

Commonwealth Bank of Australia

Investor Presentation

April 2009



Commonwealth Bank



Disclaimer

The material that follows is a presentation of general background information about the Commonwealth Bank of Australia's activities current at the date of the presentation, April 2009. It is information given in summary form and does not purport to be complete. It is not intended to be relied upon as advice to investors or potential investors and does not take into account the investment objectives, financial situation or needs of any particular investor. These should be considered, with or without professional advice, when deciding if an investment is appropriate.

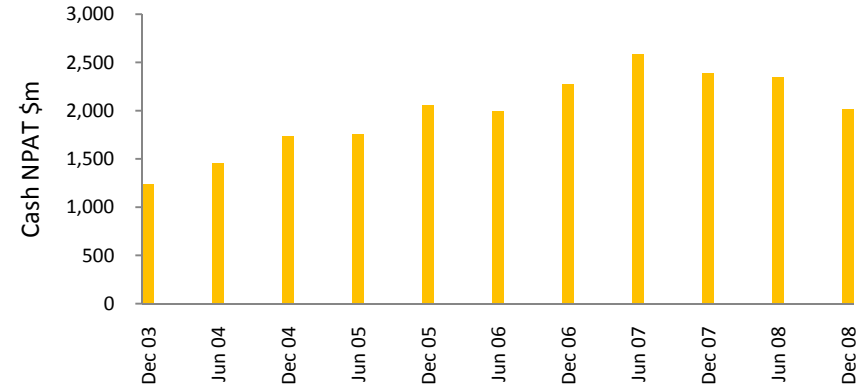


Who we are...

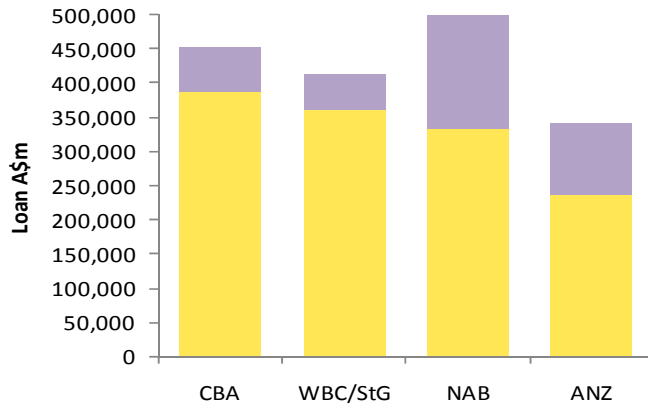
1 A Leading Australian Retail Bank

- Established in 1911 – Central Bank until 1959
- Market capitalisation A\$42.5bn (US\$29.4bn) – 3rd largest Australian listed corporation (at 31 December 2008)
- Total Assets A\$618,761m (US\$428.4m) (at 31 December 2008)
- LT: AA/Aa1/AA; ST: A-1+/P-1/F1+
- Tier 1 Capital Ratio 8.75%; Total Capital Ratio 11.39% (at 1 July 2008)
Tier 1 7.58%; Total Capital 10.74%
- Over 10 million retail customers
- Over 1,142 branches, over 3,800 agencies, 3,300 ATMs nationally, over 187,000 EFTPOS terminals and 45,013 employees
- #1 Home lender – 23.3% market share
- #1 Household Deposit Taker – 32.6% market share
- #1 Retail Funds Manager – 14.0% market share

2 Solid Operating Results

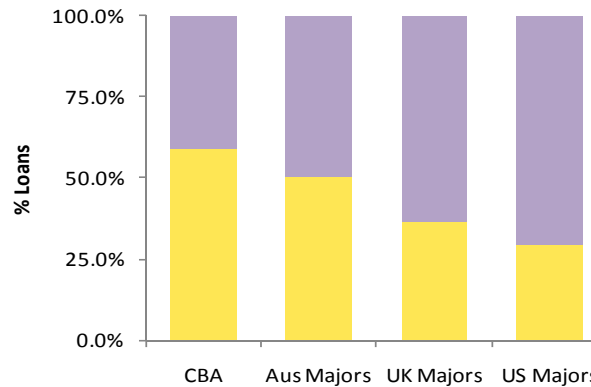


3 Focused on Australia



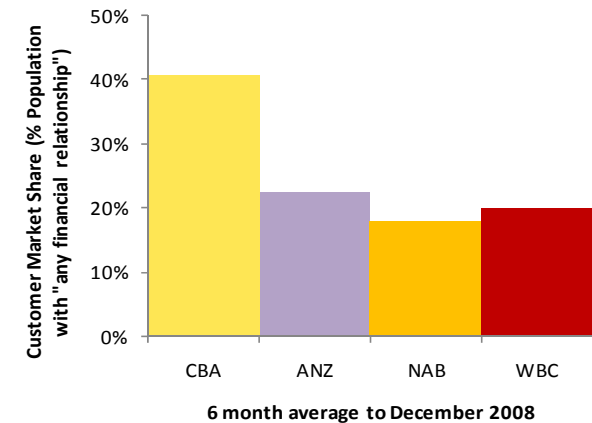
Source: Company Data

4 Focused on Mortgages



Source: Credit Suisse (CBA, RBA, BOE, US Federal Reserve)

5 Focused on Customers

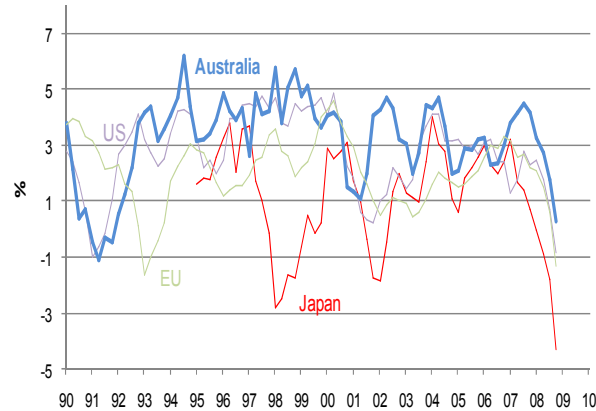


CBA excludes Colonial Group; ANZ excludes ING; NAB includes MLC; WBC Excludes St George; includes Rothschild/BT Source: Roy Morgan Research



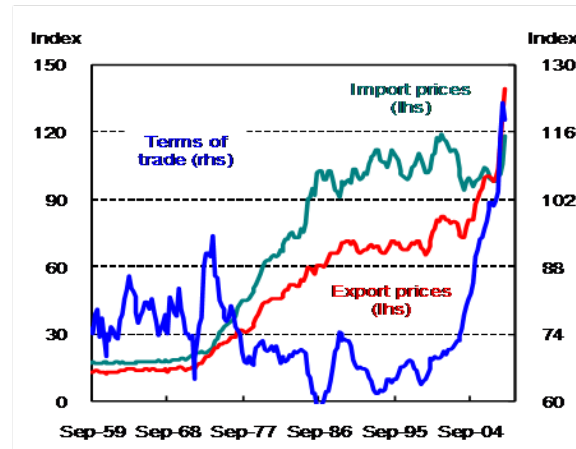
Australian economic overview...

