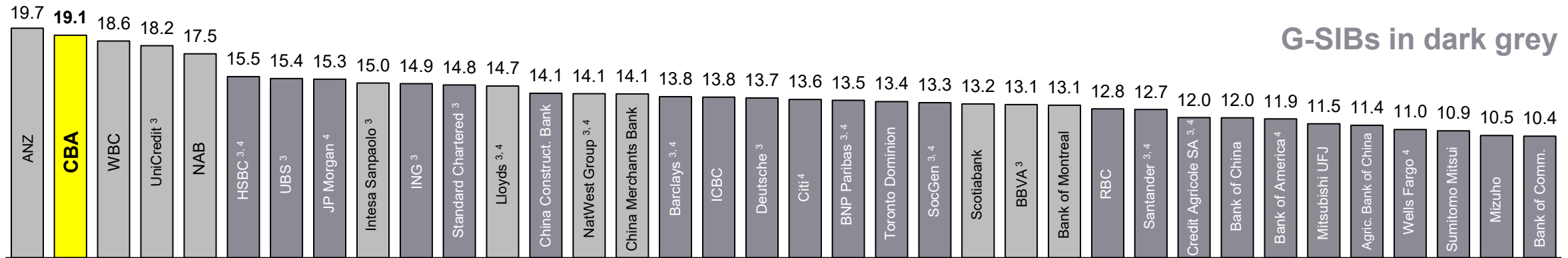
1. All figures shown on a Level 2 basis. 2. Primarily relates to residential mortgages that are subject to application of the 65% RSF factor when calculating NSFR. 3. Calculation reflects the impact of TFF on both numerator and denominator. 4. Other Loans includes off-balance sheet items, net derivatives and other assets. 5. Calculation reflects movements in both the numerator and denominator. 6. Quarterly average. 7. Liquid assets includes High Quality Liquid Assets (HQLA) of \$176.0bn (June 2023: \$188.6bn) and RBNZ eligible securities of \$1.3bn (June 2023: \$0.8bn).

# Capital overview

Strong capital position maintained



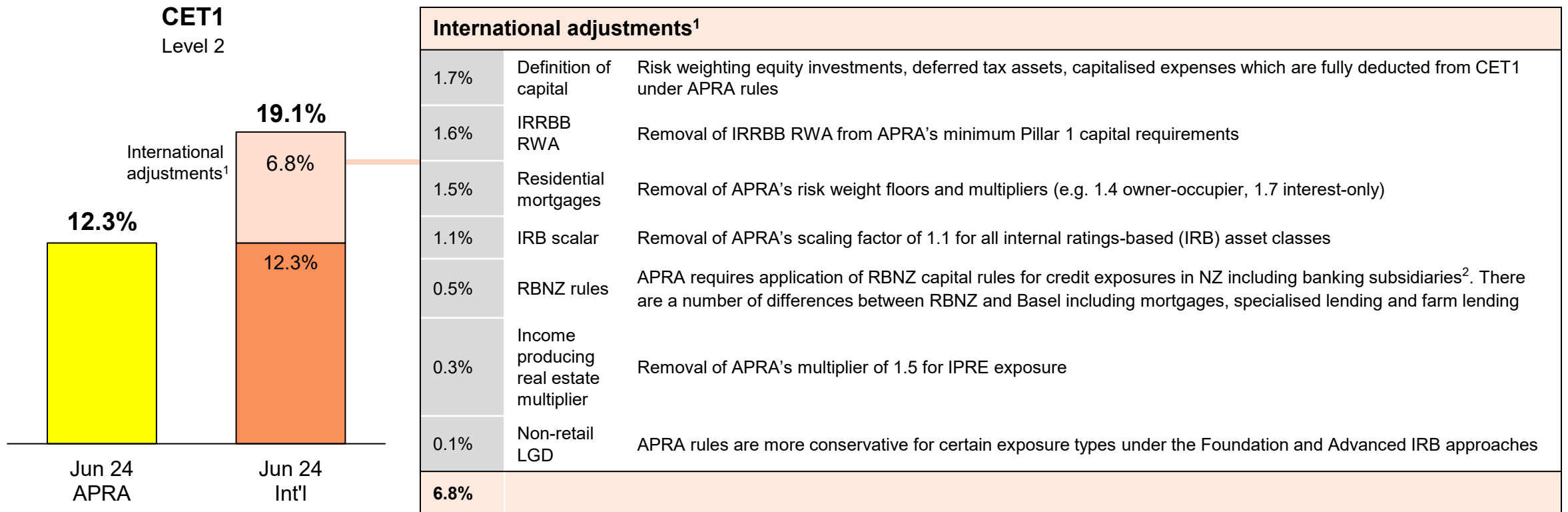
## International CET1 ratios<sup>2</sup>



1. Cash NPAT inclusive of discontinued operations. Comparative information has been restated to conform to presentation in the current period. 2. Source: Morgan Stanley and CBA. CBA as at 30 June 2024. Peers based on last reported CET1 ratios up to 2 August 2024. Peer group comprises: (i) Domestic peers: disclosed March 2024 International CET1 ratios based on Australian Banking Association publication 'Basel 3.1 Capital Comparison Study' (March 2023); and (ii) listed commercial banks with total assets in excess of A\$1,200bn which have disclosed fully implemented Basel III ratios or provided sufficient disclosure for a Morgan Stanley estimate. 3. Deduction for accrued expected future dividends added back for comparability. 4. CET1 includes benefit of COVID-19 transitional arrangements for expected credit loss provisioning to be phased-out over 3 years to 2024.

# CET1 – International

APRA's revised capital framework remains more conservative than Basel framework



1. Methodology based on the Australian Banking Association publication 'Basel 3.1 Capital Comparison Study' (March 2023), which compares APRA's revised capital framework, including RBNZ prudential requirements, with the finalised post-crisis Basel III reforms. 2. Except in respect of the overall scaling factor and Standardised floor, where APRA's rules must be applied.

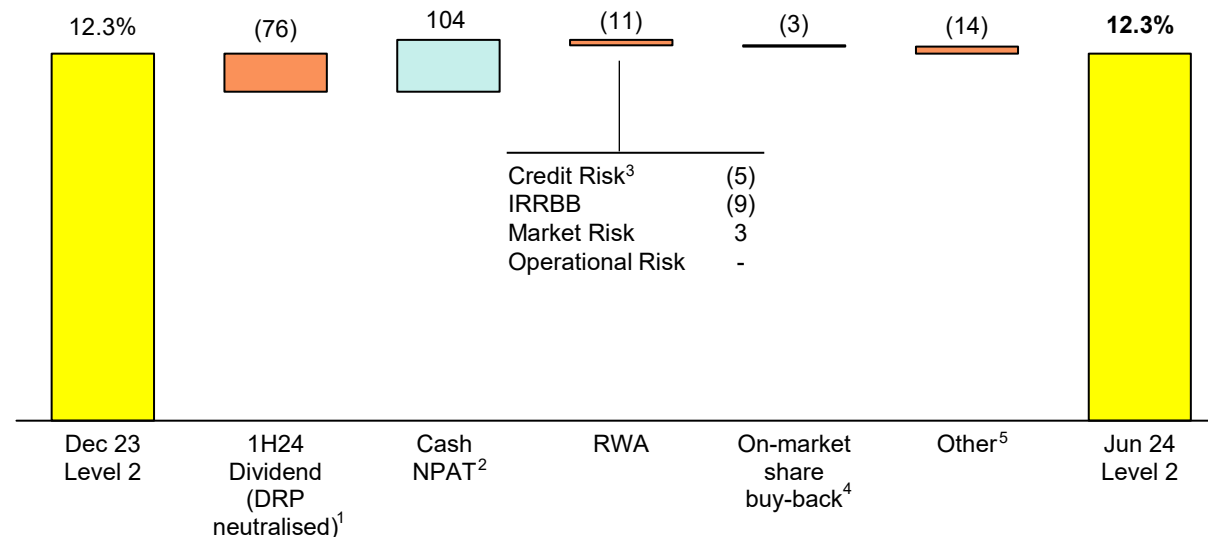
# Capital – summary

Strong capital position maintained



- CET1 capital ratio of 12.3%
- 2024 interim and final dividends – DRP neutralised
- Progress on the previously announced \$1bn on-market share buy-back

## CET1 capital ratio movements



Key capital ratios (%)	Jun 23	Dec 23	Jun 24
CET1 capital ratio	12.2	12.3	<b>12.3</b>
Additional Tier 1 capital	2.3	2.4	<b>2.0</b>
Tier 1 capital ratio	14.5	14.7	<b>14.3</b>
Tier 2 capital	5.5	5.8	<b>6.6</b>
Total capital ratio	20.0	20.5	<b>20.9</b>
Risk weighted assets (\$bn)	468	464	<b>468</b>
Leverage ratio	5.1	5.0	<b>5.0</b>
Level 1 CET1 ratio	12.5	12.5	<b>12.4</b>
<b>International ratios</b>			
Leverage ratio	5.7	5.6	<b>5.6</b>
CET1 capital ratio	19.1	19.0	<b>19.1</b>

1. Includes the on-market purchase of shares in respect of the DRP. 2. Excludes equity accounted profits/losses and impairments from investments, which are neutral from a regulatory capital perspective due to the offsetting increase in capital deductions. 3. Excludes impact of foreign exchange movements on Credit RWA, which is included in 'Other'. 4. \$128m of the previously announced \$1bn on-market share buy-back was completed in 2H24 (1,071,576 shares acquired at an average price of \$119.24 per share), bringing the total completed as at 30 June 2024 to \$282m at an average price of \$108.84 per share. 5. Other includes the impact of intangibles, FX impact on Credit RWA, equity accounted profits/losses and impairments from associates, movements in reserves and other regulatory adjustments.

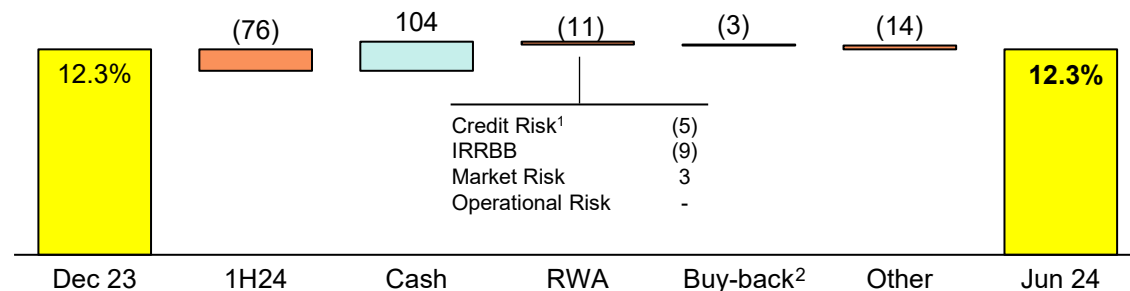
# RWA drivers

Higher RWA driven by higher IRRBB and CRWA growth, partly offset by lower Market Risk RWA



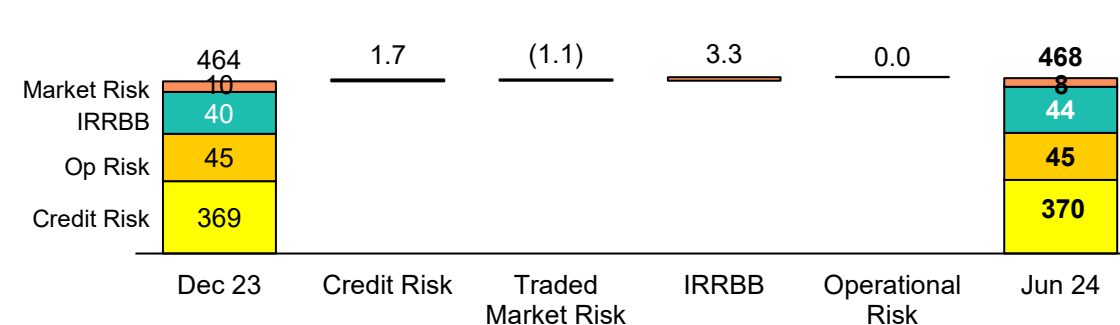
## CET1 (Level 2)

bpts



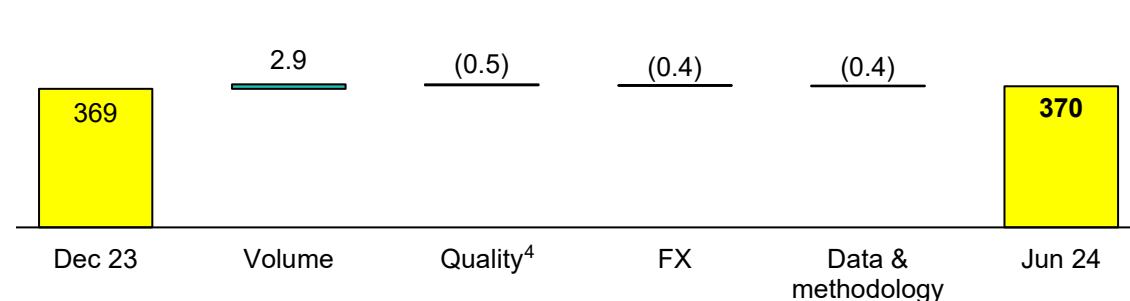
## Total Risk Weighted Assets (RWA)<sup>3</sup>

\$bn



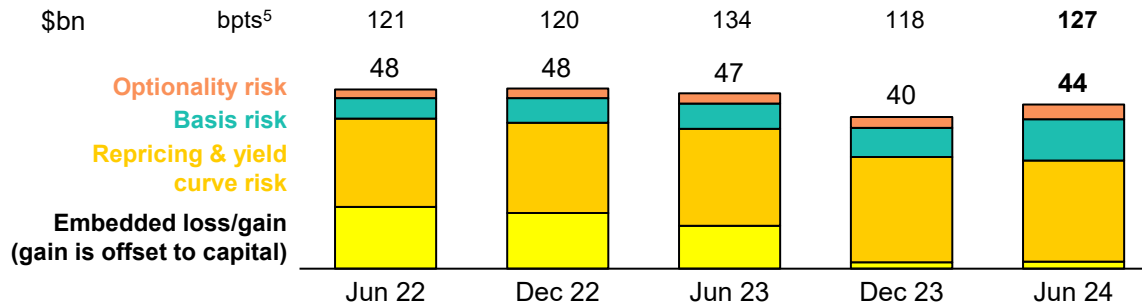
## Credit RWA<sup>3</sup>

\$bn



## Interest Rate Risk in Banking Book (IRRBB)

\$bn



APRA requires ADIs to hold capital for the risk of loss due to adverse movements in interest rates, including those from liquidity and capital management activities

1. Excludes impact of foreign exchange movements on Credit RWA, which is included in 'Other'. 2. \$128m of the previously announced \$1bn on-market share buy-back was completed in 2H24 (1,071,576 shares acquired at an average price of \$119.24 per share), bringing the total completed as at 30 June 2024 to \$282m at an average price of \$108.84 per share. 3. Due to rounding, numbers presented may not sum precisely to the totals provided. 4. Credit quality includes portfolio mix. 5. Basis points impact on CET1 ratio.