1 Real GDP % Change



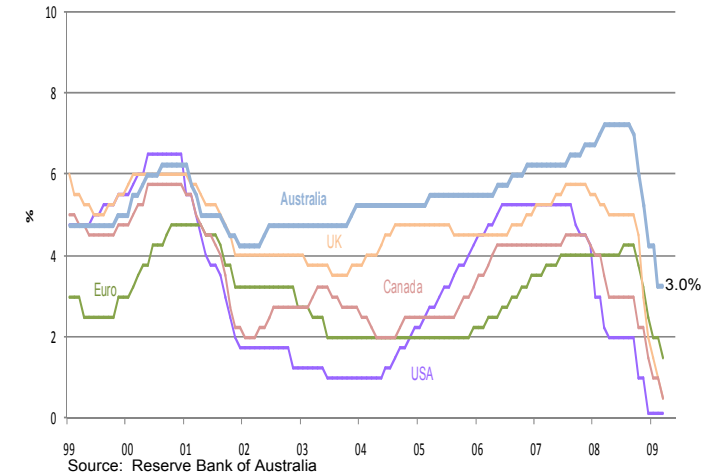
Source: Australian Bureau of Statistics; CEIC; Thomson Financial

2 Terms of Trade



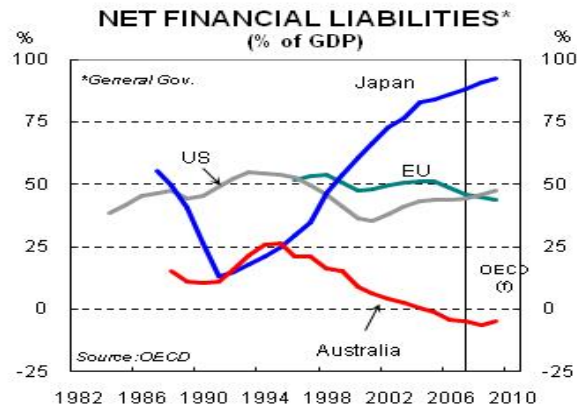
Source: Reserve Bank of Australia

3 Major Countries' Policy Interest Rates



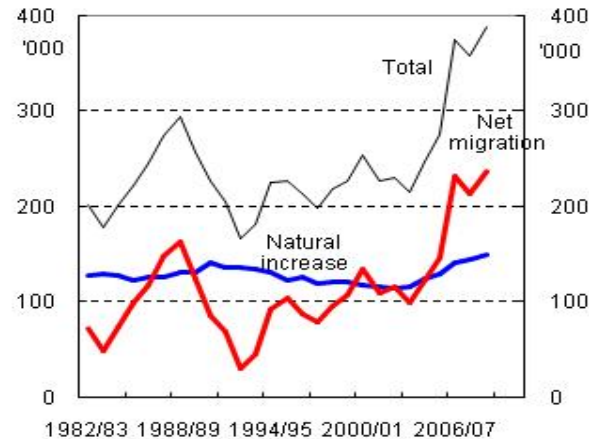
Source: Reserve Bank of Australia

4 Government Net Debt



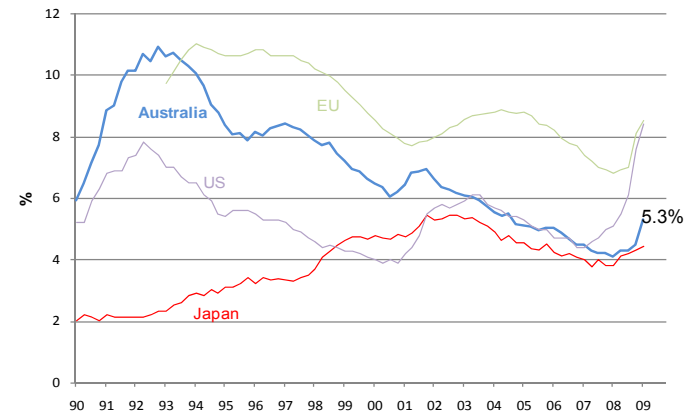
* General Government Sector

5 Migration



Source: Reserve Bank of Australia

6 Unemployment Rate



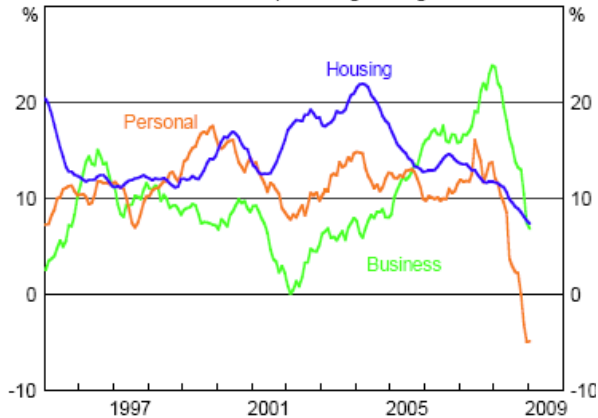
Source: Australian Bureau of Statistics; Thomson Financial



Australian economic overview (cont.)...

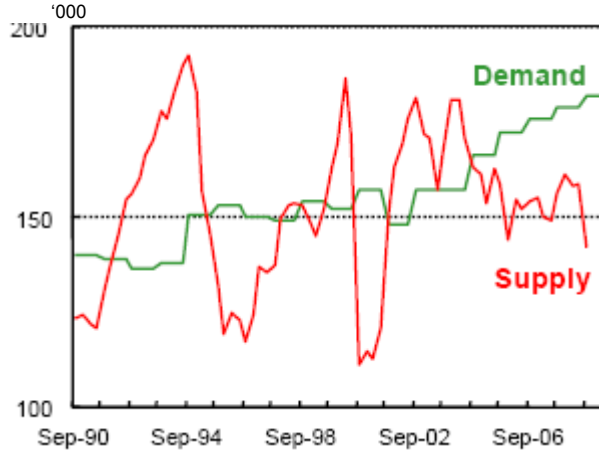
1 Credit Growth by Sector

Year-ended percentage change



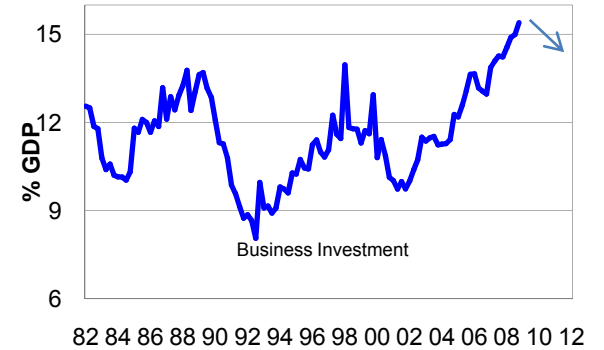
Source: Reserve Bank of Australia

2 Housing Demand and Supply



Source: Reserve Bank of Australia

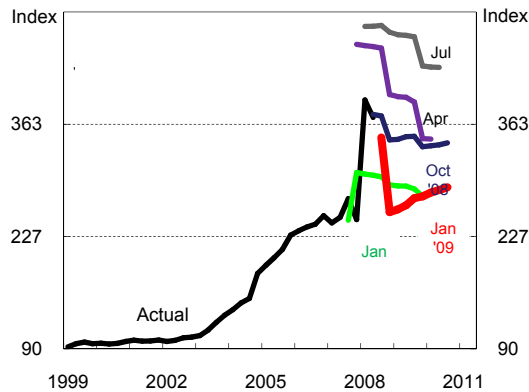
3 Business Investment*



* Excludes Australian states capex plans estimated at additional 3% of GDP
Sources: ABS/CBA Forecast

4 Australia's Commodity Export Prices

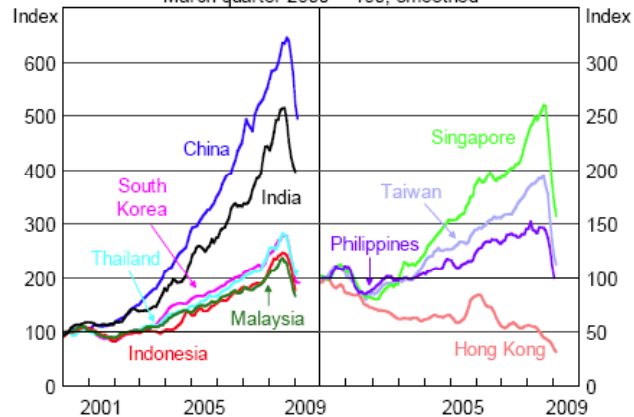
(RBA Non-Rural Index, USD)