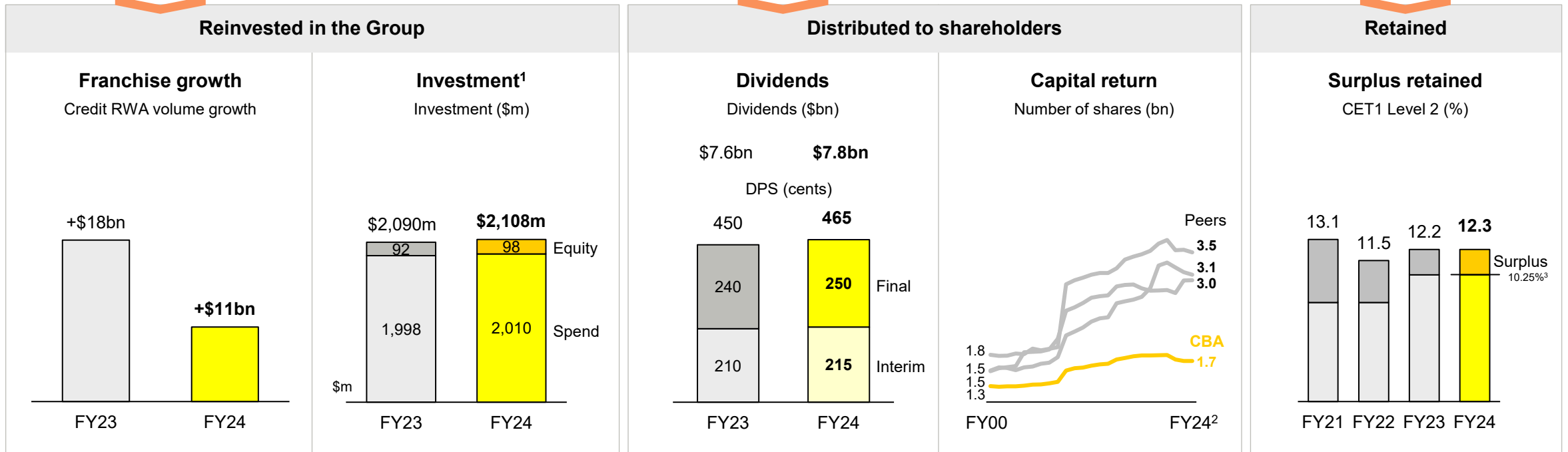
# Capital management

Disciplined & balanced approach to optimise growth, reinvestment, shareholder returns & flexibility



## Capital generation

## Capital flexibility



### CBA target

- Reinvest up to 20-30% NPAT in accretive growth
- Invest in selected new services & digital experience
- Sustainable dividends
- Lower share count to support ROE & DPS
- Continuing capital returns while retaining flexibility

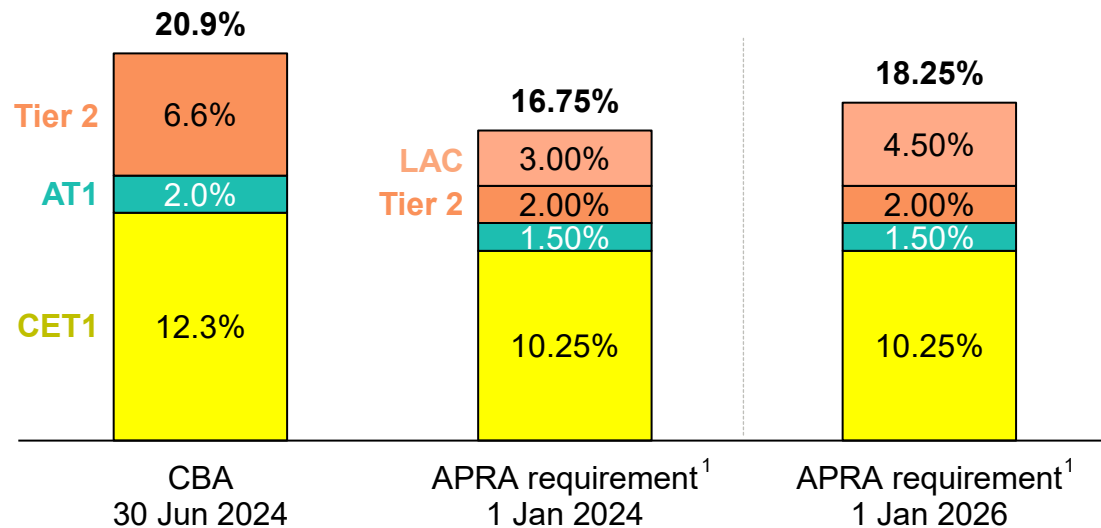
1. Investment spend in the franchise and capital committed in minority equity investments. 2. CBA and peers shares on issue as at 30 June 2024. 3. APRA regulatory minimum of 8% under the previous framework up until 31 December 2022 and 10.25% under the revised framework effective from 1 January 2023 (inclusive of 1% default countercyclical capital buffer which may be varied by APRA in the range of 0% to 3.5%).

# Total Capital

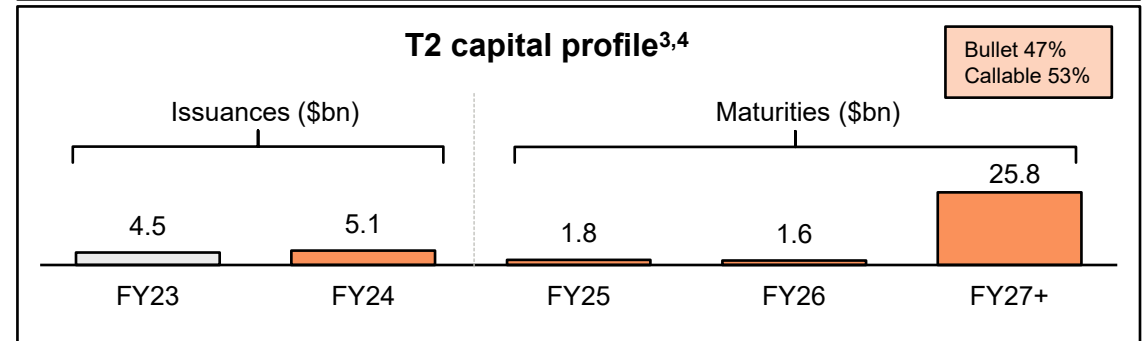
Well placed to meet APRA requirements for loss-absorbing capacity (LAC)



- Total capital ratio at 30 Jun 24 of 20.9%, \$12.5bn above 1 Jan 26 requirement of 18.25%.
- With 6.6% of Tier 2 at 30 Jun 24 CBA is well positioned to meet the 1 Jan 26 LAC requirement of 6.5%.



\$bn	30 Jun 2024 Actual at 5%	1 Jan 2026 Req. of 6.5%
Risk Weighted Assets at 30 June 2024	468	468
Tier 2 requirement	23.4	30.4
Existing Tier 2 at 30 June 2024 (6.6%) <sup>2</sup>	30.8	30.8
Excess / (shortfall) (excluding Tier 1 capital excess)	7.4	0.4
Maturities by 1 Jan 26	N/A	3.4



1. Under APRA's LAC requirements, the minimum Total Capital ratio requirement for D-SIBs has increased to 16.75% effective from 1 Jan 2024. This will increase to 18.25% from 1 Jan 2026.

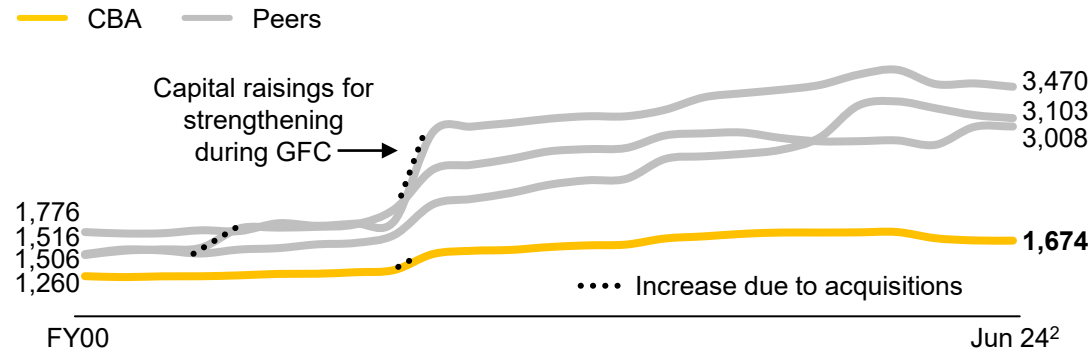
2. Inclusive of provisions eligible for inclusion in Tier 2 and Tier 2 regulatory adjustments. 3. Represents AUD equivalent notional amount using spot FX translation at date of issue for issuance and spot FX translation at 30 June 2024 for maturities. 4. Securities in callable format profiled to first call date. Securities in bullet format profiled based on capital treatment (including amortisation period).

# Share count

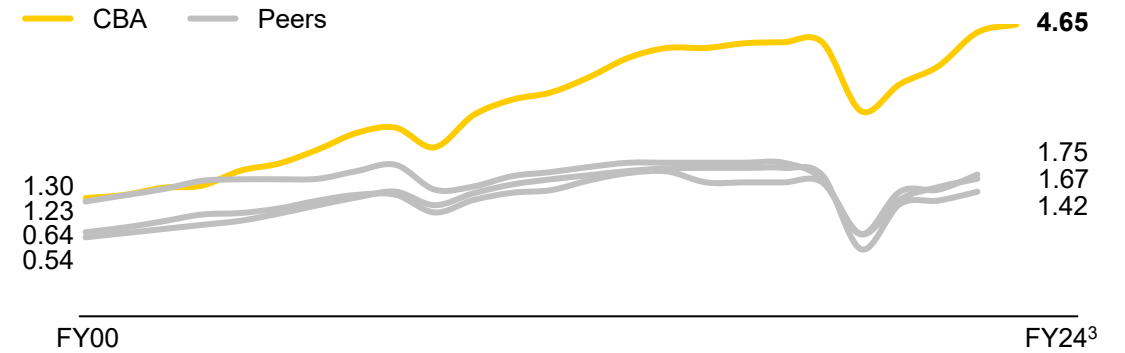
Lower share count supports higher shareholder returns and dividends