Source: RBA

5 Asia Exports*

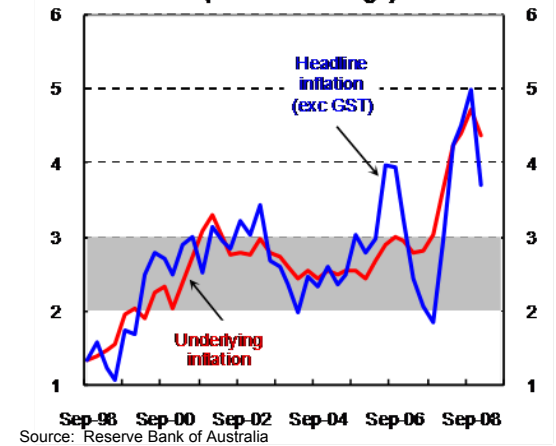
March quarter 2000 = 100, smoothed



* Seasonally adjusted by RBA
Source: CEIC

6 Consumer Prices

(annual % change)

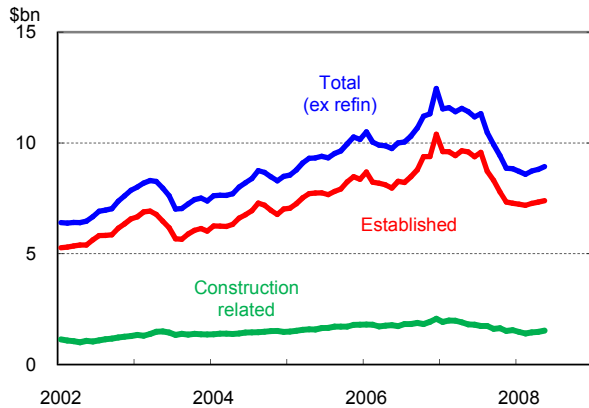


Source: Reserve Bank of Australia



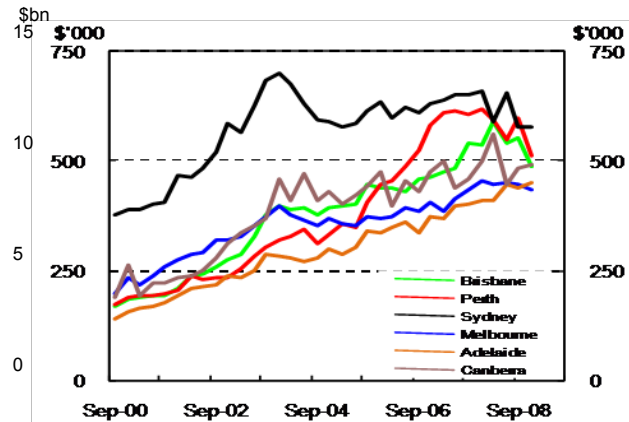
Australian residential property cycle...

1 Australian Housing Loan Approvals*



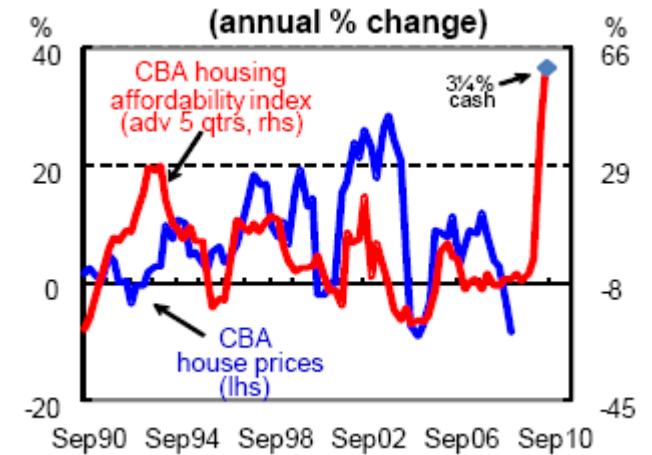
*Excludes refinancing; includes investors and owner-occupiers
Source: Reserve Bank of Australia

2 Established House Prices

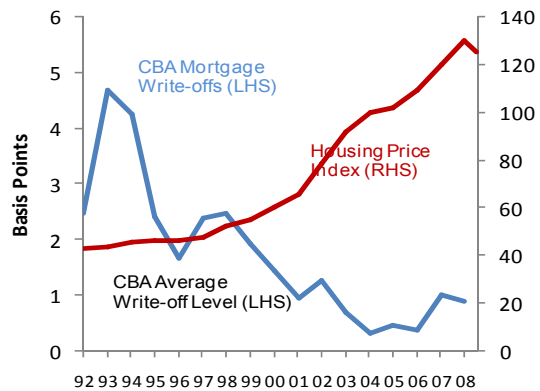


Source: Reserve Bank of Australia

3 Affordability & Prices

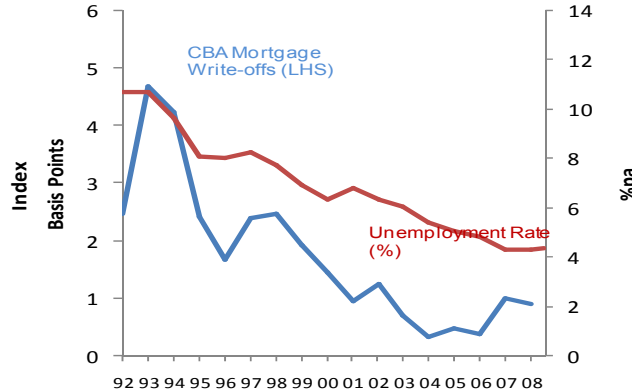


4 Property Cycle & CBA Writeoffs



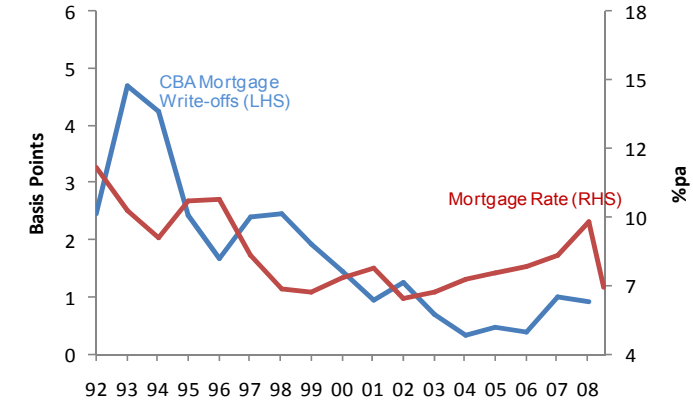
Source: ABS, RBA & Company Data

5 Unemployment & CBA Writeoffs



Source: ABS, RBA & Company Data

6 Mortgage Rates & CBA Writeoffs



Source: ABS, RBA & Company Data

Half Year Results: 31 December 2008...