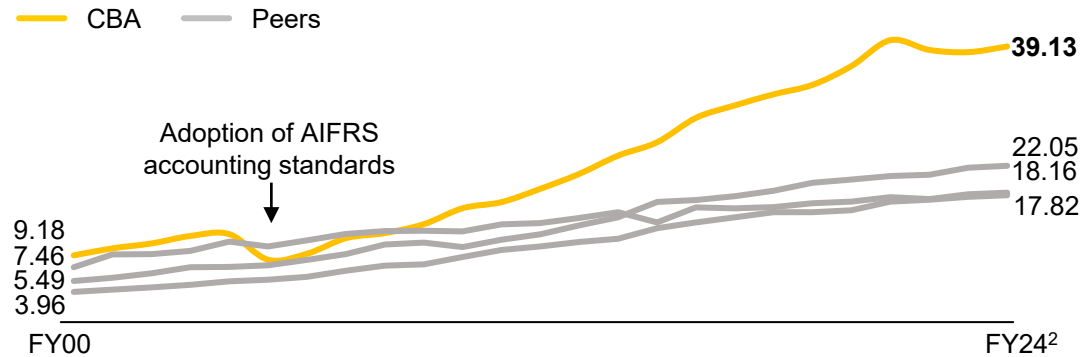
## Number of shares (m)<sup>1</sup>



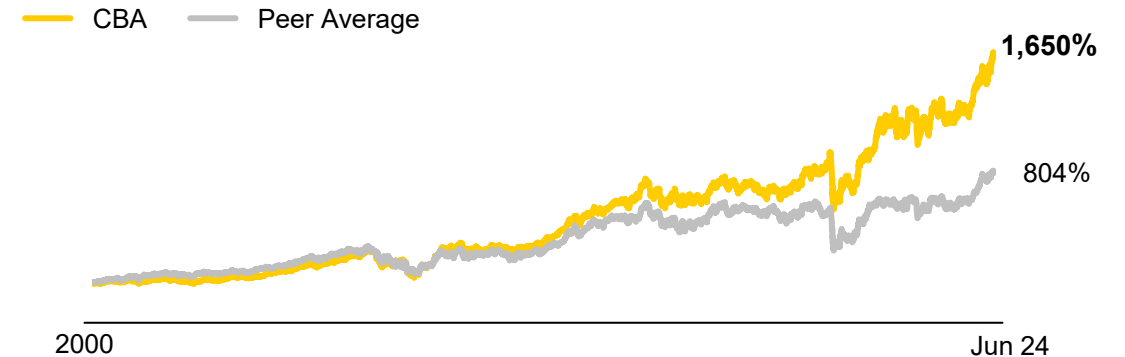
## Dividend per share (\$)



## Net tangible assets per share (\$) <sup>4</sup>



## Total shareholder return (%) <sup>5</sup>



1. Historical share count data sourced from Bloomberg, using the last trading day in September of each year. 2. CBA and peers shares on issue as at 30 June 2024. 3. Reflects full year dividend in FY23 for peers and FY24 for CBA. 4. Net tangible assets per share as reported. FY00 – FY04 net tangible assets have not been normalised for the impact of the transition to AIFRS in 2005. 5. Source: Bloomberg, 1 January 2000 to 30 June 2024. Peer average is the average of major bank peers.

# Capital management – share buy-back



\$9.3bn buy-backs in last three years

- \$282 million of current \$1 billion on-market share buy-back completed to date
- Buy-back period extended by 12 months to allow for flexibility in execution
- Completion of remaining \$718 million on-market share buy-back expected to reduce CET1 capital ratio by ~15bpts. Timing and actual number of shares purchased will depend on market conditions and other considerations
- Supports long-term value creation for shareholders, enabled the distribution of an additional ~65 cents in dividend per share over the last three years as a result of lower share count from the buy-backs completed to date
- Equity remains the most expensive form of funding

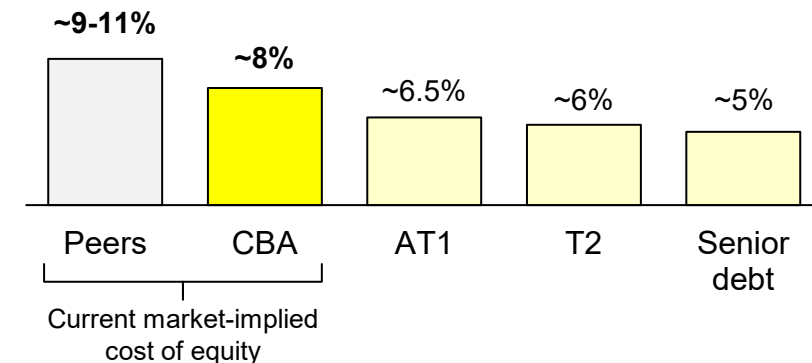
## CBA capital management activities

Last 3 years

Share buy-back			Dividend impact <sup>1</sup>	
Capital returned	Share count reduction	Average price paid	Higher dividends / DPS equivalent	Franking credits
\$9.3bn	100.5m	\$92.3	~\$1.2bn / ~65 cents (FY24: ~\$0.5bn / ~26 cents)	~\$0.4bn

## Illustrative cost of equity<sup>2</sup> vs shareholders' cost of debt<sup>3</sup>

Jun 24



1. Higher dividends distributed as a result of total shares bought back to-date. 2. Market-implied rate of return assuming consensus dividend distributions, including franking credits (discounted at 70%). Note: internal cost of capital performance hurdles remain unchanged at 10%. 3. Indicative cost of term funding (5 to 10 years) including the impact of tax and franking credits distribution or utilisation (discounted at 70%).

# Capital – divestments/buy-backs



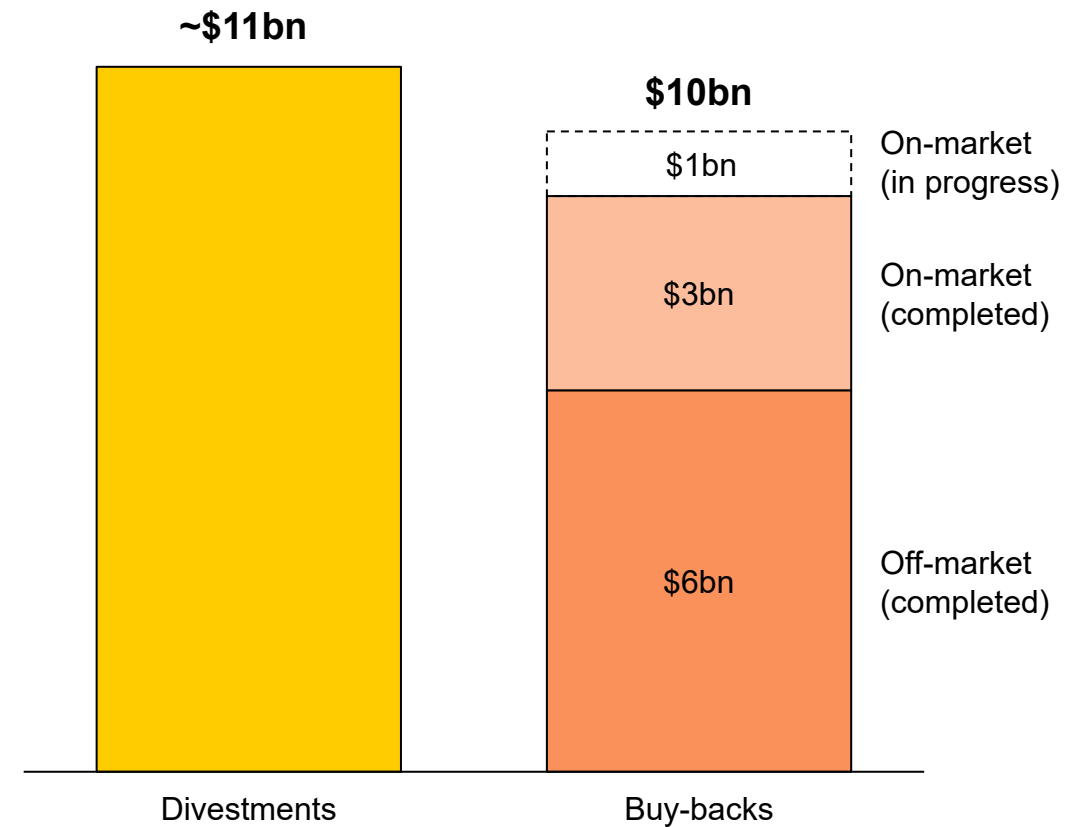
Announced divestment program – \$9.3bn returned to shareholders in last three years

## Divestments

	Completed	Associated buy-back
PT Bank Commonwealth	May 24	<b>Completed:</b> \$3bn on-market buy-back and \$6bn off-market buy-back.  <b>In progress:</b> \$1bn on-market buy-back announced Aug 23, \$282m completed as at Jun 24.
General Insurance	Sep 22	
Bank of Hangzhou (HZB) <sup>1</sup>	Jun 22	
Colonial First State (CFS) <sup>1</sup>	Dec 21	
Aussie Home Loans (AHL) <sup>1</sup>	May 21	
AUSIEX	May 21	
CommInsure Life	Apr 21	
BoCommLife	Dec 20	
PT Commonwealth Life	Jun 20	
Financial Wisdom	Jun 20	
CFP Pathways	Mar 20	
Count Financial	Oct 19	
CFSGAM	Aug 19	
TymeDigital	Nov 18	
Sovereign	Jul 18	

Completed

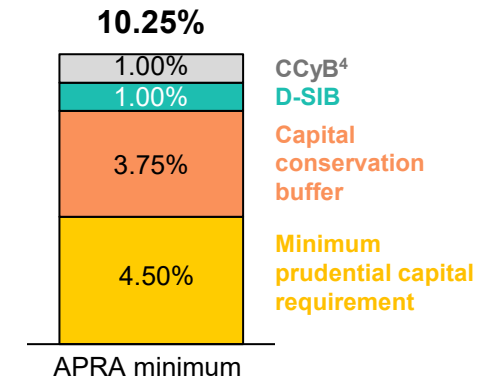
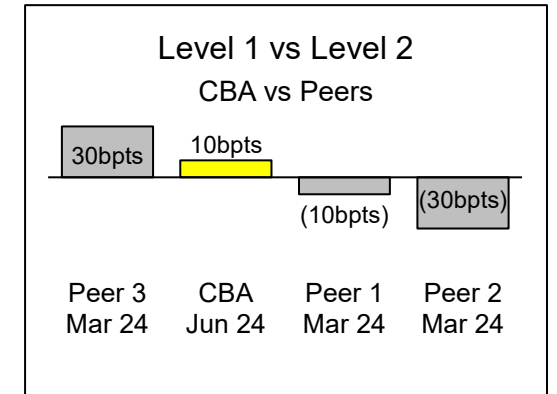
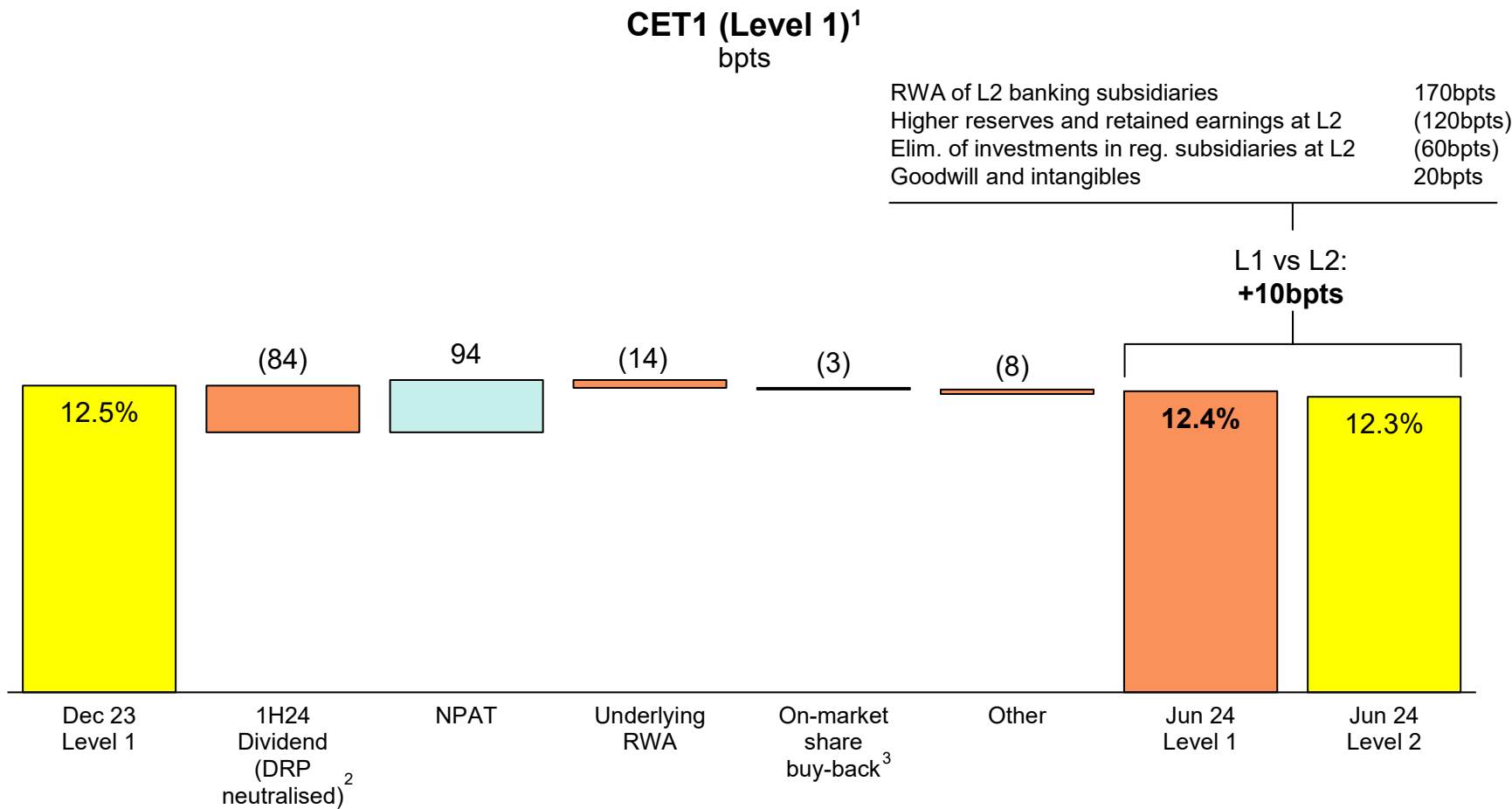
## CET1



1. Represents partial divestments. CBA's retained shareholdings are ~5.6% of HZB, 45% of CFS and ~42% of Lendi (merged with AHL).

# CET1 – Level 1

Strong CET1 Level 1 of 12.4%



1. Due to rounding, numbers presented may not sum precisely to the total provided. 2. Includes the on-market purchase of shares in respect of the DRP. 3. \$128m of the previously announced \$1bn on-market share buy-back was completed in 2H24 (1,071,576 shares acquired at an average price of \$119.24 per share), bringing the total completed as at 30 June 2024 to \$282m at an average price of \$108.84 per share. 4. Inclusive of 1% default countercyclical capital buffer which may be varied by APRA in the range of 0% to 3.5%.

# Capital – regulatory changes

A number of regulatory changes in progress



Change	Implementation	Details
<b>Revision to capital framework</b>	Minor amendments to APS 112, 113 (30 Sep 2024) APS 330 (1 Jan 2025)	<ul style="list-style-type: none"> <li>Revised APS 330 on public disclosure requirements which aligns with both APRA's new capital framework and the Basel Committee's internationally agreed minimum requirements effective from 1 Jan 2025, replacing the existing transitional APS 330</li> <li>APRA finalised minor amendments to APS 112 and APS 113 to address specific implementation issues raised by the industry, which are expected to have an immaterial impact for CBA, with a number of the revisions already implemented</li> </ul>
<b>ADI Liquidity and Capital Standards</b>	APS 210 and APS 111 (1 Jul 2025)	<ul style="list-style-type: none"> <li>Targeted revisions to ensure ADIs have strong crisis preparedness, prudently value their liquid assets and minimise potential contagion risks</li> <li>These revisions are not expected to result in any material impact to the Group</li> </ul>
<b>Provisions</b>	APS 111 and 220 (deferred) APS 330 (finalised)	<ul style="list-style-type: none"> <li>On 17 July 2024, APRA finalised a set of minor technical updates and clarifications on disclosure requirements under the new APS 330 following the consultation in April 2024</li> <li>The proposed changes to APS 111 and APS 220 in respect to specific and general provisions have been deferred until the associated reporting standards are consulted on</li> </ul>
<b>Market Risk</b>	APS 117 (1 Oct 2025) APS 116 (2026)	<ul style="list-style-type: none"> <li>Non-traded: APRA has released the final revised APS 117 which aims to standardise aspects of the calculation of IRRBB capital to reduce volatility over time and variations between ADIs. The revised APS117 will come into effect on 1 October 2025</li> <li>Traded: APRA is yet to commence consultation on Fundamental Review of the Trading Book</li> </ul>
<b>Loss-absorbing capital (LAC)</b>	1 Jan 2024 and 1 Jan 2026	<ul style="list-style-type: none"> <li>3% Total Capital on 1 Jan 2024. Increasing by 1.5% to 4.5% by 1 Jan 2026</li> <li>Can be met via any form of capital (CET1, Tier 1 or Tier 2)</li> </ul>
<b>RBNZ Capital review</b>	Phased implementation from Oct 2021 to 1 Jul 2028	<ul style="list-style-type: none"> <li>By the end of the transition period, the minimum Tier 1 and Total capital requirements for Domestic-Systemically Important Banks (D-SIBs), including ASB, will increase to 16% and 18% of RWA respectively, of which 13.5% must be in the form of CET1 capital</li> <li>Tier 2 Capital can contribute up to a maximum of 2% of the Total capital requirement</li> </ul>
<b>Additional Tier 1 Capital</b>	Discussion paper released on 21 Sep 2023 with formal consultation in CY24	<ul style="list-style-type: none"> <li>Considers the effectiveness of AT1 Capital as a 'going concern' instrument to stabilise a bank in stress, and support an orderly resolution to avoid the use of public money and safeguard depositor funds</li> <li>The discussion paper outlines a number of potential options centred around 3 key themes, being the design, role and participation in AT1</li> <li>Response to discussion paper submitted on 15 Nov 2023 and APRA expects to undertake a formal consultation process in CY2024</li> </ul>

# Regulatory expected loss<sup>1</sup>

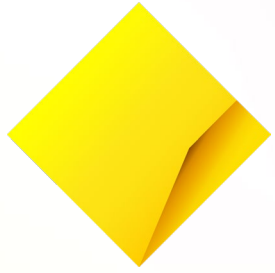
For non-defaulted exposures, eligible provisions in excess of regulated expected losses added back to Tier 2 Capital



\$m	Jun 23		Dec 23		Jun 24	
	Defaulted	Non-defaulted	Defaulted	Non-defaulted	Defaulted	Non-defaulted
<b>Regulatory expected loss (EL)</b>	<b>1,253</b>	<b>2,377</b>	<b>1,506</b>	<b>2,399</b>	<b>1,708</b>	<b>2,515</b>
Eligible provisions (EP)						
Collective and specific provisions <sup>2</sup>	1,466	4,598	1,623	4,681	1,814	4,589
Less: ineligible provisions (standardised portfolio)	(118)	(145)	(87)	(119)	(70)	(71)
<b>Total eligible provisions</b>	<b>1,348</b>	<b>4,453</b>	<b>1,536</b>	<b>4,563</b>	<b>1,744</b>	<b>4,518</b>
Shortfall / (excess) of regulatory EL to EP	(95)	(2,076)	(30)	(2,164)	(36)	(2,003)
<b>Common equity Tier 1 deduction</b>	-	-	-	-	-	-
<b>Tier 2 Capital add-back</b>	<b>N/A</b>	<b>2,011</b>	<b>N/A</b>	<b>2,043</b>	<b>N/A</b>	<b>2,003</b>

1. Represents the shortfall between the calculated Regulatory EL and Eligible Provisions (EP) with respect to credit portfolios which are subject to the AIRB approach. The adjustment is assessed separately for both defaulted and non-defaulted exposures. Where there is an excess of EL over EP in either assessments, the difference must be deducted from CET1. For non-defaulted exposures where the EL is lower than the EP, this may be included in Tier 2 Capital up to a maximum of 0.6% of total Credit RWA. 2. Defaulted provisions comprises of specific provisions, including accounting collective provisions relating to defaulted exposures, and partial write offs.



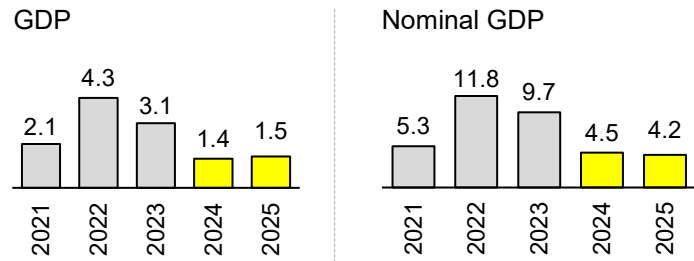


# Economic overview

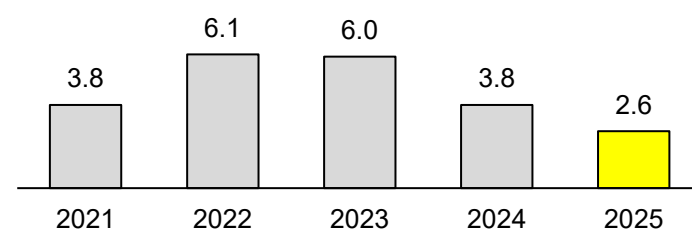
# Key Australian economic indicators<sup>1</sup> (June FY)



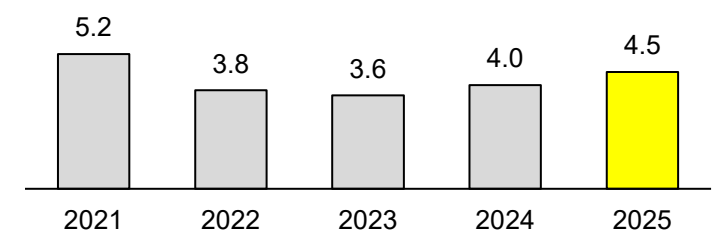
**GDP %**  
Financial year average



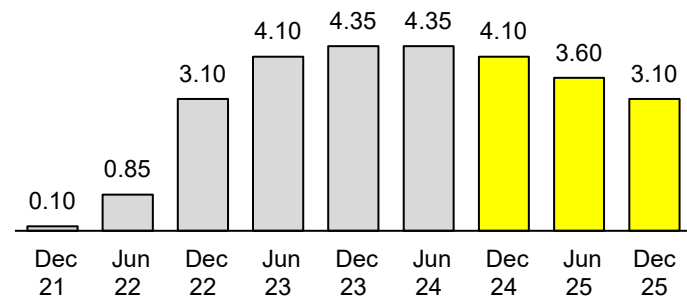
**Headline CPI %**  
Year on year, June quarter



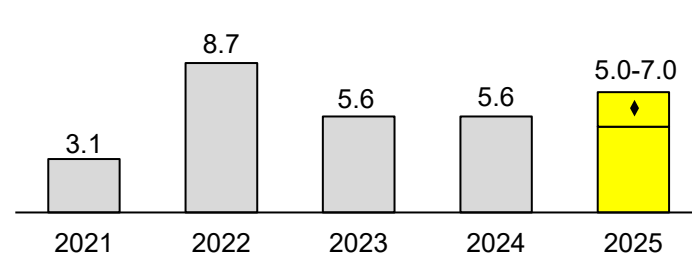
**Unemployment rate %**  
June quarter average



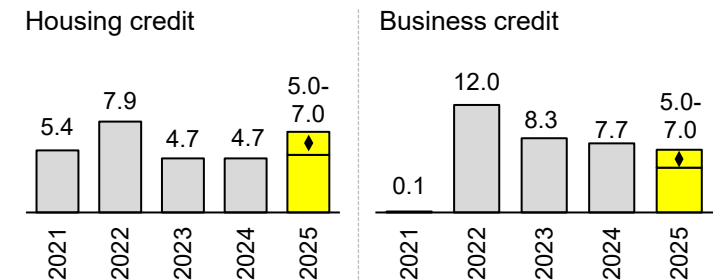
**Cash rate %**



**Total credit growth %**  
12 months to June



**Selected credit growth %**  
12 months to June



Actual Forecast, CBA Global Economic & Markets Research

1. Source: ABS, RBA and CBA Global Economic and Markets Research.

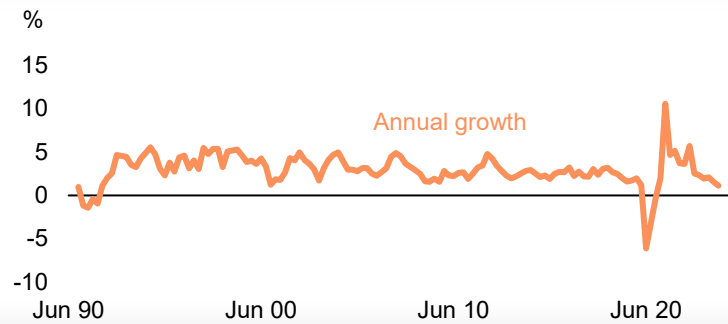
# The Australian economy

Slowing economic growth, population growth providing tailwinds



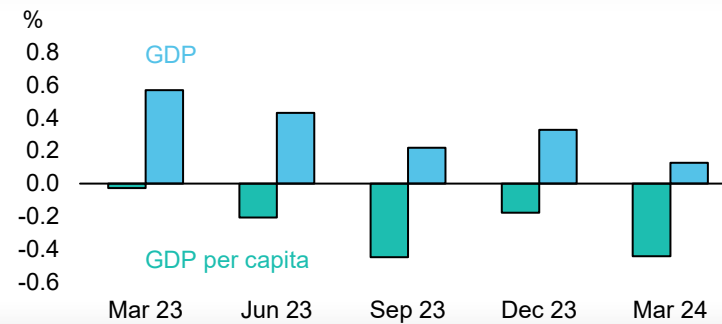
## Economy growing well below trend<sup>1</sup>

GDP growth



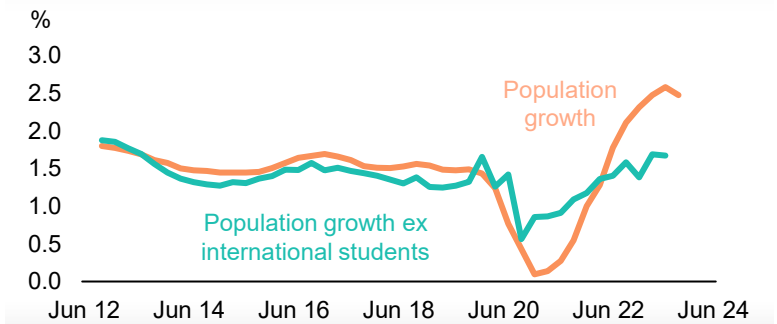
## GDP per capita has fallen for five quarters<sup>1</sup>