Adjusting for restatements, Jun 08 Home loan market share would be 19.4% and Dec 07 Home loan market share would be 19.0%

Adjusting for restatements, Jun 08 Household deposit market share would be 29.3% and Dec 07 household deposit market share would be 28.4%

1 Overview – Strength in uncertain times

- A solid operating result in an increasingly difficult environment
 - Strong Banking income result
 - Good volume and market share gains
 - Cost discipline
- Strong capital and funding positions
- Increased provisions
- Strategy on tranche and delivering
- Well positioned for medium to long term

	Dec-08	Dec 08 vs Dec 07
Operating Income (A\$m)	8,016	15%
Statutory NPAT (A\$m)	2,573	9%
Cash NPAT (A\$m)	2,013	(16%)
Cash EPS (cents)	146	(19%)
Return on Equity - Cash (%)	15.0	(580) bpts
Dividend per share - Fully Franked (cents)	113	-

2 Highlights – Market Share

	Dec-08			Jun-08	Dec-07
	CBA	BankWest	Combined	CBA	CBA
Retail Banking Services					
Home loans	20.3%	3.0%	23.3%	19.2%	18.8%
Credit cards	18.2%	2.7%	20.9%	18.3%	18.5%
Personal lending	14.2%	6.1%	20.3%	15.8%	16.7%
Household deposits	29.1%	3.5%	32.6%	29.1%	28.9%
Retail deposits	23.2%	n/a	23.2%	23.4%	22.0%
Premium Business Services					
Business lending - APRA	13.5%	4.7%	18.2%	13.6%	13.9%
Business lending - RBA	13.2%	n/a	13.2%	13.3%	13.8%
Business deposits - APRA	17.2%	4.8%	22.0%	16.6%	15.9%
Equities trading (CommSec): Total	6.0%	n/a	6.0%	6.3%	6.4%
Equities trading (CommSec): On-line	62.6%	n/a	62.6%	59.9%	57.0%
Wealth Management					
Australian retail funds – administrator view	14.0%	n/a	14.0%	14.0%	14.1%
FirstChoice platform	9.6%	n/a	9.6%	9.7%	9.6%
Australia life insurance (total risk)	14.8%	n/a	14.8%	14.7%	14.1%
Australia life insurance (individual risk)	13.2%	n/a	13.2%	13.2%	13.0%
International Financial Services					
NZ lending for housing	23.4%	n/a	23.4%	23.3%	23.0%
NZ retail deposits	21.6%	n/a	21.6%	21.2%	21.3%
NZ life insurance	31.7%	n/a	31.7%	31.7%	31.8%

3 Retail Banking Services

Cash NPAT A\$1,119m (↑ 15%)

- Strong volume growth:
 - Home loans ↑ 16%
 - Deposits ↑ 22%
- Continuing market share gains
 - Home loans ↑ 1.35%
 - Deposits ↑ 0.64%
- Home loan margin still 12 bpts – below pre-crisis levels
- Expenses flat on prior half – expense to income now 42.4%

4 Premium Business Services

Cash NPAT A\$205m (-71%)

- Strong income growth:
 - Good volume growth
 - Improved Margins
- Business Banking income ↑ 16%
- Deposit balances up 21%*
- Strong customer satisfaction gains
- Expenses ↓ 2% on Jun 08

* source: APRA deposits from non-financial corporations

5 Wealth Management

Cash NPAT A\$175m (-56%)

- CFS Global Asset Management:
 - FUM ↓ 22% to A\$129bn
 - Expenses ↓ 6%
- Colonial First State:
 - FUA ↓ 21% to \$158bn
- CommInsure:
 - Inforce premiums ↑ 18%
 - General inforce premiums ↑ 60%

6 International Financial Services

Cash NPAT A\$278m (-4%)

- ASB Cash NPAT ↑ 6% in NZ\$
- Growing Asian contribution
- Sovereign NPAT 12%:
 - Income distorted by revised tax treatment
 - Capturing 34% share of new business sales

7 BankWest

Cash NPAT Not reported

- No earnings included with 1H09 results
- Provisional estimates made as at 31 December 2008 of:
 - Assets and liabilities acquired
 - Purchase consideration; and
 - Gain on acquisition
- Market leader in WA
- More than 860,000 customers

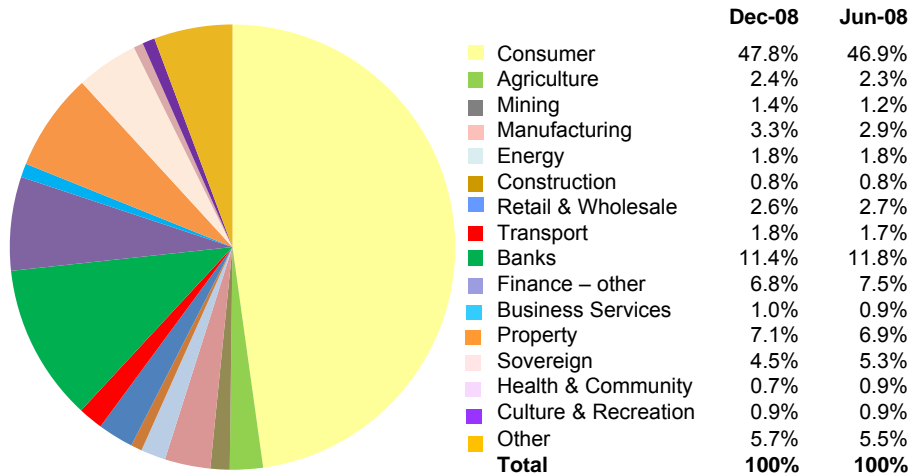
Source: Company Data (whole Page)



Focused on Australia...

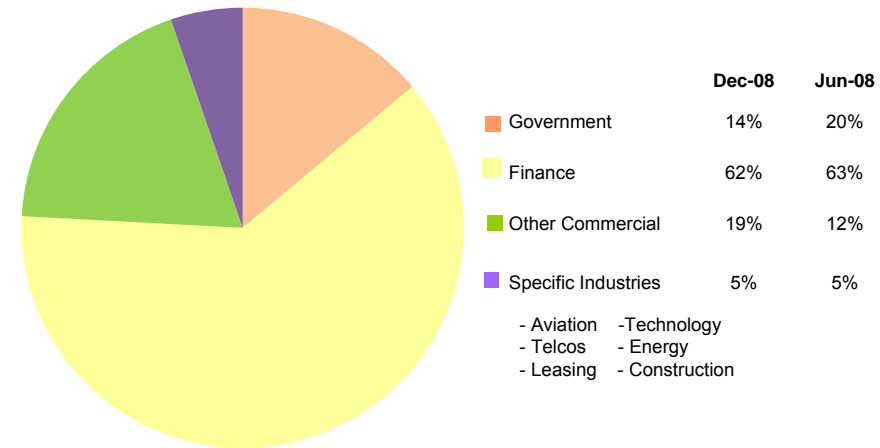
1 Total Outstanding Exposures* (commercial and consumer)

Total Outstandings A\$576bn



2 International Commercial Exposures*

Total Exposures A\$83.1bn



Total non-finance off-shore outstandings = A\$31.5bn of which over 85.2% are investment grade

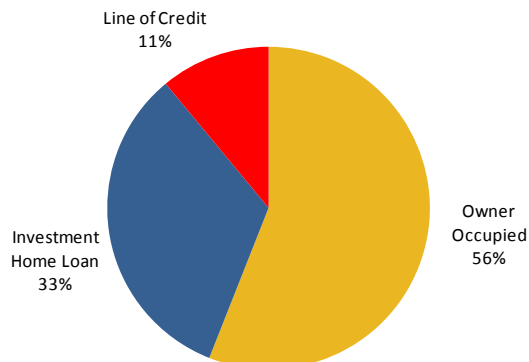
*Total exposure = balance for uncommitted facilities; greater of limit or balance for committed facilities. Includes settlement risk.

*Total exposure = balance for uncommitted, greater of limit or balance for committed. Excludes ASB.



Focused on high quality assets...

1 Mortgage Product Balances – A\$265.7bn*



* At 31 December 2008 Including securitised mortgages, include \$33.7bn in BankWest assets.