Quarterly growth in GDP and GDP per capita



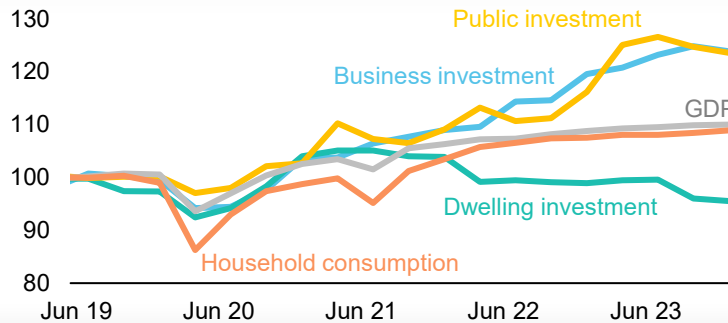
## Population growth has been a tailwind<sup>1</sup>

Population growth (annual change)



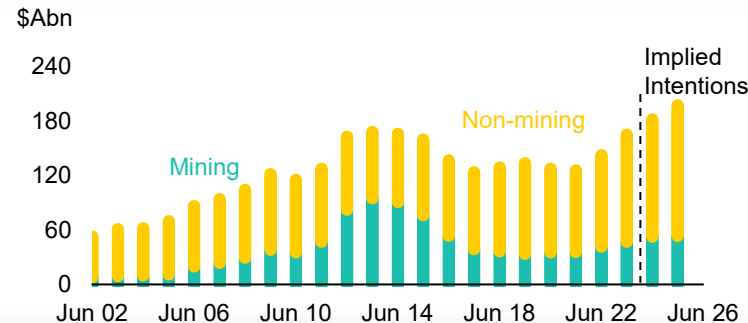
## Investment driving growth<sup>1</sup>

GDP drivers, index =100, 2019



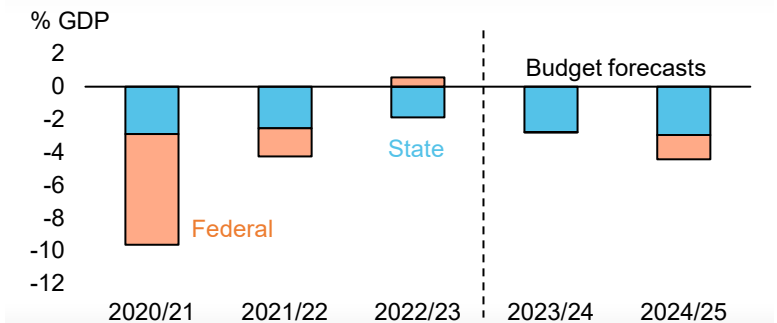
## Business investment pipeline growing<sup>2</sup>

Capex actual spend and intentions



## As fiscal policy moves back to modestly stimulatory<sup>3</sup>

Federal and state budget balances



1. Source: ABS. 2. Source: ABS, CBA. 3. Source: State and Federal budget papers 2024/25 using NFPS operating balance as % nominal GDP.

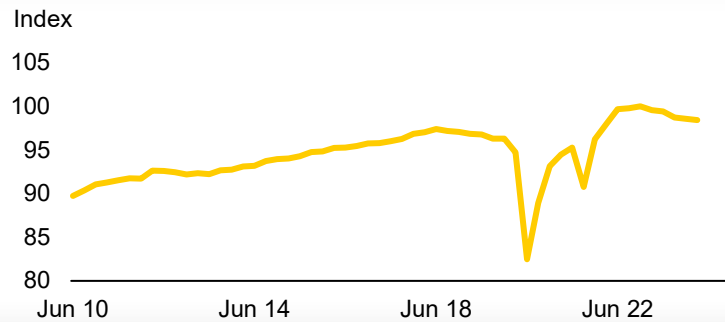
# The Australian economy

Cost of living pressures continuing to impact consumers



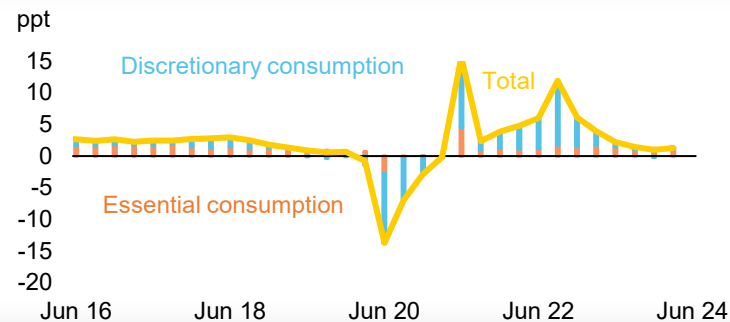
## Real per capita consumption declining<sup>1</sup>

Real household consumption (index = 100, Q4 19)



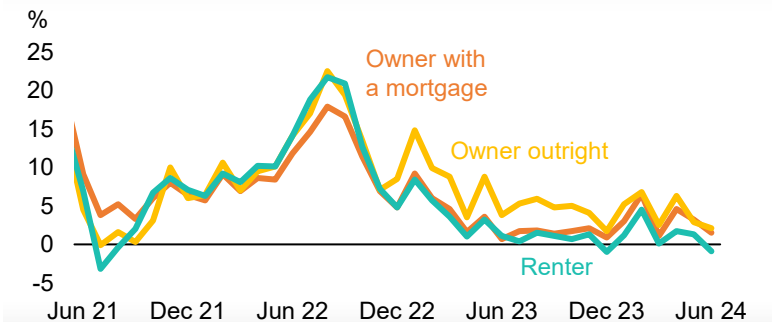
## Consumers winding back discretionary spend<sup>1</sup>

Household consumption (annual growth contribution)



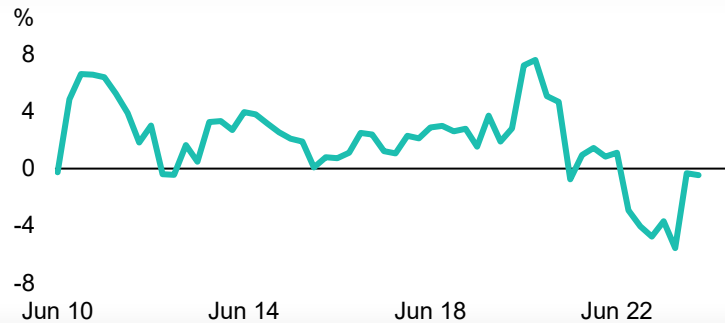
## Renters feeling the pain<sup>2</sup>

Per capita household consumption (annual growth)



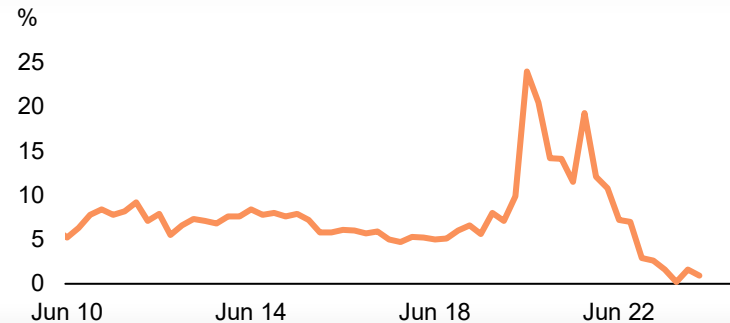
## As real household disposable income has fallen<sup>1</sup>

Real household disposable income (annual growth)



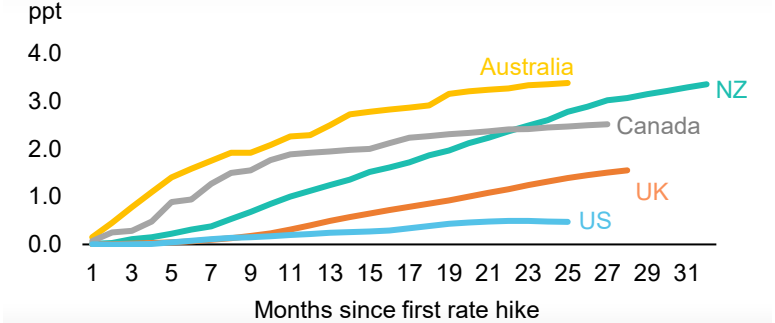
## And household savings rate well below average<sup>1</sup>

Household savings rate



## RBA policy transmission more direct in Australia<sup>3</sup>

Outstanding mortgage rates lift



1. Source: ABS. 2. Source: CBA Household Spending Insights. 3. Source: Bloomberg, RBNZ, RBA, BoE, BoC, CBA.

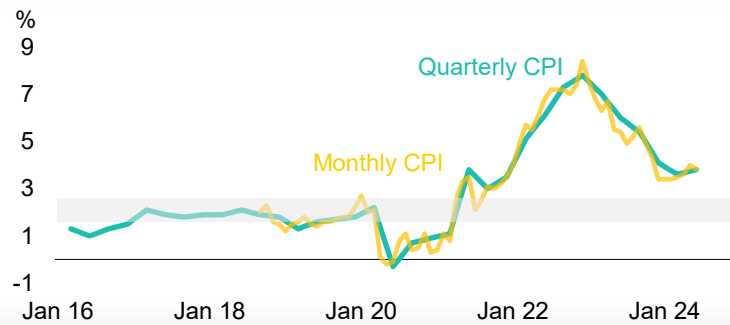
# The Australian economy

Inflationary pressures moderating



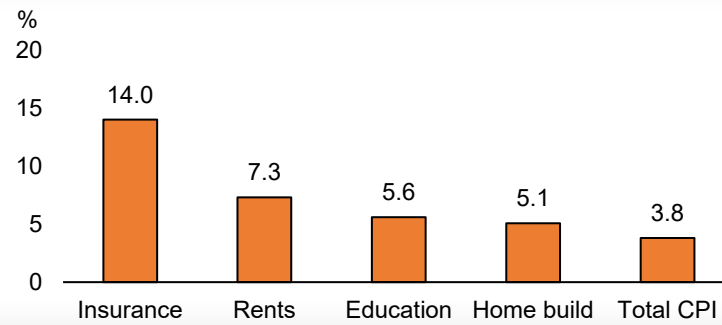
## Inflation elevated but trending lower<sup>1</sup>

Inflation (annual change)



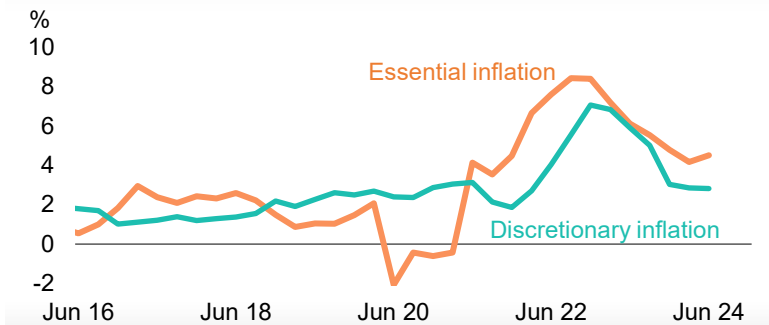
## Certain categories keeping inflation higher<sup>1</sup>

Inflation (annual change), June quarter 24 vs June quarter 23



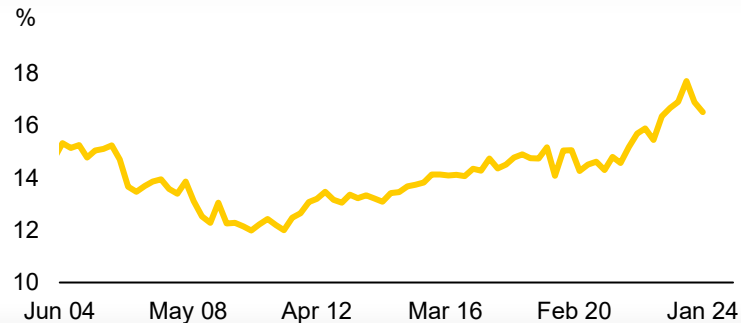
## Wide difference between essential and discretionary<sup>1</sup>

Inflation (annual change)



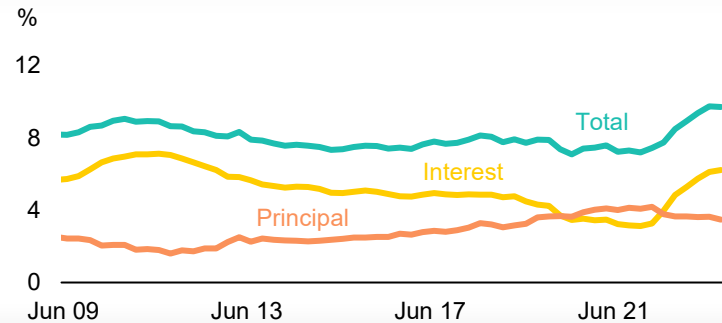
## Higher tax added to pressure, but will fall<sup>1</sup>

Household taxes (share of household gross income)