3 Home Loan Stress Testing (Net of insured and securitised losses)

Expected loss A\$m	PD = Probability of default Excludes lines of credit PD stress factor			
	x1	x2	x4	x6
Property value				
No decrease	10.1	13.2	18.5	22.4
10% decrease	23.2	32.7	48.8	61.3
20% decrease	52.4	78.5	123.7	159.8
30% decrease	101.1	156.4	252.8	331.0

- Stress test scenarios modelled, based on experience of experience of UK recession of the late 1980s / early 1990s
- Under most stressed conditions, expected loss totals A\$331m = 3 months' home loan net income
- Additional insured losses of A\$598m covered by mortgage insurance and \$8m by securitisation

2 Mortgage Metrics

	Dec-08	Jun-08	Dec-07	Jun-07	Dec-06
Primary Residence LVR	52%	52%	52%	53%	54%
Investment Property LVR	49%	49%	49%	50%	51%
Mortgage Insurance	Yes	Yes	Yes	Yes	Yes
Fixed Coupon	26%	32%	32%	29%	27%
Floating Coupon	73%	66%	65%	62%	62%
Honeymoon	1%	2%	4%	9%	11%
Duration	4 Years	4 Years	4 years	4 years	4 years
Average Loan Size	A\$161,000	A\$155,000	A\$150,000	A\$147,000	A\$142,000

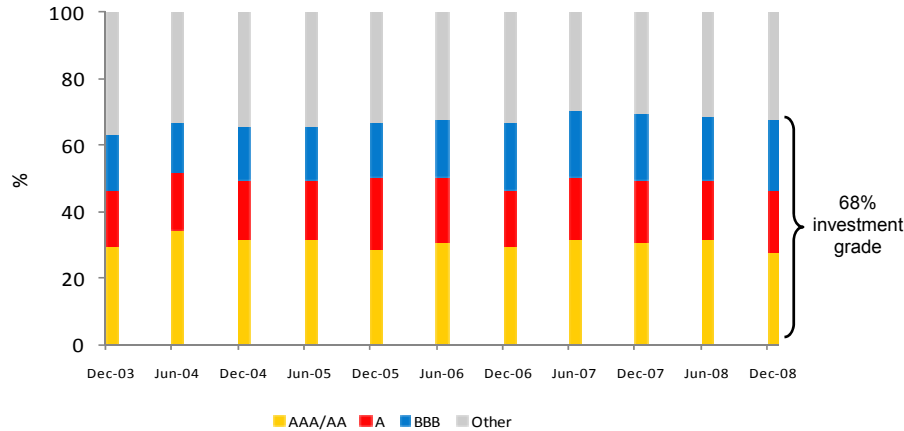
4 Sound Consumer Credit Quality

- Home lending:
 - Portfolio quality remains sound
 - Uptick in arrears off low base
 - 70% paid in advance – avg 7 mths
 - Avg LVR 37% on current values
 - Loans > 80% LVR mortgage insured
- Personal lending remains sound
- Credit cards:
 - Impacted by one-off change in repayment requirements
 - Now trending to more traditional profile



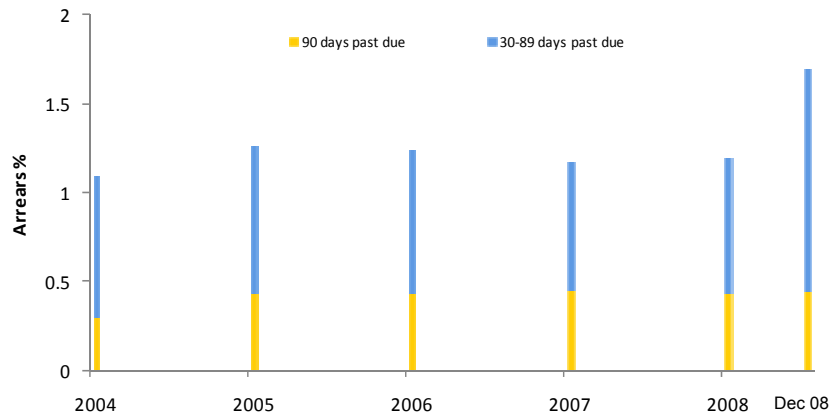
Focused on high quality assets...

1 High Quality Commercial Assets*



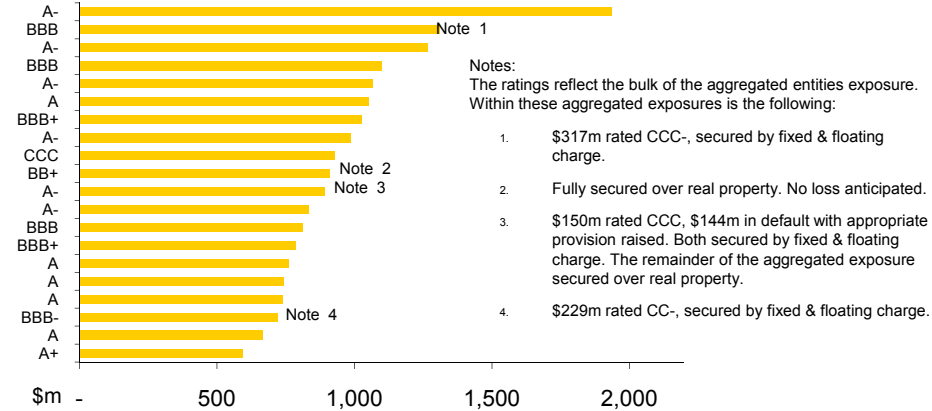
*Excludes settlement exposures. Ex-BankWest Security is held over approximately 80% of the non-investment grade assets

3 Credit Quality Remains Sound*



* Includes home loans, credit cards, personal loans. Annually as at June 2008, except as indicated.

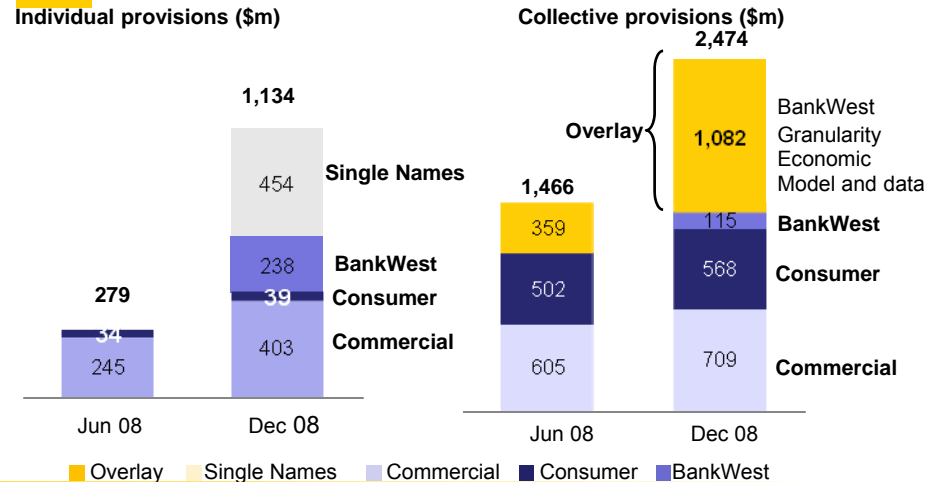
2 Top 20 Corporate Assets



Ex-BankWest

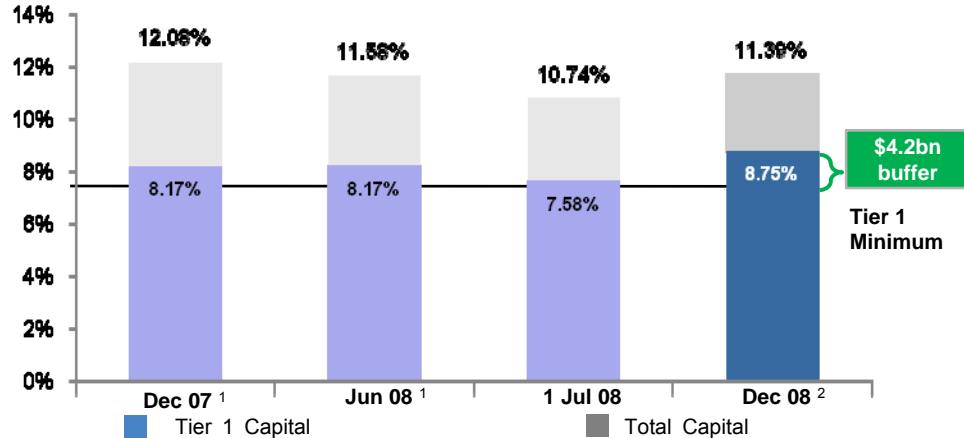
* Excluding finance and government. CBA grades in S&P Equivalents. Care: The nominal increase in exposure values represented in these graphs relative to previous disclosures largely reflects a change in the Group's aggregation policy for individual exposures.

4 Increased Provisioning



Focused on capital strength and ratings stability...

1 Strong Capital Ratios

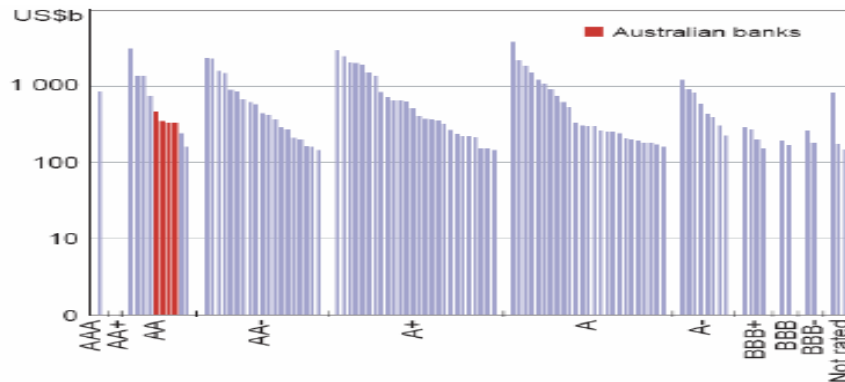


¹ Ratios exclude interest rate risk in the banking book (IRRBB).
² December 2008 ratios treat BankWest as a non-consolidated subsidiary in accordance with APRA agreed methodology. BankWest operated under Basel I as at 31 December 2008.

Source: Company Data

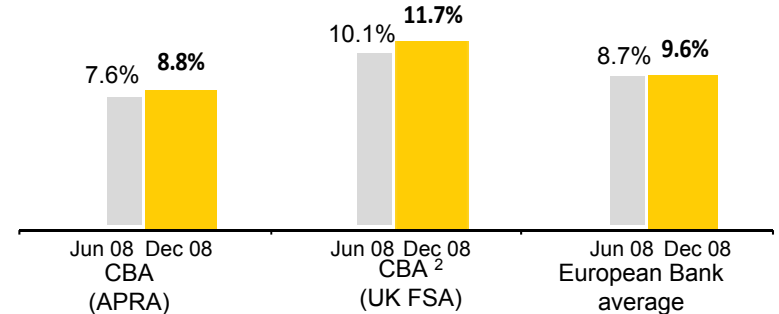
3 Credit Ratings of Largest 100 Banks

By assets, log scale



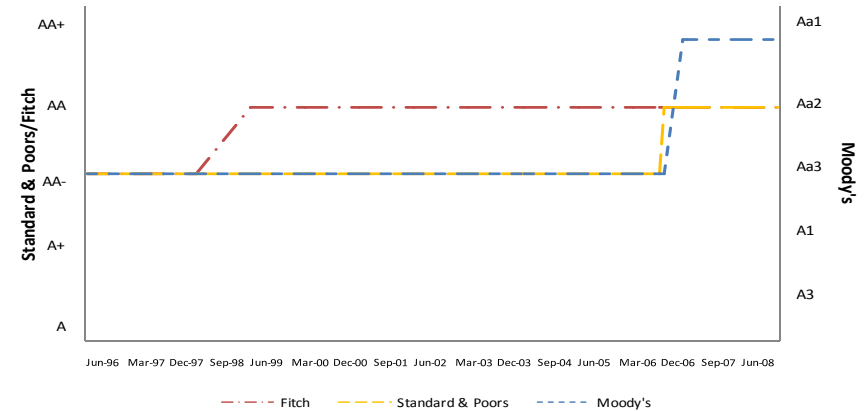
* Holding company ratings
 Sources: Bloomberg; The Banker

2 International Peer Comparison

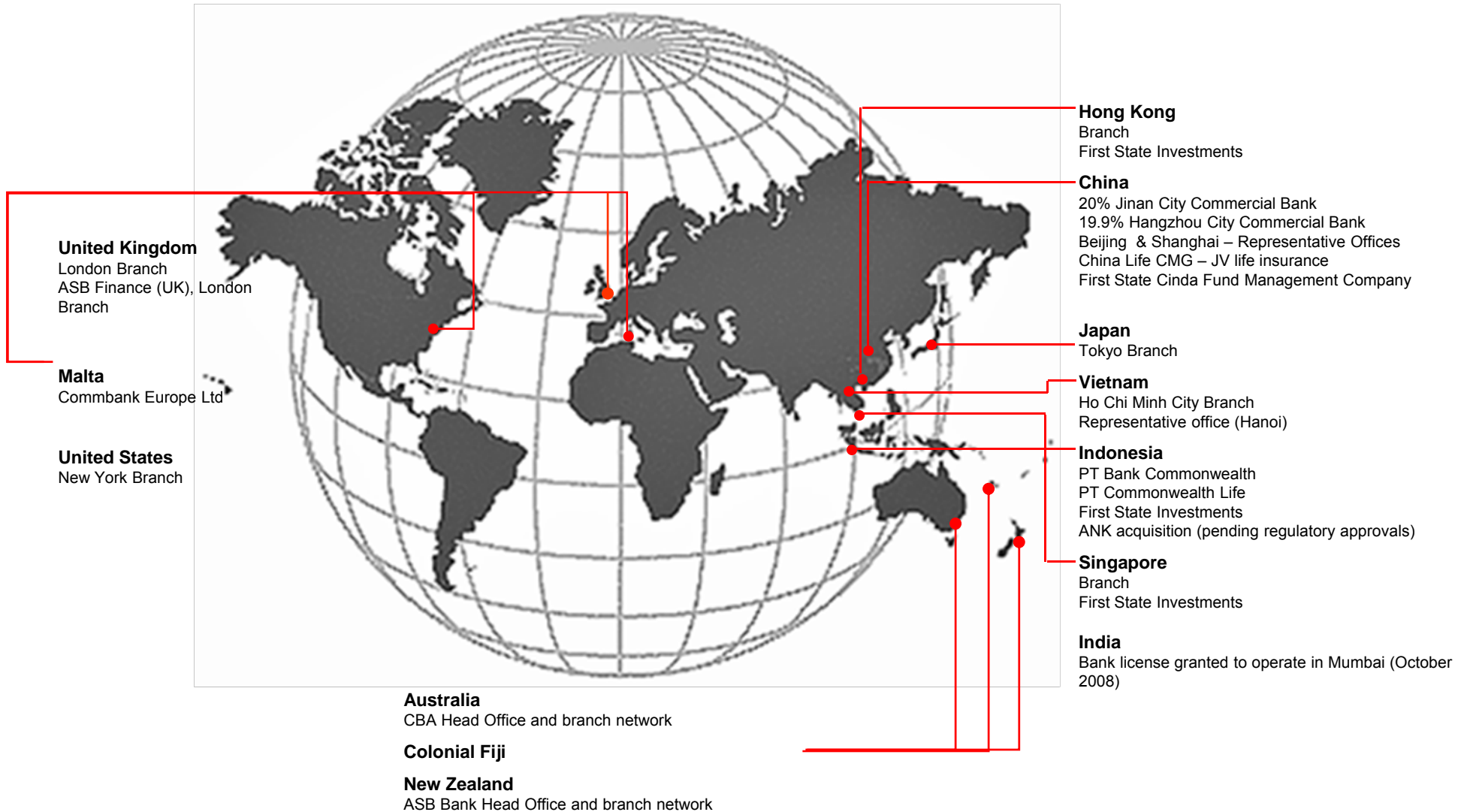


² Normalised CBA capital calculation to UK regulator, Financial Services Authority, as benchmark

4 Ratings



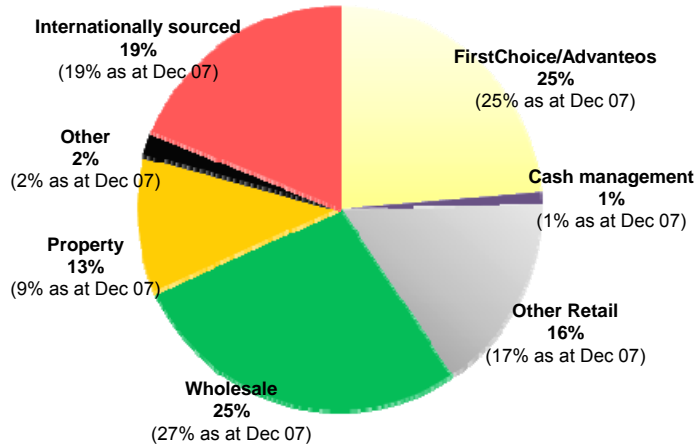
International Presence...