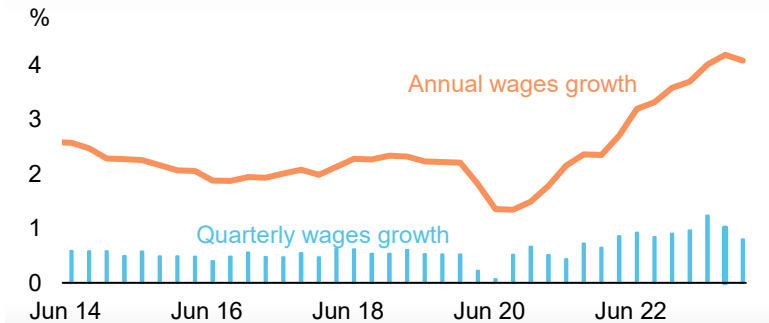
## And higher housing debt payments<sup>2</sup>

Housing debt servicing costs (share of disposable income)



## And wages growth has peaked<sup>1</sup>

Wage Price Index (quarterly and annual growth)



1. Source: ABS. 2. Source: ABS, RBA.

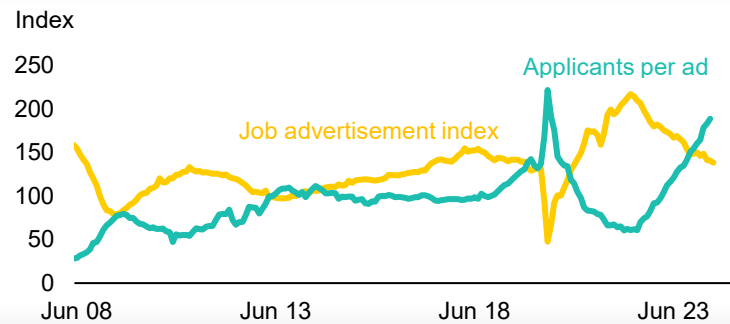
# The Australian economy

Labour market loosening, support for households in FY25 through tax cuts and energy rebates



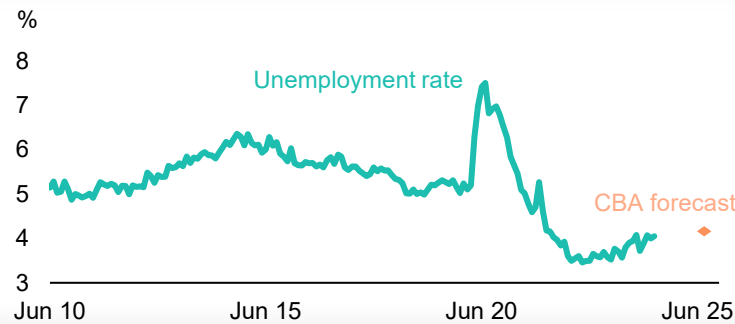
## Labour demand weakening<sup>1</sup>

Labour demand and supply



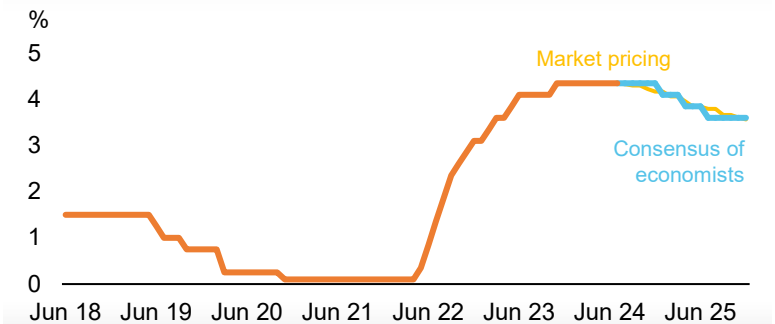
## Unemployment to continue to lift<sup>2</sup>

Unemployment rate (with CBA forecast)



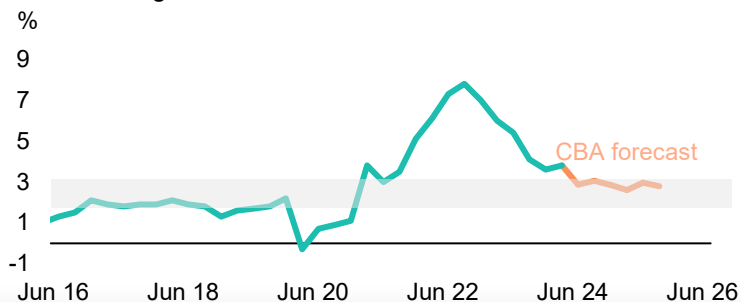
## Consensus of economists expect rate cuts<sup>3</sup>

RBA cash rate



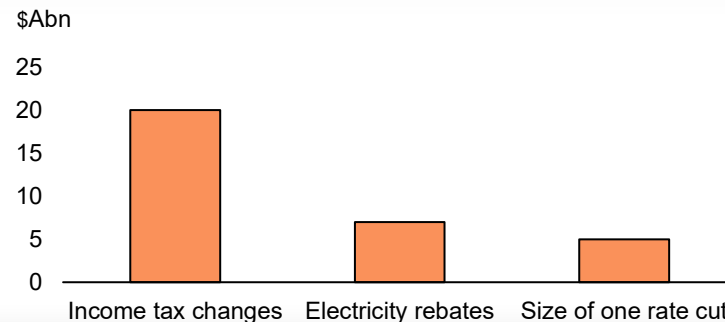
## Headline CPI to fall within target due to electricity rebates<sup>2</sup>

CPI annual growth with forecast



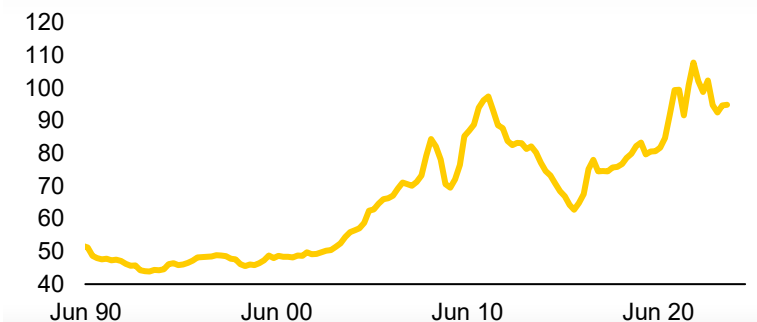
## Household support over FY25<sup>4</sup>

Est. dollar value



## Commodity prices staying higher for longer<sup>2</sup>

Terms of trade index



1. Source: Seek. 2. Source: ABS, CBA. 3. Source: RBA, Bloomberg. Market pricing as at 31 July 2024 post Q2 24 CPI release. 4. Source: Federal and state budget papers, ABS, RBA, CBA. Estimated dollar value returned to households in 2024/25 financial year from the size of income tax cuts, total electricity rebates by State and Federal governments and the size of one RBA rate cut if it was fully passed on to mortgage rates.

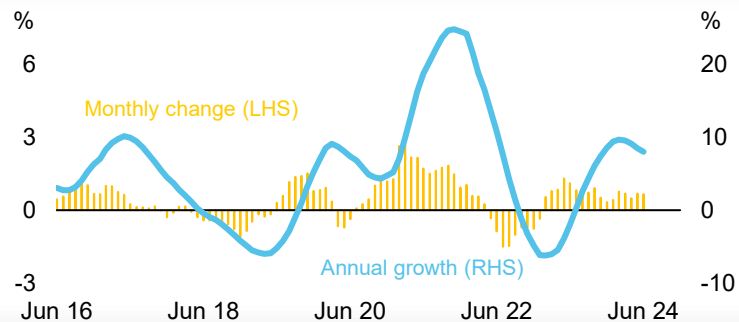
# Housing sector

Higher house prices as supply is constrained



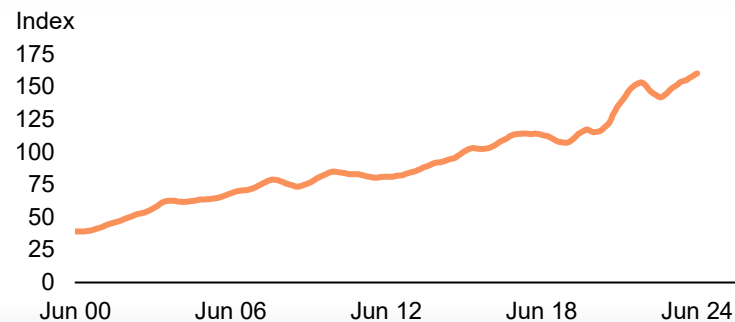
## House prices rose over the past year<sup>1</sup>

Dwelling prices (8 capital cities)



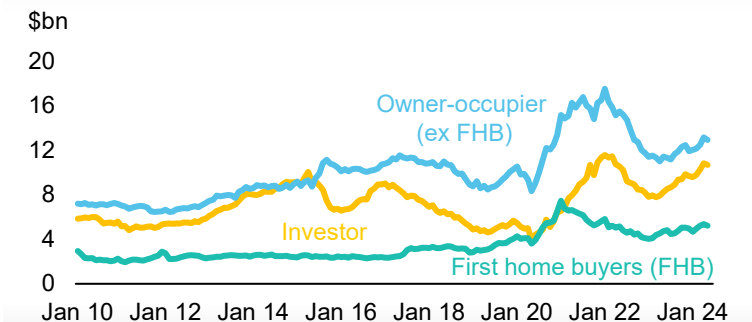
## Reaching fresh record highs<sup>1</sup>

Dwelling prices (8 capital cities)



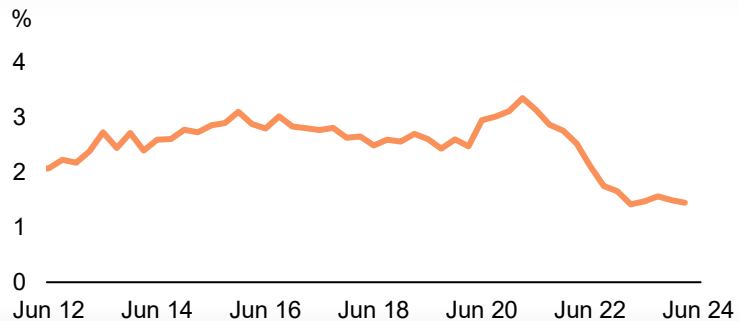
## Driven by large lift in investor lending<sup>2</sup>

Housing loan approvals (excluding refinancing)



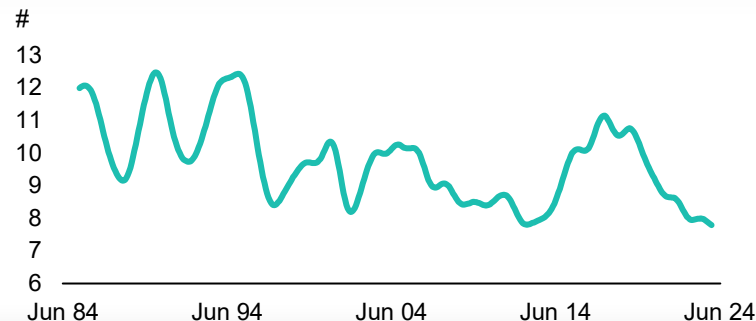
## Vacancy rates at low levels<sup>3</sup>

Rental vacancy rate (8 capital city average)



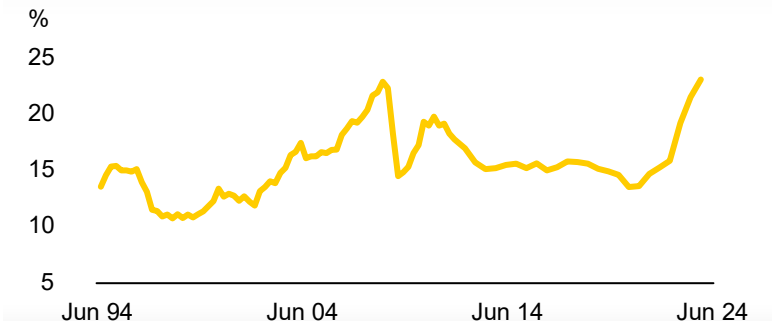
## Building approvals close to lowest in a decade<sup>2</sup>

Building approvals rolling annual total per 1000 people



## Housing becoming more unaffordable<sup>4</sup>

Percent of pre-tax income directed to mortgages

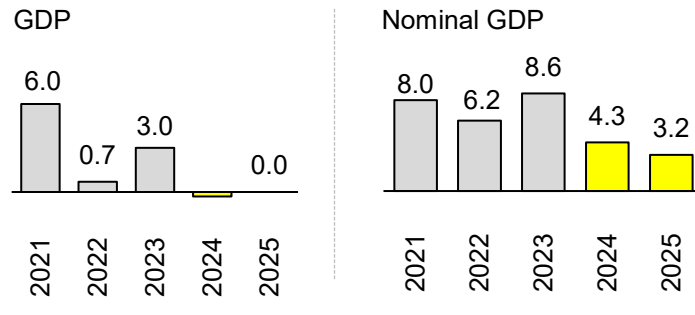


1. Source: CoreLogic. 2. Source: ABS. 3. Source: REIA. 4. Source: RBA, ABS, APRA and CBA. Dual average full-time income household buying median priced dwelling.