Wealth Management

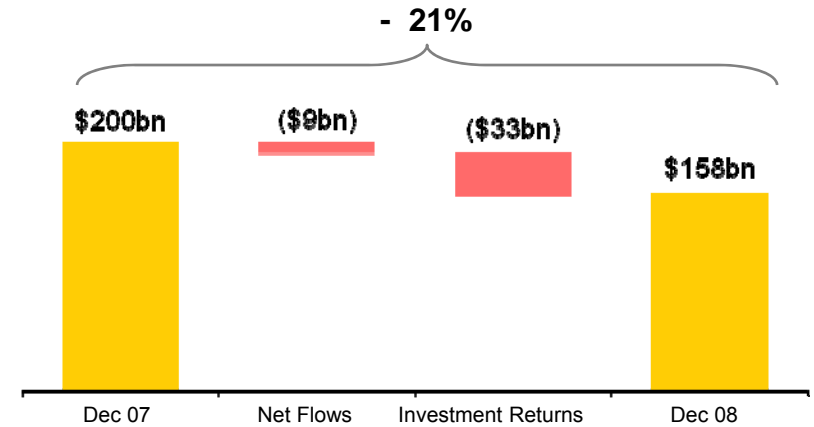
1 Funds under administration – Product Mix

Total FUA = A\$158 bn



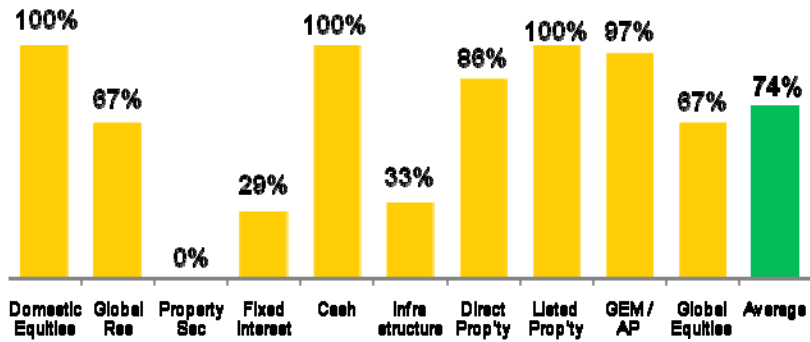
2

Funds under Administration



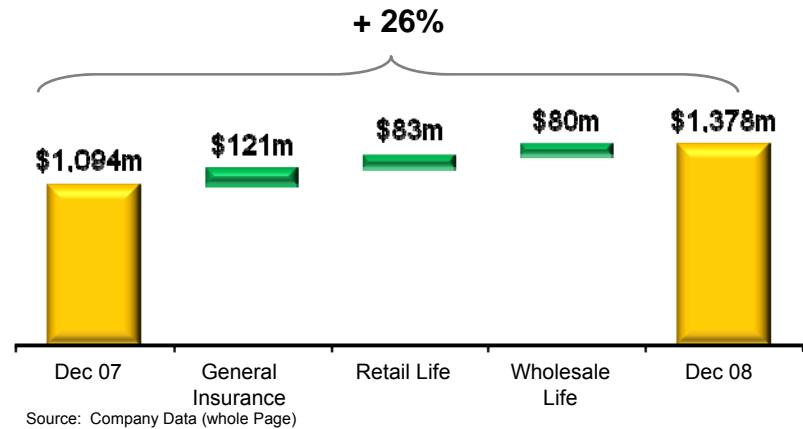
3 Good Investment Performance

Number of Funds in each Asset Class Outperforming Benchmark (3 years)



4

Insurance premiums



Source: Company Data (whole Page)

Regulatory developments...

1 Basel II and Capital Adequacy

The Group maintains a strong capital position. The Tier One Capital and Total Capital ratios as at 31 December 2008 are 8.75% and 11.39% respectively.

Target Range

The Group's Tier One target range was formally amended by the Board in February 2009 from a range of 6.50 to 7.0% to above 7.0%.

Capital Initiatives

The following significant initiatives were undertaken during the December 2008 half year to actively manage the Bank's capital:

Tier One Capital

- Issue of \$2 billion shares in October 2008, via a share placement, to fund the acquisition of BankWest and St Andrew's;
- An additional \$3.5 billion has been raised through various share placements

Basel II Regulatory Items

The Group was granted Basel II advanced status in December 2007. As a result of receiving this advanced status, the advanced internal ratings based (AIRB) approach for credit risk and the advanced measurement approach (AMA) for operational risk was adopted in the calculation of RWA effective from 1 January 2008. Interest Rate Risk in the Banking Book (IRRBB) was incorporated into the calculation of RWA from 1 July 2008. The agreed methodology for measuring market risk for traded assets remains unchanged from Basel I.

2

Guarantee by Commonwealth of Australia of Wholesale Funding and Deposits

Guarantee of wholesale funding

- The Australian Government will guarantee new and existing debt securities issued by ADIs
- ADIs must apply to the Government for the guarantee
- The guarantee is available on an issue by issue with a term of up to 60 months
- Restricted to senior unsecured debt instruments, CDs and bank bills
- The Government will withdraw the facility once market conditions have normalised
- A fee is payable

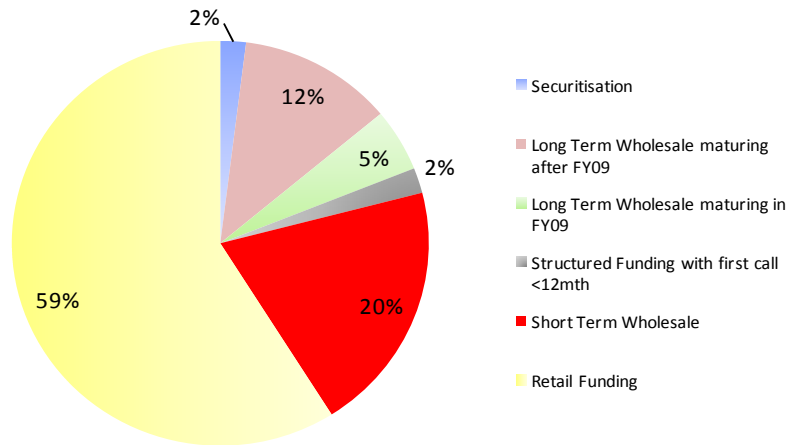
Guarantee of deposits

- The Government has guaranteed the deposits in ADIs for a period of three years. The guarantee will apply to deposits in foreign branches of ADIs, regardless of where the depositor resides



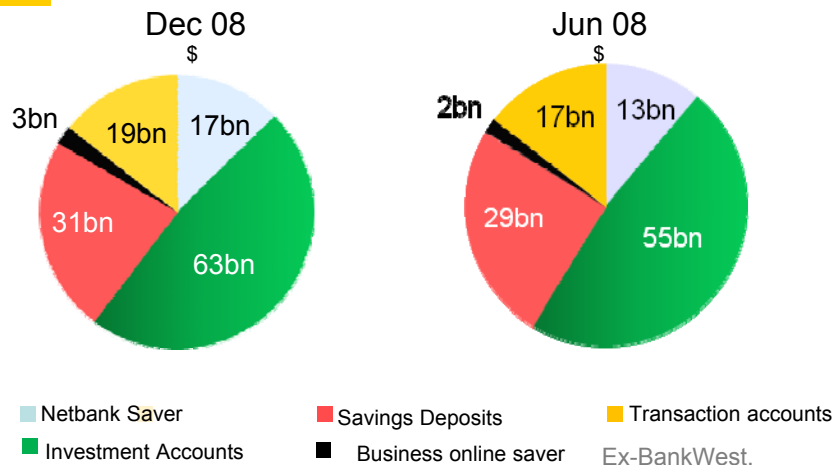
CBA's funding programme...

1 Source of Funding* – 31 December 2008

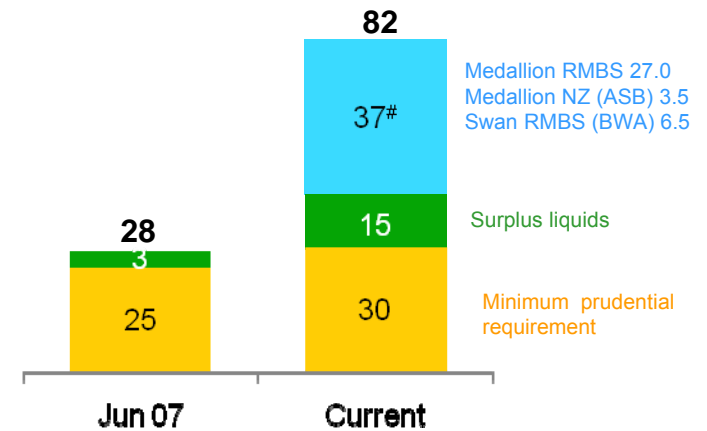


* Excludes funding of surplus liquids

3 Deposit Mix

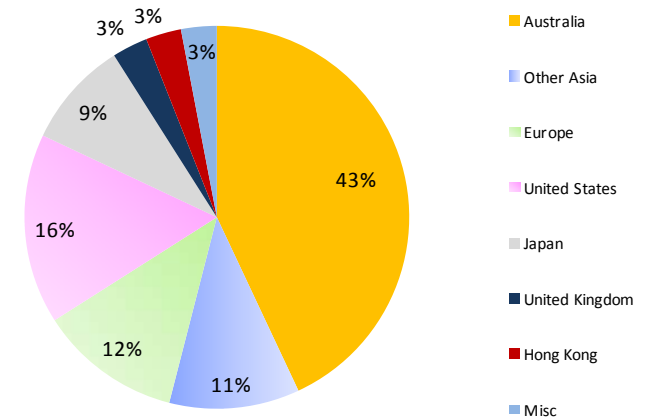


2 CBA's Liquid Assets (\$bn)



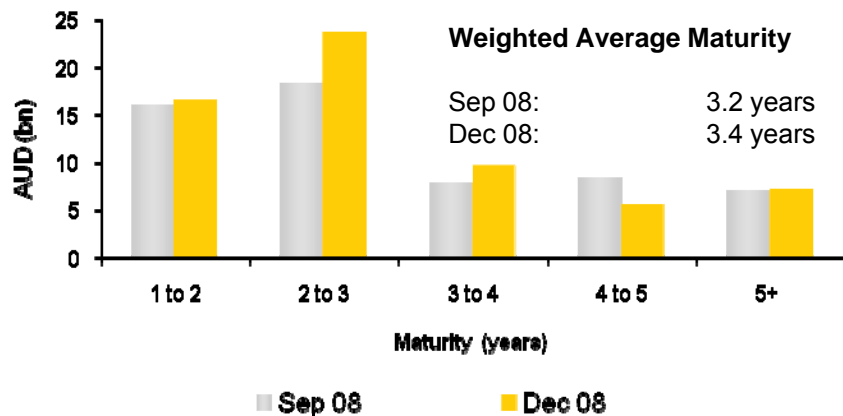
Available for Central Bank Repo.

4 Wholesale Funding – Geographic Distribution



What we can deliver...

1 Long Term Debt Maturity Profile



3 What we can deliver to you...

- “AA” class structured and vanilla investments
- A dedicated team focused on developing structured investments with our dealers and investors
- Rapid response time to new structures to meet specific investor needs
- Ability to action mandates around the clock
- Will consider buying-back/restructuring outstanding placements
- **Be our investors and dealers issuer of choice...**

2 Long Term Funding Programme 2009

A\$bn		Retail Deposit Growth		
		8%	10%	12%
Asset Growth	8%	29	24	19
	11%	30	26	21
	14%	33	28	23

4 Awards



“International Issuer of the Year” 2006
 “International Issuer of the Year” Runner Up 2007



“Australian Issuer of the Year (International Bond Market)” 2006
 International Bond Issuer of the Year 2008



“Best Overall MTN Issuer” 2008
 “Best Structured Note Issuer” 2008
 “Best Financial Institution MTN Issuer” 2008



“Best Samurai Deal of the Year” 2007



“Australian Securitisation Deal of the Year” 2006

Capital Markets Daily

“Best Euro Medium Term Notes Issuer” 2008



Investors have several avenues to participate...

24 Hour Global Contact Numbers...

Sydney – CBA

John te Wechel
Graham Raward
Daniel Cassels
Michael Thiyavutikan
Alvin Wei
Liam Carden

Direct Line

+61 2 9118 1335
+61 2 9118 1344
+61 2 9118 1345
+61 2 9118 1346
+61 2 9118 1342
+61 2 9118 1347

Mobile Number

+61 410 445 823
+61 414 317 964
+61 424 754 934
+61 424 506 212
+61 424 506 685
+61 424 509 044

Email

john.tewechel@cba.com.au
graham.raward@cba.com.au
daniel.cassels@cba.com.au
michael.thiyavutikan@cba.com.au
alvin.wei@cba.com.au
liam.carden@cba.com.au

London – CBA

Jacques Lumb
Ben Stewart

+44 20 7710 3910
+44 20 7710 3586

+44 7919 536 176
+44 7919 536 179

lumbj@cba.com.au
ben.stewart@cba.com.au

New York – CBA

Lisa Balfe

+1 212 336 7730

+1 212 336 7758

balfel@cba.com.au

London – ASB Finance Limited, London Branch

Belinda Carson

+44 20 7710 3947

+44 7802 456 230

belinda.carson@asbfinance.co.uk

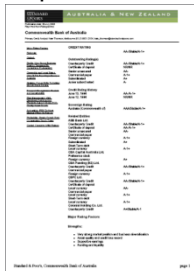
Auckland – ASB Bank Limited

Adam Boyd
Stephen Lucas

+64 9 369 4049
+64 9 309 2072

+64 212 777 913
+64 212 537 000

adam.boyd@asbbank.co.nz
stephen.lucas@asbbank.co.nz



2 Minute Guides to CBA

- English
- French
- German
- Italian
- Spanish
- Japanese
- Mandarin
- Cantonese
- Korean
- Vietnamese



Programme Documentation

- Euro Medium Term Notes
- US Medium Term Notes
- Commets
- Commercial Paper

www.commbank.com.au/groupfunding - Ratings reports; documentation; “2 minute guides”

groupfunding@cba.com.au



Summary...

CBA: Market leading retail bank

Strong and resilient economy

Sound asset quality

Strong credit ratings

Leading market share in key product segments

Regular and disciplined debt issuance