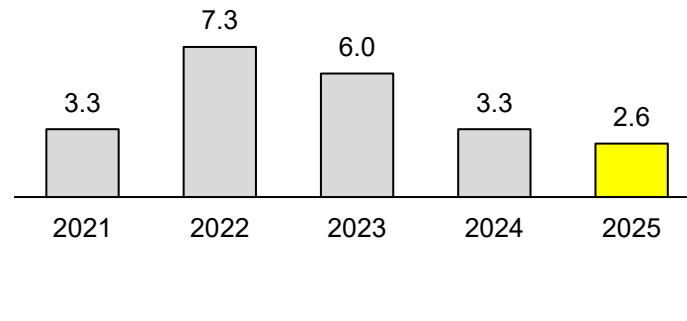
# Key New Zealand economic indicators (June FY)<sup>1</sup>



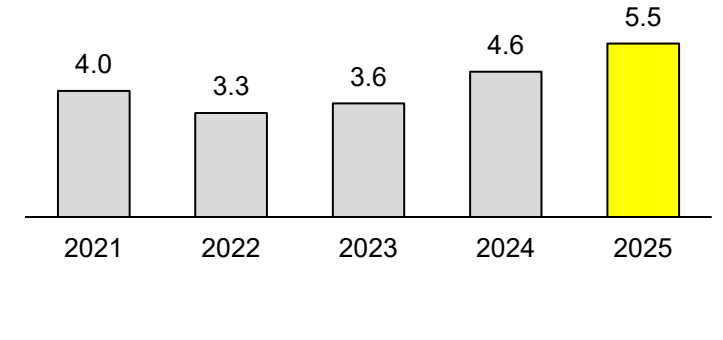
**GDP %**  
Financial year average



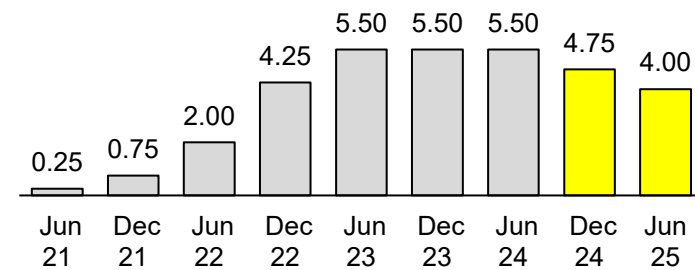
**CPI %**  
Year on year, June quarter



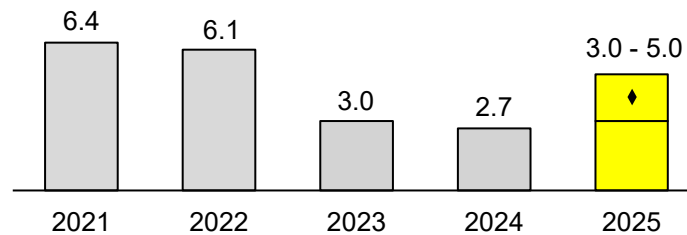
**Unemployment rate %**  
June quarter average



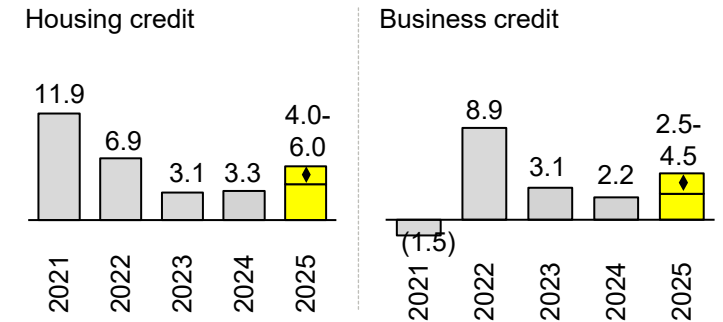
**Cash rate %**



**Total credit growth %**  
12 months to June



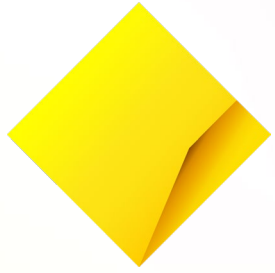
**Selected credit growth %**  
12 months to June



Actual Forecast, ASB Economics

1. Source: Statistics NZ, RBNZ and ASB Economics.





# Sources, glossary & notes

# Sources and notes



## Slide 5

11. CBA generates returns to over 830,000 direct shareholders and indirectly to over 13 million Australians through their superannuation.

## Slide 9

1. Source: APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS). CBA Business lending multiple is based on Business Banking growth rate (excluding Institutional Banking and Markets) over published APRA and RBA Total Business Lending data (excluding estimated Institutional Lending balances).
2. Average balance for FY24. Includes utilised secured and unsecured financing transactions that are aligned with external market principles such as the LMA / LSTA / APLMA Green, Social and Sustainability-Linked Loan Principles.
3. We have made available our leading NameCheck technology offering to other banks and wider industry participants to assist them in reducing customer scam losses.
4. 1 July 2023 to 30 June 2024.
5. Refer to glossary at the back of this presentation for further details.
6. Only five banks globally with a1 Baseline Credit Assessment. Includes publicly traded retail and commercial banks, excludes custodians.
7. Invested over \$800 million in FY24, includes expenditure on operational processes and upgrading functionalities.

## Slide 14

1. Variances to prior comparative period unless otherwise stated.
2. Refer to glossary at the back of this presentation for further details.
3. Total retail transaction accounts, excluding offset accounts. Includes Bankwest.
4. CBA expects to operate with a post-dividend CET1 ratio of greater than 11.0%, except in circumstances of unexpected capital volatility.
5. Represents 2H23 and 1H24 dividend, and on-market share buy-back undertaken during FY24.
6. CBA generates returns to over 830,000 direct shareholders and indirectly to over 13 million Australians through their superannuation.

## Slide 18

1. Refer to glossary at the back of this presentation for further details.
2. Total retail transaction accounts, excluding offset accounts. Includes Bankwest.
3. CBA Business lending multiple is based on Business Banking growth rate (excluding Institutional Banking and Markets) over published APRA and RBA Total Business Lending data (excluding estimated Institutional Lending balances).
4. Source: APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS).
5. For June 2024, deposit funding ratio reflects spot interest bearing deposits versus interest earning lending assets. For June 2019, the ratio reflects transaction, savings and investment deposits versus interest earning lending assets, from the latest available disclosures.
6. Total IB&M revenue as a proportion of total Risk Weighted Assets, from the latest available disclosures.
7. Represents the reduction in total Risk Weighted Assets from June 2017 to June 2024.
8. Source: RepTrak Corporate Reputation survey, representative of New Zealanders aged 18+. Reputation scores shown are quarterly. New Zealand bank average includes ANZ, ASB, BNZ, Kiwibank and Westpac.
9. Based upon RBNZ lending by purpose and deposits by sector data.
10. Business and rural lending represents aggregated business and agriculture loans per RBNZ classifications.
11. Includes Institutional deposits.

# Sources and notes



## Slide 20

1. Refer to glossary at the back of this presentation for further details.
2. The total number of customers that have logged into the CommBank app at least once in the month of June.
3. The total number of logins to the CommBank app divided by the number of customers who have logged into the CommBank app in the month of June.
4. CBA won Canstar's Bank of the Year – Digital Banking award for 2024 (for the 15th year in a row). Awarded June 2024.
5. CBA was awarded the 'Most Innovative Major Consumer Bank' and 'Best Digital Consumer Bank (Major)' for the 6th year in a row by RFI Global's Banking & Finance Awards 2024. Presented June 2024. Award is based on information collected from the RFI Global Atlas research program – feedback from over 80,000 business and/or retail customers from January 2023 to December 2023.

## Slide 23

1. Refer to glossary at the back of this presentation for further details.
2. Represents Cash NPAT and movement in risk weighted assets excluding major regulatory changes including implementation of Basel 3 from 1 Jan 23 and APRA's operational risk overlays.
3. Average annual organic capital generated in the five years representing the last full year reporting period, CBA represents the period FY20 to FY24, the next highest peer represents the period FY19 to FY23. Current period reflects last full year reporting period.
4. Deposits and long-term wholesale funding as a percentage of total funding (excluding equity).
5. Represents spot balance of domestic equity hedge and deposit hedge at 30 June 2024.
6. Represents the difference between total actual provisions held and the expected credit loss in the central scenario.
7. Surplus CET1 capital ratio above APRA regulatory minimum of 10.25% under the revised capital framework effective from 1 January 2023.

## Slide 37

1. Return on equity on a cash (or cash equivalent basis) and continuing operations basis over average ordinary equity for domestic peers. Domestic Peer ROE and dividend payout ratio represents the average of the last two full year results as published, excluding special dividends. CBA reporting period includes the average of the full year to June 2024 and June 2023. International banks data sourced from Bloomberg and represents the average of the last two full years.
2. Estimated Return on equity (cash) including the benefit from franking credits which is recognised as 70% of the Australian tax generated relative to the average shareholders' equity in the period for CBA and domestic peers.
3. Net tangible assets per share as reported. FY00 – FY04 net tangible assets have not been normalised for the impact of the transition to AIFRS in 2005.
4. CBA and peers shares on issue as at 30 June 2024.
5. Reflects full year dividend in FY23 for peers and FY24 for CBA.

## Slide 42

1. Represents an approximated distribution of FY24 Group gross income (net of loan impairment) to our customers and stakeholders across Australia and New Zealand.
2. Includes interest paid on deposits.
3. Represents share of household deposits as at June 2024. Source: APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS).
4. Includes payment of corporate tax, employee related taxes and Major Bank Levy.
5. Includes interest paid on offshore deposits and wholesale funding as well as earnings returned to shareholders.
6. Includes underlying costs incurred and payments made to our suppliers and partners.
7. Represents Business Bank business lending, new funding and drawdowns in FY24.
8. Represents 2H23 and 1H24 dividend paid.
9. Retail shareholder calculation is based on the number of shareholders who hold 10,000 shares or less.

# Sources and notes



## Slide 49

1. CBA won Canstar's Bank of the Year – Digital Banking award for 2024 (for the 15th year in a row). Awarded June 2024.
2. CBA was awarded both the 'Most Innovative Major Consumer Bank' and 'Best Digital Consumer Bank (Major)' (for the 6th year in a row) by RFI Global's Banking & Finance Awards 2024. Presented June 2024. Award is based on information collected from the RFI Global Atlas research program – feedback from over 80,000 business and/or retail customers January through December 2023.
3. Based on most active app users as at 31 March 2024 compared to major peer banks.
4. Represents the growth in the total number of customers that have logged into the CommBank app at least once in the month of June 2024 compared to June 2023.
5. Customers who have engaged with a CommBank Yello location since launch in 1H24.
6. CommBank Yello has delivered ~\$40m in product cashbacks, discounts and prize draws to customers from November 2023 to June 2024.
7. Percentage of CommSec domestic equity, including Pocket accounts opened via the CommBank app as a proportion of total CommSec domestic equity, including Pocket accounts opened in FY24.

## Slide 50

1. Data source: Customer Engagement Engine Reporting. July 2023 to June 2024.
2. Daily average from July 2023 to June 2024.
3. As at 30 June 2024.
4. Unique users interacting with the Quick Links bar in the app from 1 July 2023 to November 2023.
5. Average monthly unique customers who visited Bill Sense via CommBank app from July 2023 to June 2024.
6. Evident AI Index 2023 published by Evident Insights Index, November 2023.

## Slide 54

1. Since June 2022.
2. In line with the PCAF Standard, our 2020 financed emissions calculations consider our customers' Scope 3 emissions in upstream oil and gas extraction, and thermal coal mining. In 2020, we did not consider customers' Scope 3 emissions in other sectors. For more information on our financed emissions methodology see pages 78–85 of the 2024 Climate Report.
3. Cumulative funding since June 2020.
4. Group TCE as at 30 June 2024. Renewable energy exposure includes pure-play renewables companies and diversified power generation customers where at least 90% of electricity generated is from renewable sources. We assess changes to customer classification using a rolling three-year generation average.
5. 'CBA Your Voice' employee survey as at May 2024.
6. CBA's aspiration is for Executive Manager and above roles to match the cultural diversity of our Australian-based workforce.
7. Invested over \$800 million in FY24, includes expenditure on operational processes and upgrading functionalities.
8. Prevented ~\$370m of mistaken payments by customers and an estimated ~\$40m of scams via the CommBank app and NetBank from July 2023 to June 2024.
9. From July 2023 to June 2024.
10. Refer to glossary at the back of this presentation for further details.
11. Since launching our AI model in 2021, we have been able to detect and address over 1,500 cases each year of more severe forms of abuse.
12. Statement available at [commbank.com.au/sustainabilityreporting](https://commbank.com.au/sustainabilityreporting).
13. CBA and major bank peer reputation scores. Source: RepTrak, The RepTrak Company. Data is collected throughout the quarter and reported at quarter end from July 2020.

# Sources and notes



## Slide 60

1. Percentage growth calculations are based on actual numbers on a non-annualised basis.
2. Source: RBA Lending and Credit Aggregates.
3. Business including select financial businesses. CBA excludes Cash Management Pooling Facilities. Historic CBA balances restated to reflect resegmentation.
4. Source: APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS).
5. Source: APRA NFB Deposits, including IB&M.
6. Totals calculated using unrounded numbers.

## Slide 61

1. Comparatives have been updated to reflect market restatements.
2. CBA source: RBA Lending and Credit Aggregates. Home lending peer source: Peer APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS) balance divided by RBA Lending and Credit Aggregates system balance.
3. System source: APRA Monthly Authorised Deposit-taking Institution Statistics (MADIS).
4. Other household lending market share includes personal loans, margin loans and other forms of lending to individuals.
5. Business including select financial businesses and Cash Management Pooling Facilities.
6. Represents business lending to and business deposits by non-financial businesses under APRA definitions.
7. Represents CommSec traded value as a percentage of total Australian equities markets, on a 12 month rolling average basis.
8. System source: Based upon RBNZ lending by purpose and deposits by sector data. Business and rural lending represents aggregated business and agriculture loans per RBNZ classifications.
9. Series break due to new regulatory definitions set by APRA from 1 July 2019. As a result of this change, market share is not comparable to previous reporting periods. Additional series break from June 2021 relating to restatements.

## Slide 96

1. Includes other short-term liabilities.
2. Represents long-term wholesale funding as a proportion of total wholesale funding.
3. Represents the Weighted Average Maturity of outstanding long-term wholesale debt with a residual maturity greater than 12 months as at reporting date. WAM and long-term % includes TFF and RBNZ term lending facilities (TFLP) drawdowns where applicable. WAM excluding TFF was 5.5 years at 30 Jun 2023.
4. Maturities may vary quarter to quarter due to FX revaluation.
5. Includes Senior Bonds and Structured MTN.
6. Additional Tier 1 and Tier 2 Capital.
7. Includes RBNZ Term Funding for Lending Programmes.
8. Quarterly average.
9. Indicative weighted senior and covered bond funding costs (excluding Tier 2 costs), across major currencies. Represents the spread over BBSW equivalent on a swapped basis.
10. Includes debt buy-backs and reported at historical FX rates.
11. Short term wholesale funding and other short-term collateral deposits including net collateral received and Vostro balances.

## Slide 97

1. CBA data as at 30 June 2024. Peer data based on Regulatory Disclosures as at 31 March 2024.
2. Total retail transaction accounts, excluding offset accounts, includes Bankwest.
3. Transactions include non-interest bearing deposits and transaction offsets. Online includes NetBank Saver, Goal Saver, Business Online Saver, Bankwest Hero Saver, Smart eSaver, and Telenet Saver and Easy Saver. Savings and Investments includes savings offset accounts. Presented on a net basis after value attribution to other business units. Prior periods have been restated.
4. Includes at-call interest bearing deposits, term deposits and non-interest bearing deposits. Prior periods have been restated.
5. Includes non-interest bearing deposits and other customer funding.

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# Glossary



Term	Description
Cash Profit	The Profit Announcement (PA) discloses the net profit after tax on both a statutory and cash basis. The statutory basis is prepared in accordance with the Corporations Act 2001 (Cth) and the Australian Accounting Standards, which comply with International Financial Reporting Standards (IFRS). The cash basis is used by management to present a clear view of the Bank's operating results. It is not a measure based on cash accounting or cash flows. The items excluded from cash profit, such as hedging and IFRS volatility and losses or gains on acquisition, disposal, closure, capital repatriation and demerger of businesses are calculated consistently with the prior year and prior half disclosures and do not discriminate between positive and negative adjustments. A list of items excluded from cash profit is provided on page 3 of the Group's 30 June 2024 PA, which can be accessed at our website: <a href="http://www.commbank.com.au/results">www.commbank.com.au/results</a>
Level 1	CBA parent bank, offshore branches and extended licensed entities approved by APRA.
Level 2	Consolidated banking group including banking subsidiaries such as ASB Bank and CBA Europe N.V.
Corporate Troublesome	Corporate Troublesome includes exposures where customers are experiencing financial difficulties which, if they persist, could result in losses of principal or interest, and exposures where repayments are 90 days or more past due and the value of security is sufficient to recover all amounts due.
Credit Valuation Adjustment (CVA)	The market value of the counterparty credit risk on the derivative portfolio, calculated as the difference between the risk-free portfolio value and the portfolio value that takes into account the possibility of a counterparty's default.
Derivative Valuation Adjustments (XVA)	A number of different valuation adjustments are made to the value of derivative contracts to reflect the additional costs or benefits in holding these contracts. The material valuation adjustments included within the CBA result are CVA and FVA.
Funding Valuation Adjustment (FVA)	The expected funding cost or benefit over the life of the uncollateralised derivative portfolio.
High Quality Liquid Assets (HQLA)	As defined by APRA in Australian Prudential Standard APS210: Liquidity. Qualifying HQLA includes cash, government and semi-government securities, and RBNZ eligible securities.
International Capital	The measure is based on the Australian Banking Association publication 'Basel 3.1 Capital Comparison Study' (March 2023), which compares APRA's revised capital framework, including RBNZ prudential requirements, with the finalised post-crisis Basel III reforms.
Leverage Ratio	Tier 1 Capital divided by Total exposures, expressed as a percentage. Total exposures are the sum of On Balance Sheet items, derivatives, securities financing transactions (SFTs), and Off Balance Sheet items, net of any Tier 1 regulatory deductions that are already included in these items.
Liquidity Coverage Ratio (LCR)	The LCR is the first quantitative liquidity measure that is part of the Basel III reforms. It was implemented by APRA in Australia on 1 January 2015. It requires Australian ADIs to hold sufficient liquid assets to meet 30 day net cash outflows projected under an APRA-prescribed stress scenario.
Main Financial Institution (MFI) share – Retail	MFI share measures the proportion of Banking and Finance MFI Customers that nominated each bank as their MFI. MFI definition: In the Roy Morgan Single Source Survey MFI is a customer determined response where one institution is nominated as the primary financial institution they deal with (when considering all financial products they hold). Peers include ANZ Group, NAB Group and Westpac Group (including St George Group). CBA Group includes Bankwest. Source: Roy Morgan Single Source survey conducted by Roy Morgan, Australian population 14+ (12 month averages to June 2024), excl. unable to identify MFI. Roy Morgan has re-calibrated the results from April 2020 to March 2021 to take into account methodology changes since COVID-19. This has resulted in small differences to some of the previously published figures.
MFI share – Retail – Migrant	Individuals born overseas who have been in Australia for less than 1 year, or individuals who have changed their main financial institution (MFI) in the last 12 months and indicate their reason for switching their main financial institution is they previously banked overseas.

Term	Description
MFI share – Retail – Young adults	Individuals aged 18-24 years old.
MFI share – Business	RFI Global Atlas Business MFI Share. Data on a 6 month roll weighted to the Australian business population. MFI Customer Share is the proportion of all businesses with any business banking, that nominate the FI as their main financial institution. Share based on grouped brands as follows: CBA Group includes CBA and Bankwest, ANZ Group includes ANZ, NAB Group includes NAB, Westpac Group includes Westpac, St George, BankSA and Bank of Melbourne.
Merchant acquiring share – Rank	RFI Global Atlas Business Merchant Facility Penetration. Data on a 6 month roll weighted to the Australian business population. Merchant Facility Penetration is the proportion of all businesses with turnover below \$40m (SME) with a merchant facility issued by the FI. Share based on grouped brands as follows: CBA Group includes CBA and Bankwest, ANZ Group includes ANZ, NAB Group includes NAB and HICAPS, Westpac Group includes Westpac, St George, BankSA and Bank of Melbourne.
NPS – Consumer	RFI Global Atlas Consumer MFI NPS. Based on Australian population aged 14+ years old rating their likelihood to recommend their MFI. NPS results are shown as a six-month rolling average. NPS is reported for each brand, therefore Commonwealth Bank of Australia excludes Bankwest and ASB Banking Group.
NPS – Business	RFI Global Atlas Business MFI NPS. Based on Australian businesses rating their likelihood to recommend their MFI for Business Banking. NPS results are shown as a six-month rolling average. NPS is reported for each brand, therefore Commonwealth Bank of Australia excludes Bankwest and ASB Banking Group.
NPS – Institutional	RFI Global Atlas Institutional \$300 million plus Business MFI NPS: Based on Australian businesses with an annual revenue of \$300 million or more for the previous financial year rating their likelihood to recommend their MFI for Business Banking. NPS results are shown as a 12 month rolling average. NPS is reported for each brand, therefore Commonwealth Bank of Australia excludes Bankwest and ASB Banking Group.
NPS – Consumer Mobile App	RFI Global Atlas Consumer MFI Mobile Banking App NPS: Based on MFI customers rating their likelihood to recommend their MFI's Mobile Banking App used in the last 4 weeks. NPS results are shown as a six-month rolling average. NPS is reported for each brand, therefore Commonwealth Bank of Australia excludes Bankwest and ASB Banking Group.
NPS – Consumer Digital Banking	RFI Global Atlas Consumer MFI Digital Banking NPS: Based on MFI customers rating their likelihood to recommend their MFI's Mobile Banking App or Online Banking used in the last four weeks. Overall Digital NPS is then calculated by weighting Online Banking: Mobile Banking App by a factor of 27:73. NPS results are shown as a six-month rolling average. NPS is reported for each brand, therefore Commonwealth Bank of Australia excludes Bankwest and ASB Banking Group.
NPS – Business Digital Banking	RFI Global Atlas Business MFI Digital Banking NPS: Based on MFI customers (turnover below \$40m) rating their likelihood to recommend their MFI's Mobile Banking App or Online Banking used in the last 4 weeks. Overall Digital NPS is then calculated by weighting Online Banking: Mobile Banking App by a factor of 43:57. NPS results are shown as a six-month rolling average. NPS is reported for each brand, therefore Commonwealth Bank of Australia excludes Bankwest and ASB Banking Group.
NPS & share Ranks	NPS, MFI share, and Merchant share ranks are based on absolute scores, or simple comparisons of incidences among major banks, not statistically significant differences.
Net Stable Funding Ratio (NSFR)	The NSFR is the second quantitative liquidity measure of the Basel III reforms, in addition to the LCR. It was implemented by APRA in Australia on 1 January 2018. It requires Australian ADIs to fund their assets with sufficient stable funding to reduce funding risk over a one year horizon. APRA prescribed factors are used to determine the stable funding requirement of assets and the stability of funding.
RepTrak reputation score	RepTrak, The RepTrak Company. Data is collected throughout the quarter and reported at quarter end. The reputation score is a calculation based on four statements measuring esteem, admiration and respect, trust and good feeling towards the organisation; expressed as a score ranging from 0-100 to determine the reputational strength of the company.
Risk Weighted Assets (RWA)	The value of the Group's On and Off Balance Sheet assets are adjusted by risk weights calculated according to various APRA prudential standards. For more information, refer to the APRA website.
Total Committed Exposure (TCE)	Total Committed Exposure is defined as the balance outstanding and undrawn components of committed facility limits. It is calculated before collateralisation and excludes settlement exposures.
Troublesome and Impaired Assets (TIA)	Corporate troublesome and Group gross impaired exposures.

# Our reporting suite

Committed to transparent reporting



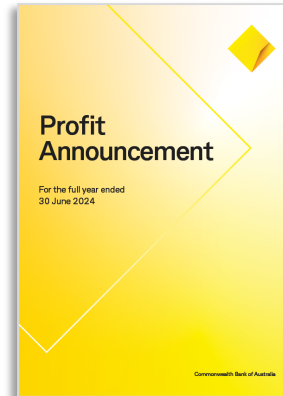
Annual Report



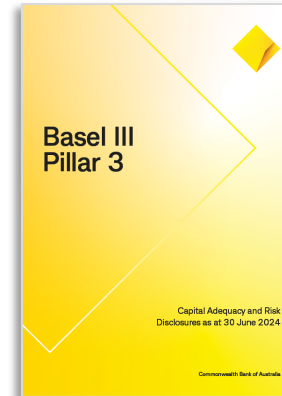
Climate Report



Corporate Governance Statement



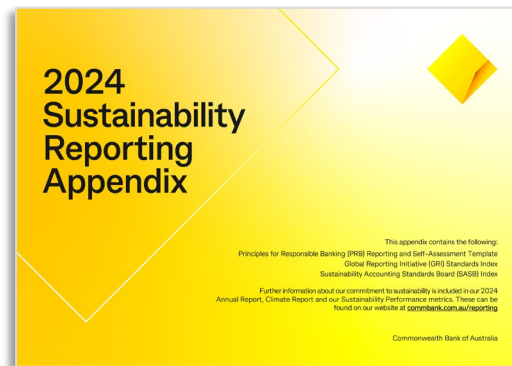
Profit Announcement



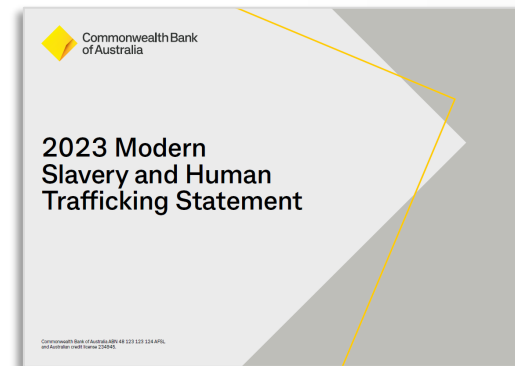
Pillar 3 Report



Investor Discussion Pack



Sustainability Reporting Appendix



Modern Slavery and Human Trafficking Statement



# Contact us



## Investor Relations

**Melanie Kirk**  
Investor Relations

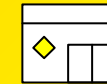
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## Investor Centre

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